# 中國巴拉拉控股有限公司

WANT WANT CHINA Holdings Limited

(於開曼群島註冊成立的有限公司) (Incorporated in the Cayman Islands with limited liability)

股份代號:0151



2022/2023 Annual Report 年報



中國BIBI控股有限公司 Want Want China Holdings Limited



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The English text of this annual report shall prevail over the Chinese text in case of any inconsistency.
本年報中英文如有任何歧義,概以英文本為準。

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#### **LEGAL NAME OF THE COMPANY**

Want Want China Holdings Limited

#### PLACE OF LISTING AND TRADING CODE

The Stock Exchange of Hong Kong Limited Stock code: 0151

#### **DIRECTORS**

#### **Executive Directors**

Mr. Tsai Eng-Meng (Chairman and Chief Executive Officer)

Mr. Tsai Shao-Chung

Mr. Tsai Wang-Chia (Chief Operating Officer)

Mr. Huang Yung-Sung (Chief Marketing Officer)

Mr. Chu Chi-Wen (Chief Financial Officer)

Mr. Tsai Ming-Hui

Ms. Lai Hong Yee

#### Non-executive Directors

Mr. Liao Ching-Tsun (Vice Chairman)

Mr. Maki Haruo

Mr. Cheng Wen-Hsien

#### Independent non-executive Directors

Dr. Pei Kerwei

Mr. Hsieh Tien-Jen

Mr. Lee Kwok Ming

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella

#### **COMPANY SECRETARY**

Ms. Lai Hong Yee

# **AUDIT AND RISK MANAGEMENT COMMITTEE**

Mr. Lee Kwok Ming (Chairman)

Dr. Pei Kerwei

Mr. Hsieh Tien-Jen

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella

# **REMUNERATION COMMITTEE**

Mr. Hsieh Tien-Jen (Chairman)

Dr. Pei Kerwei

Mr. Tsai Shao-Chung

Mr. Lee Kwok Ming

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella

#### 公司法定名稱

中國旺旺控股有限公司

#### 上市地點及代號

香港聯合交易所有限公司 股份代號:0151

#### 董事

#### 執行董事

蔡衍明先生(主席及行政總裁)

蔡紹中先生

蔡旺家先生(首席營運官)

黃永松先生(市場營銷長)

朱紀文先生(財務總監)

蔡明輝先生

黎康儀女士

#### 非執行董事

廖清圳先生(副主席)

植春夫先生

鄭文憲先生

#### 獨立非執行董事

貝克偉博士

謝天仁先生

李國明先生

潘志強先生

江何佩琼女士

#### 公司秘書

黎康儀女士

# 審核及風險管理委員會

李國明先生(主席)

貝克偉博士

謝天仁先生

潘志強先生

江何佩琼女士

# 薪酬委員會

謝天仁先生(主席)

貝克偉博士

蔡紹中先生

李國明先生

潘志強先生

江何佩琼女士

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#### **NOMINATION COMMITTEE**

Dr. Pei Kerwei (Chairman)

Mr. Tsai Shao-Chung

Mr. Hsieh Tien-Jen

Mr. Lee Kwok Mina

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella

#### **STRATEGY COMMITTEE**

Mr. Tsai Eng-Meng (Chairman)

Mr. Liao Ching-Tsun

Mr. Tsai Shao-Chung

Mr. Tsai Wang-Chia

Mr. Huang Yung-Sung

Mr. Chu Chi-Wen

Mr. Tsai Ming-Hui

Ms. Lai Hong Yee

Dr. Pei Kerwei

Mr. Hsieh Tien-Jen

Mr. Lee Kwok Mina

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella

# **ENVIRONMENTAL. SOCIAL AND GOVERNANCE COMMITTEE ("ESG COMMITTEE")**

Mr. Tsai Wang-Chia (Chairman)

Mr. Chu Chi-Wen

Dr. Pei Kerwei

Mr. Lee Kwok Ming

Mrs. Kong Ho Pui King, Stella

Ms. Cao Yong-Mei

Mr. Chen Chien-Chen

Mr. Yu Ching Lun

Mr. Lee Ming-Chun

#### **AUDITOR**

Ernst & Young

Certified Public Accountants

Registered Public Interest Entity Auditor

#### **LEGAL ADVISOR**

Sullivan & Cromwell (Hong Kong) LLP

#### **PRINCIPAL BANKS**

Bank of China (Hong Kong) Limited

China Merchants Bank Co., Limited

Citigroup Inc.

CTBC Bank Co., Ltd, Hong Kong Branch

### 提名委員會

貝克偉博士(主席)

蔡紹中先生

謝天仁先生

李國明先生

潘志強先生

江何佩琼女士

#### 策略委員會

蔡衍明先生(主席)

廖清圳先生

蔡紹中先生

蔡旺家先生

黃永松先生

朱紀文先生

蔡明輝先生 黎康儀女士

貝克偉博士

謝天仁先生

李國明先生

潘志強先生

江何佩琼女士

# 環境、社會及治理委員會(「ESG委員 會」)

蔡旺家先生(主席)

朱紀文先生

貝克偉博士

李國明先生

江何佩琼女士

曹永梅女士

陳建誠先生

余敬倫先生

李鳴春先生

#### 核數師

安永會計師事務所

執業會計師

註冊公眾利益實體核數師

#### 法律顧問

蘇利文•克倫威爾律師事務所(香港) 有限法律責任合夥

#### 主要往來銀行

中國銀行(香港)有限公司

招商銀行股份有限公司

花旗集團

中國信託商業銀行股份有限公司香港分行



#### **AUTHORISED REPRESENTATIVES**

Mr. Chu Chi-Wen Ms. Lai Hong Yee

# **SHARE REGISTRAR AND TRANSFER OFFICE**

#### Principal

Suntera (Cayman) Limited Suite 3204, Unit 2A Block 3, Building D P.O. Box 1586 Gardenia Court Camana Bay Grand Cayman, KY1-1100 Cayman Islands

#### Hong Kong Branch

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre 183 Queen's Road East, Wanchai Hong Kong

#### **REGISTERED OFFICE**

Maples Corporate Services Limited P.O. Box 309, Ugland House Grand Cayman, KY1-1104 Cayman Islands

# PRINCIPAL PLACE OF BUSINESS AND ADDRESS OF HEADQUARTERS

Units 07-08, 7th Floor, FTLife Tower No. 18 Sheung Yuet Road, Kowloon Bay Kowloon, Hong Kong

400 Orchard Road #17-05 Orchard Towers Singapore 238875

#### **WEBSITE**

www.want-want.com

# **QUICK RESPONSE CODE**



#### 法定代表

朱紀文先生 黎康儀女士

#### 股份過戶登記處

#### 總處

Suntera (Cayman) Limited Suite 3204, Unit 2A Block 3, Building D P.O. Box 1586 Gardenia Court Camana Bay Grand Cayman, KY1-1100 Cayman Islands

#### 香港分處

香港中央證券登記有限公司 香港 灣仔皇后大道東183號 合和中心17樓1712至1716號舖

#### 註冊辦事處

Maples Corporate Services Limited P.O. Box 309, Ugland House Grand Cayman, KY1-1104 Cayman Islands

# 主要營業地點及總部地址

香港九龍 九龍灣常悦道18號 富通中心7樓07-08室

400 Orchard Road #17-05 Orchard Towers Singapore 238875

#### 網址

www.want-want.com

#### 二維修碼





#### **HISTORY AND DEVELOPMENT**

- I Lan Foods Industrial Co., Ltd. ("I Lan Foods") was established in May 1962, which manufactured canned agricultural products mainly for export.
- 1983 In 1983, we collaborated with Iwatsuka Confectionery Co., Ltd. ("ICCL"), one of the leading Japanese rice cracker producers, to jointly develop the rice cracker market in Taiwan region. Since 1983, we have been producing and marketing our products under the "Want Want" brand.
- 1989 We introduced the "Want Want" brand in the Chinese mainland in 1989.
- 1992 We ventured into the Chinese mainland and established our first subsidiary in Hunan province in 1992. In the following years, we grew from a pure rice cracker company to a diversified food and beverages company.
- 1996 In May 1996, Want Want Holdings Ltd. ("WWHL"), our subsidiary, was listed on the Main Board of Singapore Exchange Securities Trading Limited ("SGX-ST") and subsequently diversified into the hospital, hotel and property businesses and other investments.
- 2007 WWHL delisted from SGX-ST in September 2007 and conducted a group restructuring which involved (i) the incorporation of Want Want China Holdings Limited (the "Company") as the new holding company of our core operations related to the food and beverages businesses: (ii) the divestment and transfer of the hospital, hotel and property businesses and other investments to San Want Holdings Limited ("San Want") on 31 December 2007, and the interests in San Want were distributed to the then shareholders of WWHL by way of dividend in specie.
- 2008 Our Company was listed on The Stock Exchange of Hong Kong Limited (the "HK Stock Exchange") on 26 March 2008 (the "Listing").
- 2009-Our Taiwan Depositary Receipts were listed on the Taiwan Stock
- 2013 Exchange Corporation on 28 April 2009 and were voluntarily withdrawn from listing on 15 October 2013.
- In 2020, our Vietnam production base commenced construction 2020 to strengthen our business expansion and to cope with our future development strategy in overseas markets.
- 2022 In 2022, our new factory in Tiền Giang province, Vietnam commenced production, representing the first step of Want Want towards the "Dream of the World".

#### 歷史沿革

於1962年5月成立官蘭食品工業股份有限 公司(「宜蘭食品」),該公司當時從事製造 罐頭農產品並以出口外銷業務為主。

於1983年,我們與日本領先的米果製造商 之一的岩塚製菓株式會社(「岩塚製菓」)合 作,攜手開拓台灣地區米果市場。自1983 年起,我們開始生產及營銷「旺旺」品牌的 產品。

1989年「旺旺」品牌進入中國境內市場。

於1992年進軍中國境內並在湖南省設立首 間位於中國境內的附屬公司。此後數年, 我們成功從一家單一米果公司發展為多元 化的食品及飲料公司。

我們的附屬公司旺旺控股有限公司(「旺旺 控股」)於1996年5月在新加坡證券交易所 有限公司(「新交所」)主板上市。其後,更 將業務作多元化發展至醫院、酒店及地產 業務以及其他投資項目。

旺旺控股於2007年9月在新交所除牌。隨 後進行重組,包括(i)成立中國旺旺控股有 限公司(「本公司」)為其所有食品及飲料業 務的新投資控股公司;(ii)把醫院、酒店及 地產業務以及其他投資項目剝離並於2007 年12月31日轉移至San Want Holdings Limited(「神旺」),再透過向當時旺旺控股 股東派發神旺權益的實物股息而剝離。

於2008年3月26日,本公司正式在香港聯 合交易所有限公司(「香港聯交所」)上市 (「上市」)。

於2009年4月28日,我們的台灣存託憑證 在台灣證券交易所股份有限公司上市並於 2013年10月15日自願終止上市。

於2020年,越南生產基地開始動工,以 強化集團在海外市場的業務拓展及未來佈

於2022年,在越南前江市新設的工廠開始 投入生產,這是我們旺旺為「世界夢」跨出 的第一步。



#### **PRINCIPAL ACTIVITIES**

The principal activities of the Company and its subsidiaries (collectively referred to as "Want Want", "We" or the "Group") are the manufacturing, distribution and sale of rice crackers, dairy products and beverages, snack foods and other products.

# **KEY MARKETS**

Most of our operations are located in the Chinese mainland, which is one of the fastest growing economies in the world. We have an extensive nationwide sales and distribution network throughout the Chinese mainland. We also export our products to other markets, including North America, East Asia, South East Asia and Europe.

As at 31 March 2023, we had 422 sales offices, 35 production bases and 81 factories in the Chinese mainland and worked with over 10,000 distributors.

#### 主要業務

本公司及其附屬公司(統稱「旺旺」、「我們」或「集團」)之主要業務為米果、乳品及 飲料、休閒食品及其他產品之製造、分銷 及銷售。

#### 主要市場

我們的業務大部份位於中國境內(全球增長速度最快經濟體之一)。我們在中國境內的全國性銷售及分銷網絡龐大,我們也出口產品至其他市場:例如北美、東亞、東南亞及歐洲。

於2023年3月31日,集團在中國境內有 422間營業所,35個生產基地及81間工 廠,合作經銷商超過1萬名。





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# I. Inheriting 60, Surpassing 30 and then Setting Sail

2022 is a milestone year for Want Want, the year for planning for Want Want's new era to begin. To this end, the Group has organised a series of activities under the theme of "inheriting 60, surpassing 30 and then setting sail" to celebrate the 60th anniversary of our I Lan Foods and the 30th anniversary of the Group's first factory in the Chinese mainland. Let's continue the tradition of Want Want and get united to win!

# Planting "Want Want Evergreen" Trees to Celebrate the 60th Anniversary

In order to inherit the spirit of Want Want, the Group has planted "Want Want Evergreen" trees at its Shanghai headquarters and factories in various locations to wish the Group long-term success and prosperity, riding on its solid foundation to continue to grow and prosper.

# 一、傳承60超越30再啟航

2022年,是旺旺具有里程碑意義的一年, 是旺旺新時代開始的規劃年。為此集團特 舉辦"傳承60 超越30 再啟航"系列主題活 動,以慶祝旺旺宜蘭食品成立60周年,集 團在中國境內第一家工廠建廠30周年,讓 我們一起傳承旺旺,大團結一定贏!

#### "旺業長青"植樹廖甲子

為傳承旺旺精神,集團特在上海總部及各地工廠種植"旺業長青"樹,祝福集團基業長青、向下紮根、向上發展、旺業永固。





#### **Passing Want Want Flags on the Inherited Journey**

The activity of passing Want Want flags aimed to promote the culture of Want Want, inherit the spirit of Want Want and embark on a new journey of Want Want.

## 傳旺之征-旺旗傳遞

傳旺之征旨在弘揚旺旺文化,傳承旺旺精 神,開創旺旺新征程。







#### **All Want Club**

All Want Club is aimed to encouraging Want Want people doing exercise together, exemplifying our team spirit and spreading the positive energy of healthiness to all Want Want people to truly achieve the goal of a healthy life for all.



全旺會展現旺旺人齊心協力、一起動起來 的目標,把大健康的正能量滲透到每一位 員工真正達到全民健康生活目的。





# **Factory Anniversary Celebration Ceremony**

At the factory anniversary celebration ceremony, the seniors were praised for their efforts, commitment, dedication and contribution which brought along the extraordinary development journey of the Group for the past 60 years and the significant changes and achievements during the Group's development history were presented.

#### 工廠廠慶

工廠廠慶旨在感恩前輩們用汗水、擔當、 奉獻和付出,成就集團60年不平凡的發展 歷程,展現集團發展的巨大變化和成果。





# 2. Festival Celebrations

The Group organizes traditional festival celebrations every year, mainly including the Lantern Festival, Dragon Boat Festival and Mid-Autumn Festival. The combination of the traditional culture and the culture of Want Want delivers strong vitality, brings the employees together, strengthens their sense of belonging and boosts their confidence to grow with Want Want.

#### 二、旺年佳節

集團每年舉辦以元宵、端午、中秋為主的中國傳統佳節活動。傳統文化與旺旺文化相結合, 迸發出強大生命力, 並凝聚同仁向心力、增強歸屬感,提升同仁與旺旺共同成長的信心。









# **MANAGEMENT PHILOSOPHY:**

# 經營理念:



#### People Oriented

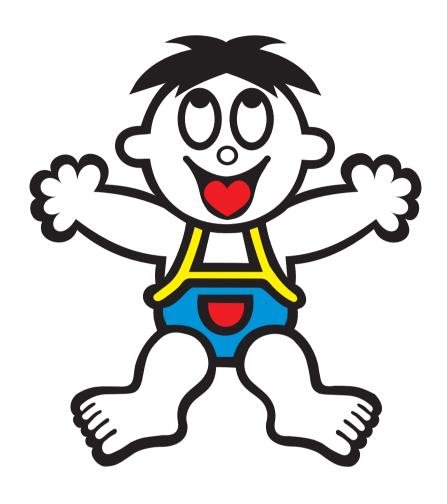
Hot-Kid's round head shape signifies congeniality. The head seems to have just been washed but the hair is not dry: this is known as "hair holding". "Hair holding" originated from <Zhou Gong Quotation> and came to symbolise eagerness to recruit talents.

In our Chairman's words, our Company is very grateful for and cherishes our talents. Our Company is like a big family: we should cherish the fate that brought us together, play our part and cherish this family, and put one another in our own hearts.

## 緣 頭圓渥髮

旺仔的頭形是圓,代表「投緣」。頭部好像剛洗完發,發未干,故有握發之稱。「握發」出自《周公誡子》中,「一沐三握發,一飯三吐哺,猶恐失天下之士」。所以握發也表示有延攬賢士的意思。

董事長的話:公司非常惜緣惜才,公司就像一個大家庭,大家有緣在一起,應該盡我們的職 責,珍惜這個家庭,亦即你心中有我,我心中 有你,這才是真正惜緣。





# Self Confidence

Confidence comes with good preparation. Hot-Kid's smiling countenance reflects our belief in preparedness and the confidence that glows with it. The heart-shaped tongue of Hot-Kid represents our sincere heart to the Group: Be faithful to the leaders, be kind to the subordinates, and be sincere to our customers. This effort would definitely enhance our performances!

# 自信 笑口由己 誠心

旺仔笑口常開代表充滿自信。你的自信來自你周全的準備,當你充滿自信時,一定可以充滿笑容。自信是我們做事的第一基礎。笑口中舌如心形,代表著我們赤誠的心: 對待上級全心服從愛戴,對待下屬關心倍至,對待客戶誠心誠意,必能處處逢源、事半功倍。



#### Unity

Hot-Kid's open arms reflect our team spirit. His welcoming left arm denotes our unity. We believe that with the right strategies and concerted effort, victory is already half won. Even with less-than-expected performances, our collective efforts will ensure minimal deviations.

# 大團結 左手擁抱

旺仔的雙手展開作擁抱狀,左手表示大團結。如果策略是 對的,會因團結而創造無限美好的前景,即使策略是失敗 的,也會因團結而使損失降到最低。在一個大家庭裡,大 家務必心連心,手連手,團結在一起。







# **MANAGEMENT GOALS:**

#### 經營指標:



#### Elite Dragons of the World

Hot-Kid's open arms reflect WANT WANT is a big united family which brings together outstanding talents from all over the world. With the development and expansion of our businesses, the Giant Dragon of the World is born.

# 世界聚龍 立志雄心

旺仔張開雙臂有招攏聚集之意。大家有緣相聚在一起,為共同的目標創造更多騰飛的龍,隨著事業的發展,一條條騰飛的龍匯聚在這個大家庭中,誕生為世界的「戶」龍!

# United with People of Common Aspirations



Hot-Kid's right arm denotes a helping hand. Corporate advancement is the product of the intricate interplay among talent, skills, capital funds and markets. As we strive to achieve our corporate vision of becoming the "Elite Dragons of the World", our doors are always open to people of common aspirations and those who share our ideals

# 結合志同道 右手提携

旺仔右手擁抱表示提携,亦即相互幫忙提携之意。企業發展的動力,不外乎是人才、技術、資金、市場,我們以朝著「世界聚龍」的目標前進,尚有賴更多理念一致,志同道合的賢士,不論是技術的提供,亦或是共同經營,都結合在一起。

# High Margins, Great Success



Hot-Kid's upward-looking eyes point to where our management sights are set – the skies. We aim high and achieve far. Only through prudent management and judicious foresight will our enterprise progress with sustainable profits. Preparedness also prevents any unwanted events. With good yields, our shareholders and employees will share the fruits of our success.

#### 高利潤 高成果 高瞻遠矚

旺仔的眼睛往上看表示企業經營要看得遠,經營得法。利潤是企業延續的生命。經營得法,掌握該有的利潤在手中,必須靠大家敏鋭的眼光,能夠洞察先機,防範未然,避免事後的彌補。公司一定可得到高的利潤,員工也定能分享其成果。

# Successful Business Ventures



Hot-Kid's roll-up sleeves and pants imply embracing our future with hard work. To realize our goal of becoming the "Elite Dragons of the World", we will undertake new ventures periodically. Every employee should travel the extra mile and ensure tasks are successfully accomplished.

# 開創空前新事業 奮袂而起

旺仔挽起的袖手及褲子,表示呼應空前新事業,並勤奮努力。我們立志雄心成為「世界聚龍」,年年都將會有新的事業體,為了開創新事業,大家要在自己的工作崗位上努力勤奮地完成公司交付給大家的 任務。

# Prosperity for the Group and the Individuals



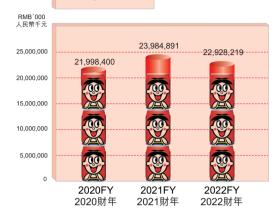
Hot-Kid's bare feet symbolise our unwavering pragmatism. To garner customer support and recognition, a company needs to conduct its business honestly and earnestly. To win our customers' and associates' support, every employee should be conscientious and down-to-earth when dealing with them. Consequently, a company will prosper and likewise its employees.

# 公司旺旺大家旺旺 腳踏實地

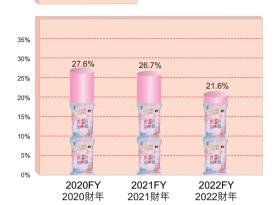
旺仔四平八穩沒有穿鞋的大腳,表示腳踏實地。企業要得到社會大眾的支持與肯定,只有腳踏實地, 實實在在做事。相同的道理,每一個人都能腳踏實地做事、做人,也會受到大家的尊重與支持。如此,公司必然旺旺,大家也必然旺旺。



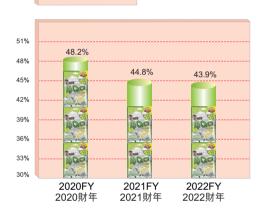
# Revenue 收益



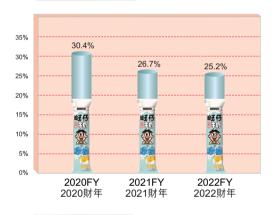
# Return on Equity 權益回報率



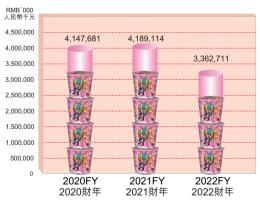
# Gross Profit Margin 毛利率



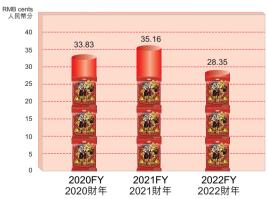
EBITDA Margin 未計利息、所得税、 折舊及攤銷前盈利率



# Profit for the Year 年度利潤



# Earnings Per Share 每股盈利



#### Notes:

- 2022FY/2021FY/2020FY: Year ended 31 March 2023, 2022 and 2021 respectively.
- (2) Return on equity is based on profit attributable to equity holders of the Company divided by the average of the opening and closing balances of the equity (excluding non-controlling interests).
- (3) EBITDA: Earnings before interests, income tax, depreciation and amortisation which is calculated by adding back depreciation and amortisation expenses to the operating profit for the year.
- 註:
- (1) 2022財年/2021財年/2020財年:分別截至2023年、2022年及2021年3 月31日止年度。
- (2)權益回報率以本公司權益持有人應佔利潤除以年初及年末權益(不含非控制性權益)的平均值計得。
- (3) 未計利息、所得稅、折舊及攤銷前利潤是按年內營運利潤加回折舊及攤銷計算。







# **CONSOLIDATED INCOME STATEMENT** 綜合收益表

| Year ended 31 March |  |
|---------------------|--|
| 截至3月31日止年度          |  |

|  |                                   | M=0/30.14=1/2                          |  |  |  |                                       |
|--|-----------------------------------|--|--|--|--|---------------------------------------|
|  |                                   | 2019<br>RMB'000<br>人民幣千元               | 2020<br>RMB'000<br>人民幣千元               | 2021<br>RMB'000<br>人民幣千元               | 2022<br>RMB'000<br>人民幣千元               | <b>2023</b><br>RMB'000<br>人民幣千元       |
| Revenue<br>Profit before income tax<br>Income tax expense  | 收益<br>除所得税前利潤<br>所得税費用            | 20,712,027<br>4,806,321<br>(1,343,750) | 20,094,531<br>5,048,789<br>(1,412,546) | 21,998,400<br>5,994,842<br>(1,847,161) | 23,984,891<br>5,734,383<br>(1,545,269) | 22,928,219<br>4,779,950<br>(1,417,239 |
| Profit for the year  | 年度利潤                              | 3,462,571                              | 3,636,243                              | 4,147,681                              | 4,189,114                              | 3,362,711                             |
| Profit attributable to:<br>Equity holders of the Company<br>Non-controlling interests<br>Dividends | 應佔利潤:<br>本公司權益持有人<br>非控制性權益<br>股息 | 3,476,599<br>(14,028)<br>2,877,682     | 3,649,215<br>(12,972)<br>3,649,215     | 4,157,809<br>(10,128)<br>1,710,001     | 4,202,655<br>(13,541)<br>4,691,334     | 3,371,584<br>(8,873<br>2,652,397      |
| Shares repurchased and cancelled   | 己購回及註銷的股份                         | -                                      | 184,782                                | 1,601,078                              | 819,493                                | 81,105                                |
|  |                                   | RMB cents<br>人民幣分                      | RMB cents<br>人民幣分                      | RMB cents<br>人民幣分                      | RMB cents<br>人民幣分                      | RMB cents<br>人民幣分                     |
| Earnings per share<br>Basic<br>Diluted   | 每股盈利<br>基本<br>攤薄                  | 27.93<br>27.93                         | 29.38<br>29.38                         | 33.83<br>33.83                         | 35.16<br>35.16                         | 28.35<br>28.35                        |

# **CONSOLIDATED BALANCE SHEET** 綜合資產負債表

# As at 31 March

|   |                             |   | 於3月31日                   |                          |                          |  |  |
|---|-----------------------------|---|--------------------------|--------------------------|--------------------------|--|--|
|   |                             | 2019<br>RMB'000<br>人民幣千元<br>(Restated)<br>(經重列) | 2020<br>RMB'000<br>人民幣千元 | 2021<br>RMB'000<br>人民幣千元 | 2022<br>RMB'000<br>人民幣千元 | <b>2023</b><br><b>RMB'000</b><br>人民幣千元 |  |
| ASSETS<br>Non-current assets<br>Current assets          | 資產<br>非流動資產<br>流動資產         | 8,649,036<br>21,225,369                         | 8,218,962<br>21,606,028  | 10,811,484<br>20,431,534 | 13,269,649<br>16,588,332 | 13,168,233<br>12,805,844               |  |
| Total assets  | 總資產                         | 29,874,405                                      | 29,824,990               | 31,243,018               | 29,857,981               | 25,974,077                             |  |
| <b>EQUITY</b> Total equity                              | <b>權益</b><br>總權益            | 15,459,827                                      | 15,354,214               | 14,971,640               | 16,708,778               | 14,704,070                             |  |
| LIABILITIES Non-current liabilities Current liabilities | 負 <b>債</b><br>非流動負債<br>流動負債 | 8,116,043<br>6,298,535                          | 8,649,259<br>5,821,517   | 7,105,520<br>9,165,858   | 3,900,675<br>9,248,528   | 2,495,028<br>8,774,979                 |  |
| Total liabilities<br>Total equity and liabilities       | 總負債<br>總權益及負債               | 14,414,578<br>29,874,405                        | 14,470,776<br>29,824,990 | 16,271,378<br>31,243,018 | 13,149,203<br>29,857,981 | 11,270,007<br>25,974,077               |  |

# 主要獎項及榮譽

Major Awards and Recognition



# Monde Selection國際食品品質獎項

貝比瑪瑪有機綜合莓果味米餅及旺旺乳鐵食研室乳鐵蛋白酸 奶(原味)均榮獲2022年Monde Selection國際食品品質金獎, 旺旺乳鐵食研室乳鐵蛋白酸奶原味加強版榮獲2022年Monde Selection國際營養膳食和健康類產品品質銀獎。

Monde Selection International Food Quality Award



# MONDE SELECTION Aold Ouality Award

# Both Hot-Kid Baby Mum-Mum Organic Gentle Teething Wafers Super Berries and Want Want

Lactoferrin Laboratory Lactoferrin Yogurt - Original Flavor won the Monde Selection Gold Quality Awards at the World Selection of Food Products 2022, while Want Want Lactoferrin Laboratory Lactoferrin Yogurt - Original Flavor Reinforced Version won the Monde Selection Silver Quality Award at the World Selection of Diet and Health Products 2022.



# 果粒酸奶技術研究榮獲中國乳製品工業協會技術進步獎二等獎,旺旺榮獲2022年度中國乳業高 質量發展企業獎

2022年11月29日中國乳製品工業協會和國際乳品聯合會中國國家委員會共同舉辦的第二十八次年會在北 京隆重召開,旺旺果粒酸奶技術研究榮獲中國乳製品工業協會技術進步獎二等獎,旺旺榮獲2022年度中國 乳業高質量發展企業獎。

# Research on fruit yogurt technology won the Second Prize of the Technology Advancement Award from the China Dairy Industry Association, and Want Want won the 2022 China Dairy Industry High Quality Development **Enterprise Award**

On 29 November 2022, the 28th annual meeting jointly held by China Dairy Industry Association and China National Committee of the International Dairy Federation was grandly held in Beijing. Want Want won the Second Prize of the Technology Advancement Award in research on fruit yogurt technology from the China Dairy Industry Association, and received the 2022 China Dairy Industry High Quality Development Enterprise Award.





# Fix XBody蘸蘸小蕎麵和低GI奇亞籽餅乾榮獲中國食品科學技術學會中國方便食品 大會2021-2022年度中國方便食品行業優秀創新產品

2022年11月30日由中國食品科學技術學會在北京舉辦的第二十二屆中國方便食品大會上, Fix XBody蘸蘸小蕎麵和低GI奇亞籽餅乾榮獲2021-2022年度中國方便食品行業優秀創新產 品。



On 30 November 2022, at the 22nd China Instant Food Conference held by the Chinese Institute of Food Science and Technology in Beijing, Fix XBody Soba Noodles and Low GI Chia Seed Crackers were awarded the 2021-2022 Excellent Innovative Products of the China Instant Food Industry.







# 旺旺榮獲第七屆中國工業大獎

中國工業大獎是國務院批准設立的工業領域最高獎項,旨在表彰堅持科學發展觀、走新時代中國特色新型工業化道路,代表中國工業化的方向、道路和精神,代表工業發展最高水平,對增強綜合國力、推動國民經濟發展做出重大貢獻的工業企業和項目,以樹立一批優秀標桿企業和項目,並帶動形成一大批具有核心競爭力的企業和項目。獎項由中國工業經濟聯合會聯合13家全國性工業行業聯合會(協會)共同實施。2023年3月,旺旺「低碳節能及自動化技術的研究與應用」榮獲第七屆中國工業大獎項目獎。

# Want Want Won the 7th China Grand Awards for Industry

The China Grand Awards for Industry is the highest award in China's industrial field approved by the State Council. It aims to recognize industrial enterprises and projects that adhere to the scientific development concept, follow the new industrialization road with Chinese characteristics in the new era, represent the direction, path and spirit of industrialization in China, represent the highest level of industrial development and make significant contributions to strengthening the comprehensive



national strength and promoting national economic development in order to establish a number of outstanding benchmark enterprises and projects and to lead the formation of a large number of enterprises with core competitiveness. The award was jointly presented by the China Federation of Industrial Economics and 13 national industrial federations (associations). In March 2023, Want Want's "Research and Application of Low Carbon, Energy Saving, and Automation Technologies" project was honored with the Project Award at the 7th China Grand Awards for Industry.

#### 旺旺蟬聯台灣25大國際品牌

旺旺蟬聯台灣25大國際品牌,並位列第三。

# Want Want Continues to be one of the top 25 Best Taiwan Global Brands

Want Want continues to be one of the top 25 Best Taiwan Global Brands and was ranked the third.



# 旺旺榮獲TPM(全球卓越制造)持續優秀獎 – 2022

旺旺浙江明旺乳業總廠作為推進WCM 試點工廠,繼榮獲「TPM優秀獎」 後再上新台階榮獲「TPM持續優秀獎 – 2022」。

# Want Want Received the Award for Excellence in Consistent TPM Commitment – 2022

After winning the "Award for TPM Excellence", Want Want Zhejiang Ming Want Dairy Plant, as a pilot plant for promotion of world class manufacturing (WCM), won the "Award for Excellence in Consistent TPM Commitment – 2022".







Dear shareholders,

During 2022, the third year since the outbreak of the COVID-19, the Group once again experienced the tough challenges of the pandemic. Through our joint efforts and hard work, we, the Want Want people, passed the year smoothly. I hereby express my sincere gratitude to all Want Want people and all our business partners who have been with Want Want throughout the year.

2022 is also the first year of Want Want's campaign on "inheriting 60, surpassing 30 and then setting sail". It is also the year for planning and pledging our resolution for starting Want Want's new era of "Dream of China and Dream of the World". I have asked all departments to set fiveyear goals and to plan and refine small targets for each year. Due to the severity of the pandemic last year, the results were less than satisfactory. Nonetheless, there is a piece of good news which is worth celebrating - the Group's factory in Vietnam, the Southeast Asia, has officially commenced production, representing the first step of Want Want towards the "Dream of the World".

Looking forward to 2023, with the effects of the pandemic outbreak gradually diminishing, I believe there will be more opportunities waiting for us to break through. Therefore, I ask Want Want people to take action, to fight, to fight and to fight again! Let's pursue our existing goals together, sprint with all our efforts and succeed in 2023!

As Want Want people, we must have the mindset of "willingness, dedication, conscience and meticulousness", the attitude of learning new things and seeking changes, and the spirit of "bravery with no fears and the strongest is invincible" so as to achieve our goal of the "Dream of China and Dream of the World" and to jointly begin Want Want's glory in the next three decades. With great unity, we will win!

#### Tsai Eng-Meng

Chairman of the Board and Chief Executive Officer

27 June 2023

#### 尊敬的各位股東:

尊敬的各位股東,大家好,去年2022,是 疫情的第三年,集團又再次歷練疫情的嚴 格考驗。我們旺旺人在共同努力奮鬥下, 平順度過了這一年。在此,我謹向所有的 旺旺人以及所有的合作夥伴們,表示衷心 的感謝,感謝大家一年來和旺旺同甘共 苦。

2022年, 也是旺旺「傳承60 ● 超越30 ● 再 啟航 | 的第一年,是旺旺 「中國夢 ● 世界夢」 新時代開始的規劃年與誓師年,我已經要 求各部門設定5年的目標,並規劃完善每 年的小目標。由於去年疫情的波濤洶湧, 導致成果不盡理想,所幸值得慶賀的是, 集團在東南亞設立的越南工廠,已正式投 產,這是我們旺旺為「世界夢」跨出的第一 步。

今年,2023年,隨着疫情的影響逐漸消 散,我相信會有更多的機遇等著我們去突 破。所以我要求旺旺人行動起來,奮鬥, 奮鬥,再奮鬥!讓我們一起來追求、追趕 既定的目標,全力衝刺!決勝2023。

各位旺旺人,做事要俱備「有心•用心• 道德心 ● 加細心」的心思,要有求新求變 的態度,更要有「勇者無懼 ● 強者無敵」的 精神,朝向我們的目標「中國夢 ● 世界夢」 來前進,共同開啟旺旺下一個30年的新輝 煌,大團結、一定贏!

蔡衍明 董事會主席及行政總裁

2023年6月27日





# Year ended 31 March

# 截至3月31日止年度

|                                  |               | 2023<br>2023年 | 2022<br>2022年 | Change<br>變動 |
|----------------------------------|---------------|---------------|---------------|--------------|
|                                  |               | RMB'000       | RMB'000       | %            |
|                                  |               | 人民幣千元         | 人民幣千元         | %            |
| Key income statement items       | 主要收益表項目       |               |               |              |
|                                  |               |               |               |              |
| Revenue                          | 收益            | 22,928,219    | 23,984,891    | -4.4         |
| Gross profit                     | 毛利            | 10,071,028    | 10,747,394    | -6.3         |
| Operating profit                 | 營運利潤          | 4,846,711     | 5,456,813     | -11.2        |
| Profit attributable to equity    |               |               |               |              |
| holders of the Company           | 本公司權益持有人應佔利潤  | 3,371,584     | 4,202,655     | -19.8        |
|                                  |               |               |               | % point      |
| Key financial ratios             | 主要財務比率        | %             | %             | 個百分點         |
| Gross profit margin              | 毛利率           | 43.9          | 44.8          | -0.9         |
| Operating profit margin          | 營運利潤率         | 21.1          | 22.8          | -1.7         |
| Margin of profit attributable to | 本公司權益持有人應佔利潤率 |               |               |              |
| equity holders of the Company    |               | 14.7          | 17.5          | -2.8         |

# 管理層討論及分析

Management Discussion and Analysis



#### **SUMMARY**

During the 2022FY, the Group's total revenue declined by 4.4% yearon-year to RMB22,928.2 million. The revenue of the dairy products and beverages segment recorded a mid-teen year-on-year decline in 2022FY due to the pandemic restrictions on gatherings and some consumption scenarios, bringing pressure to the overall performance of the Group's annual results. However, with the gradual normalization of day-to-day economic activities, sales activities gradually returned to normal in the fourth quarter of 2022FY (January to March of 2023). The revenue of rice crackers and the snack foods segments (together accounted for 51% of total revenue) maintained a mid-to-high single-digit growth year-on-year, with double-digit growth in each of the popsicles sub-category and beans, jellies and other snack foods sub-category, and revenue of QQ Gummies, iellies and "Lonely God" products reaching respective record high. The emerging content e-commerce channel experienced a rapid growth while overseas markets recorded a double-digit growth. As a result of continuous investment in product innovation and research and development (R&D), new products launched within the past five years contributed a near doubledigit percentage of the Group's revenue in 2022FY.

Gross profit margin for 2022FY decreased by 0.9 percentage point to 43.9% as compared with that of the previous year. However, due to the effects of the Group's profitability improvement initiatives and the gradual decline in certain commodity prices, the Group's gross profit margin for the second half of the financial year rebounded to 44.9%, which increased by 1.9 percentage points when compared to the same period in the previous year and increased by 2.1 percentage points when compared to the first half of the financial year. Profit attributable to equity holders of the Company decreased by 19.8% year-on-year to RMB3,371.6 million in 2022FY due to the decline in revenue and gross profit margin.

The Group will continue to deepen its product and channel diversification strategies, cultivate traditional channels, actively expand emerging channels and overseas markets, increase the coverage of points-of-sale and enhance the diversity of product offerings in various channels to satisfy the diversified consumer needs.

# **OPERATIONAL REVIEW**

During 2022FY, the Group continued to pursue its operational strategy of diversification and consolidated its growth momentum on a medium-to-long term basis. Specific strategies implemented are as follows:

#### (I) Intensive development and diversification of channels

1. Intensive development of traditional distribution channels

During 2022FY, the Group's revenue performance in the traditional channels was affected by the decline in sales of dairy products, but low-to-mid single-digit growth was achieved from sales of products in the rice cracker and snack foods segments driven by active development of new products, enriched product displays and a diversified product mix. Looking ahead to 2023FY, the Group will further strengthen its business operations, enhance the coverage and management of small-scale retail stores and enrich its product mix by launching a series of small-pack products which are easier for consumers to purchase and carry.

#### 概覽

2022 財年,集團總收益較去年同期衰退 4.4%, 達到人民幣 229.282 億元。乳品及 飲料類因疫情對聚會、部分消費場景的限 制,使 2022 財年收益同比衰退中雙位數, 致集團全年整體業績表現承壓,但隨著日 常經濟活動逐步恢復常態後,銷售活動已 於 2022 財年第四季度(2023 年 1 至 3 月) 逐步恢復常態正常軌道,另外米果類、休 閒食品類(合計收益佔比 51%)同比仍保持 成長中到高個位數,其中:冰品小類和豆 類、果凍及其他小類均實現雙位數增長, QQ糖、果凍、浪味仙業績均創歷史新高; 新興內容電商高速增長,海外市場雙位數 增長;持續產品創新和研發投入,今5年 內推出的新品佔 2022 財年集團收益比近雙 位數。

2022 財年毛利率較去年同期下降 0.9 個百分點達到 43.9%,但因集團實施多項提升獲利能力舉措顯效,及部分大宗商品價格逐步回落,集團下半財年毛利率回升至 44.9%,較去年同期上升 1.9 個百分點,較上半財年上升 2.1 個百分點。受累於收益及毛利率的下滑,2022 財年本公司權益持有人應佔利潤同比衰退 19.8%,達到人民幣 33.716 億元。

集團將持續深化渠道、產品的多元策略, 深耕傳統渠道並積極拓展新興渠道及海外 市場,增加終端網點覆蓋,提高渠道售賣 產品的多樣性,滿足消費者多元化需求。

# 經營綜述

2022 財年集團持續貫徹多元化發展的經營 戰略,夯實中長期增長動能。具體策略如 下:

#### (一) 渠道的精耕及多元化發展

1. 傳統批發渠道的精耕









# **OPERATIONAL REVIEW** (continued)

#### (I) Intensive development and diversification of channels (continued)

#### 2. Cultivation of modern channels

In order to satisfy consumers' demand for instant shopping, the Group will continue to enhance the penetration rate of convenience store channels and increase the varieties of product offerings. In addition, the Group planned to launch a new dairy product – small blue bottled "Daily Milk" (小藍瓶「每日喝牛奶」), which is made from raw cow milk to meet the diversified needs of consumers.

#### 3. Diversification of emerging channels

In 2022FY, the travel and social restrictions brought by the pandemic reduced the consumer traffic at retail stores and consumer-facing points-of-sales covered by emerging channels. Nevertheless, revenue growth was achieved in respect of rice crackers and snack foods segments, thanks to the launch of new product combinations and the active development of emerging channels for gift packs and popsicles. In addition, the Group actively developed new e-commerce models such as content e-commerce and social e-commerce, which brought substantial growth.

In the future, the Group will further increase the number of vending machines and expand the number of theme stores, promote the rapid development of maternity, OEM and special channels, with the hope to serve more end-consumers and provide them with diversified shopping choices through more flexible, innovative and diversified sales models.

# 4. Continuous expansion of overseas markets

The Group's overseas business achieved double-digit growth in 2022FY, with balanced growth rates in all three key product segments, which is attributable to the Group's continuous implementation of overseas market development strategies to improve supply chain efficiency and expand into overseas Chinese markets. Moreover, candies attained rapid growth due to its high quality and price advantages. With the commencement of production in the Vietnam factory, the Group will exploit its cost and geographical advantages to the full to complement its existing production and supply chain networks. In addition, five new overseas subsidiaries throughout Southeast Asia, America and Europe have started operation one after another to help promote the strategy of expanding into overseas markets.

#### 經營綜述(續)

# (一) 渠道的精耕及多元化發展(續)

#### 2. 現代渠道的深耕

為滿足消費者即時購物需求, 集團將持續加強便利店渠道的 滲透率,提升售賣產品種類, 並計劃推出乳飲類新品一小藍 瓶「每日喝牛奶」,以生牛乳為 原料調製,滿足消費者的多樣 化需求。

#### 3. 新興渠道的多元化發展

2022 財年,疫情帶來的出行和 社交限制,令直接面對消費者、 終端的新興渠道客流量減少。 但受益於推出新品組合及禮包、 冰品等積極開拓新興渠道售賣 , 米果類、休閒食品類收益仍 現了成長;此外集團積極拓展 電商新模式,如內容電商、社 交電商,帶來顯著增長。

後續,集團將進一步增加自動 售貨機售賣機台及拓展主題門 店數量,推進母嬰、OEM、特 通等渠道的快速發展,期望透 由更為靈活、新穎的多元銷售 模式,服務更多的終端消費者, 為其提供多樣化購物選擇。

#### 4. 持續開拓海外市場





# Management Discussion and Analysis

# **OPERATIONAL REVIEW** (continued)

# (II) Differentiated brand positioning and dynamic and diversified digital marketing

The Group will make full use of its diversified production resources, define brand user profiles and launch new functional and personalized products to meet the needs of consumers of different age groups. New brands launched by the Group in recent years include:

#### 經營綜述(續)

# (二) 差異化的品牌定位及活潑多元數 字行銷

集團將充分利用多元生產資源,定義 品牌用戶畫像及推出功能性、個性化 新品,滿足不同年齡層的消費者的需 求。集團近幾年陸續推出的新品牌包 括:

# 「貝比瑪瑪」

專業嬰幼兒輔食品牌

"Baby Mum-Mum" – a special brand of complementary foods for babies and toddlers 「貝比瑪瑪」-專業嬰幼兒輔食品牌



## |邦徳|

年輕化創新飲料品牌

"Mr. Bond" – a brand of novel beverages for youngsters 「邦德」-年輕化創新飲料品牌



"Fix XBody" - a special brand for healthiness and nutrition

「Fix XBody」-專業健康營養品牌



# [Queen Alice]

高品質女性品牌

"Queen Alice" – a high-quality brand for female consumers 「Queen Alice」 一高品質女性品牌



辣味愛好者個性品牌

"Mr. Hot" - a customized brand for spicy lovers 「Mr. Hot | 一辣味愛好者個性品牌

# Got Rice

Got Rice

創新的大米零食品牌

"Got Rice" - a novel brand of rice snacks 「Got Rice | 一創新的大米零食品牌



# 愛至尊

中老年健康營養品牌

"Prime of Love" – a brand of healthy nutritious products for middle-aged and elderly people

「愛至尊」-中老年健康營養品牌





# **OPERATIONAL REVIEW** (continued)

# (II) Differentiated brand positioning and dynamic and diversified digital marketing *(continued)*

The Group will continue to take into account both nutrition and diversification strategies and roll out a variety of delicious and healthy products. For example, "Nut Milk" (堅果牛奶) is rich in six kinds of real nuts and has a rich taste, smooth texture and high nutritional value; "Black Rice Sugar Coated Crackers" (黑米雪餅) contain selected high-quality black rice, rich dietary fibre and a variety of nutrients; "Want Want Thick Snow Cakes" (旺旺厚雪燒) has a pleasant crispy texture and Thai sweet and spicy taste, which fills the gap in the Want Want rice crackers category in the sweet and spicy flavor market. The Group will continue to launch new high-quality products to meet the evolving needs of consumers.

Through creative digital marketing, the Group has created a healthy, happy and vibrant brand, enhanced consumers' awareness of Want Want products and added fun to their shopping experience through diversified ways of marketing. Through continuous improvement in private domain traffic management, the Group has strengthened consumers' stickiness to the brand.

#### (III) Lean production and green manufacturing

In 2022FY, the Group continued to increase its investment in R&D on low-carbon, energy conservation and technology innovation, and continued to promote production management optimization. A total of 94 patents were granted, and the project of "Low-carbon, Energy Conservation and Automation Technology Research and Application" won the "7th China Industry Award", the top award in China's industrial sector. The Group has also received various domestic and overseas ESG-related awards, including CDP's Excellent Environmental Leadership Award, the Green Sustainability Contribution Award and the Bloomberg Green Gold ESG Pioneer Award. In addition, a number of factories have obtained the national high-tech enterprise certification and green factory certification, demonstrating the Group's outstanding performance in technological innovation and sustainable development.

In the future, the Group will continue to optimize its production management, actively carry out R&D on green technologies, explore more environmental-friendly and sustainable production methods, and achieve the goal of sustainable development of the Group.

#### 經營綜述(續)

# (二) 差異化的品牌定位及活潑多元數字行銷*(續)*

集團將持續兼顧營養及多樣化發展策略,陸續推出多款美味健康產品:如「堅果牛奶」富含6種真實堅果,口感濃郁,入口細膩順滑,營養價值高等,精選「米中之王」黑米,富含膳食纖維,營養豐富的「黑米雪餅」;愉悦酥脆口感,泰式甜辣口味的「旺旺厚雪燒」,彌補旺旺米餅品類在甜辣口味市場的空白。集團亦將持續推出高品質新品,以滿足消費者不斷變化的需求。

集團透由創意的數字行銷方式,打造健康、快樂、活力的品牌。通過多元行銷方式增強消費者對旺旺產品的認知,為消費者購物體驗增添趣味。持續完善私域流量管理,強化消費者對品牌的黏性。

# (三) 精益生產和綠色製造

未來,集團將持續優化生產管理,積 極開展綠色技術研究及開發,探索更 加環保和可持續的生產方式,實現集 團可持續發展的目標。





Management Discussion and Analysis





#### **REVENUE**

In 2022FY, the Group's total revenue declined by 4.4% from that of 2021FY to RMB22,928.2 million. Rice crackers and snack foods segments, which accounted for 51% of the Group's revenue in total, achieved a year-on-year revenue growth rate of 4.5% and 7.8%, respectively, with QQ Gummies, jellies, and "Lonely God" products reaching respective record high in revenue. Revenue from dairy products and beverages segment decreased by 13.5% year-on-year due to travel and dining restrictions brought by the pandemic.

#### Rice crackers

Revenue from the rice crackers segment in 2022FY amounted to RMB5,843.3 million, representing 4.5% year-on-year growth, with lowsingle-digit growth in the core brand rice crackers and nearly doubledigit growth in gift packs. This is mainly due to the effect of the channel diversification strategy and double-digit year-on-year revenue growth in overseas markets.

A series of creative marketing campaigns named "Got Rice, I Love to Eat Snacks Made of Rice" (Got Rice 大米做的我愛吃) and "Product Series, People Series and Occasion Series"(產品篇、人群篇、場景篇) enhanced interaction with consumers and helped promote products through online media and offline activities. In order to enrich the product offerings in the rice crackers segment and meet consumers' health and diverse needs, the Group developed new products such as "Little Crunch" (小小脆), which is made from glutinous rice. Revenue contribution from new products of the rice crackers segment that were launched within the past five years reached a mid-to-high single-digit of the segment revenue in 2022FY. The Group continued to diversify its channels and achieved doubledigit growth in emerging channels. New retail operation models such as content e-commerce and smart vending machine channels meet the needs of differentiated consumption scenarios and enhance the points-of-sale coverage of the channels. In addition, based on studies of consumers' shopping habits, "large 1KG pack" was rolled out to modern channels to meet the cyclical purchase habits of families.

# Dairy products and beverages

Revenue from the dairy products and beverages segment for the 2022FY amounted to RMB11,130.5 million, representing a year-on-year decrease of 13.5%, of which "Hot-Kid Milk" ( 旺仔牛奶 ) recorded a double-digit year-onyear decrease but resumed revenue growth in the fourth quarter of 2022FY and its growth further accelerated since 2023FY. The beverages subcategory recorded high single-digit year-on-year revenue growth in 2022FY, mainly due to the good performance of "Want Want O-Bubbles" (旺旺 O 泡). New products of the segment that were launched within the past five years generated a revenue exceeding RMB700 million in 2022FY.

#### 收益

2022 財年集團總收益較 2021 財年衰退 4.4%, 達到人民幣 229.282 億元。米果及 休閒食品大類(合計收益佔比 51%)仍實現 增長,米果大類同比成長4.5%、休閒食品 大類同比成長 7.8%, 其中: QQ 糖、果凍、 浪味仙業績創歷史新高點。受疫情對出行、 餐飲的限制影響,乳品及飲料類收益同比 衰退 13.5%。

#### 米果類

2022 財年米果大類收益為人民幣 58.433 億元,同比成長4.5%,其中主品牌米果增 長低個位數,禮包增長近雙位數。主系渠 道多元化策略的顯效及海外市場同期比兩 位數的收益增長。

創意行銷「Got Rice 大米做的我愛吃」系列 營銷宣傳,「產品篇、人群篇、場景篇」系 列宣傳,透由線上媒體及線下活動,增強 與消費者互動,助力產品推廣。為豐富米 果類產品,同時滿足消費者健康、多元化 需求, 開發如以糯米為原材料的「小小脆」 等新產品,5年內推出的米果類新品收益貢 獻佔該品類 2022 財年收益中至高個位數。 集團持續渠道多元化建設,新興渠道亦實 現雙位數成長,如內容電商、智能售貨機 渠道等新零售運營模式,滿足差異化消費 場景的需求,提升渠道終端覆蓋率。此外, 現代渠道依據對消費者購物習慣研究,推 出了「1KG 大包裝」規格產品滿足家庭週期 性購買習慣。

# 乳品及飲料類

乳品及飲料類2022財年收益人民幣 111.305 億元,同比衰退 13.5%。其中,旺 仔牛奶收益同比衰退雙位數,但 2022 財年 第四季度恢復成長,進入 2023 財年以來, 增速進一步提升。飲料小類 2022 財年收益 同比增長高個位數,主系:「旺旺 O 泡」表 現良好。近5年內推出的乳品及飲料類新 品收益在 2022 財年已突破人民幣 7 億元。









# **REVENUE** (continued)

#### Dairy products and beverages (continued)

In order to enrich the product mix of dairy products and beverages segment and to address the current consumption habit and consumers' demand for products that are convenient to carry around for drinking anytime and at any place, the Group launched a PET-bottled "Hot-Kid Milk in Little Red Bottle" (旺仔牛奶小紅瓶), which have generated revenue of over RMB80 million in 2022FY. The Group also expanded its product range with new flavoured milk products such as nutritious "Nut Milk" and silky smooth "Chocolate Milk", which aggregated revenue continued to set new records and exceeded RMB200 million in 2022FY.

The Group will continue promoting multi-channel development in the dairy products and beverages segment while strengthening the expansion into emerging channels, and will continue to launch new products in a variety of packaging, flavors and concepts to respond to the fast-growing demand in the market segments. For example, "Little Sports Drink" (小小運動飲料) contains vitamin B6 and niacin with low sodium formula and a refreshing taste, which is suitable for replenishing electrolytes after sweating during exercise, and the bottled "Daily Milk" uses raw cow milk as ingredient.

#### Snack foods

Revenues from the snack foods segment reached RMB5,820.3 million in 2022FY, representing year-on-year growth of 7.8%. Both popsicles subcategory and the beans, jellies and others sub-category grew by a double-digit year-on-year while the candies sub-category grew by a mid-single digit.

Revenue growth in the popsicles sub-category was mainly driven by the high temperature this summer and increased penetration of freezers. The launch of "Dongchi" (凍 痴) products with innovative packaging and an upgraded version of popsicles, which are served cold but can be transported at room temperature, further increased the market share of popsicles with revenue of Dongchi hitting nearly RMB300 million again in 2022FY. In the forthcoming fiscal year, the Group will continue the interactive "13 flavours of Dongchi, which one do you pick" campaign in 2022FY to enhance the awareness of Dongchi of consumers.

Revenue from the candies sub-category increased by mid-single digit year-on-year, reaching a new all-time record high. Growth was achieved across multiple channels, with double-digit growth in modern channels. The Group launched products with festive elements such as the Halloween version of QQ Gummies, which were well received by consumers upon its launch with heated online discussions. "Want Want QQ Juice 100" (旺旺 QQ 果汁 100) is an innovative product with "chewable juice" to satisfy people with different consumption habits.

#### 收益(續)

# 乳品及飲料類(續)

為豐富乳品及飲料類產品結構,貼合時下消費者便攜即飲的需求習慣,推出 PET 瓶包裝形式「旺仔牛奶」「小紅瓶」,2022 財年收益破八千萬人民幣。拓展產品的種類,強化營養的「堅果牛奶」、絲滑口感的「巧克力牛奶」等風味牛奶新品,在2022 財年銷售中,收益繼續創新高已突破人民幣 2 億元。

集團將保持乳品及飲料大類繼續多渠道發展同時,強化新興渠道拓展,同時繼續推出多種包裝形式、口味及概念的新產品,以回應細分市場的快速增長需求。如:含有維生素 B6、煙酸、低鈉配方,口感清爽,適合運動流汗後補充電解質的「小小運動飲料」和生牛乳為原料的瓶裝「每日牛奶」。

#### 休閒食品類

2022 財年休閒食品類收益達到人民幣 58.203億元,同比成長7.8%。冰品和豆類、 果凍及其他小類同比均成長雙位數,糖果 小類成長中個位數。

冰品小類收益成長,主要得益於今夏高溫酷暑天氣助益及提高冰櫃滲透率。創新性包裝的「凍痴」產品及升級版碎冰冰的推出,常溫運輸、冷凍食用的特色,進一步拓展冰品的市場份額,凍痴 2022 財年收益再創近人民幣 3 億元。新財年冰品將延續 2022 財年「凍痴 13 味,你 PICK 哪一味」的主題互動宣傳,提升凍痴在消費者心中的知名度。

糖果小類收益較去年同比成長中個位數, 再創歷史收益新高點。多渠道均呈增長態 勢,其中現代渠道雙位數成長。聚焦節日 元素,主推節日氛圍感產品如:萬聖節版 QQ糖,上市便受消費者喜愛,網絡討論熱 度居高不下。「旺旺 QQ 果汁 100」「可以嚼 的果汁」創新產品,滿足不同消費習慣人群。



# **REVENUE** (continued) Snack foods (continued)

Beans, jellies and others sub-category continued to maintain double-digit revenue growth, with jellies and "Lonely God" products both hitting record highs in revenue. This was mainly due to the market cultivation in traditional channels and category breakthroughs in emerging channels. The launch of new products such as "Lonely God Garlic Cheese Flavour" ( 蒜香芝士味浪 味仙 ) and "90G Soft Pudding" (90G 嫩布丁) catered to the differentiated needs of modern consumers and received wide acclaim from consumers.

#### **COST OF SALES**

The Group's cost of sales in 2022FY amounted to RMB12,857.2 million, representing a year-on-year decrease of 2.9%. The cost of certain raw materials, such as whole milk powder and sugar, increased by a double-digit year-on-year while that of palm oil increased by close to a double-digit. In addition, certain energy costs also increased by a certain extent year-on-year. Coupled with the impact of the fluctuation of the exchange rate of Renminbi against the U.S. dollar, the unit cost was affected particularly in the first half of 2022FY.

However, in the second half of the financial year, the procurement costs of whole milk powder, palm oil and certain packaging materials have decreased substantially compared to the first half of the financial year, which has alleviated the cost pressure to a certain extent. The Group will continue to refine its procurement and supply chain management strategies, optimise the layout of its production lines and continue to enhance its automation level to further optimise its unit cost structure.

#### **GROSS PROFIT**

Suffered from the increase in cost of certain raw materials, the gross profit margin of the Group decreased by 0.9 percentage point to 43.9% in 2022FY as compared with that of the previous year. The Group continued to take various initiatives such as by optimising its product mix to improve its gross profit, the combined effects of which, together with the decrease in the cost of certain raw materials and packaging materials, the gross profit margin of the Group increased by 2.1 percentage points to 44.9% in the second half of the financial year as compared to that of the first half of the financial year, representing an increase of 1.9 percentage points year-on-year. In the future, the Group will continue to boost the healthy development of its product segments through the implementation of the channel and product differentiation strategies. Gross profit decreased by 6.3% year-on-year to RMB10,071.0 million due to the decline in revenue and gross profit margin.

# 收益(續)

#### 休閒食品類(續)

豆類、果凍及其他小類繼續保持雙位數收益成長,其中果凍、浪味仙均創歷史收益新高點。主要得益於傳統渠道的市場精耕及新興渠道的品類突破。「蒜香芝士味浪味仙」,「90G嫩布丁」等新品的推出,貼合現代消費者差異化需求,收穫消費者的廣泛好評。

### 銷貨成本

2022 財年集團銷貨成本人民幣 128.572 億元,較去年同期下降 2.9%。部分大宗原材料,如:全脂奶粉、白糖使用價格較去年同期上漲雙位數,棕櫚油上漲近雙位數;此外,部分能源成本較去年同期也有一定的漲幅。疊加人民幣兑美元匯率波動影響,對 2022 上半財年單位成本影響尤為顯著。

但下半財年,全脂奶粉、棕櫚油及部分包裝材料等採購成本明顯較上半財年有所下降,一定程度上已緩解成本壓力。集團將不斷精進採購及供應鏈管理策略,優化產線佈局,持續提升自動化水平,進一步優化單位成本結構。

#### 毛利

受累於部分大宗原材料使用價格上升,2022 財年集團毛利率較去年同期下降 0.9 個百分點,為 43.9%。集團採取優化產品結構等多種方法持續改善產品毛利,疊加部分大宗原材料及包裝材料成本下降,下半財年毛利率較上半財年上升 2.1 個百分點、同比上升 1.9 個百分點,達到 44.9%。未來集團將透由實施渠道、產品的差異化策略持續精進品類良性發展。因收益及毛利率的下降,毛利額較去年同期下降 6.3%,至人民幣 100.710 億元。



# **GROSS PROFIT** (continued)

#### Rice crackers

The gross profit margin of the rice crackers segment was 42.6% for the 2022FY, representing a year-on-year increase of 1.2 percentage points. In the second half of the financial year, with the increase in sales contribution from the high-margin gift pack products and the decrease in the costs of palm oil, gross profit margin increased to 45.3%, representing an increase of 8.1 percentage points as compared with that of the first half of the financial year and 3.7 percentage points year-on-year. The Group will continue to launch new products with special features to enrich the product mix and consolidate the profitability level of this segment.

#### Dairy products and beverages

The gross profit margin of the dairy products and beverages segment was 44.8% for the 2022FY, representing a decrease of 1.9 percentage points year-on-year. Due to the increase in the price of whole milk powder and the impact of exchange rate movements, the unit cost of imported whole milk powder increased by 18% year-on-year. At present, the uprising trend of the price of imported whole milk powder has substantially eased, and the gross profit margin is expected to improve gradually. The Group will continue to diversify its milk sources for procurement, review the profitability of its products and launch new products with high margin to optimize profitability.

#### Snack foods

The gross profit margin of the snack foods segment was 43.4% for the 2022FY, representing a decrease of 0.8 percentage point as compared with that of the same period in the previous year. This was due mainly to the double-digit increase in the costs of white sugar, skim milk powder and eggs as compared with those of the same period last year. The gross profit margin for the second half of the financial year improved significantly and reached 44.7%, representing an increase of 2.5 percentage points as compared with the first half of the financial year and 1.1 percentage points year-on-year. The Group will continue to optimise the sales mix and improve automation level in order to enhance the profitability of this segment. The Group will also launch differentiated new products, expand product price range and broaden consumption scenarios so as to facilitate consumption upgrade of the segment.

# 毛利(續) 米果類

2022 財年米果類毛利率 42.6%,較去年同 期上升 1.2 個百分點。主系下半財年高毛利 率禮包類產品銷售佔比擴大,及棕櫚油使 用成本下降,致毛利率達 45.3%,較上半 財年上升8.1個百分點、同比上升3.7個百 分點。集團將不斷推出特色新品,豐富產 品結構,鞏固該類產品獲利水平。

## 乳品及飲料類

2022 財年乳品及飲料類毛利率 44.8%,同 比下降 1.9 個百分點。因進口全脂奶粉價 格上漲及匯率影響,其耗用單價同比上漲 18%。目前進口全脂奶粉價格已明顯緩解, 預計毛利率可望逐步改善。集團將繼續推 進多元化奶源採購,並不斷檢視產品獲利 情況,推出高毛利新品以優化盈利能力。

#### 休閒食品類

2022 財年休閒食品類毛利率 43.4% 同比下 降 0.8 個百分點,主系白砂糖、脱脂奶粉、 雞蛋等使用成本較去年同期漲幅達雙位數。 下半財年毛利率明顯改善達 44.7%,較上 半財年上升 2.5 個百分點、同比上升 1.1 個 百分點。集團將持續優化產品銷售結構及 提高自動化程度等以提高該品類獲利水平; 推出差異化新品、完善價格帶、拓寬消費 場景,促進該品類消費升級。



#### **DISTRIBUTION COSTS**

The distribution costs for the 2022FY decreased by RMB115.1 million as compared with those of the 2021FY to RMB3.018.1 million. Distribution costs as a percentage of revenue increased by 0.1 percentage point as compared with that of 2021FY to 13.2%. Of these, staff costs as a percentage of revenue was 4.8%, representing an increase of 0.3 percentage point as compared with that of 2021FY. Transportation expense to revenue ratio was 4.0%, and promotion and advertising expenses as a percentage of revenue was 2.6%, representing a decrease of 0.1 percentage point and 0.3 percentage point, respectively, as compared with those of 2021FY.

#### **ADMINISTRATIVE EXPENSES**

Administrative expenses for the 2022FY increased by RMB114.5 million to RMB2,849.2 million, representing an increase of 4.2% as compared with that of 2021FY. Administrative expenses as a percentage of revenue was 12.4%, representing an increase of 1.0 percentage point as compared with those of 2021FY, mainly due to the increase in staff costs.

#### **OPERATING PROFIT**

The Group's operating profit for 2022FY amounted to RMB4,846.7 million, representing a decrease of RMB610.1 million or 11.2% as compared with that of 2021FY. The operating profit margin was 21.1%, representing a decrease of 1.7 percentage points as compared to that for 2021FY.

#### **INCOME TAX EXPENSE**

The Group's income tax expense for 2022FY amounted to RMB1,417.2 million, and the income tax rate was 29.6% which increased by 2.7 percentage points as compared with that for 2021FY.

# PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE **COMPANY**

Profit attributable to equity holders of the Company for 2022FY decreased by 19.8% as compared with that of 2021FY and reached RMB3,371.6 million. The margin of profit attributable to equity holders decreased by 2.8 percentage points to 14.7% as compared with that of the previous year.

# 分銷成本

2022 財年分銷成本為人民幣 30.181 億元, 較 2021 財年減少人民幣 1.151 億元;分銷 成本佔收益比率為 13.2%, 較 2021 財年上 升 0.1 個百分點。其中:用人費用佔收益比 率為 4.8%, 較 2021 財年上升 0.3 個百分 點;運費佔收益比率為4.0%,廣促費用佔 收益比率為 2.6%, 分別較 2021 財下降 0.1 個百分點和 0.3 個百分點。

#### 行政費用

2022 財年行政費用為人民幣 28.492 億元, 較 2021 財年增加人民幣 1.145 億元,上升 4.2%。行政費用佔收益比率為 12.4%, 較 2021 財年上升 1.0 個百分點,主系用人費 用增加所致。

#### 營運利潤

本集團 2022 財年的營運利潤為人民幣 48.467 億 元, 較 2021 財 年 下 降 11.2% 減少人民幣 6.101 億元。營運利潤率為 21.1% 較 2021 財年下降 1.7 個百分點。

#### 所得稅費用

本集團 2022 財年所得税費用人民幣 14.172 億元,所得税率 29.6%,較 2021 財年上升 2.7 個百分點。

# 本公司權益持有人應佔利潤

2022 財年,本公司權益持有人應佔利潤較 2021 財年下降 19.8%, 達到人民幣 33.716 億元,權益持有人應佔利潤率較去年同期 下降 2.8 個百分點達到 14.7%。

# 管理層討論及分析

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# **LIQUIDITY AND CAPITAL RESOURCES**

# Cash and borrowings

As at 31 March 2023, the net cash of the Group (cash and bank deposits (including long-term bank deposits) net of borrowings) amounted to RMB8,317.3 million, representing a decrease of RMB1,783.3 million as compared with that as at 31 March 2022 (RMB10,100.6 million). This was due mainly to the net cash inflow generated from operating activities during 2022FY of RMB4,218.7 million, payment of final and special dividends for 2021FY of RMB4,144.2 million as well as interim dividend for 2022FY of RMB934.7 million.

The Group finances its operations and capital expenditure primarily by cash flows generated from internal operations as well as banking facilities provided by its principal banks. As at 31 March 2023, cash and bank deposits balances (including long-term bank deposits of RMB5,752.0 million) amounted to RMB13,659.6 million (in which RMB accounted for approximately 96%, being approximately RMB13,141.0 million), representing a decrease of RMB3,343.2 million as compared with RMB17,002.8 million as at 31 March 2022. It was mainly due to the payment of dividends of RMB5,078.9 million.

As at 31 March 2023, total borrowings amounted to RMB5,342.3 million, representing a decrease of RMB1,559.9 million as compared with the balance as at 31 March 2022 (RMB6,902.2 million), mainly due to the repayment of borrowings by the Group with its own funds. Among which, short-term borrowings amounted to RMB3,282.0 million, representing a decrease of RMB73.84 million as compared with those as at 31 March 2022 (RMB3,355.9 million (including the Bonds (as defined below)); and long-term borrowings amounted to RMB2,060.3 million, representing a decrease of RMB1,486.1 million as compared with those as at 31 March 2022 (RMB3,546.4 million).

In April 2017, the Group issued 5-year term guaranteed bonds with a face value of US\$500 million and a coupon rate of 2.875% (the "Bonds"). The Bonds were repaid in full upon maturity in April 2022 using our own funds. As at 31 March 2023, the USD denominated Bonds payable was nil (31 March 2022: US\$499.9 million).

# 流動性與資本財力

# 現金與借款

本集團於 2023 年 3 月 31 日淨現金(現金及銀行存款(含長期銀行存款)減去借款)為人民幣 83.173 億元,較 2022 年 3 月 31 日(人民幣 101.006 億元)減少人民幣 17.833億元。主系 2022 財年營運活動產生現金淨流入人民幣 42.187 億元,支付 2021 財年末期和特別股息共人民幣 41.442 億元與2022 財年中期股息人民幣 9.347 億元。

本集團營運所需資金及資本開支主要來源於內部營運產生的現金流量,及主要往來銀行提供的信貸額度。於2023年3月31日,本集團現金及銀行存款餘額為人民幣136.596億元(含長期銀行存款人民幣57.520億元),其中人民幣約佔96%,約為131.410億。較2022年3月31日人民幣170.028億元減少了人民幣33.432億元,主系:支付股息人民幣50.789億元。

本集團於 2023 年 3 月 31 日的總借款為人民幣 53.423 億元,較 2022 年 3 月 31 日 (人民幣 69.022 億元)減少人民幣 15.599 億元,主系本集團利用自有資金歸還貸款。其中短期借款為人民幣 32.820 億元,較 2022 年 3 月 31 日 (人民幣 33.559 億元,包含债券(定義如下))減少人民幣 7,384 萬元;長期借款為人民幣 20.603 億元,較 2022年 3 月 31 日 (人民幣 35.464 億元)減少了人民幣 14.861 億元。

本集團於 2017 年 4 月發行 5 年期、面值 5 億美元、票面利率 2.875% 的有擔保債券 (「債券」)。該債券已於 2022 年 4 月到期時利用自有資金悉數歸還。於 2023 年 3 月 31 日,應付美元債券為零 (2022 年 3 月 31日:4.999 億美元)。



# **LIQUIDITY AND CAPITAL RESOURCES** (continued)

#### Cash and borrowings (continued)

The Group's net gearing ratio (total borrowings net of cash and bank deposits (including long-term bank deposits) as a ratio of total equity (excluding non-controlling interests)) as at 31 March 2023 was -0.57 time (31 March 2022: -0.61 time). At present, the Group maintains sufficient cash and available banking facilities for its working capital requirements and for capitalising on any potential investment opportunities in the future. The management will from time to time make prudent financial arrangements and decisions to address changes in the domestic and international financial environment.

#### Cash flow

During 2022FY, a net cash inflow of RMB4,218.7 million was generated from operating activities of the Group, consisting mainly of profit before income tax of RMB4,780.0 million. Net cash outflow for financing activities was RMB7,428.7 million, among which net outflow of borrowings amounted to RMB2,129.7 million and cash outflow for dividend payment of RMB5,078.9 million. Net cash outflow for investing activities was RMB3,153.5 million, mainly due to the placement of RMB2,664.7 million to bank deposits with original maturity of more than three months when acquired. Lastly, the cash and cash equivalents as of 31 March 2023 amounted to RMB5,047.9 million, which, together with bank deposits with original maturity of more than three months when acquired of RMB8,611.7 million, amounted to RMB13,659.6 million.

#### Capital expenditure

For 2022FY, capital expenditure amounted to RMB531.3 million (for the year ended 31 March 2022: RMB460.5 million). The Group invested approximately RMB173.5 million, RMB139.9 million and RMB113.2 million on the expansion of production plants and equipment for the three key product segments (rice crackers, dairy products and beverages, and snack foods segments), respectively, mainly for the construction of new plant and equipment in Vietnam and upgrade of some of the old plants and production facilities domestically to prepare for the Group's future growth. In addition, the Group also made investment in information facilities and packaging facilities.

The above capital expenditure was financed mainly by internally generated cash flows and banking facilities.

#### 流動性與資本財力(續)

#### 現金與借款(續)

本集團於 2023 年 3 月 31 日的淨權益負債率(扣除現金及銀行存款(含長期銀行存款)的總借款除以期末總權益(不含非控制性權益))為 -0.57 倍 (2022 年 3 月 31 日: -0.61倍)。本集團目前擁有充足的現金及銀行信貸額度,既能滿足本集團營運資金的需求,也能滿足將來投資機會的資金需求。管理層也會隨時針對國內外金融環境變化做出審慎財務安排及決定。

#### 現金流量

2022 財年,本集團營運活動產生的現金淨流入為人民幣 42.187 億元,主要為所得稅前溢利為人民幣 47.800 億元;融資活動產生的現金淨流出為人民幣 74.287 億元,主要為借款淨流出人民幣 21.297 億元及支付股息流出人民幣 50.789 億元;投資活動產生的現金淨流出人民幣 31.535 億元,主系將人民幣 26.647 億元用於原到期日三個月以上銀行存款。最後,於 2023 年 3 月 31日的現金及現金等價物為人民幣 50.479 億元,加之原到期日三個月以上銀行存款人民幣 86.117 億元,合計為人民幣 136.596 億元。

#### 資本開支

2022 財年,本集團的資本開支為人民幣 5.313 億元(截至 2022 年 3 月 31 日止年度:人民幣 4.605 億元)。本集團分別投入了大約人民幣 1.735 億元、人民幣 1.399 億元和人民幣 1.132 億元用於增加三大類產品(米果類、乳品及飲料類及休閒食品類)的生產廠房和設備,主系越南新建廠房與設備及更新國內部分老舊廠房與生產設施以因應未來集團成長所需。此外,有部分用於資訊設施和包裝設施等的投入。

上述資本開支的籌措主要來源於公司的內部現金流以及銀行信貸額度。



### 管理層討論及分析

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#### **LIQUIDITY AND CAPITAL RESOURCES** (continued)

#### Inventory analysis

Inventory consists primarily of finished goods, goods in transit and work in progress for rice crackers, dairy products and beverages, snack foods and other products, as well as raw materials and packaging materials.

The following table sets forth the number of inventory turnover days for the year ended 31 March 2023 and for the year ended 31 March 2022:

#### 流動性與資本財力(續)

#### 存貨分析

存貨主要包括米果類、乳品及飲料類、休 閒食品類及其他類的製成品、運送中貨物 和在製品,以及原材料和包裝材料。

下表列示了本集團截至 2023 年 3 月 31 日 止年度與截至 2022 年 3 月 31 日止年度的 存貨周轉天數:

For the year ended 31 March 2023 截至 2023 年

3月31日止年度

For the year ended 31 March 2022 截至 2022 年 3月31日止年度

Inventory turnover days

存貨周轉天數

90

79

As at 31 March 2023, inventory amounted to RMB3,142.1 million (31 March 2022: RMB3,226.2 million). Inventory turnover days increased by 11 days as compared to 2021FY, mainly because the Group appropriately increased the inventory level of raw materials in response to uncertainties caused by the pandemic in 2022FY, resulting in an increase of 10 days in raw material and packaging materials turnover days as compared to 2021FY.

Trade receivables

Trade receivables represent the receivables from credit sales to customers. The terms of credit granted to customers are usually 60 to 90 days. Sales to most of the customers in China are conducted on a cash-on-delivery basis. The Group only grants credit to customers in modern distribution channels and certain emerging channels, which then on-sell the products to end-consumers of the Group.

於 2023 年 3 月 31 日存貨金額為人民幣 31.421 億元(2022 年 3 月 31 日:人民幣 32.262 億元)。存貨周轉天數較 2021 財年上升 11 天,主系集團在 2022 財年為應對疫情導致的不確定因素,適度增加原材料储備,致原材料及包裝物周轉天數較 2021 財年上升 10 天。

#### 貿易應收款

本集團的貿易應收款,指的是本集團對客戶賒銷產生的應收款。本集團的賒銷期限通常是60至90天。本集團對中國的大部份客戶以款到發貨的方式銷售產品。本集團只給予現代分銷渠道及部分新興渠道的信貸客戶提供賒銷,由他們將產品銷售給本集團的最終消費者。



#### **LIQUIDITY AND CAPITAL RESOURCES** (continued)

#### Trade receivables (continued)

The following table sets forth the number of trade receivables turnover days for the year ended 31 March 2023 and for the year ended 31 March 2022:

#### 流動性與資本財力(續)

#### 貿易應收款(續)

下表列示了截至 2023 年 3 月 31 日止年度 與截至 2022 年 3 月 31 日止年度本集團的 貿易應收款周轉天數:

For the year ended

For the year ended

31 March 2023 截至 2023 年 31 March 2022 截至 2022 年

3月31日止年度

3月31日止年度

Trade receivables turnover days

貿易應收款周轉天數

15

15

#### Trade payables

Trade payables mainly relate to the purchase of raw materials on credit from suppliers with credit terms generally between 30 days and 60 days after receipt of goods and invoices.

#### 貿易應付款

本集團的貿易應付款主要由賒購原材料產生。我們的供應商給予的信貸條件一般為30至60天(從收到貨物及發票後的日期算起)。

The following table sets forth the number of trade payables turnover days for the year ended 31 March 2023 and for the year ended 31 March 2022:

下表列示了截至 2023 年 3 月 31 日止年度 與截至 2022 年 3 月 31 日止年度本集團的 貿易應付款周轉天數:

For the year ended

For the year ended

31 March 2023

31 March 2022

截至 2023 年

截至 2022 年

3月31日止年度

3月31日止年度

Trade payables turnover days

貿易應付款周轉天數

29

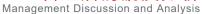
28

#### Pledge of assets

As at 31 March 2023, none of the assets of the Group was pledged.

#### 資產抵押

於 2023 年 3 月 31 日,本集團並無任何資產抵押。







## HUMAN RESOURCES AND REMUNERATION OF EMPLOYEES

For 2022FY, average number of employees of the Group was approximately 41,229, representing a decrease of 36 employees as compared with the average number of employees for the year ended 31 March 2022. Total remuneration expenses for 2022FY amounted to RMB4,564.0 million. The remuneration package of employees includes fixed salary, commissions and allowances (where applicable), and performance-based year-end bonuses having regard to the performance of the Group and that of the individual.

The Group is always concerned about and has invested a significant amount of resources in continuing education and training programs for its employees. Training programs, both external and internal, are also provided to relevant staff as and when required to constantly improve their professional knowledge and skills.

#### **FOREIGN EXCHANGE RISKS**

The presentation currency of the Group is RMB, but the Company's functional currency is still USD. More than 90% of the operating activities of the Group are conducted in the Chinese mainland. The functional currency of the Chinese mainland subsidiaries is RMB. The Group's foreign exchange risks arise mainly from procurement of raw materials and equipment from overseas, overseas dividend payments, and certain recognised assets or liabilities.

Procurement of certain raw materials and equipment from overseas and USD denominated borrowings of the Group are mainly recognised in the financial statements of the subsidiaries of the Group whose functional currency is USD. During 2022FY, the Group used a certain amount of hedging products to address possible foreign exchange risk. As such, RMB does not have a significant impact on exchange gains and losses presented on the "Other gains – net" section of the consolidated income statement.

#### **DIVIDENDS**

The Board recommended the payment of a final dividend of US2.10 cents per share for 2022FY, amounting to approximately US\$249.5 million (equivalent to approximately RMB1,717.7 million). In January 2023, the Company paid an interim dividend of US1.14 cents per share for 2022FY, amounted to approximately US\$135.5 million (equivalent to approximately RMB934.7 million). Total dividends for 2022FY would be US3.24 cents per share, amounting to approximately US\$385.0 million, representing approximately 79% of the profit attributable to equity holders of the Company for 2022FY.

#### 人力資源和員工薪酬

2022 財年本集團平均員工人數約為 41,229 人,較截至 2022 年 3 月 31 日止年度平均人數減少 36 人。2022 財年總薪酬為人民幣 45.640 億元。員工的薪酬包括固定工資,佣金及津貼(如適用),以及基於本集團及個人表現的年終獎勵。

本集團長期關注對員工的持續教育和培訓計劃並有相當資源投入,本集團經常在必要時給相關的工作人員提供外部及內部的培訓課程,以便不斷提升員工的專業知識與技能。

#### 外匯風險

本集團呈列貨幣為人民幣,但本公司的功能貨幣仍為美元,而本集團 90% 以上經營活動在中國大陸地區,中國境內附屬公司的功能貨幣為人民幣。本集團的外匯風險主要源自境外的原物料採購、設備採購和海外股利支付,及若干已確認資產或負債。

本集團部分的境外原物料、設備採購及美元借款主要是由本集團以美元作為其功能貨幣的附屬公司之財務報表確認。2022財年本集團利用一定額度套期保值產品應對可能出現的外匯風險。因此,人民幣並沒有對綜合收益表的「其他收益一淨額」中列報的匯兑收益和虧損一項造成重大的影響。

#### 股息

董事會建議擬派 2022 財年末期股息每股 2.10 美仙,約為 2.495 億美元(折合約人民幣 17.177 億元)。於 2023 年 1 月,本公司已派發 2022 財年中期股息每股 1.14 美仙,約為 1.355 億美元(折合約人民幣 9.347 億元);2022 財年股息合計每股 3.24 美仙,約為 3.850 億美元,約合 2022 財年本公司權益持有人應佔利潤的 79%。



Our Company, together with its subsidiaries, are committed to maintaining and upholding high standards of corporate governance practices and procedures. We recognise the value and importance of achieving high corporate governance standards to promote corporate transparency and accountability, better manage risks and protect stakeholders' interests.

#### **CORPORATE GOVERNANCE PRACTICES**

We had, throughout the year ended 31 March 2023, complied with the code provisions set out in Part 2 of Appendix 14, the Corporate Governance Code (the "CG Code") to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), except for the deviation from the code provision C.2.1 for the reasons explained in this Corporate Governance Report.

We will periodically review and improve our corporate governance practices with reference to the latest developments in corporate governance. The key corporate governance principles and practices of our Company are summarised below.

#### **DIRECTORS' SECURITIES TRANSACTIONS**

We have adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules regarding directors' securities transactions. Formal written notices, together with a copy of the Model Code, are sent to our directors ("Directors") prior to the commencement of the periods of 30 days immediately preceding the publication date of our interim results and 60 days immediately preceding the publication date of our annual results, as a reminder that Directors must not deal in any securities of the Company during those periods up to and including the date of publication of the results. Having made specific enquiries with our Directors, all of them confirmed that they have complied with the required standard as set out in the Model Code regarding directors' securities transactions throughout the year ended 31 March 2023.

本公司連同其附屬公司致力實現及保持高標準的企業管治常規及程序。我們認同實現高水準企業管治之價值及重要性,可提升企業透明度和問責性,有助管理風險及保障利益相關方之利益。

#### 企業管治常規

於截至2023年3月31日止年度,我們已遵守香港聯合交易所有限公司證券上市規則 (「上市規則」) 附錄14第二部分企業管治守則(「企業管治守則」) 所載的守則條文規定,惟關於守則條文第C.2.1有所偏離除外,而偏離之原因於此企業管治報告中進一步説明。

我們將參考企業管治之最新發展,定期檢 討及提升企業管治常規。本公司採取的主 要企業管治原則及常規概述如下。

#### 董事的證券交易

我們已採納載於上市規則附錄10就董事進行證券交易之上市發行人董事進行證券交易的標準守則(「標準守則」)。董事分別在中期業績刊發日期30天前及年度業績刊發日期60天前獲發書面通知連同標準守則文本,以提醒董事在該等期間直至並包括業績刊發日當天不得買賣本公司的任何證券。本公司已向每位董事查詢,並獲得全體董事確認,彼等於截至2023年3月31日止年度已遵守標準守則所規定有關董事進行證券交易之標準。



#### THE BOARD OF DIRECTORS

#### Roles of the Board

The Board assumes responsibility for the leadership and control of our Group and is also collectively responsible for promoting the success of the Group by directing and supervising its affairs. Key matters and decisions which are reserved for the Board include those relating to:

- establishing the Group's purpose, values and strategic directions and ascertaining that they are aligned with the Group's culture, and setting the objectives and plans in accordance therewith;
- overseeing and evaluating the Group's operating and financial performance:
- the approval of our Group's annual operating and capital expenditure budgets, interim and annual financial results and the publication thereof, major financial arrangements and investment projects, material contracts and transactions, notifiable transactions, nonexempt connected transactions/continuing connected transactions, declarations of dividend, Directors' appointment or re-election following the recommendations by the Nomination Committee and other matters which need to be dealt with by the Board;
- ensuring appropriate and effective risk management and internal control systems are in place and overseeing management in the design, implementation and monitoring of the risk management and internal control systems;
- governance and oversight of environmental, social and governance ("ESG") matters, as well as assessment and management of material environmental and social risks; and
- ensuring our Group has in place adequate accounting systems and ensuring appropriate human resources and adequate resources, training programmes and budget to fulfill the accounting, internal audit and financial reporting functions as well as those relating to the ESG performance and reporting.

Our management team, which possesses extensive experience and industry knowledge, is led by the executive Directors and has been delegated by the Board with the authority and responsibility for the day-to-day management and implementation of strategies approved by the Board in relation to the business and operations of our Group. In addition, the Board has also delegated certain specific responsibilities to the various Board committees, namely, the audit and risk management committee (the "Audit and Risk Management Committee"), the remuneration committee (the "Remuneration Committee"), the nomination committee (the "Nomination Committee") and the strategy committee (the "Strategy Committee"). Each of the Board committees operates in accordance with its respective terms of reference which clearly defines its respective duties and authorities. Details of these committees are set out further on pages 51 to 62 in this Annual Report.

#### 董事會

#### 董事會之角色

董事會負責領導及監控本集團,並集體負責統管及監督本集團事務以使集團成功。 須由董事會審議及作出決定的主要事項包括:

- 制定本集團的宗旨、價值觀和策略方向,並確保與本集團的文化一致,以 此設定其目標及計劃;
- 監察及評估本集團之營運及財務表現;
- 批准本集團之全年營運及資本開支預算、中期及全年業績及其發佈、重大財務安排及投資項目、重大合約及交易、須予公佈交易、非豁免關連交易/持續性關連交易、宣派股息、根據提名委員會之建議委任或重選董事,以及其他須由董事會處理之事項;
- 確保適當和有效的風險管理和內部監控系統到位,並監督管理層對風險管理和內部監控系統的設計、實施及監察;
- 管治和監督環境、社會及管治 (「ESG」)事宜,並對重大的環境及社 會風險作出評估和管理;及
- 確保本集團有足夠的會計系統及確保 在會計、內部審核及財務匯報職能方 面,以及在ESG表現和滙報方面有合 適人員,以及足夠的資源、培訓及相 關預算。

我們的管理團隊經驗豐富,並具備廣博的行業知識,由執行董事領導,並獲董事施授權負責管理本集團之日常事務及運作內會,並不其會批准有關本集團業務及運作予各。此外,董事會亦分派若干責任予各等。與會不受員會及策略委員會、提名委員會及策略委員會會大提名委員會的職權等。會會會會會會會會會的職責及權限。該等人對情進一步載於本年報第51至62頁。



#### Roles of the Board (continued)

In order to facilitate and assist the Board in promoting and managing ESG matters of the Group, such as relevant strategies and policies, initiatives, performance and reporting, the ESG Committee was established in August 2020 with the authorities and responsibilities as stated in its terms of reference.

#### Corporate governance functions

The Board is also responsible for performing the corporate governance duties as specified in the code provision A.2.1 of the CG Code, including:

- to develop and review the Company's policies and practices on corporate governance;
- to review and monitor the training and continuous professional development of the Directors and the senior management;
- to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- to develop, review and monitor the code of conduct and compliance manual (if any) applicable to the employees and the Directors of the Company; and
- to review the Company's compliance with the code provisions set out in the CG Code and disclosure in the Corporate Governance Report.

#### Composition of the Board

As at 31 March 2023, the Board consisted of 15 Directors, comprising 7 executive Directors, 3 non-executive Directors and 5 independent non-executive Directors, as below:

#### **Executive Directors**

Mr. Tsai Eng-Meng (Chairman and Chief Executive Officer)

Mr. Tsai Shao-Chung

Mr. Tsai Wang-Chia (Chief Operating Officer)

Mr. Huang Yung-Sung (Chief Marketing Officer)

Mr. Chu Chi-Wen (Chief Financial Officer)

Mr. Tsai Ming-Hui

Ms. Lai Hong Yee

#### Non-executive Directors

Mr. Liao Ching-Tsun (Vice Chairman)

Mr. Maki Haruo

Mr. Cheng Wen-Hsien

#### Independent non-executive Directors

Dr. Pei Kerwei

Mr. Hsieh Tien-Jen

Mr. Lee Kwok Ming

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella

#### 董事會(續)

#### 董事會之角色(續)

本公司亦於2020年8月成立ESG委員會協助董事會促進和管理ESG相關的事項,例如相關策略和政策、舉措、績效和報告等,相關職權範圍書亦明確界定其職責及權限。

#### 企業管治職能

董事會也負責落實企業管治守則之守則條 文第A.2.1條的企業管治職責,包括:

- 制定及檢討本公司的企業管治政策及 常規;
- 檢討及監察董事及高級管理人員的培訓及持續專業發展;
- 檢討及監察本公司在遵守法律及監管 規定方面的政策及常規;
- 制定、檢討及監察本公司員工及董事 的操守準則及合規手冊(如有);及
- 檢討本公司遵守企業管治守則所載的 守則條文的情況及在企業管治報告內 的披露。

#### 董事會之組成

於2023年3月31日,董事會由15名董事組成,包括7名執行董事、3名非執行董事及5名獨立非執行董事,如下:

#### 執行董事

蔡衍明先生(主席及行政總裁)

蔡紹中先生

蔡旺家先生(首席營運官)

黃永松先生*(市場營銷長)* 

朱紀文先生*(財務總監)* 

蔡明輝先生

黎康儀女士

#### 非執行董事

廖清圳先生(副主席)

槇春夫先生

鄭文憲先生

#### 獨立非執行董事

貝克偉博士

謝天仁先生

李國明先生

潘志強先生

江何佩琼女士



Biographical details of the Directors and the relationship amongst them (if any) are set out in the section headed "Directors and Senior Management" in this Annual Report. In addition, an updated list of Directors of the Company with their roles and functions is available on our website and that of the HK Stock Exchange.

We have arranged appropriate directors' and officers' liabilities insurance for our Directors and officers.

#### Appointment, re-election and removal of Directors

The appointment of a new Director is made by shareholders at a general meeting or by the Board upon recommendation by the Nomination Committee. We have a Director Nomination Policy in place which sets out the process and criteria for evaluating, selecting and recommending candidates to the Board for nomination and appointment. In identifying and selecting suitable candidates for directorships, the Nomination Committee would consider the candidate's character, integrity, qualifications, experience, independence and other relevant criteria necessary to complement our corporate strategy with due regard to the benefits of diversity of the Board before putting forward a recommendation to the Board, including his/her role and function, and Board committee membership. The Board would consider the recommendation and decide on the appointment.

The Company has entered into formal letters of appointment with all Directors setting out their duties and major terms and conditions of their appointments.

Pursuant to the articles of association of our Company (the "Articles of Association"), all our Directors are subject to retirement by rotation at least once every three years and at each annual general meeting, one-third of our Directors for the time being or, if the number is not a multiple of three, then the number nearest to but not less than one-third, shall retire from office by rotation and be eligible for re-election. Our non-executive Directors and independent non-executive Directors do not have specific terms of appointment.

#### 董事會(續)

董事履歷及彼此間之關係(如有)已載於本年報「董事及高級管理人員」一節。此外,本公司最新的董事會成員名單,並列明其角色和職能,載於本公司及香港聯交所之網站內。

本公司已為董事及行政人員安排投保適當的董事及行政人員責任保險。

#### 委任、重選及罷免董事

本公司已與所有董事訂立正式的委任書訂 明董事的職責及有關委任的主要條款及條 件。

根據本公司組織章程細則(「公司章程細則」),所有董事至少每3年須輪值退任一次,及於每屆股東週年大會上,當時三分之一之在任董事(倘人數並非三之倍數,則最接近但不少於三分之一之人數)須輪值退任並符合資格膺選連任。本公司之非執行董事及獨立非執行董事並無指定任期。



#### Appointment, re-election and removal of Directors (continued)

The Articles of Association also provide that any Director appointed by the Board to fill a casual vacancy or as an addition to the Board shall hold office only until the Company's next general meeting immediately following his/her appointment and shall then be eligible for re-election at that meeting, but shall not be taken into account in determining the Directors who will retire by rotation.

The Directors who shall retire from office at the forthcoming annual general meeting of the Company to be held on 22 August 2023 (the "2023 AGM") and, being eligible, offer themselves for re-election are set out on page 88 in this Annual Report.

#### Independence of independent non-executive Directors

We have complied with Rules 3.10 and 3.10A of the Listing Rules in relation to the appointment of a sufficient number of independent non-executive Directors and the appointment of at least one independent non-executive Director with appropriate professional qualifications or accounting or related financial management expertise.

Each independent non-executive Director has also demonstrated his/ her ability to provide an independent view to the Company's matters and valuable contributions to the Company during his/her term of office and each of them is neither interested in the securities or business of the Company nor connected with any Director, senior management or substantial or controlling shareholders of the Company. We have also received a written confirmation from each independent non-executive Director confirming his/ her independence in accordance with Rule 3.13 of the Listing Rules and consideration was also given to all independent non-executive Directors who have served on the Board for more than nine years. We therefore consider each of them to be independent and believe that each of them will continue to contribute to the Company and the Board committees he/she serves and fulfill the roles of independent non-executive Director.

Where the Board proposes a resolution to elect an individual as an independent non-executive Director at the general meeting, the circular to shareholders of the Company includes information on the process for identifying the individual and why the Board believes the individual should be elected and the reasons why it considers the individual is independent; and perspectives, skills and experience that the individual can bring to the Board and how the individual contributes to the diversity of the Board.

#### 董事會(續)

#### 委任、重選及罷免董事(續)

公司章程細則亦規定任何獲董事會委任以 填補臨時空缺或以作董事會新增成員之董 事的任期須僅至本公司緊接其委任後的來 屆股東大會,惟屆時彼等可於該會上**膺**撰 連任,但在確定將輪席退任的董事時,不 應將其考慮在內。

於2023年8月22日即將舉行的本公司股東週 年大會(「2023年股東週年大會」)上輪值退 任董事職務,惟彼等符合資格並願意膺選 連任之董事載於本年報第88頁。

#### 獨立非執行董事之獨立性

本公司已遵守上市規則第3.10條及第3.10A 條有關委任足夠數目之獨立非執行董事及 委任至少一名具備適當的專業資格、或具 備適當的會計或相關的財務管理專長的獨 立非執行董事。

各獨立非執行董事亦已在任職期間表現出 有能力就本公司事宜提供獨立意見並為本 公司作出寶貴貢獻,彼等於本公司之證券 或業務中並無擁有權益或利益,亦與本公 司董事、高級管理人員或主要或控股股東 並無任何關係。本公司亦已接獲各獨立非 執行董事就彼等根據上市規則第3.13條規 定之獨立性作出之書面確認,並對在董事 會服務超過九年的獨立非執行董事的獨立 性作出考慮,故認為彼等各自均為獨立人 士,並相信彼等各自將繼續為本公司及其 所任職的董事委員會作出貢獻,履行獨立 非執行董事職務。

倘董事會擬於股東大會上提呈決議案選任 某人士為獨立非執行董事,致本公司股東 的通函包括有關物色該名人士的流程、董 事會認為應選任該名人士的理由以及其認 為該名人士屬獨立人士的原因的資料;該 名人士可為董事會帶來的觀點與角度、技 能和經驗,以及該名人士如何促進董事會 成員多元化。



#### Independence of independent non-executive Directors (continued)

In cases where an independent non-executive Director has served more than nine years, such Director's further appointment would be subject to assessment of independence and suitability for re-election by the Nomination Committee followed by the Board's determination and separate resolution to be approved by the shareholders of the Company.

Dr. Pei Kerwei, our independent non-executive Director, has served on the Board for more than nine years since November 2007. The re-election of Dr. Pei (as a separate resolution) was approved by the shareholders of the Company at the annual general meeting of the Company held on 23 August 2022 (the "2022 AGM"). The circular to shareholders, accompanying that resolution set out the Board's determination of his continued independence and the factors considered in such determination, and the reasons for recommending his re-election, including the expertise, experience and diversity he contributes to the Board.

The independent non-executive Directors are expressly identified as such in all corporate communications of the Company that disclose the names of the Directors.

#### Mechanism on obtaining independent views and advice to the Board

The Company recognizes that Board independence is important in good corporate governance and to ensure an effective operation of the Board. The Board has established a mechanism to ensure independent views and input are available to the Board.

There are five independent non-executive Directors on the Board of Directors of the Company, who have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning and have provided independent and appropriate advice to the Board for its effective independent judgement on corporate actions and operations.

#### 董事會(續)

#### 獨立非執行董事之獨立性(續)

若獨立非執行董事任期超過九年,其進一步委任須經提名委員會進行獨立性評估, 以及評估其是否適合重選,然後由董事會 作出決定,並經本公司股東以獨立決議案 另行批准。

自2007年11月起,本公司獨立非執行董事 貝克偉博士已擔任獨立非執行董事超過九 年。貝博士之重選已於2022年8月23日舉行 之股東週年大會(「2022年股東週年大會」) 上以獨立決議案形式獲本公司股東通過。 於載有該決議案的致股東通函中已列出董 事會對貝博士的持續獨立性的確定及該確 定中考慮的因素,以及建議其獲重選的理 由,包括貝博士為董事會貢獻的專業知 識、經驗和多元性。

本公司所有載有董事姓名的通訊中,均明 確説明獨立非執行董事的身份。

#### 董事會獲取獨立觀點和意見的機制

本公司認為,董事會獨立性對良好的企業 管治及確保董事會有效運作非常重要。董 事會已建立機制以確保董事會可獲取獨立 的觀點和意見。

本公司董事會共有5名獨立非執行董事,均 為董事會帶來多個領域的寶貴業務經驗、 知識及專長,使董事會高效及有效地運 作,並向董事會提供獨立、合適的意見, 使董事會在企業行動及運營方面能夠作出 有效的獨立判斷。



## Mechanism on obtaining independent views and advice to the Board *(continued)*

For the year ended 31 March 2023, each independent non-executive Director actively attended the Board meetings and engaged in the discussion and Board's decision making process. Each of them has also demonstrated his/her ability to provide an independent view to the Company's matters and valuable contributions to the Company. In addition, all Directors may, upon request, seek independent professional advice in appropriate circumstances, at our Company's expense for discharging their duties to the Company. All Directors are also encouraged to speak freely and express their views without influence from other Directors during the Board meetings and/or Board committee meetings.

The Board has reviewed and will continue to review this mechanism of obtaining independent views and advice on an annual basis to ensure the implementation and effectiveness of this mechanism.

#### **Board meetings**

The Board meets regularly on a quarterly basis with additional meetings being convened as and when necessary.

During the year ended 31 March 2023, other than written resolutions passed by all the Directors, four Board meetings were held mainly to:

- review and discuss the Group's strategies and business development plans;
- review and monitor the Group's operating and financial performance;
- consider and approve various investment projects and financing arrangements;
- receive the reports from the Board Committees and the ESG Committee;
- oversee the risk management and internal control systems and ensuring their effectiveness;

#### 董事會(續)

#### 董事會獲取獨立觀點和意見的機制(續)

於截至2023年3月31日止年度,各獨立非執行董事積極出席董事會會議及參與董事會的討論及決策過程,表現有能力就本公司 事宜提供獨立意見,並為本公司作出適富 貢獻。此外,所有董事可於要求時在在適 時況下尋求獨立專業意見,以向本公司 履行其職責,費用由本公司承擔。本公司 亦鼓勵所有董事在董事會會議及/或董事 委員會會議期間自由發言並表達其觀點, 不受其他董事的影響。

董事會經檢討並將繼續每年對獲取獨立觀 點和意見的機制進行檢討,以確保該機制 的實施及有效性。

#### 董事會會議

董事會定期於每個季度舉行開會,並在必 要時會召開額外會議。

於截至2023年3月31日止年度,除了由所有 董事通過的書面決議案外,董事會共舉行4 次會議,主要:

- 檢討及討論本集團策略及業務發展規劃;
- 檢討及監察本集團之營運及財務表現;
- 考慮及審批多個投資項目及融資安排;
- 聽取董事委員會及ESG委員會的報告;
- 監督風險管理及內部監控系統並確保 其有效性;









#### Board meetings (continued)

- review ESG-related matters, including core ESG strategies, related ESG targets and their progress;
- consider and approve connected transactions and non-exempt continuing connected transactions;
- review and approve the financial results for the year ended 31 March 2022 and for the six months ended 30 September 2022 and the publication thereof;
- declare the payment of interim dividend and to make recommendation of the final and special dividends for shareholders' approval at the 2022 AGM:
- review and approve the disclosures in the interim and annual reports, corporate governance report and ESG report with regards to the Company's compliance with the Listing Rules, CG Code and ESG Reporting Guide;
- review and approve the adoption of the revised shareholders communication policy; and
- consider and resolve to put forward to shareholders for approval a special resolution to amend the memorandum of association and articles of association ("Memorandum and Articles of Association") of the Company by adopting a new set of Memorandum and Articles of Association.

During the year ended 31 March 2023, the Company convened an annual general meeting.

### **董事會**(續) 董事會會議(續)

- 檢討ESG相關事宜,包括核心ESG策略、ESG目標及其達成進度情況;
- 考慮及批准關連交易及不獲額免持續 關連交易;
- 審閱及批准截至2022年3月31日止年 度及截至2022年9月30日止六個月之 財務業績及其發佈;
- 宣派中期股息及建議末期股息及特別股息予股東於2022年股東週年大會上批准;
- 檢討及批准本公司遵守上市規則、企業管治守則及ESG報告指引之情況及分別在中期報告、年報、企業管治報告以及ESG報告內之披露;
- 檢討及批准採納經修訂的股東通訊政策;及
- 審閱並議決提請股東批准一項特別決 議案,以修訂本公司組織章程大綱及 細則,方式為採納一套新的組織章程 大綱及細則。

於截至2023年3月31日止年度,本公司召開了一次股東週年大會。



### Directors'/Committee members' attendance

Directors'/Committee members' attendance at the Board meetings, Board committee meetings and annual general meeting during the year ended 31 March 2023 is set out in the following table.

#### 董事會(續)

### 董事/委員會成員出席概況

於截至2023年3月31日止年度,各董事/委 員會成員出席董事會、董事委員會會議及 股東週年大會的出席概況載於下表。

#### Meetings attended/held(1)

出席會議次數/會議舉行次數(1)

|                                     | _        |       |              |                              |           |                       |                        |
|-------------------------------------|----------|-------|--------------|------------------------------|-----------|-----------------------|------------------------|
|                                     | _        |       | Remuneration | Audit and Risk<br>Management |           | Christiania           | General                |
|                                     |          | Board | Committee    | Committee                    | Committee | Strategy<br>Committee | Meeting <sup>(2)</sup> |
| Name of Directors                   | 董事姓名     | 董事會   | 薪酬委員會        | 審核及風險<br>管理委員會               | 提名委員會     | 策略委員會                 | 股東大會 <sup>(2)</sup>    |
|                                     |          |       |              |                              |           |                       |                        |
| Mr. Tsai Eng-Meng <sup>(3)</sup>    | 蔡衍明先生(3) | 4/4   | N/A          | N/A                          | N/A       | 3/3                   | 1/1                    |
| Mr. Tsai Shao-Chung                 | 蔡紹中先生    | 4/4   | 4/4          | N/A                          | 2/2       | 3/3                   | 1/1                    |
| Mr. Tsai Wang-Chia                  | 蔡旺家先生    | 4/4   | N/A          | N/A                          | N/A       | 3/3                   | 1/1                    |
| Mr. Huang Yung-Sung                 | 黃永松先生    | 4/4   | N/A          | N/A                          | N/A       | 3/3                   | 1/1                    |
| Mr. Chu Chi-Wen                     | 朱紀文先生    | 4/4   | N/A          | N/A                          | N/A       | 3/3                   | 1/1                    |
| Mr. Tsai Ming-Hui                   | 蔡明輝先生    | 4/4   | N/A          | N/A                          | N/A       | 3/3                   | 1/1                    |
| Ms. Lai Hong Yee                    | 黎康儀女士    | 4/4   | N/A          | N/A                          | N/A       | 3/3                   | 1/1                    |
| Non-executive Directors             | 非執行董事    |       |              |                              |           |                       |                        |
| Mr. Liao Ching-Tsun                 | 廖清圳先生    | 4/4   | N/A          | N/A                          | N/A       | 3/3                   | 1/1                    |
| Mr. Maki Haruo                      | 槇春夫先生    | 4/4   | N/A          | N/A                          | N/A       | N/A                   | 1/1                    |
| Mr. Cheng Wen-Hsien                 | 鄭文憲先生    | 4/4   | N/A          | N/A                          | N/A       | N/A                   | 1/1                    |
| Independent non-executive Directors | 獨立非執行董事  |       |              |                              |           |                       |                        |
| Dr. Pei Kerwei <sup>(4)</sup>       | 貝克偉博士(4) | 4/4   | 4/4          | 4/4                          | 2/2       | 3/3                   | 1/1                    |
| Mr. Hsieh Tien-Jen <sup>(5)</sup>   | 謝天仁先生(5) | 4/4   | 4/4          | 4/4                          | 2/2       | 3/3                   | 1/1                    |
| Mr. Lee Kwok Ming <sup>(6)</sup>    | 李國明先生(6) | 4/4   | 4/4          | 4/4                          | 2/2       | 3/3                   | 1/1                    |
| Mr. Pan Chih-Chiang                 | 潘志強先生    | 4/4   | 2/4          | 4/4                          | 2/2       | 3/3                   | 1/1                    |
| Mrs. Kong Ho Pui King, Stella       | 江何佩琼女士   | 4/4   | 3/4          | 4/4                          | 2/2       | 3/3                   | 1/1                    |
|                                     |          |       |              |                              |           |                       |                        |



### 企業管治報告

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Directors'/Committee members' attendance (continued)

#### Notes:

- (1) The denominator number represents the maximum number of meetings held during the period in which the individual was a Board member or Board committee member (as the case may be). "N/A" denotes not applicable.
- (2) The 2022 AGM held on 23 August 2022.
- (3) Chairman of the Board and Strategy Committee.
- (4) Chairman of the Nomination Committee.
- (5) Chairman of the Remuneration Committee.
- (6) Chairman of the Audit and Risk Management Committee.

In addition, the Chairman of the Board held a meeting with the independent non-executive Directors without the presence of the other Directors in February 2023.

The Board, having considered the directorships and major commitments of each Director and the attendance rate of each Director at Board meetings and applicable Board committee meetings, is satisfied with the level of time commitment given by each Director in fulfilling his/her responsibilities as a director during the year ended 31 March 2023.

#### **Board Proceedings**

Regular Board meetings for each year are generally scheduled in advance to give Directors adequate time to plan their schedules to attend the meetings. Notices of regular Board meetings are served to all Directors at least 14 days before the meetings. For other Board meetings, reasonable notice would be given.

#### 董事會(續)

#### 董事/委員會成員出席概況(續)

#### 附註:

- (1) 分母的數字代表該人士為董事會成員或董 事委員會成員(視屬何情況而定)期間曾舉 行的最多會議次數。「N/A |表示不適用。
- (2) 本公司於2022年8月23日舉行之2022年股 東週年大會。
- (3) 董事會及策略委員會主席。
- (4) 提名委員會主席。
- (5) 薪酬委員會主席。
- (6) 審核及風險管理委員會主席。

此外,董事會主席與獨立非執行董事於 2023年2月在沒有其他董事出席的情況下舉 行了一次會議。

經考慮各董事所持之董事職務及主要任命,以及各位董事參與董事會及適用的董事委員會會議的出席率,董事會對每位董事於截至2023年3月31日止年度所付出的時間履行其董事職責表示滿意。

#### 董事會議事程序

每年董事會定期會議的舉行日期一般都會預先編定,使各董事有充裕時間安排出席會議。董事會定期會議通告於會議至少14天前送交全體董事。至於召開其他董事會會議,將發出合理通知。



#### Board Proceedings (continued)

One of the important roles of the Chairman is to lead the Board to ensure that the Board operates effectively and fully performs its responsibilities. All Directors are encouraged to actively participate in the discussion at Board meetings, and the Chairman has allowed sufficient time for discussion of issues to ensure that Board decisions fairly reflect the consensus of the Board.

The Chairman has ensured that all key and appropriate issues are discussed by the Board in a timely manner. The Chairman has delegated the responsibility for drawing up the agenda for each Board meeting to the company secretary. The agenda and the accompanying Board papers are generally circulated to all Directors at least three days before the intended date of a regular Board meeting (and as soon as practicable for ad hoc Board meetings). Directors are invited to include any matters which they believe to be appropriate in the agenda of regular Board meetings and they have full and direct access to the advice and services of the company secretary whenever necessary. The Chairman has also ensured that all the Directors are properly briefed on issues to be discussed at Board meetings, and that all the Directors would receive adequate information, which is complete and reliable, in a timely manner.

The Chairman is also responsible for promoting a culture of openness and debate, facilitating the effective contribution of the Directors (and the non-executive Directors in particular) and ensuring constructive relations between the executive and the non-executive Directors. The Chairman also has to ensure at least one meeting is held with the independent non-executive Directors each year without the presence of other Directors.

#### 董事會(續)

#### 董事會議事程序(續)

主席其中一項重要職責是領導董事會確保 董事會有效地運作及充分履行其應有職 責。主席鼓勵所有董事積極參與討論,並 給予充分時間討論,以確保董事會的決定 能公正反映董事會的共識。

主席須提倡公開、積極討論的文化,促進董事(特別是非執行董事)對董事會作出有效貢獻,並確保執行董事與非執行董事之間維持建設性的關係。主席亦確保至少每年與獨立非執行董事舉行一次沒有其他董事出席的會議。



#### Board Proceedings (continued)

Minutes of the Board and Board Committee meetings are recorded in sufficient detail regarding matters considered by the Board and Board Committees and decisions reached at the meetings. Draft minutes of each Board meeting and Board committee meetings are sent to Directors for their comments before being tabled at the following Board meeting or Board committee meetings for approval. Minutes of all Board meetings and meetings of Board committees are kept by the company secretary and open for inspection at any reasonable time following reasonable notice made by any Director.

If a substantial shareholder (as defined in the Listing Rules) or a Director has a conflict of interest in a matter to be considered by the Board which the Board has determined to be material, the matter will be discussed in a Board meeting instead of being dealt with by way of circulation of written resolution and the interested Director will abstain from voting on the relevant Board resolutions in which he/she or any of his/her close associates have a material interest and that he/she will not be counted in the quorum present at the Board meeting. Independent non-executive Directors who, and whose close associates, have no material interests in the transaction should be present at such Board meeting.

#### **Training for Directors**

Every newly appointed Director, on appointment, will attend an induction training program and receive a memorandum on the principal continuing obligations and responsibilities to which the Company and its Directors are subject under the Listing Rules and other laws and regulations.

Directors are provided with monthly updates on the Group's performance and reading materials on the updates on the latest developments and changes in the Listing Rules and other relevant legal and regulatory requirements from time to time in order to enable the Directors to discharge their duties. Directors may, where necessary, seek independent professional advice at our Company's expense.

Directors are also encouraged to participate in continuous professional development to develop and refresh their knowledge and skills. Directors are also invited to view the e-training and read related guidance materials published by the HK Stock Exchange from time to time.

#### 董事會(續)

#### 董事會議事程序(續)

董事會和董事委員會會議記錄詳細記錄了董事會和董事委員會在會議上所考慮的考慮及達致之決定。每份董事會會議及董事委員會會議記錄的初稿均先發送至董事等以會議或董事委員會會議中審批。公司多會議員備存所有董事會及董事委員會之會選記錄。任何董事於合理時間內發出合理通知後可查閱有關文件。

倘主要股東(定義見上市規則)或董事在董事會將予考慮之事項中存在董事會認為書重大之利益衝突,則有關事項將不會會計 面決議案形式通過,而須召開董事會會議處理而該董事就彼或任何緊密聯繫人士 處理而該董事就彼或任何緊密聯繫人棄 有重大利益之相關董事會決議案放棄 票,且不會計入出席該董事會會議之法 人數內。在交易中本身及其緊密聯繫出席 沒有重大利益之獨立非執行董事應該出席 該董事會會議。

#### 董事培訓

新任董事在獲委任時將安排參加就任培訓 及給予一套就任備忘,當中載有根據上市 規則規定及其他法律和法定要求,公司及 其董事應履行之主要持續責任和義務。

我們為董事提供本集團之每月業務表現的 最新情況報告。我們亦不時就上市規則以 及其他相關法律及監管規定的最新發展及 變動向董事提供閱讀材料,以便董事履行 其職責。董事於必要時可尋求獨立專業建 議,費用均由本公司支付。

本公司亦鼓勵董事參與持續專業發展並更 新其知識及技能,並請董事觀看香港聯交 所不時推出的網上培訓並閱讀相關指引資 料。



#### Training for Directors (continued)

During the year ended 31 March 2023, external advisers were invited to our Board meeting and ESG Committee meeting to provide an update on the recent amendments to the Listing Rules, additional corporate governance and ESG disclosure requirements, as well as the areas of focus and ESG matters concerned by international renowned ESG rating agents. Directors were also provided with materials on anti-corruption and corruption prevention.

A summary of the training received by our Directors during the year ended 31 March 2023 is as follows:

#### 董事會(續)

#### 董事培訓(續)

於截至2023年3月31日止年度期間,外部顧 問應邀在董事會及ESG委員會上向董事講 解有關最新上市規則修訂、新增企業管治 和ESG信息披露要求,以及國際知名ESG 評級機構所關注的ESG重點領域和ESG議 題的相關信息。此外,我們亦為董事們提 供反貪及防貪相關資訊。

董事於截至2023年3月31日止年度所接受的 培訓概要如下:

Types of training (Note)

| Name of Directors                   | 董事姓名    | 培訓類別(附註) |
|-------------------------------------|---------|----------|
| Executive Directors                 |         |          |
| Mr. Tsai Eng-Meng                   | 蔡衍明先生   | A, B     |
| Mr. Tsai Shao-Chung                 | 蔡紹中先生   | A, B     |
| Mr. Tsai Wang-Chia                  | 蔡旺家先生   | A, B     |
| Mr. Huang Yung-Sung                 | 黃永松先生   | A, B     |
| Mr. Chu Chi-Wen                     | 朱紀文先生   | A, B     |
| Mr. Tsai Ming-Hui                   | 蔡明輝先生   | A, B     |
| Ms. Lai Hong Yee                    | 黎康儀女士   | A, B     |
| Non-executive Directors             | 非執行董事   |          |
| Mr. Liao Ching-Tsun                 | 廖清圳先生   | A, B     |
| Mr. Maki Haruo                      | 槇春夫先生   | A, B     |
| Mr. Cheng Wen-Hsien                 | 鄭文憲先生   | A, B     |
| Independent non-executive Directors | 獨立非執行董事 |          |
| Dr. Pei Kerwei                      | 貝克偉博士   | А, В     |
| Mr. Hsieh Tien-Jen                  | 謝天仁先生   | A, B     |
| Mr. Lee Kwok Ming                   | 李國明先生   | A, B     |
| Mr. Pan Chih-Chiang                 | 潘志強先生   | A, B     |
| Mrs. Kong Ho Pui King, Stella       | 江何佩琼女士  | A, B     |

#### Notes:

- A. Reading materials relevant to directors' duties and responsibilities and regulatory updates.
- B. Attending or giving talks at briefings/in-house trainings/seminars/conferences/ forums or viewing e-training relevant to the business, directors' duties, corporate governance, ESG, financial reporting and risk management matters.

#### 附註:

- 閱讀與董事職責及責任和最新規管資料有 關的材料。
- 出席與業務、董事職責、企業管治、 ESG、財務滙報及風險管理有關的簡報 會/內部培訓/研討會/會議/論壇或於該 等場合發表演説或觀看網上培訓。



#### **CHAIRMAN AND CHIEF EXECUTIVE OFFICER**

Code provision C.2.1 provides that the roles of chairman and chief executive should be separate and should not be performed by the same person. Our Company deviates from this provision because Mr. Tsai Eng-Meng performs both the roles of chairman and chief executive. Mr. Tsai is the founder of our Group and has over 46 years of experience in the food and beverages industry. Given the current stage of development of our Group, the Board believes that vesting the two roles in the same person provides our Company with strong and consistent leadership and facilitates the implementation and execution of our Group's business strategies. We shall nevertheless review the structure from time to time in light of the prevailing circumstances.

#### **BOARD COMMITTEES**

The Board has established four committees, namely the Remuneration Committee, the Audit and Risk Management Committee (formerly known as Audit Committee), the Nomination Committee and the Strategy Committee, for overseeing particular aspects of the affairs of our Company. These committees are established with written terms of reference. The terms of reference of the Remuneration Committee, the Audit and Risk Management Committee and the Nomination Committee are available on our website and the website of the HK Stock Exchange. The composition of these committees are set out on pages 2 to 3 of this Annual Report.

#### **Remuneration Committee**

The Remuneration Committee was established on 18 February 2008. Details of the duties and responsibilities of the Remuneration Committee are set out in its terms of reference. The Remuneration Committee is established primarily for the purpose of ensuring that we can recruit, retain and motivate high quality personnel who are essential to the success of our Group and to make recommendations to the Board on the remuneration packages of individual executive Director and senior management.

As at 31 March 2023, the Remuneration Committee comprised five independent non-executive Directors and one executive Director and was chaired by an independent non-executive Director.

According to its terms of reference, the Remuneration Committee shall meet at least once a year. The Remuneration Committee met four times during the year ended 31 March 2023. The attendance record of the members at the Remuneration Committee meeting during such period is shown on page 46 of this Annual Report.

#### 主席及行政總裁

根據守則條文第C.2.1條,主席與行政總裁的角色應予區分,不應由一人同時兼任。由於蔡衍明先生擔任主席兼行政總裁兩個職務,故本公司偏離此條文。蔡先生為兩本集團之創辦人,於食品及飲料行業方直發表,就會不會認為,由一人同時兼任主實。對於一人國時,可為本公司提供強大而貫徹之領導。然而,本集團將根據屆時情況不時檢討現行架構。

#### 董事委員會

董事會已成立4個委員會,即薪酬委員會、審核及風險管理委員會(前稱審核委員會)、提名委員會及策略委員會,專門監管本公司之特定事務。該等委員會均已制訂書面職權範圍書。薪酬委員會、審核及風險管理委員會及提名委員會之職權範圍書可於本公司及香港聯交所的網站查閱。該等委員會的組成載於本年報第2至3頁。

#### 薪酬委員會

本公司於2008年2月18日成立薪酬委員會。 薪酬委員會之職責詳情載於其職權範圍書 內。薪酬委員會成立之主要目的是確保本 公司能夠招攬、挽留及激勵高質素之僱 員,彼等乃本集團成功之根基,以及就各 執行董事及高級管理人員的薪酬待遇向董 事會提供推薦意見。

於2023年3月31日,薪酬委員會由5名獨立 非執行董事及1名執行董事組成,而該委員 會主席由獨立非執行董事擔任。

根據薪酬委員會之職權範圍書,薪酬委員會須每年最少召開1次會議。於截至2023年3月31日止年度,薪酬委員會共舉行4次會議。各成員於該期間出席薪酬委員會會議之出席記錄載於本年報第46頁。



#### Remuneration Committee (continued)

The following is a summary of the work performed by the Remuneration Committee during the year ended 31 March 2023:

- reviewed the bonus management system;
- reviewed the remuneration packages of Directors and senior management and proposed relevant recommendations to the Board; and
- considered and recommended on the payment of discretionary performance bonus for Directors and senior management.

The remuneration package for the executive Directors and the senior management consists of two parts, namely a fixed component and a variable incentive.

The fixed component comprises mainly salary, retirement benefit scheme contributions and other allowances. Besides, an individual who serves on the Board as an executive Director is also entitled to receive a fixed director fee. The fixed component is determined with reference to individual's experience and qualifications, responsibilities, service seniority, remuneration benchmark in the same industry or industry with similar market capitalisation and the prevailing market conditions.

The variable incentive comprises discretionary bonus whose amount is determined by the Board based on the Group's and individual work performance in the following ways:

According to the terms of the service contract entered into between Mr. Tsai Eng-Meng (our Chairman, Chief Executive Officer, executive Director and the chairman of our Strategy Committee) and the Company, the payment of discretionary bonus is at the absolute discretion of the Board and depends on a range of factors including but not limited to the performance of the Group, individual's performance, and the remuneration policy which may be proposed by the Board from time to time. If the consolidated profit of the Group before deductions for taxes but after deductions of the non-controlling interests achieves a certain minimum level and if the Board exercises its discretion to award such bonus, the Board may determine, at its discretion, an amount which is no less than the amount which is calculated having regard to a predetermined formula or as may be determined otherwise by the Board and agreed by Mr. Tsai provided that the amount shall not be greater than the amount calculated according to the aforesaid formula.

### 董事委員會(續)

#### 薪酬委員會(續)

薪酬委員會於截至2023年3月31日止年度所 進行之工作概述如下:

- 檢討獎金管理制度;
- 檢討董事及高層管理人員的薪酬待 遇,並向董事會提出建議;及
- 考慮及建議董事及高層管理人員之酌 情績效花紅的發放。

執行董事及高級管理人員之薪酬結構由兩 部分組成,即固定薪酬及浮動獎金。

固定薪酬主要包括薪金、退休福利計劃供 款及其他津貼;另外,出任董事會的執行 董事均可收取固定的董事袍金。以上均參 考個人經驗及資歷、職責、服務年資、同 業或具相若市值業界水平及當時市場環境 而釐定。

浮動獎金指酌情花紅,金額由董事會根據 以下情況並視乎本集團及個人表現等因素 而定:

根據本集團主席兼行政總裁、執行董事及 策略委員會主席蔡衍明先生與本公司簽訂 的服務合約條款規定,發放酌情花紅由董 事會視乎一系列因素而酌情決定,包括但 不限於本集團及其個人表現,以及董事會 不時建議的薪酬政策。倘本集團當年税前 利潤扣除非控制性權益達某程度的水平, 且董事會行使其酌情權授予花紅,則董事 會可酌情釐定不低於按照既定公式計算所 得的數目的花紅金額或另行決定並經蔡先 生同意的金額,但該金額不得大於上述公 式計算得出的金額。



#### Remuneration Committee (continued)

The discretionary bonus for other executive Directors and the senior management depends upon the portion of the Group's consolidated profits after taxation for the year being allocated at a progressive rate to a bonus pool according to the level of changes in the Group's consolidated profits after taxation for the year over the previous year. The distribution of the bonus pool for each department and individual depends upon the performance of their respective department and the individual concerned. We took a 360-degree performance evaluation on both qualitative and quantitative key performance indicators which mainly include financial and operational indicators as well as indicators which measure the satisfaction level in terms of the daily coordination and cooperation between departments which work closely with each others.

Pursuant to the code provision E.1.5 of the CG Code, the remuneration of the members of the senior management (whose names appear in the "Director and Senior Management" section) by band for the year ended 31 March 2023 is set out below:

### 董事委員會(續)

#### 薪酬委員會(續)

其他執行董事及高級管理人員之酌情花紅則依據本集團當年税後利潤與上一年度比的變動幅度,按遞階比例提列獎金池之多寡。而獎金池的發放金額則視乎其所屬部門及個人表現而定。我們採取了360度績效考核,涵蓋定性及定量的關鍵績效指標,主要包括財務、運營指標,以及日常協作部門對其部門及個人評定的滿意度指標等,作為各部門及員工個人之發放依據。

根據企業管治守則條文第E.1.5條,於截至2023年3月31日止年度按薪酬組別劃分之高級管理人員(名列「董事及高級管理人員」一節)薪酬載列如下:

Number of

| In the band of                  | 組別介乎                        | individuals<br>人數 |  |
|---------------------------------|-----------------------------|-------------------|--|
| RMB0.8783 (HK\$1)               | 人民幣0.8783元(1港元)             |                   |  |
| to RMB878,300 (HK\$1,000,000)   | 至人民幣878,300元(1,000,000港元)   | 1                 |  |
| RMB878,301 (HK\$1,000,001)      | 人民幣878,301元(1,000,001港元)    |                   |  |
| to RMB1,756,600 (HK\$2,000,000) | 至人民幣1,756,600元(2,000,000港元) | 3                 |  |
| RMB1,756,601 (HK\$2,000,001)    | 人民幣1,756,601元(2,000,001港元)  |                   |  |
| to RMB2,634,900 (HK\$3,000,000) | 至人民幣2,634,900元(3,000,000港元) | 3                 |  |
| RMB2,634,901 (HK\$3,000,001)    | 人民幣2,634,901元(3,000,001港元)  |                   |  |
| to RMB3,513,200 (HK\$4,000,000) | 至人民幣3,513,200元(4,000,000港元) | 1                 |  |

Further particulars regarding Directors' emoluments and the five highest paid individuals as required to be disclosed pursuant to Appendix 16 to the Listing Rules are set out in note 34 and note 25 to the consolidated financial statements, respectively.

根據上市規則附錄16須予披露之董事及5名 最高薪人士的薪酬詳情分別載於綜合財務 報表附註34及附註25。

#### Audit and Risk Management Committee

The Audit Committee was established on 18 February 2008 and was renamed Audit and Risk Management Committee on 1 December 2018. Details of the duties and responsibilities of the Audit and Risk Management Committee are set out in its terms of reference. The Audit and Risk Management Committee is established primarily for the purposes of overseeing and reviewing the Group's financial reporting, risk management and internal control systems and evaluating internal controls and auditing processes.

#### 審核及風險管理委員會

審核委員會於2008年2月18日成立,並於 2018年12月1日更名為審核及風險管理委 員會。審核及風險管理委員會之職責詳情 載於其職權範圍書內。審核及風險管理委 員會成立之主要目的是監察及檢討本集團 之財務匯報系統、風險管理及內部監控系 統,以及評估內部監控及審核程序。



#### Audit and Risk Management Committee (continued)

As at 31 March 2023, the Audit and Risk Management Committee comprised five independent non-executive Directors and was chaired by an independent non-executive Director.

According to its terms of reference, the Audit and Risk Management Committee shall meet at least twice a year. The Audit and Risk Management Committee held four meetings during the year ended 31 March 2023 with the external auditor present at three meetings. The attendance record of the members at the Audit and Risk Management Committee meetings during such period is shown on page 46 of this Annual Report.

The following is a summary of the work performed by the Audit and Risk Management Committee during the year ended 31 March 2023:

- reviewed and considered various risk and management assessment optimisation projects and internal controls optimisation projects;
- discussed and considered appropriate measures to address and mitigate the risks in association with inflation and cost pressures, supply chain disruption and challenges brought by the pandemic and foreign exchange fluctuation;
- reviewed the recent updates and development of accounting and financial reporting standards and assessed their impacts on our Group;
- considered the major accounting and auditing matters raised by external auditor and management's responses;
- discussed with the existing auditor on the nature and scope of the audit prior to the commencement of the audit for the year ended 31 March 2023:
- reviewed the financial results, results announcements and financial reports for the year ended 31 March 2022 and for the six months ended 30 September 2022 with the management and external auditor, and recommended them to the Board for approval;
- reviewed external auditor's independence and approved the scope and nature of audit services and the audit fee:

#### 董事委員會(續)

#### 審核及風險管理委員會(續)

於2023年3月31日,審核及風險管理委員會由5名獨立非執行董事組成,而該委員會主席由獨立非執行董事擔任。

根據審核及風險管理委員會之職權範圍書,審核及風險管理委員會須每年最少召開2次會議。於截至2023年3月31日止年度審核及風險管理委員會共舉行4次會議,而外聘核數師出席3次會議。各成員於該期間出席審核及風險管理委員會會議之出席記錄載於本年報第46頁。

審核及風險管理委員會於截至2023年3月31 日止年度所進行之工作概述如下:

- 檢討並考慮各項風險管理評估優化專 案和內部控制優化專案;
- 與管理層討論並考慮採取適當措施應 對和緩解通脹成本壓力、疫情對供應 鏈帶來的考驗和挑戰,以及匯率波動 等風險;
- 審閱會計及財務報告準則的更新和變動及評估其對本集團之影響;
- 考慮外聘核數師提出之重大會計及審 計事項以及管理層的回應;
- 截至2023年3月31日止年度審核工作 展開前,與現任核數師討論審核工作 之性質及範圍;
- 連同管理層及外聘核數師審閱截至 2022年3月31日止年度及截至2022年 9月30日止六個月之財務業績、業績 公告及財務報告,並建議董事會予以 批准;
- 檢討外聘核數師之獨立性及批准相關 審計服務的範圍及性質,以及審計費 用;

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**BOARD COMMITTEES** (continued)

#### Audit and Risk Management Committee (continued)

- reviewed the nature of the non-audit services provided or to be provided by external auditor and ensured the non-audit services will not impair the independence of external auditor;
- reviewed quarterly internal audit reports in respect of the effectiveness
  of the internal control and risk management systems and procedures
  of the Group, whistle-blowing reports and the internal audit plans
  for the year ended 31 March 2023, prepared by our internal audit
  department and reviewed the effectiveness of internal audit function;
- reviewed the risk register and discussed with internal audit department and respective risk owners the major identified risks, associated risk factors, risk levels, related key risk indicators and early warning system, risk assessment results and corresponding corrective measures:
- discussed with the external auditor on our Group's financial reporting functions, in particular on the adequacy of resources of our Group's accounting and financial reporting function, qualifications and experience of our staff and their training programs;
- reviewed the Group's whistle-blowing policy, anti-corruption and bribery prevention system and work done on continuous optimization of the integrity system, promoting the culture and providing related training to raise staff awareness of integrity and self-discipline; and
- made recommendation to the Board on the re-appointment of Ernst & Young as the external auditor of the Company, which was subject to the approval by shareholders at the 2022 AGM.

#### Auditor's Remuneration

The fees charged by Ernst & Young, the external auditor of the Company, in respect of the audit and non-audit services rendered to the Group during the year ended 31 March 2023 amounted to RMB4,150,000 and RMB1,482,000, respectively. Non-audit services mainly include ESG advisory services and financial accounting advisory services.

The Audit and Risk Management Committee has been notified the nature and fees of the non-audit services performed by the external auditor and considered that such services will not affect the independence of the external auditor.

#### 董事委員會(續)

#### 審核及風險管理委員會(續)

- 審閱外聘核數師提供或將提供的非審 計服務的性質,確保非審計服務不會 影響外聘核數師的獨立性;
- 審閱由內部稽核總處就本集團內部監控及風險管理系統及程序之成效編製的季度內部審核報告、舉報報告以及截至2023年3月31日止年度之內部審核計劃以及檢討內部審核功能的有效性;
- 與內部稽核總處及各風險責任人檢討 及討論風險登記冊中已識別的主要風 險和相關風險因素、風險水平、關鍵 風險指標及預警機制、風險評估結果 和應對措施;
- 與外聘核數師商討本集團財務匯報職能方面,特別是在會計及財務匯報職能方面的資源、員工資歷及經驗是否足夠,以及員工培訓計劃;
- 檢討本集團舉報制度、反貪腐及防止 賄賂制度,以及在持續優化廉潔制 度、推廣相關文化及提供相關培訓以 提升員工廉潔自律意識方面所做的工 作;及
- 向董事會提出續聘安永會計師事務所 為本公司的外聘核數師之建議,惟須 獲得股東於2022年股東週年大會批 准。

#### 核數師酬金

截至2023年3月31日止年度,本公司外聘核數師安永會計師事務所向本集團提供核數及非核數服務之費用分別為人民幣4,150,000元及人民幣1,482,000元。非核數服務主要包括ESG諮詢服務及財務會計諮詢服務。

審核及風險管理委員會已獲知會外聘核數 師所提供的非核數服務的性質及服務收 費,認為有關服務將不會影響外聘核數師 的獨立性。



#### **Nomination Committee**

The Nomination Committee was established on 18 February 2008. Details of the duties and responsibilities of the Nomination Committee are set out in its terms of reference. The Nomination Committee is established primarily for the purpose of regularly reviewing the structure, size and composition of the Board and making recommendations to the Board on nominations and appointment of Directors and succession planning for Directors.

As at 31 March 2023, the Nomination Committee comprised five independent non-executive Directors and one executive Director and was chaired by an independent non-executive Director.

#### **Board Diversity Policy**

The Board has adopted a board diversity policy (the "Board Diversity Policy") with effect from August 2013.

The Board reviewed and adopted the revised Board Diversity Policy effective from 1 December 2018 in order to align with the amendments to the Listing Rules and CG Code which came into effect on 1 January 2019.

The Board Diversity Policy sets out the approach towards achieving diversity on the Board. In considering the composition of the Board, the Board is of the view that diversity can be considered from a number of perspectives, including but not limited to professional qualifications, regional and industry experience, educational and cultural background, skills, industry knowledge and reputation, gender, ethnicity, language skills and length of service. The above perspectives will be taken into account in determining the optimal composition of the Board and where possible, should be balanced among one another as appropriate. Appointments to the Board will be made based on merits and the contributions that the individual is expected to bring to the Board, with due regard to the benefits of diversity in the Board. The Nomination Committee monitors the implementation of the Board Diversity Policy on an ongoing basis.

#### 董事委員會(續)

### 提名委員會

提名委員會於2008年2月18日成立。提名委員會之職責詳情載於其職權範圍書內。提名委員會成立之主要目的是定期檢討董事會之架構、規模和組成,及就董事之提名及委任和繼任計劃向董事會提出建議。

於2023年3月31日,提名委員會由5名獨立 非執行董事及1名執行董事組成,而該委員 會主席由獨立非執行董事擔任。

#### 董事會成員多元化政策

董事會已採納董事會成員多元化政策(「董事會成員多元化政策」),並於2013年8月起生效。

為符合於2019年1月1日起生效的上市規則 修訂及企業管治守則修訂,董事會檢討並 採納經修訂的董事會成員多元化政策,自 2018年12月1日起生效。

## 企業管治報告

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#### **BOARD COMMITTEES** (continued)

# Nomination Committee (continued) Board Diversity Policy (continued)

In terms of gender diversity, the Board currently has two female Directors, one as an executive Director and the other as an independent non-executive Director. Therefore, the Board is provided with female director perspectives and contributions and is satisfied with the current gender mix of the Board and that gender diversity has been achieved at the Board level. This said, we will continue to strive to achieve and maintain an appropriate balance of gender diversity by conducting regular review with reference to the business model and operational needs of the Group and the overall balance of different diversity perspectives set out in the Board Diversity Policy and will ensure that the Board composition complies with the Listing Rules and reflects an appropriate mix of skills, experience and diversity that are relevant to our strategies, governance, and business and contribute to the Board's effectiveness and efficiency. All aspects of diversity will be considered as a whole in the selection of candidates for directorship.

We apply the same approach in achieving gender diversity in the Group's workforce (including its senior management). As at 31 March 2023, about 54% of the full-time employees of the Group were female employees. We take into account various factors in workforce hiring. More details on the Group's diversity are set out in the ESG Report.

#### **Director Nomination Policy**

The Board has adopted a director nomination policy (the "Director Nomination Policy") effective from 1 December 2018.

The Director Nomination Policy aims to:

- set out the criteria and process in the nomination and appointment of Directors of the Company;
- ensure that the Board of the Company has a balance of skills, experience and diversity of perspectives appropriate to the Company; and
- ensure the Board continuity and appropriate leadership at Board level.

#### 董事委員會(續)

#### 提名委員會(續)

#### 董事會成員多元化政策(續)

有關性別多元化,目前董事會有兩名女性 董事,執行董事及獨立非執行董事分別各 一名。因此,董事會取得了女性董事的觀 點和貢獻,對目前董事會的性別組合感到 滿意,並認為董事會層面的性別多元化已 經基本實現。儘管如此,我們將繼續努力 實現及保持性別多元化的適當平衡,透過 參考本集團的業務模式及營運需要以及董 事會成員多元化政策所載不同多元化範疇 的整體平衡下作出定期檢討,確保董事會 的組成符合上市規則規定,並擁有與我們 的戰略、治理和業務相關的技能、經驗和 多元化的適當組合,以助提升董事會的有 效性和效率。在選擇董事候選人時,我們 會將多元化的各個方面作為一個整體來考 慮。

我們對達成本集團員工隊伍(包括其高級管理層)的性別多元化採用相同的方法。於2023年3月31日,本集團約54%的全職員工為女性員工。本集團在招聘員工時會考慮多項因素。有關本集團多元化的更多詳情載於ESG報告。

#### 董事提名政策

董事會已採納董事提名政策(「董事提名政策」),並於2018年12月1日起生效。

#### 董事提名政策旨在:

- 列明提名及委任本公司董事的條件及 過程;
- 確保本公司董事會成員具備適合本公司的技巧、經驗及多元觀點;及
- 確保董事會的可持續性及董事會層面的適當的領導作用。



Nomination Committee (continued)
Director Nomination Policy (continued)

In evaluating and selecting any candidate for directorship, the following criteria should be considered by the Nomination Committee or the Board;

- · Character and integrity;
- Qualifications including professional qualifications, skills, knowledge and experience and diversity aspects under the Board Diversity Policy that are relevant to the Company's business and corporate strategy;
- Any measurable objectives adopted for achieving diversity on the Board;
- Requirement for the Board to have independent Directors in accordance with the Listing Rules and whether the candidate would be considered independent with reference to the independence guidelines set out in the Listing Rules;
- Any potential contributions the candidate can bring to the Board in terms of qualifications, skills, experience, independence and gender diversity;
- Willingness and ability to devote adequate time to discharge duties as a member of the Board and/or Board committee(s) of the Company; and
- Such other perspectives that are appropriate to the Company's business and succession plan and where applicable, may be adopted and/or amended by the Board and/or the Nomination Committee from time to time for nomination of Directors and succession planning.

#### 董事委員會(續)

提名委員會(續) 董事提名政策(續)

在評估及甄選董事職位人選時,提名委員 會或董事會應考慮以下標準:

- 性格及操守;
- 資歷,包括與本公司業務及企業戰略 相關之專業資歷、技能、知識及經 驗,以及董事會成員多元化政策下的 多元化考慮;
- 為達致董事會多元化而採納的可計量目標;
- 上市規則規定的委任獨立董事的要求 及根據上市規則列明之有關獨立性之 指引評估人選是否具有獨立性;
- 人選的資歷、技巧、經驗、獨立性及 性別多元化等方面可為董事會帶來的 貢獻;
- 履行本公司董事會及/或董事委員會 成員職責而投入足夠時間的意願及能力;及
- 董事會及/或提名委員會不時可就董事提名及繼任規劃而採納及/或修訂的其他符合本公司業務及繼任規劃的考慮因素。



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#### **BOARD COMMITTEES** (continued)

Nomination Committee (continued)
Director Nomination Policy (continued)

The process in the nomination and appointment of Directors of the Company is briefly described as below;

- (a) Selection and Appointment of New Director
  - (i) The Nomination Committee should, upon receipt of the proposal on appointment of new Director and the biographical information (or relevant details) of the candidate, evaluate such candidate based on the criteria as set out above to determine whether such candidate is qualified for directorship.
  - (ii) If the process yields one or more desirable candidates, the Nomination Committee should rank them by order of preference based on the needs of the Company and reference check of each candidate (where applicable).
  - (iii) The Nomination Committee should then recommend to the Board to appoint the appropriate candidate for directorship, as applicable.
  - (iv) For any person nominated by a shareholder for election as a Director at the general meeting of the Company, the Nomination Committee and/or the Board should evaluate such candidate based on the criteria as set out above to determine whether such candidate is qualified for directorship.

Where appropriate, the Nomination Committee and/or the Board should make recommendation to shareholders in respect of the proposed election of Directors at the general meeting.

#### **董事委員會***(續)* 提名委員會*(續)* 董事提名政策*(續)*

提名及委任本公司董事的過程簡述如下:

#### (a) 甄選及委任新董事

- (i) 提名委員會應一經收到有關委 任新董事的建議及人選的履歷 (或相關詳情)後,根據上述標 準評估該人選以決定該人選是 否適合擔任董事職位。
- (ii) 如果在過程中發現一位或以上 的合適的人選,提名委員會應 根據本公司的需要和各人選的 背景調查(如適用)將人選按優 先考慮次序而排序。
- (iii) 提名委員會應向董事會推薦委任合適的人選擔任董事職務, 如適用。
- (iv) 如有任何股東在本公司股東大會上提名任何人士參選董事,提名委員會及/或董事會應根據上述標準評估該人選以決定該人選是否夠資格擔任董事職位。

如適用,提名委員會及/或董事會應在股 東大會上就擬議董事選舉向股東提供建 議。



Nomination Committee (continued)
Director Nomination Policy (continued)

- (b) Re-election of Director at General Meeting
  - The Nomination Committee and/or the Board should review the overall contribution and service to the Company of the retiring Director and his/her level of participation and performance on the Board;
  - (ii) The Nomination Committee and/or the Board should also review and determine whether the retiring Director continues to meet the criteria as set out above;
  - (iii) The Nomination Committee and/or the Board should then make recommendation to shareholders in respect of the proposed reelection of Director at the general meeting.

Where the Board proposes a resolution to elect or re-elect a candidate as a Director at the general meeting, the relevant information of the candidate will be disclosed in the circular to shareholders and/or explanatory statement accompanying the notice of the relevant general meeting in accordance with the Listing Rules and/or applicable laws and regulations.

The Nomination Committee monitors the implementation of the Director Nomination Policy and where appropriate, makes recommendations on changes to this Policy to the Board for consideration and approval.

According to its terms of reference, the Nomination Committee shall meet at least twice a year. The Nomination Committee held two meetings during the year ended 31 March 2023. The attendance record of the members at the Nomination Committee meetings during such period is shown on page 46 of this Annual Report.

The following is a summary of the work performed by the Nomination Committee during the year ended 31 March 2023:

#### 董事委員會(續)

提名委員會(續) 董事提名政策(續)

- (b) 股東大會上重選董事
  - (i) 提名委員會及/或董事會應檢 視退任董事對本公司的整體貢 獻和服務,及對董事會的參與 程度和表現;
  - (ii) 提名委員會及/或董事會亦應 檢視及決定退任董事是否繼續 符合上述標準;
  - (iii) 提名委員會及/或董事會繼而 應在股東大會上就擬議董事重 選向股東提供建議。

當董事會提出在股東大會選舉或重選董事人選的決議案,有關人選的相關資料應披露在根據上市規則及/或相關法律法規要求與有關股東大會通知一併寄發給股東的通函及/或解釋說明中。

提名委員會監督董事提名政策的執行情 況,及於適當時候向董事會推薦任何有關 本政策的修訂建議以供考慮及批准。

根據提名委員會之職權範圍書,提名委員會須每年最少召開2次會議。於截至2023年3月31日止年度,提名委員會共舉行2次會議。各成員於該期間出席提名委員會會議之出席記錄載於本年報第46頁。

提名委員會於截至2023年3月31日止年度所 進行之工作概述如下:



Corporate Governance Report





#### **BOARD COMMITTEES** (continued)

#### Nomination Committee (continued)

- reviewed the structure, size and composition of the Board and made recommendation to the Board on the Directors who should retire by rotation and make themselves available for re-election at the 2022 AGM, pursuant to the Company's Articles of Association;
- assessed the independence of all independent non-executive Directors, consideration was given to Directors who have served on the Board for more than nine years;
- reviewed non-executive Directors' time commitment in performing their duties; and
- reviewed the Board Diversity Policy of the Company.

#### **Strategy Committee**

The Strategy Committee was established on 30 June 2010. Details of the duties and responsibilities of the Strategy Committee are set out in its terms of reference.

The Strategy Committee is established primarily for the purpose of working closely with the Board in formulating the medium and long-term strategic plans of our Group for the continuous growth and sustainable competitive advantages of our Group. It also proactively addresses issues relating to management succession planning and overall human resources planning and makes recommendations to improve operational efficiencies and enhance competitiveness in order to capture market opportunities and tackle future challenges. It will also make recommendations to the Board on material investment and financial decisions as well as the establishment, development and expansion of the Group's business in all aspects.

As at 31 March 2023, the Strategy Committee comprised seven executive Directors, one non-executive Director and five independent non-executive Directors and was chaired by our Chairman.

### 董事委員會(續)

#### 提名委員會(續)

- 檢討董事會之架構、規模及組成及向 董事會建議根據公司章程細則須於 2022年股東週年大會上輪席退任及可 噟選連任之董事人選;
- 評估獨立非執行董事的獨立性,並對 在董事會服務超過九年的董事的獨立 性作出考慮;
- 審閱非執行董事履行其職責所付出之 時間;及
- 檢討本公司的董事會成員多元化政 策。

#### 策略委員會

策略委員會於2010年6月30日成立。策略委 員會之職責詳情載於其職權範圍書內。

策略委員會成立之主要目的是與董事會密 切合作為本集團的持續發展和可持續競爭 優勢制訂中、長期策略計劃,積極處理管 理層繼任計劃及整體人力資源規劃的事 宜,並提供改善營運效率及提高競爭力的 建議,以便把握市場商機,應付將來的挑 戰。策略委員會還將就重大投資及財務決 定,以及就本集團各方面的建設、發展和 擴展,向董事會提出建議。

於2023年3月31日,策略委員會由7名執行 董事、1名非執行董事及5名獨立非執行董 事組成,而該委員會主席由本集團主席擔 任。



#### Strategy Committee (continued)

According to its terms of reference, the Strategy Committee shall meet at least once a year. During the year ended 31 March 2023, the Strategy Committee held three meetings to consider our theme-store operation and management strategy and analyse the Group's operation and management in details to identify the key performance growth drivers in multiple dimensions and areas for improvement, to consider the appropriateness of business models and operating strategies, and suggest for necessary adjustment when needed. The attendance record of the members at the Strategy Committee meetings during the year is shown on page 46 of this Annual Report.

#### **Risk Management and Internal Control**

#### Risk Management and Internal Control Systems of the Group:

The Board acknowledges that it is responsible for establishing and maintaining the Group's risk management and internal control systems and reviewing their effectiveness. Such systems are designed to manage rather than to eliminate the risk of failure to achieve business objectives, and can only provide reasonable but not absolute assurance against material misstatement or loss.

The Group's risk management and internal control structure comprises the Board, the Audit and Risk Management Committee, the internal audit team and the management. To ensure the integrity and effectiveness of risk management and internal controls on an ongoing basis, such systems closely align with the COSO framework with constant optimisation and enhancement. Such systems are designed to achieve the following objectives:

- i providing reasonable assurance of the compliance with relevant rules and regulations of our business operations, and safeguard of assets;
- ii ensuring key risks that may impact the Group's performance are appropriately defined and managed; and
- iii ensuring reliable financial accounting records are maintained in accordance with the relevant accounting standards and regulatory reporting requirements.

#### 董事委員會(續)

#### 策略委員會(續)

根據策略委員會之職權範圍書,策略委員會須每年最少召開1次會議。於截至2023年3月31日止年度,策略委員會共舉行3次會議討論主題門店營運及管理策略,以及詳細分析本集團的經營管理情況,多維度分析本集團業績增長的驅動因素及改善空間,考慮業務模式和運營策略是否合適,並在需要時作出必要的調整。各成員於年內出席策略委員會會議之出席記錄載於本年報第46頁。

#### 風險管理及內部監控

#### 集團風險管理及內部監控系統:

董事會承認其須對建立及維持風險管理及 內部監控系統負責,並有責任檢討該等制 度的有效性。該等系統旨在管理而非消除 未能達成業務目標的風險,而且只能就不 會有重大的失實陳述或損失作出合理而非 絕對的保證。

本集團的風險管理及內部監控架構由董事會、審核及風險管理委員會、內部審核團隊、以及管理層建立。為持續保證風險管理及內部監控的完整性及有效性,該系統與COSO框架保持一致,不斷優化和完善,而建立該體系的目標是:

- i 合理保證業務運作符合相關規則及法 規、資產安全;
- ii 確保可能影響本集團業績之關鍵風險 已被適當界定及管理;及
- iii 確保根據相關會計準則及監管申報規 定保存可靠的財務會計記錄。



#### **Risk Management and Internal Control** (continued)

#### Risk Management System and its Main Features:

The Group recognises that risk management is the prime responsibility of the management that it has to identify, assess and monitor the risks relevant to their business operations and take measures to mitigate risks in day-to-day operations. Our internal audit team reviews the adequacy and effectiveness of the Group's risk management and internal control systems, and regularly reports to the management and the Audit and Risk Management Committee on significant risks, results of risk analysis and status of risk mitigation measures. The Audit and Risk Management Committee of the Company assists the Board in monitoring the effectiveness of risk management.

Our management team is equipped with internal control expertise to carry out self-evaluation and assessment on the significant key risks so that necessary measures would be taken to deal with the weak areas where risks exist.

Our internal audit team reviews the Group's risk management framework, coordinates the risk identification and assessment procedures, strengthens the communication with the management on the identified risks and impacts to facilitate the implementation of risk mitigation measures, follows up the progress of such measures, as well as summarising significant risks, other risks and concerns in its quarterly report to the management and the Audit and Risk Management Committee.

The Audit and Risk Management Committee discusses and reviews the risk management and internal control systems with the internal audit team and the management, and ensures that the Group has an effective system in place to monitor and control the effectiveness of risk management.

#### Internal Control System and its Main Features:

The Group's internal control activities are embedded in the operational processes. The Group has clear written policies and operational procedures, as well as the internal control system. All policies of the Group are conveyed to the staff in a timely manner. A dedicated network platform is established for the staff to access the Group's policies. Regular training programs are also provided to ensure compliance with the code of conduct by all our staff.

#### 風險管理及內部監控(續)

#### 風險管理系統及主要特點:

本集團確認風險管理乃管理層的主要責 任,其須識別、評估及監控其運營風險並 採取措施降低日常營運風險。內部審核團 隊審閱本集團風險管理及內部監控制度是 否足夠及有效,並定期向管理層及審核及 風險管理委員會彙報重大風險點,風險點 分析及風險紓緩措施的實施進度。本公司 審核及風險管理委員會協助董事會監控風 險管理的有效性。

本集團管理層配備內控專長人員實行重大 主要風險自我評估及測試,以採取必要措 施應對存在風險的薄弱環節。

內部審核團隊審閱集團風險管理框架,協 調風險識別及評估程序,加強與管理層有 關已識別風險及影響的溝通,便於風險改 進措施的實施,及跟蹤相關措施的進度, 並在季度呈管理層及審核及風險管理委員 會的報告中提出的各項重大風險及其他風 險和關注問題。

審核及風險管理委員會與內部審核團隊及 管理層討論及檢討風險管理及內部監控系 統, 並確保本集團設立有效的系統監控風 險管理的有效性。

#### 內部監控系統及主要特點:

本集團內部監控活動分佈於各營運過程。 本集團清晰訂立各項書面政策和作業程 序,及內部控制制度。本集團各類政策及 時向員工傳達,有專門網路平台供員工參 閲,並有定期培訓計劃,以保證所有員工 均遵守行為準則。



### **Risk Management and Internal Control** (continued)

#### Internal Control System and its Main Features: (continued)

The Group attaches great importance to the construction of an anti-corruption system. It has formulated anti-corruption policies and continuously built up and advocated a corporate culture of integrity. The Group has also set up the whistle-blowing mechanism, such as the reporting hotline, mailbox, and others for internal staff and interested third parties to report any actual or suspected occurrence of improper conduct in the Group and the report can be made on an anonymous basis. The internal audit team independently and objectively performs specific investigation on such reported matters, formulates an appropriate confidentiality system to avoid any form of harassment suffered by staff or interested third parties who reported or cooperated with the investigation and sets graded rewards based on the investigation results.

The Group's internal audit team participates in the formulation of major operational policies and procedures, performs audit on the implementation of policies and assists the management in formulating countermeasures.

The Group's internal audit team establishes standardised audit procedures and develops the annual audit plan. Such procedures and plan are submitted to the Audit and Risk Management Committee for approval. Internal audit team puts the plan into execution as approved. The management performs the self-assessment of internal control on the processes and procedures of each operational cycle to obtain reasonable assurance that the internal control is effective and to take measures to address the internal control weaknesses identified. The internal audit team also audits the self-assessment results of the management.

Our internal audit team communicates with the management the risks and control weaknesses identified during the course of audit and recommends for improvement measures. The management is responsible for ensuring that the improvement measures are being implemented within a reasonable timeframe whereas the internal audit team will conduct a follow-up review to ensure that the improvement measures and solutions are effectively implemented.

The Audit and Risk Management Committee receives quarterly reports from the internal audit department which covers the internal audit plan, material findings during the relevant period and the progress of implementation of improvement measures by the management in response to the audit findings. The quarterly reports also address matters concerned by the Audit and Risk Management Committee members and the management, the findings of special audit on specific key risk areas and recommendations for improvement.

#### 風險管理及內部監控(續)

#### 內部監控系統及主要特點:(續)

本集團高度重視反腐倡廉體系建設,已制定反貪腐的政策,並持續建設和倡導企業廉潔文化。本集團亦已設置舉報專線和等舉報機制,讓員工及相關第三方能到對涉及本集團的任何實際或疑似不當行治作出舉報,並接受匿名舉報。內部審核團隊就舉報訊息獨立客觀執行專項相關第三方因舉報或配合調查行為而遭受任何形式的騷擾,並依據調查結果設定分級獎勵。

本集團內部審核團隊參與到管理層重大營 運政策和程序訂定,審核政策執行情況, 及協助管理層制定應對措施。

本集團內部審核團隊建立標準審核程序, 制定年度審核計劃,該程序及計劃提交審 核及風險管理委員會批准。批准後經由內 部審核團隊執行。管理層依各作業循環的 業務流程執行內部監控的自我評估以合理 保證內部監控有效並採取應對措施糾正所 發現的內部控制薄弱環節。內部審核團隊 亦會審核管理層自我評估的結果。

內部審核團隊會與管理層溝通審核過程中 發現的風險點和控制缺陷及應對的改善建 議方案,管理層負責保證在合理期限內實 施改善措施,內部審核團隊會進行後續審 核,確保改善措施及方案已有效實施。

審核及風險管理委員會每季收到內部審核 團隊提交的報告,報告涵蓋內部審核計 劃、相關期間的重大發現和就審核發現管 理層執行改善措施的最新情況。季度報告 亦會提到審核及風險管理委員會成員及管 理層所關注的事項,或就特定關鍵風險區 域的特別審核發現及改善建議。



#### **Risk Management and Internal Control** (continued)

The Board reviews the Group's risk management and internal control systems in place during that full financial year on a quarterly basis. For the year ended 31 March 2023, the Board assessed the effectiveness of risk management and internal control systems of the Company and its subsidiaries by considering reviews performed by the Audit and Risk Management Committee with the assistance of the management team and internal audit team. The annual review also considered the adequacy of resources, staff qualifications and experience, training programs and budget of the Group's accounting, internal audit and financial reporting functions. Based on the assessment made by the Audit and Risk Management Committee, management team and the internal audit team, the Board is satisfied that there is an ongoing process in place for identifying, assessing and managing the significant risks and material internal controls (including financial, operational and compliance controls and risk management functions) for our Group and the Board considers the risk management and internal control systems of the Group as effective and adequate.

Handling and Dissemination of Inside Information:

- The Company is aware of the requirement of timely disclosure of inside information under the Securities and Futures Ordinance and the Listing Rules. Inside information shall be announced by designated persons authorised to act as spokespersons in strict accordance with the applicable laws and enactments prevailing in Hong Kong, and with reference to the Guidelines on Disclosure of Inside Information issued by the Securities and Futures Commission; and
- The Company has incorporated in its code of conduct strict prohibition on unauthorised disclosure or use of confidential and inside information. Furthermore, employees at certain levels and posts are also required to sign the Agreement on Code of Ethics, Confidentiality Obligations and Resolving Conflict of Interests.

## DIRECTORS' RESPONSIBILITY ON THE CONSOLIDATED FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for preparing the consolidated financial statements which give a true and fair view of the financial position of the Company and its subsidiaries as at 31 March 2023 and of the financial performance and cash flows for the year ended 31 March 2023, and for ensuring that such statements are prepared in accordance with the statutory requirements and the applicable accounting standards.

#### 風險管理及內部監控(續)

董事會對於整個財政年度內本集團的風險 管理及內部監控系統進行季度檢討。截至 2023年3月31日止年度,董事會透過審核及 風險管理委員會並且在管理層和內部審核團 隊的協助下對本公司及其附屬公司之風險管 理及內部監控系統之成效進行檢討。年度檢 討亦考慮到本集團在會計、內審及財務匯報 職能方面的資源、員工資歷及經驗是否足 夠,以及員工所接受的培訓課程及有關預算 是否充足。根據審核及風險管理委員會、管 理層及內部審核團隊作出之評估,本集團已 備有持續進行程序以確認、評估及管理本集 團所面對之重大風險及重要的內部監控(包 括財務監控、運作監控及合規監控以及風險 管理功能),董事會對此感到滿意,且董事 會認為本集團的風險管理及內部監控系統乃 有效及足夠。

#### 處理及發佈內幕消息:

- i 本公司知悉根據證券及期貨條例、上 市規則,據其要求及時公佈內幕消息,嚴格按照香港現行適用法律及法 則規定,並參照證券及期貨事務監察 委員會所頒佈之「內幕消息披露指引」 執行,由指定人士作為發言人對外公 佈;及
- ii 本公司已將嚴格禁止未經授權披露或 使用保密及內幕消息的規定納入員工 行為守則。此外,某些職級及崗位的 員工亦需簽訂《道德規範、保密義務 和利益衝突排解協議》。

#### 董事於綜合財務報表之責任

董事確認彼等對編製綜合財務報表之責任,該等財務報表乃真實而公平地反映本公司及其附屬公司於2023年3月31日的財務狀況及截至2023年3月31日止年度的財務表現及現金流量,並確保財務報表乃根據法定規定及適用會計準則編製。



# **DIRECTORS' RESPONSIBILITY ON THE CONSOLIDATED FINANCIAL STATEMENTS** (continued)

Details of the reporting responsibility of the external auditor of the Company on the consolidated financial statements of our Group for the year ended 31 March 2023 are set out on pages 105 to 109 of this Annual Report.

#### **PARTICULARS OF SHAREHOLDERS' RIGHTS**

The Company only has one class of shares. All shares are entitled to the same voting rights and to dividends declared on a pari passu basis.

#### Method for convening an extraordinary general meeting

Any two or more shareholders, or any one shareholder which is a recognised clearing house (or its nominee(s)), holding not less than one-tenth of the paid-up capital of the Company may, in accordance with the requirements and procedures set out in the Articles of Association of the Company, make a requisition to the Board to convene an extraordinary general meeting of the Company and put forward proposals at the meeting. The objects of the meeting must be stated in the written requisition which must be signed by the requisitionist(s) and deposited at the principal office of the Company in Hong Kong at Units 07-08, 7th Floor, FTLife Tower, No. 18 Sheung Yuet Road, Kowloon Bay, Kowloon, Hong Kong.

There are no provisions allowing shareholders to put forward new resolutions at general meetings under Cayman Islands law or the Articles of Association of the Company. Shareholders who wish to put forward a resolution may request the Company to convene an extraordinary general meeting in accordance with the procedures set out above.

#### Method for nominating Directors

If a shareholder wishes to propose a person, other than Directors who offer themselves for re-election, for election as a Director of the Company at any general meeting (including an annual general meeting), the shareholder shall lodge a written notice of his/her intention to propose such person for election as a Director with the company secretary of the Company at Units 07-08, 7th Floor, FTLife Tower, No. 18 Sheung Yuet Road, Kowloon Bay, Kowloon, Hong Kong during a period of at least seven days commencing no earlier than the day after the dispatch of the notice of the meeting convened for such election and ending no later than seven days prior to the date of such meeting. Such written notice must be accompanied by a notice in writing signed by the person to be proposed of his/her willingness to be elected.

#### 董事於綜合財務報表之責任(續)

本公司外聘核數師於截至2023年3月31日止年度之綜合財務報表之報告責任詳情載於本年報第105至109頁。

#### 股東權利的詳情

本公司僅有一種類別股份。所有股份擁有相同之投票權及有權享有所宣派之股息。

#### 召開股東特別大會的方法

根據公司章程細則列明之規定及程序,兩名或以上持有本公司不少於十分之一繳足股本之股東或任何一名(為一間認可結算所(或其代名人))持有本公司不少於十分之一繳足股本之股東,可根據公司章程細則,可根據公司董事會要求召開股東特別大會,並於會上提呈議案。召開會議之目的必須可於有關書面要求內,並由提出該請與於有關書面要求內,並由提出該請求之人士簽署及送達本公司於香港的主要辦事處,地址為香港九龍九龍灣常悦道18號富通中心7樓07-08室。

開曼群島公司法或公司章程細則並無列明 股東可在股東大會上提呈新決議案。有意 提呈決議案之股東可按上述程序要求本公 司召開股東特別大會。

#### 提名候選董事的方法

倘股東擬推選個別人士(將於股東大會上 膺選連任董事除外)於股東大會(包括股東 週年大會)上選舉為本公司董事,須於期 限內向本公司公司秘書遞交書面通知(地 北為香港九龍九龍灣常悦道18號富通中中 才樓07-08室),表示有意推選個別最士出 舉為董事。遞交該書面通知之期限最少出 舉為董事。遞交該書面通知之期限最少 七天,該期限須由不早於就委任董事進行 之選舉而召開之大會之通告寄發日期 起,直至不遲於該大會日期前七天為上 該書面通知須附上一份由獲提議推選之候 選人發出其願意參選之經簽署書面通知。



## 企業管治報告

Corporate Governance Report





#### PARTICULARS OF SHAREHOLDERS' RIGHTS (continued)

#### Participation in general meetings

Each shareholder is entitled to receive notice of (in writing or by electronic means) and attend every general meeting of the Company.

At any general meeting on a show of hands, every shareholder who is present in person (or, in the case of a shareholder being a corporation by its duly authorised representative) shall have one vote, and on a poll every shareholder who is present in person (or, in the case of a shareholder being a corporation by its duly authorised representative) or by proxy shall have one vote for each share registered in his/her name in the register of members of the Company. On a poll a shareholder entitled to more than one vote is under no obligation to cast all his/her votes in the same way.

#### **COMMUNICATION WITH SHAREHOLDERS AND INVESTORS**

The Board has established a shareholders communication policy with the objectives of keeping shareholders and the investor community informed as soon as reasonably practicable of the information on the Group and keeping them abreast of the Company's developments.

The Board recognises the importance of continuing communications with our shareholders and investors, which include providing appropriate channels for shareholders and investors to communicate their views on various matters affecting the Company and for the Company soliciting and understanding the views of shareholders and other stakeholders, such as the Company's annual general meetings ("AGM"), analyst presentations following the release of the interim and annual results as well as participation in investor conferences, etc..

#### 股東權利的詳情(續)

#### 參與股東大會

每名股東均有權以書面或電子形式收取本 公司各股東大會的通知並出席有關大會。

於任何股東大會上以舉手表決時,每名親自出席之股東(或如股東為公司,則指其正式授權代表)可獲一票投票權,而於投票表決時,則每名親自出席之股東(或如股東為公司,則指其正式授權代表)或委任代表可於以其名義於本公司股東名冊登記的每股股份獲一票投票權。於投票表決時,投超過一票之股東並無義務一律以同樣方式作出投票。

#### 與股東及投資者的溝通

董事會制定了股東通訊政策,旨在合理切 實可行的情況下通知本公司股東及投資者 有關本集團的資料,讓他們了解本公司的 發展。

董事會認同與本公司股東及投資者維持溝通的重要,包括提供合適的渠道供股東及投資者就影響本公司的各種事項發表意見、徵求並理解股東和其他持份者的意見,如透過本公司的股東週年大會(「股東週年大會」),於發佈中期及全年業績公佈後舉行之分析員會議及參加投資者會議等。



## COMMUNICATION WITH SHAREHOLDERS AND INVESTORS (continued)

The Company's AGM is an important platform for direct communication between the Board and its shareholders. The Chairman of the Board, chairmen of all the Board committees and other Board members endeavor to attend the AGM of the Company and answer queries from shareholders. Pursuant to the CG Code, independent non-executive directors and other non-executive directors should attend general meetings and develop a balanced understanding of the views of shareholders and the chairman of the board should attend the annual general meeting. The 2022 AGM was held in Hong Kong on 23 August 2022. All Board members, including the chairman of the Board and the chairmen of all the Board committees (or in their absence, other members of the respective committees) and the external auditor were available at the 2022 AGM to answer shareholders' questions. The 2022 AGM circular containing the notice of the AGM and other relevant information of the proposed resolutions were sent to shareholders at least 20 business days before the 2022 AGM.

Attendance record of each individual Director at the 2022 AGM is shown on page 46 of this Annual Report.

We maintain a website (www.want-want.com) to keep our shareholders and the general public informed of our latest corporate news and development and publish the corporate communications such as annual reports, interim reports and circulars in printed form and on the website of the HK Stock Exchange at www.hkexnews.hk and on the Company's website.

We always welcome shareholders' and investors' views and input. Shareholders may send their enquires in writing to the Board by addressing them to our company secretary. The contact details of our company secretary are as follows:

Address: The Company Secretary

Want Want China Holdings Limited Units 07-08, 7th Floor, FTLife Tower

No. 18 Sheung Yuet Road

Kowloon Bay, Kowloon, Hong Kong

Telephone: (852) 27307780

Fax: (852) 27307781

#### 與股東及投資者的溝通(續)

本公司之股東调年大會為其與股東直接溝 通的重要平台之一。董事會主席、各董事 委員會之主席及董事會其他成員盡量出席 本公司之股東週年大會,並解答股東的提 問。根據企業管治守則規定,獨立非執行 董事及其他非執行董事應出席股東大會, 對股東的意見有持平的了解而董事會主席 應出席股東週年大會。本公司2022年股東 週年大會已於2022年8月23日在香港舉行。 本公司全體董事會成員包括董事會主席及 各董事委員會之主席(或如彼等未可出席, 則各委員會之其他成員)及外聘核數師均在 2022年股東週年大會直接回答股東提出之 問題。2022年股東週年大會的通函載列股 東週年大會的通告及其他建議的決議案的 有關資料已於2022年股東週年大會舉行前 最少20個營業日寄發予股東。

各董事出席2022年股東週年大會之出席記 錄載於本年報第46頁。

我們設有網站(www.want-want.com)向股東及公眾發佈本集團的最新消息及發展,並以印刷本及網上形式於香港聯交所網站www.hkexnews.hk及本公司網站發佈本公司年報、中期報告及通函等企業通訊。

我們歡迎股東及投資者的寶貴意見。股東可透過公司秘書以書面方式向董事會提出 查詢。公司秘書的聯絡詳情如下:

地址: 公司秘書

中國旺旺控股有限公司香港九龍九龍灣

常悦道18號

富通中心7樓07-08室

電話: (852) 27307780

傳真: (852) 27307781



#### **COMMUNICATION WITH SHAREHOLDERS AND INVESTORS**

#### (continued)

Shareholders may also make enquiries to the Board at the general meetings of the Company. In addition, shareholders may contact Computershare Hong Kong Investor Services Limited, the Hong Kong share registrar of the Company, if they have any enquiries about their shareholdings and entitlements to dividend.

For enquiries from institutional investors and securities analysts, please contact our investor relations office at:

Address: The Investor Relations Office

Want Want China Holdings Limited Units 07-08, 7th Floor, FTLife Tower

No. 18 Sheung Yuet Road

Kowloon Bay, Kowloon, Hong Kong

Telephone: (852) 27307780

Fax: (852) 27307781

Email: investor@want-want.com

The Board, having reviewed the existing measures under the shareholders communication policy, is of the view that the shareholders communication policy has been successfully implemented and remained effective during the year. The Board will review the shareholders communication policy on a regular basis.

#### **COMPANY SECRETARY**

Our company secretary, Ms. Lai Hong Yee, is a full-time employee of the Company. For the year ended 31 March 2023, Ms. Lai confirmed that she complied with the relevant professional training requirements under Rule 3.29 of the Listing Rules.

#### **CONSTITUTIONAL DOCUMENTS**

During the year ended 31 March 2023, the Company made amendments to its Memorandum and Articles of Association to bring it in line with amendments made to applicable laws of the Cayman Islands and the Listing Rules, to modernize and improve certain provisions mainly in relation to the conducting of general meetings, and incorporate certain housekeeping amendments by way of adoption of a new set of Memorandum and Articles of Association by a special resolution passed by the shareholders at the 2022 AGM held on 23 August 2022. The new set of Memorandum and Articles of Association is available on the websites of the Company and the HK Stock Exchange.

#### 與股東及投資者的溝通(續)

股東亦可於本公司的股東大會上向董事會 提出垂詢。此外,股東可向本公司之香港 股份過戶登記處香港中央證券登記有限公 司查詢彼等之持股及派息情況。

至於機構投資者及證券分析員如有查詢, 可聯絡我們的投資者關係室:

地址: 投資者關係室

中國旺旺控股有限公司 香港九龍九龍灣 常悦道18號

富通中心7樓07-08室

電話: (852) 27307780

傳真: (852) 27307781

電郵: investor@want-want.com

董事會於評估股東通訊政策項下的現有措施後認為,股東通訊政策於本年度已成功 實施並一直有效。董事會將定期檢討股東 通訊政策。

#### 公司秘書

公司秘書黎康儀女士為本公司全職員工。 於截至2023年3月31日止年度,黎女士確認 其已遵守上市規則第3.29條之有關專業培 訓規定。

#### 組織章程文件

於截至2023年3月31日止年度,本公司透過股東於2022年8日23日舉行的2022年股東週年大會上通過的特別決議案修訂其組織章程大綱及細則,方式為採納一套新的組織章程大綱及細則使組織章程大綱及細則符合開曼群島適用法律及上市規則的修訂;現代化及改進若干主要有關進行股東大會的條文;及納入若干內務修訂。新的組織章程大綱及細則可於本公司及香港聯交所網站查閱。



#### **DIRECTORS**

#### **Executive Directors**

TSAI Eng-Meng, aged 66, is our Chairman, Chief Executive Officer, executive Director and also the chairman of our Strategy Committee. Mr. Tsai is also a director of a number of the Group's subsidiaries. He succeeded his father to become the Group's Chairman in April 1987. Mr. Tsai joined our Group and began his career in the food and beverages industry in 1976 and has over 46 years of experience in the industry. He was a council member of the Standing Committee of Taiwan Confectionery, Biscuit and Floury Food Industry Association, and the Food Development Association of Taiwan. In June 2013, Mr. Tsai was awarded an honorary doctorate degree in business studies from the Chinese Culture University in Taiwan in recognition of his outstanding achievements in business operations and active contributions to social welfare. In 2014, Mr. Tsai was included in the 2014 list of "The Best-Performing CEOs in the World" released by Harvard Business Review. In 2018, Mr. Tsai won the honor of Meritorious Entrepreneur of the Chinese Food Industry on the 40th Anniversary of Reform and Opening Up. Mr. Tsai is a director of Want Power Holdings Limited and Top Quality Group Limited (領品集團有限公司) which have discloseable interests in shares of the Company under Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong). Mr. Tsai is the father of Mr. Tsai Shao-Chung and Mr. Tsai Wang-Chia and the uncle of Mr. Cheng Wen-Hsien.

TSAI Shao-Chung, aged 42, is our executive Director and also a member of our Remuneration Committee, Nomination Committee and Strategy Committee. Mr. Tsai Shao-Chung was our non-executive Director from July 2009 to June 2019 and was re-designated as our executive Director with effect from 1 July 2019. Mr. Tsai Shao-Chung is also a director of a number of the Group's subsidiaries. Mr. Tsai Shao-Chung joined our Group in March 2001, following his graduation from the Canadian International School in Singapore. He held various management positions within our Group in several areas such as logistics, human resources, information technology, planning and operations. Mr. Tsai Shao-Chung was a director of IBF Financial Holdings Co., Ltd. from June 2020 to May 2023 and a director of Union Insurance Company from 2007 to June 2020, both companies are listed on the Taiwan Stock Exchange Corporation. He has been a director of the Straits Exchange Foundation since March 2009. Mr. Tsai Shao-Chung is a director of Want Power Holdings Limited which has discloseable interests in shares of the Company under Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong). Mr. Tsai Shao-Chung is the son of Mr. Tsai Eng-Meng, the elder brother of Mr. Tsai Wang-Chia and a cousin of Mr. Cheng Wen-Hsien.

#### 董事

#### 執行董事

蔡衍明,66歲,本集團主席、行政總裁、 執行董事及策略委員會主席。蔡先生亦是 本集團多家附屬公司的董事。他於1987年 4月繼承父業而成為本集團主席。蔡先生 於1976年加入本集團及開始從事食品和飲 料行業的事業,於業界具有逾46年經驗。 他曾擔任台灣區糖果餅乾麵食工業同業工 會及食品發展協會的常務理監事。於2013 年6月,蔡先生獲台灣中國文化大學頒發 榮譽商學博士學位,表揚其經營企業卓越 成就及積極投入社會公益的貢獻。於2014 年,蔡先生入選《哈佛商業評論》「2014年 全球百佳CEO | 排行。於2018年,蔡先生 榮獲改革開放40周年中國食品工業功勳企 業家殊榮。根據證券及期貨條例(香港法例 第571章)第XV部, Want Power Holdings Limited及Top Quality Group Limited(領品 集團有限公司)持有本公司須予披露之股份 權益,而蔡先生是這兩家公司之董事。蔡 先生為蔡紹中先生及蔡旺家先生的父親及 鄭文憲先生的舅父。

蔡紹中,42歳,本公司執行董事、薪酬委員 會、提名委員會及策略委員會成員。蔡紹中 先生曾於2009年7月至2019年6月期間擔任 本公司非執行董事,並於2019年7月1日起 調任執行董事。蔡紹中先生亦是本集團多家 附屬公司的董事。蔡紹中先生於2001年3月 在新加坡的加拿大國際學校畢業後加入本集 團。他曾於本集團的物流、人力資源、資訊 科技、策劃及營運等崗位擔任管理職位。蔡 紹中先生曾於2020年6月至2023年5月期間 擔任國票金融控股股份有限公司的董事,亦 於2007年至2020年6月期間擔任旺旺友聯產 物保險股份有限公司的董事,這兩家公司均 是在台灣證券交易所上市的公司。他自2009 年3月起出任財團法人海峽交流基金會董事 至今。根據證券及期貨條例(香港法例第571 章)第XV部, Want Power Holdings Limited 持有本公司須予披露之股份權益,而蔡紹中 先生是這家公司之董事。蔡紹中先生為蔡衍 明先生的兒子,蔡旺家先生的兄長及鄭文憲 先生的表弟。







### Executive Directors (continued)

TSAI Wang-Chia, aged 38, is our Chief Operating Officer, executive Director and a member of our Strategy Committee. He is also the chairman of our ESG Committee. Mr. Tsai Wang-Chia is also a director of a number of subsidiaries of our Group. Mr. Tsai Wang-Chia graduated from the Canadian International School in Singapore in July 2003. He joined the Group in April 2004 and has over 18 years of experience in the food and beverage industry. He held various management positions within our Group such as product marketing and planning in the snack foods business unit and had also acted as a manager in the Chairman's office. He was appointed as the deputy general manager of the dairy business unit in May 2008 and was promoted to vice president of the dairy and beverages business group in 2009. He was appointed as the Chief Operating Officer of the Group in December 2012. Mr. Tsai Wang-Chia was awarded the "Outstanding Youth Award (Technology Innovation)" by the Chinese Institute of Food Science and Technology in 2015. He is a director of Want Power Holdings Limited which has discloseable interests in shares of the Company under Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong). Mr. Tsai Wang-Chia is the son of Mr. Tsai Eng-Meng, the younger brother of Mr. Tsai Shao-Chung and a cousin of Mr. Cheng Wen-Hsien.

CHU Chi-Wen, aged 57, is our Chief Financial Officer, executive Director and a member of our Strategy Committee. He is also a member of our ESG Committee. Mr. Chu graduated from Michigan State University with a master's degree in economics in 1992. He also graduated with a master's degree in professional accountancy from the Chinese University of Hong Kong and Shanghai National Accounting Institute. Mr. Chu is a fellow member of CPA Australia. Mr. Chu has over 30 years of experience in financial management. Mr. Chu was an independent non-executive director of Shanghai Zendai Property Limited (a company listed on the HK Stock Exchange). Before joining our Group in April 1997, Mr. Chu was a financial analyst for the Taiwan Provincial Government from 1992 to 1995 and a finance supervisor at Delta Electronics, Inc. from 1995 to 1996. He worked at Dialer & Business Co. Ltd from 1996 to 1997 as an assistant finance manager.

### 董事(續)

### 執行董事(續)

蔡旺家,38歲,本集團首席營運官、執行 董事及策略委員會成員。他亦是環境、社 會及治理委員會主席。蔡旺家先生亦是本 集團多家附屬公司的董事。蔡旺家先生於 2003年7月畢業於新加坡的加拿大國際學 校。於2004年4月加入本集團,擁有逾18 年的食品及飲料行業經驗。蔡旺家先生於 本集團內曾擔任多個管理職務,如休閒食 品事業部的產品企劃、幕僚處經理等。於 2008年5月調至乳品事業部任副總經理, 2009年升任乳飲事業群副總裁。蔡旺家先 生於2012年12月獲委任為本集團的首席營 運官。於2015年,蔡旺家先生榮獲「中國 食品科學技術學會科技創新獎:傑出青年 獎 | 。根據證券及期貨條例(香港法例第571 章)第XV部, Want Power Holdings Limited 持有本公司須予披露之股份權益,而蔡旺 家先生是這家公司之董事。蔡旺家先生為 蔡衍明先生的兒子,並分別為蔡紹中先生 及鄭文憲先生的弟弟和表弟。

朱紀文,57歲,本集團財務總監、執行 董事及策略委員會成員。他亦是環境、社 會及治理委員會成員。朱先生於1992年 畢業於密西根州立大學,取得經濟學碩士 學位。他亦於香港中文大學及上海國家會 計學院合辦的課程取得專業會計學碩士學 位。朱先生是澳洲會計師公會資深會員。 朱先生於財務管理方面具有逾30年經驗。 朱先生曾任上海証大房地產有限公司(在 香港聯交所上市的公司)的獨立非執行董 事。於1997年4月加入本集團前,朱先生於 1992年至1995年出任台灣省政府財務分析 師,於1995年至1996年任職台達電子工業 股份有限公司財務部主管。朱先生於1996 年至1997年曾任職大霸電子股份有限公司 為助理財務經理。



### Executive Directors (continued)

**HUANG Yung-Sung**, aged 70, is our Chief Marketing Officer, executive Director and also a member of our Strategy Committee. Mr. Huang is also a director of a number of subsidiaries of our Group. Mr. Huang graduated from Taiwan Minghsin Junior College of Technology with a degree in engineering. Mr. Huang has more than 38 years of experience in sales and marketing. He joined our Group in January 1985 and was responsible for planning and marketing affairs. Mr. Huang was the Group's general manager for the East China region from 1995 to 1998, being responsible for the Group's operations within the region. In 1999, Mr. Huang became a director of the Group's international sales division, being responsible for the Group's Chief Marketing Officer on 1 March 2015, Mr. Huang served as the marketing director of the China region.

TSAI Ming-Hui, aged 55, is the general manager of the Group's Southeast Asia Development Department, executive Director and also a member of our Strategy Committee. Mr. Tsai joined the Group in March 1995 and has over 25 years of FMCG marketing experience in the food and beverage industry. Mr. Tsai is mainly responsible for the business development and marketing of the Group's brands in Southeast Asia market. Meanwhile, he is also direct responsible for the sales and marketing of our products in Hong Kong and Macau. He is a director of a number of subsidiaries of the Group and possesses extensive international marketing management experience. Mr. Tsai graduated from the Department of Mechanical Engineering of Hsinpu Institute of Technology. He was the department heads of the Group's Taiwan region sales department, Shanghai HQ sales management department and Central China sales department. He was the general manager of Shanghai modern channel development business unit and the general manager of Hong Kong and Macau regions.

LAI Hong Yee, aged 55, is our company secretary, executive Director and also a member of our Strategy Committee. Ms. Lai is a director of Leading Guide Hongkong Limited and Want Want Indonesia Holdings Pte. Limited, both of which are subsidiaries of the Company. Ms. Lai holds a Bachelor Degree of Arts in accounting from the City University of Hong Kong. She has over 30 years of experience in company secretarial, finance, accounting and auditing fields. Ms. Lai joined the Group in February 2008. Prior to joining our Group, Ms. Lai worked at Gemalto Technologies Asia Limited as financial controller for over 8 years. She is a fellow member of both The Hong Kong Institute of Certified Public Accountants and The Institute of Chartered Accountants in England and Wales. Ms. Lai is also a licensed certified public accountant in Illinois and Washington, USA.

### 董事(續)

### 執行董事(續)

黄永松,70歲,本集團市場營銷長、執行董事及策略委員會成員。黃先生亦是本集團多家附屬公司的董事。黃先生畢業於,灣明新工業專科學校,取得工程學學位,於銷售及行銷方面具有38多年經驗。黃先生於1985年1月加入本集團,負責企劃及行銷相關事務。1995年至1998年間,他任職本集團大陸華東區總經理,負責本集團於該地區的營運管理。其後,黃先生於1999年就任本集團國際事業處處長,負責本集團的國際事業營運。自2002年起至2015年3月1日獲委任為本集團市場營銷長之前,黃先生就任大陸營銷體系營運總處總處長。

黎康儀,55歲,公司秘書、執行董事及策略委員會成員。黎女士是本公司附屬公司Leading Guide Hongkong Limited及Want Want Indonesia Holdings Pte. Limited的董事。黎女士持有香港城市大學會計系文學士學位。她於公司秘書、財務、會計及審核方面具有30年以上經驗。黎女士於2008年2月加入本集團。於加入本集團前,黎女士曾在Gemalto Technologies Asia Limited任職財務總監逾8年。她是香港會計師公會及英格蘭及威爾斯特許會計師公會資深會員。黎女士亦是美國伊利諾伊州和華盛頓州的註冊會計師。



### Non-executive Directors

LIAO Ching-Tsun, aged 71, is our Vice Chairman, non-executive Director and also a member of our Strategy Committee. Mr. Liao graduated from Taipei College of Maritime Technology with a degree in aquatic food processing. Mr. Liao has more than 45 years of experience in the food and beverages industry. He joined our Group in July 1977 and held various positions within the Group such as vice president of the snack foods business group, head of production section, head of quality control section, deputy factory manager and factory manager of I Lan Foods Industrial Co., Ltd, a subsidiary of our Company. He is one of the pioneers in spearheading the Group's China operations. Mr. Liao was our executive Director from November 2007 to December 2016 and was re-designated as a nonexecutive Director with effect from 1 January 2017.

MAKI Haruo, aged 72, is our non-executive Director. Mr. Maki is the president of ICCL, a listed company in Japan and one of the leading rice cracker producers in Japan as well as our technical cooperation partner. Mr. Maki graduated from Toyama National University with a bachelor's degree. Mr. Maki joined ICCL in 1976 and has served ICCL for over 46 years, and was promoted to become its president in 1998. Mr. Maki joined our Group in May 2001. He is a director of Want Want Japan Co., Ltd, a subsidiary of the Company.

CHENG Wen-Hsien, aged 60, is our non-executive Director. He graduated from the Graduate School of Commerce of Waseda University with a master's degree in commerce. Mr. Cheng is the chairmen of Hunan Want Want Hospital Investment Management Co., Ltd. and Hunan Want Want Hospital. Mr. Cheng joined our Group in August 2004. Mr. Cheng is the nephew of Mr. Tsai Eng-Meng and a cousin of Mr. Tsai Shao-Chung and Mr. Tsai Wang-Chia.

### 董事(續)

### 非執行董事

廖清圳,71歲,本集團副主席、非執行 董事及策略委員會成員。廖先生畢業於台 北海洋技術學院,取得水產食品加工學學 位。廖先生於食品及飲料行業具有逾45年 經驗。他於1977年7月加入本集團,曾擔任 多個職務,包括休閒食品事業群副總裁、 並曾於本公司附屬公司宜蘭食品工業股份 有限公司擔任生產部主管,品保部主管, 副廠長及廠長職務。他是開創本集團中國 業務的先鋒之一。廖先生曾於2007年11月 至2016年12月期間擔任本公司執行董事, 並於2017年1月1日起獲調任為非執行董 事。

槇春夫,72歲,非執行董事。槇先生為 日本一家上市公司、日本著名米果生產商 兼本公司技術合作夥伴岩塚製菓的總裁。 槇先生畢業於國立富山大學,取得學士學 位。槇先生於1976年加入岩塚製菓,於岩 塚製菓任職逾46年,並於1998年晉升為該 公司總裁。槙先生於2001年5月加入本集 **團。槇先生是本公司的附屬公司旺旺日本** 株式會社的董事。

鄭文憲,60歲,非執行董事。他畢業於 早稻田大學商業研究院,取得商業碩士學 位。鄭先生目前擔任湖南旺旺醫院投資管 理有限公司董事長及湖南旺旺醫院董事 長。鄭先生於2004年8月加入本集團。鄭先 生為蔡衍明先生的外甥及蔡紹中先生和蔡 旺家先生的表兄。



### Independent non-executive Directors

PEI Kerwei, aged 66, is our independent non-executive Director, the chairman of our Nomination Committee and a member of our Audit and Risk Management, Remuneration and Strategy Committees. He is also a member of our ESG Committee. He graduated from Southern Illinois University with a master's degree in accountancy and holds a doctorate degree in accounting from the University of North Texas. Dr. Pei is Professor Emeritus of accountancy at the School of Accountancy at the W.P. Carey School of Business at Arizona State University. He was the Executive Dean of China Programs at W.P. Carey School of Business at Arizona State University, director of the W.P. Carey EMBA program in Shanghai, MiM Custom Corporate Program in China and the co-director of W.P. Carey DBA in Global Financial Management. Throughout his 35-year career at Arizona State University, Dr. Pei has held the positions of assistant professor, associate professor and professor. Dr. Pei has acted as a consultant for a number of multi-national companies, including Motorola Inc.. Intel Corporation, Bank of America Corporation, Dial Corporation, Raytheon Company, Cisco Systems Inc. and Honeywell International Inc.. Dr. Pei is an independent non-executive director of Zhong An Group Limited, Zhejiang Expressway Co., Ltd. and AIM Vaccine Co., Ltd. and served as an independent non-executive director of MMG Limited from 2015 to 2019, all being companies listed on the main board of the HK Stock Exchange. Dr. Pei was an external director of China Merchants Group from 2015 to June 2022 and served as an external director of China Baowu Steel Group Corporation Limited, the holding company of Baoshan Iron & Steel Co., Ltd. (a company listed on the Shanghai Stock Exchange) from 2011 to 2019. He also served as an independent director (from 2006 to 2012) and a director (from 2012 to 2019) of Baoshan Iron & Steel Co., Ltd.. Dr. Pei is a member of American Accounting Association. He was the chairman of the Steering Committee on Globalization of the American Accounting Association and the chairman of the Chinese Accounting Professors' Association of North America. Dr. Pei joined our Group in November 2007.

### 董事(續)

### 獨立非執行董事

貝克偉,66歲,獨立非執行董事、提名委 員會主席、審核及風險管理委員會、薪酬 委員會及策略委員會成員。他亦是環境、 社會及治理委員會成員。他畢業於美國南 伊利諾大學,取得會計學碩士學位,並持 有北德克薩斯州大學會計博士學位。貝博 士為美國阿利桑那州立大學凱瑞商學院的 會計學榮譽教授。貝博士曾出任凱瑞商學 院中國執行院長、上海EMBA課程主任、中 國MiM項目主任和全球金融工商管理博士 項目聯席主任。於35年間歷任阿利桑那州 立大學的助理教授、副教授及教授。貝博 士曾擔任摩托羅拉公司、英特爾公司、美 國銀行、代爾企業、雷神公司、思科系統 公司及Honeywell International Inc.等多間 跨國公司的顧問。貝博士為以下於香港聯 交所主板上市之公司的獨立非執行董事, 包括眾安集團有限公司、浙江滬杭甬高速 公路股份有限公司及艾美疫苗股份有限公 司,並曾於2015年至2019年期間擔任五礦 資源有限公司的獨立非執行董事。貝博士 於2015年至2022年6月期間曾擔任招商局 集團的外部董事,以及於2011年至2019年 期間曾擔任中國寶武鋼鐵集團有限公司的 外部董事,其為寶山鋼鐵股份有限公司(一 家在上海證券交易所上市的公司)的控股 公司。他亦曾於2006年至2012年期間擔任 寶山鋼鐵股份有限公司的獨立董事,並於 2012年至2019年期間擔任該公司董事。貝 博士現為美國會計學會會員。他曾獲委任 為美國會計學會全球委員會主席及北美華 人會計教授學會歷屆主席。貝博士於2007 年11月加入本集團。



**Directors and Senior Management** 





### Independent non-executive Directors (continued)

HSIEH Tien-Jen, aged 61, is our independent non-executive Director, the chairman of our Remuneration Committee and a member of each of the Audit and Risk Management Committee, Nomination Committee and Strategy Committee. Mr. Hsieh graduated from National Taipei University Department of Law with a Master's Degree. He was a lawyer at Ding & Ding Law Offices since 1988, until he established Hsieh, Chi & Hsieh Law Offices in 1991. Mr. Hsieh has been a partner of Hsieh, Chi & Hsieh Law Offices since its establishment. Mr. Hsieh has rich experience in commercial law related areas, including general contract, merger and acquisition, dissolution, liquidation and bankruptcy. He was a Maritime Law lecturer at Chung Yuan Christian University from 1993 to 2013. Mr. Hsieh joined the Consumer Education Foundation of Taiwan as a volunteer in 1995 and was the foundation chairman during 2008 to 2010. Mr. Hsieh is currently an independent director of China Television Company Limited which is a company listed on the Taiwan Stock Exchange Corporation. Mr. Hsieh joined our Group in June 2018.

LEE Kwok Ming, aged 65, is our independent non-executive Director, the chairman of our Audit and Risk Management Committee and also a member of each of the Remuneration Committee, Nomination Committee and Strategy Committee. He is also a member of the ESG Committee. Mr. Lee holds a Higher Diploma in Accountancy from the Hong Kong Polytechnic and a Master of Science degree in Business Administration from the University of Bath, United Kingdom. Mr. Lee is currently an independent non-executive director of Lianhua Supermarket Holdings Co., Ltd., Bossini International Holdings Limited and Tam Jai International Co. Limited, each of which is a company listed on the HK Stock Exchange. He was the chief financial officer of Stella International Holdings Limited (a company listed on the HK Stock Exchange). Mr. Lee has more than 30 years of financial management experience and extensive experience in corporate finance such as mergers and acquisitions. He assumed the position of chief financial officer in a number of listed companies in Hong Kong. Mr. Lee is a fellow member of the Hong Kong Institute of Certified Public Accountants and an associate member of the Chartered Institute of Management Accountants. Mr. Lee joined our Group in June 2018.

### 董事(續)

### 獨立非執行董事(續)

謝天仁,61歲,獨立非執行董事、薪酬 委員會主席以及審核及風險管理委員會、 提名委員會及策略委員會各自之成員。謝 先生畢業於臺北大學法律研究所碩士班。 1988年起受聘於聯鼎法律事務所執行律師 業務,直至1991年設立論衡國際法律事務 所並一直擔任合夥人。謝先生於商業法律 相關領域之法律服務,包括一般契約、購 併、解散、清算及破產等非訟及訴訟之處 理,有豐富經驗。自1993年至2013年,謝 先生於中原大學兼任海商法講師。謝先生 於1995年加入台灣消費者文教基金會作義 工,並於2008年至2010年擔任該基金會董 事長。謝先生目前於台灣證券交易所掛牌 上市的中國電視事業股份有限公司擔任獨 立董事。謝先生於2018年6月加入本集團。

李國明,65歲,獨立非執行董事、審核及 風險管理委員會主席,以及薪酬委員會、 提名委員會及策略委員會各自之成員。他 亦是環境、社會及治理委員會成員。李先 生持有香港理工學院頒授的高級會計學文 憑,以及英國University of Bath頒授的科學 碩士學位,主修工商管理。李先生現為三 家在香港聯交所上市的公司的獨立非執行 董事,分別為聯華超市股份有限公司,堡 獅龍國際集團有限公司及譚仔國際有限公 司。他曾任九興控股有限公司(在香港聯交 所上市的公司)的財務長。李先生擁有逾30 年的財務管理經驗,在企業融資如併購方 面亦具備廣泛經驗。他曾在多間香港上市 公司擔任財務主管職位。李先生現為香港 會計師公會的資深會員及英國特許管理會 計師公會會員。李先生於2018年6月加入本 集團。



### Independent non-executive Directors (continued)

PAN Chih-Chiang, aged 51, is our independent non-executive Director and also a member of each of the Audit and Risk Management Committee, Remuneration Committee, Nomination Committee and Strategy Committee. Mr. Pan holds a Bachelor Degree in Finance from the National Taiwan University and a Master degree in Business Administration from the University of Cambridge, United Kingdom. Mr. Pan is a founding member, chief executive officer, director and responsible officer of Cypress Capital Hong Kong Limited. He has extensive global capital market experience in investment/wealth management industry, covering both institutional clients including public pension funds, sovereign funds, venture capital and private equity funds and insurance companies as well as ultra wealthy families. He started his financial market career in 1997 as cash equity trader at Jardine Fleming Securities (Taiwan), and later worked for JPMorgan Asset Management Taiwan between 2003 and 2007 as the head of the institutional business division providing investment advisory service to public pension funds and corporate clients. Mr. Pan worked for Goldman Sachs (Hong Kong) between 2007 and 2013 as portfolio manager/advisor to ultra wealthy families and corporates. He is licensed to conduct Type 4 (Advising on Securities) and Type 9 (Asset Management) regulated activities under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong). Mr. Pan joined our Group in August 2019.

KONG HO Pui King, Stella, aged 70, is our independent non-executive Director and also a member of each of the Audit and Risk Management Committee, Remuneration Committee, Nomination Committee and Strategy Committee. She is also a member of the ESG Committee. She was the Managing Director, Greater China at Raffles Family Office and the Managing Director, Market Group Head, China II at Credit Suisse Private Banking. In her prior role at Standard Chartered Bank, Hong Kong as Deputy Regional Head of Private Banking for Greater China and North Asia, she was instrumental in building the China offshore team. Mrs. Kong has over 30 years of experience in the banking industry spanning four countries in the wealth management industry and has held both senior management and client relationship positions at Credit Suisse, Standard Chartered Bank, ABN AMRO Bank, Sarasin Rabo Investment Management, UBS, Deutsche Bank, Natwest and Citibank. She is licensed to conduct Type 4 (Advising on Securities) and Type 9 (Asset Management) regulated activities under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong). Mrs. Kong joined our Group in July 2021.

### 董事(續)

### 獨立非執行董事(續)

潘志強,51歲,獨立非執行董事、以及 審核及風險管理委員會、薪酬委員會、提 名委員會及策略委員會各自之成員。潘先 生持有國立臺灣大學頒授的財務金融學學 士學位以及英國劍橋大學頒授的工商管理 碩士學位。潘先生是承譽資本香港有限公 司創辦人、執行長、董事及持牌負責人。 潘先生在全球資本市場領域、投資和財富 管理行業具有豐富經驗,曾為退休基金、 主權基金、私募創投基金及保險公司等企 業及高淨值個人提供相關業務。潘先生於 1997年加入Jardine Fleming Securities (Taiwan),作為現金股票交易員開始其金 融市場生涯,其後於2003年至2007年間加 入摩根證券投資信託股份有限公司擔任法 人業務部門主管,為退休基金和企業客戶 等提供投資諮詢服務。潘先生於2007年至 2013年間任職香港高盛,作為投資組合經 理和顧問為高淨值客戶及企業提供業務。 潘先生持有從事證券及期貨條例(香港法例 第571章)項下第4類(就證券提供意見)及第 9類(提供資產管理)受規管活動的牌照。潘 先生於2019年8月加入本集團。

江何佩琼,70歲,獨立非執行董事、以及 審核及風險管理委員會、薪酬委員會、提 名委員會及策略委員會各自之成員。她亦 是環境、社會及治理委員會成員。她曾擔 任萬方家族辦公室大中華區董事總經理及 瑞士信貸私人銀行中國 Ⅱ 區董事總經理、 市場部主管。此前在香港渣打銀行擔任大 中華區及北亞私人銀行區域副主管時她在 建立中國離岸團隊方面發揮了關鍵作用。 江女士在橫跨四個國家的財富管理行業擁 有超過 30 年的銀行業經驗,曾在瑞士信 貸、渣打銀行、荷蘭銀行、瑞士嘉盛萊寶 投資管理、瑞士銀行、德意志銀行、 國民 西敏寺銀行和花旗銀行擔任高級管理和客 戶關係職位。江女士持有從事證券及期貨 條例(香港法例第571章)項下第4類(就證券 提供意見)及第9類(提供資產管理)受規管 活動的牌照。江女士於2021年7月加入本集 專。



CAO Yong-Mei, aged 50, serves as the managing director of the manufacturing and R&D group. Ms. Cao holds the title of professorate senior engineer. Ms. Cao graduated from Jiangnan University (the former Wuxi University of Light Industry) with a doctoral degree in food science. She also holds a master's degree in business administration from the W.P. Carey School of Business at Arizona State University. Ms. Cao joined our Group in January 2001 and has held various positions, such as manager of the research and development, manager of the Chairman's office and the managing director of the Chairman's office. In March 2012, Ms. Cao was promoted to the managing director of the manufacturing department. In November 2017, Ms. Cao was promoted to the managing director of the manufacturing and R&D group, being responsible for coordinating sustainable development and talent pool of the Group's manufacturing, quality assurances, equipment and R&D teams. Ms. Cao is the director of our technology center, which is certified as Shanghai Municipal Enterprise Technology Center, executive director of the Chinese Institute of Food Science and Technology ("CIFST") and vice president of Snack Foods Processing Technology Society of CIFST, executive director of Probiotics Branch of CIFST, director of the Shanghai Society of Food Science, director of Baked Food and Sugar Products Committee of the Shanghai Society of Food Science, a member of Brand Strategy Working Committee of China Food Industry Association, Walmart Food Safety Innovation Council member, credentialing specialist of China Engineering Education Accreditation Association, a representative of executive board of the Seven-Star Convention Alliance and vice-chair of the steering committee member of Global Food Safety Initiative China Local Group. Ms. Cao won the Chinese Institute of Food Science and Technology's Outstanding Youth Award in 2017.

CHEN Chun-Chiang, aged 54, is the managing director of R&D centre. Mr. Chen graduated with a bachelor's degree from the Department of Food Science of National Chung Hsing University in Taiwan in 1992 and obtained his master's degree from Institute of Food Engineering of Da-Yeh University in 1994. In 1996, Mr. Chen joined the research & development team of our Group and has been committed to R&D for over twenty years. He has led the developments of over a hundred kinds of new products and applied for multiple patents. Under his leadership, the Group's R&D team now has over one hundred talents specialised in fields such as food technology research, food testing and analysis, consumer survey and market research. Mr. Chen is the vice director of our technology center, which is certified as Shanghai Municipal Enterprise Technology Center, the vice-president of Potato Food Professional Committee of China Food Industry Association, and a member of Child Food Society of the CIFST.

### 高級管理人員

曹永梅,50歲,生產研發群總處長。曹女 士享有正高級工程師職稱。曹女士畢業於 江南大學(原無錫輕工大學),取得食品科 學博士學位,阿利桑那州立大學凱瑞商學 院工商管理碩士學位。於2001年1月加入 集團,歷任研發處及幕僚處經理、幕僚處 處長。2012年3月出任生產總處總處長。 2017年11月升任生產研發群總處長,負責 統籌集團生產、品質、設備、研發團隊的 持續發展及人才的儲備工作。曹女士任集 團技術中心主任,該中心已被評為上海市 市級企業技術中心。曹女士亦為中國食品 科學技術學會常務理事、中國食品科學技 術學會休閒食品加工技術分會副理事長、 中國食品科學技術學會益生菌分會常務理 事、上海市食品學會理事、上海市食品 學會烘焙食品與糖製品專業委員會主任委 員、中國食品工業協會品牌戰略工作委員 會委員、沃爾瑪食品安全創新平台創新委 員會委員、中國工程教育專業認證協會工 程教育認證專家、中國食品健康七星公約 聯盟常務理事單位代表,以及GFSI (Global Food Safety Initiative)中國工作組指導委員 會副主席。曹女士於2017年獲得中國食品 科學技術學會傑出青年獎。



### **SENIOR MANAGEMENT** (continued)

TING Hung-Hsing, aged 53, is the managing director of the information technology centre. Mr. Ting graduated from the Hong Kong Polytechnic University and holds a master's degree in hotel and tourism management. He has worked in the field of information system management for many years. Mr. Ting joined our Group in February 2006 responsible for information system development. In 2007 and 2008, he was the deputy director of the information technology department in charge of information network and system development. In 2009, Mr. Ting was promoted to director of the Chairman's office responsible for facilitating and monitoring the Group's overall strategy execution. In 2012, he was promoted as the managing director of the human resources department in charge of the human resources function of the Group. In 2013, he served as the deputy general manager of our Taipei office overseeing the business operations in Taiwan. Since March 2016, Mr. Ting has served as the managing director of the information technology centre.

CHEN Chien-Chen, aged 57, is our Chief Purchasing Officer and the managing director of the procurement center. Mr. Chen has more than 32 years of experience in trade, futures, logistics, procurement, advertising and management fields. In 1988, Mr. Chen obtained a bachelor's degree from Taiwan National Chung Hsing University. In 1997, he graduated from the department of business administration of National Cheng Kung University in Taiwan. In the same year, Mr. Chen joined our Group and has held various positions over the past 25 years, including the vice head of the procurement department, head of the procurement department, head of advertising and publicity department, managing director of the procurement division and the managing director of the media division. Before he joined the Group, he worked at Taiwan Great Wall Enterprise Limited (a Taiwan listed company) as an assistant manager of the purchasing department of commodity from 1990 to 1997.

TAN Eng-Kheng, aged 50, the managing director of supply chain centre. Mr Tan graduated from the Brest Business School (ESC Bretagne Brest), France with a master degree in business administration. Mr. Tan has over 25 years of professional experience in operation management and has held his current position as the managing director of supply chain centre since June 2018, responsible for the overall supply chain strategic planning of the Group. He joined our Group in March 2010 and has served as the head of various departments, including managing director of human resource centre, general manager of SEA business division, general manager of investment division and executive assistant of operations management department. Before joining our Group, he worked at IP Softcom Company Limited as the head of operations overseeing the operations in China and SE Asia region, including market development, supply chain management and production management etc. He also worked as the production manager of Liteon Electronic (Malaysia) Company Limited.

### 高級管理人員(續)

丁鴻興,53歲,資訊中心總處長。丁先生畢業於香港理工大學,取得酒店管理及旅遊業管理學碩士學位,於資訊系統管理方面具有多年的工作經驗。丁先生於2006年2月加入本集團,負責資訊系統相關處長,負責集團資訊、網絡系統建關團處長,負責集團資訊、網絡系統建團專稅。其後,丁先生於2009年獲晉陞為本集國長,協助集團經營決策的追蹤長,統籌集團人力資源工作;2012年升任人力資源總處總處長,統籌集團人力資源工作;2013年接任集團執行,2012年升任人力資源總處總處長,統籌集團人力資源工作;2013年接任集團資訊中心總營。自2016年3月起出任本集團資訊中心總處長。

陳建誠,57歲,集團採購長及集團採購中心總處長,在貿易、期貨、物流、採購、廣告及管理等領域已積累近32年之豐富經驗。1988年取得台灣國立中興大學學士學位,1997年於台灣國立成功大學企業管理研究所學分班畢業。陳先生於1997年加入本集團,服務至今已25年,先後擔任集團採購處副處長、採購處處長、廣宣處長、採購總處總處長、媒體總處總處長、職務。加入本集團前,陳先生於1990至1997年入職台灣大成長城企業股份有限公司(台灣上市公司)擔任大宗物資部採購裏理一職。



### **SENIOR MANAGEMENT** (continued)

**LIU Ping**, aged 42, is the general manager of Happy bulk sales business units. Mr. Liu graduated from Lanzhou University of Finance and Economics with a bachelor's degree in management. Mr. Liu joined our Group in September 2006 and has held various positions, such as head of gift pack marketing and bulk sales centre, business unit deputy general manager and regional sales manager. He is currently acting as the general manager of Happy bulk sales business units, in charge of the sales and marketing functions of the business units under his responsibility across the nation. Mr. Liu has about 21 years of managing experience in fast-moving consumer goods industry.

WANG Jinping, aged 54, is the general manager of the All-Age Nutritional Food Division. Ms. Wang graduated from Harbin Institute of Technology with a bachelor's degree in accounting. In 2002, she obtained a certificate of accounting profession (advanced level). In 2013, she received a master's degree in business administration from the W.P. Carey School of Business at Arizona State University. Ms. Wang joined our Group in March 1997 and has held various positions, such as the financial head of Harbin subsidiary and marketing director in charge of the sales in three provinces at North Eastern China. In August 2002, Ms. Wang was transferred to Shanghai and responsible for marketing and sales of popsicles in the country. In April 2011, she was promoted to the general manager of beverage business unit, in charge of marketing and sales of popsicles and beverages. From April 2013 to October 2021, Ms. Wang served as the general manager of popsicles business unit, in charge of marketing and sales of "Popsicles", "Sip & Slurp" and "Dongchi" as well as coordination of new product launch. Since November 2021, Ms. Wang has been in charge of the All-Age Nutritional Food Division and has been responsible for sales and marketing for maternal, infant and elderly products. Ms. Wang has 24 years of sales experience in the food industry.

YU Ching Lun, aged 67, is the managing director of the human resources center and general manager of Want-Want Store Development Business Unit. Mr. Yu got a master's degree of finance & banking from the Taiwan University and a doctorate degree of civil and commercial law from China University of Political Science and Law. Mr. Yu joined the group in July 2020 and serves as the general manager of the retail shop developing division. Since May 2021, he has also served as the managing director of the human resources center in China. Now, he is in charge of both human resources function and retail shop developing business in China. Before joining the Group, Mr. Yu assumed senior management positions, such as CFO, group deputy general manager, CEO, President etc. in serval well-known enterprises such as Silitek Electronic Group, Lite-On Electronics Group, Tsann Kuen Enterprise Group, Kelti (China) and Lite-On (Japan) Company. In 2012, Mr. Yu was awarded the "top ten outstanding managers in China" by the Blue Lion Manager.

### 高級管理人員(續)

劉萍,42歲,開心散裝事業部總經理。劉 先生畢業於蘭州財經大學,獲得管理學學 士學位,劉先生於2006年9月加入本集團。 歷任禮品裝行銷、散裝銷售中心主管、事 業部副總,大區營業總經理目前任開心散 裝事業部總經理,負責全國市場的營銷統 籌工作至今在快消品行業已有約21年經營 管理經驗。

王金萍,54歲,全齡營養食品事業部總經 理。王女士畢業於哈爾濱工業大學,獲得 會計學學士學位,2002年獲得高級會計師 資格證書。2013年獲得亞利桑那州立大學 凱瑞商學院工商管理碩士學位。王女士於 1997年3月加入本集團,歷任哈爾濱分公司 財務主管、東三省行銷總監。2002年8月調 往上海負責碎冰冰在全國市場的營銷統籌 工作。積功晉陞並於2011年4月任飲品事業 部總經理,負責冰品及飲料產品在全國市 場的營銷統籌工作。2013年4月至2021年 10月期間任冰品事業部總經理,負責「碎冰 冰」、「吸吸冰」、「凍癡」在全國市場的營銷 統籌工作以及新品上市規劃統籌等工作。 自2021年11月起,王女士開始負責全齡營 養食品事業部,規劃母嬰和老年產品市場 營銷統籌。至今在食品行業已有24年銷售 經驗。

余敬倫,67歲,人力資源中心總處長暨主題門店發展事業部總經理,余先生舉業於台灣大學,獲得財務金融研究碩士學博立於中國政法大學獲得民商法學,擔任日題發展事業部總經理。2021年5月起擔任日題發展事業部總經理。2021年5月起擔任力資源中心總處長職務,統籌集團前門工鋪發展等工作。加入本集團前電電子集團、內方,子集團,燦坤實業集團、克緹(中國)、光東軍、大大會社等知名企業擔任財務長、長軍、大大會社等知名企業擔任財務長、長軍、本)株式會社等知名企業擔任財務長、長軍、本)、大會社等知名企業擔任財務長,與軍人」榮譽的「中國十大傑出經理人」榮譽。



Our Directors are pleased to present their report together with the audited financial statements for the year ended 31 March 2023.

### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The Company is an investment holding company. The Group is principally engaged in the manufacturing, distribution and sales of food and beverages. The principal activities of the subsidiaries of the Company are set out in note 35 to the consolidated financial statements.

An analysis of the performance of the Group for the year ended 31 March 2023 by business segments is set out in Note 5 to the consolidated financial statements.

A review of the business and performance of the Group, including the analysis and discussion using financial key performance indicators, during the year ended 31 March 2023 and the outlook of the Group's business are set out in the sections headed "Chairman's Statement" and "Management Discussion and Analysis" from page 17 and pages 19 to 37 of this Annual Report respectively. Description of the principal risks and uncertainties facing the Group can be found throughout the Annual Report including the financial risks as set out in Note 3 to the consolidated financial statements.

### **ENVIRONMENTAL PROTECTION**

The Group focuses not only on manufacturing but also on reciprocating the communities by making sustainable development and social responsibility contributions as important parts of the Group's development. The Group endeavors to protect the environment in which it operates its business, so as to realise sustainable development and operation.

The Group encourages environmental protection, advocates energy conservation and emission reduction within the Group by emphasising on the importance in protecting natural resources and environment and promotes environmental awareness among its employees, making the fulfillment of environmental and social responsibilities the common value pursuit as well as job responsibilities of the management and every staff member.

We are committed to promoting sustainable development, with green factory declaration, green energy development, substantial improvement of energy efficiency, sustainable water management, 100% recyclable packaging materials, zero waste to landfill, green procurement and other aspects as our environment sustainable development policy direction. In addition, we continuously address the consumers' desire for a healthy and green lifestyle in our product research and development.

全體董事欣然提呈其報告, 連同截至2023 年3月31日止年度之經審核財務報表。

### 主要業務及業務回顧

本公司之主要業務為投資控股。本集團主要從事製造、分銷及銷售食品及飲料。本公司附屬公司之主要業務載於綜合財務報表附註35。

截至2023年3月31日止年度本集團按業務分部之業績表現分析載於綜合財務報表附註5。

有關本集團截至2023年3月31日止年度的業務回顧和表現及運用財務表現關鍵指標進行的分析及討論,以及本集團的業務展望載列於本年報第17頁之「主席報告」及第19至37頁之「管理層討論及分析」中。有關本集團面對之主要風險及不明朗因素之描述已於本年報之不同部分披露包括載於綜合財務報表附註3之財務風險。

### 環境保護

本集團堅持把可持續發展和善盡社會責任 作為發展的重要工作。在關注生產的同 時,不忘回饋社會,亦致力保護其營運的 環境,有助實現可持續發展及經營。

本集團鼓勵環保,並在本集團內部倡導節能減排,保護資源與環境的重要性,以及提升員工的環保意識,讓履行環保與社會責任成為集團每一位管理者和員工共同的價值取向及工作職責的一部分。

我們致力推進可持續發展管理方針,以綠 色工廠申報、綠色能源發展、能源效率大 幅提升、可持續水管理,包材100%可回 收,廢棄物零填埋、綠色採購等方面作為 我們的環境可持續發展方針。在產品研發 的過程中,我們不斷迎合消費者對於更健 康、綠色生活方式的嚮往。



### **ENVIRONMENTAL PROTECTION** (continued)

The Board takes leadership and assumes the overall responsibility of ESG strategies and ESG governance. with the support of ESG Committee in examining the Group's sustainability strategies, objectives and risks, monitoring and managing ESG performance and material ESG-related issues and risks, reviewing the progress of achievement of ESG targets, and ensuring integration of ESG concepts with the Group's policies. Regular meetings are held for the ESG Committee to provide regular updates to the Board on the progress, challenges and difficulties encountered. The Group has formulated five core strategies on environmental sustainability, which are establishing goals for sustainable development, engaging stakeholders, attaching significant importance to investment in environmental protection, using resources efficiently, and focusing on technological innovation.

Detailed discussion on the Company's environmental policies and performance is set out in the Environmental, Social and Governance Report which will be presented in a separate report and published on the websites of the Company and that of the HK Stock Exchange on the same day as this Annual Report.

# COMPLIANCE WITH RELEVANT LAWS AND REGULATIONS

The Group ensures compliance with the applicable laws and regulations of the places where the Group has business operations that have material impact on its operations, including the applicable environmental laws and regulations.

We will closely monitor any changes in government policies, relevant laws and regulations that may affect the operations of the Group and assess the impact of such changes and seek external advice if considered necessary.

### **RELATIONSHIPS WITH STAKEHOLDERS**

The Group believes that its success depends on the support from the stakeholders, including but not limited to employees, customers (primarily distributors, modern channel retailers and online and social media platform providers) and end-consumers, suppliers and shareholders and investors, which is also the key to its sustainable development. According to the Group's philosophy of "People-Oriented, Self-Confidence and Unity", the Group values highly its relationships with key stakeholders, attach importance to the communication with them and pay close attention to their demands and expectations.

### 環境保護(續)

董事會發揮主導角色並承擔ESG策略及 ESG治理的總體責任。環境、社會及治理 委員會協助董事會審議集團可持續發展 略、目標及風險情況,監察及管理ESG表 現及重要的ESG相關事宜及風險院之 ESG目標達成進度,及確保ESG理 應政策的深度融合,並定期舉行會議 更政策的深度融合,並定期舉行會議 事會報告有關進度的最新情況及執行 事會報告有關進度的問題之 事會報行 展5項核心策略:確立可持續發展目標 導利益相關方參與、重視環保投入、高效 使用資源及專注技術創新。

有關本公司環境政策及表現的詳細討論載 於環境、社會及管治報告,該報告將以單 獨報告呈列,並將與本年報同日刊登本公 司及香港聯交所網站。

### 遵守相關法律及法規

本集團確保遵守經營業務所在地適用的及 對本集團營運有重大影響的法律及法規, 包括適用的環境保護法律及法規。

本集團將密切關注可能影響本集團營運的 政府政策及相關法律及法規的變動,評估 該等變動的影響及於需要時尋求外界意 見。

### 與利益相關方的關係

本集團相信其成功有賴各利益相關方,包括但不限於員工、客戶(主要是經銷商、現代渠道零售商,以及各線上及社交平台供應商)及消費者、供應商及股東和投資者的支持,對可持續發展而言至關重要。根據本集團的經營理念:「緣、自信、大團結」,本集團對各主要利益相關方非常惜緣,重視與他們的溝通,並密切關注他們的訴求與期盼。



### **RELATIONSHIPS WITH STAKEHOLDERS** (continued)

### **Employees**

The Group is committed to establishing a healthy, harmonious and caring working relationship with employees which forms the bedrock of any successful organisation. The Group takes employees' life and safety as the top priority. We provide a safe and happy workplace as well as a grand stage where Want Want staff can unleash their full potentials. We organise staff activities and gatherings from time to time to promote team spirit, strengthen their sense of belonging and enhance their recognition of the Group's corporate culture and values. We advocate continuing education and life-long learning to help to enhance the competitiveness of our employees and endeavor to provide learning and development platforms with well-designed year-round training programs for our employees so as to achieve mutual growth and development of the Group and employees. In addition, we develop competitive incentive plans and remuneration and benefits programs to recognise, motivate and provide incentives to those employees who make contribution to the Group.

### Customers and consumers

The Group sells its products primarily to distributors who distribute the products to end points of sales for consumers to choose. The Group also sells its products directly to modern channel retailers who then on-sell the products to end-consumers, as well as, sells directly to end-consumers through emerging channels and various online and social media platforms.

The Group recognises the importance of maintaining good long-term relationship with its customers (primarily distributors, modern channel retailers and online and social media platform providers). The Group continues to look for quality distributor partners who are willing to collaborate, to review the distributor policy from time to time to ensure its competitiveness and attractiveness, to guide distributors to experiment with digital transformation, such as holding online live broadcast, which enables distributors to reach out to consumers beyond physical geographical boundaries, expand point-of-sales coverage and accelerate product flow, and to provide distributors and modern channel retailers with marketing resources and support so that Want Want products could be delivered and displayed on the shelves at the points of sales in a timely manner and in attractive, eye-catching ways. Meanwhile, the Group has also paid great attention to the inventory management of its distributors to ensure that the aging of their products would remain highly competitive in the channels and at the points of sales so that consumers could always enjoy the fine taste of Want Want products.

### 與利益相關方的關係(續)

#### 昌丁

本集團致力與員工建立健康、和諧及關愛 的關係,此為任何企業取得成功的基石。 本集團以員工生命安全為首位,並為員工 提供安全、愉快的工作環境及打造旺旺人 盡情發揮的大舞台。我們不時舉辦員工活 動及聚會以促進團隊精神,提升歸屬感, 及加强員工對本集團文化與價值觀的認 同。本集團提倡員工持續進修及終身學 習,從而提升競爭力,並致力提供學習與 發展平台,精心為員工設計全年度培訓計 劃,著力打造和培養員工成為與本集團 一起成長的人才。此外,本集團規劃具競 爭性的獎酬方案及薪酬福利計劃,藉以表 彰、激勵及提供獎勵予對本集團作出貢獻 之員工。

### 客戶及消費者

本集團主要透過經銷商把產品分銷到終端 網點供消費者選購。本集團亦會把產品直 接銷售予現代渠道零售商將產品售予消費 者,以及透過新興渠道和各種線上及社交 平台直接售予消費者。

本集團深信與客戶(主要是經銷商、現代 渠道零售商,以及各線上及社交平台供應 商)維持長期良好合作關係的重要性。本 集團也持續尋找有意願且資質良好的合作 經銷商夥伴;不時檢討經銷商政策力保具 競爭力及吸引力;引導經銷商嘗試數字化 轉型,如線上直播等,打破物理的地域限 制,擴充網點覆蓋並加快產品流轉速度; 以及給予經銷商及現代渠道零售商一定的 行銷資源及支持,以便將旺旺產品更快 地、更吸引地展現在終端貨架上,吸引消 費者眼球。同時本集團亦高度關注經銷商 的庫存管理,確保渠道與終端的旺旺產品 貨齡都具有高度競爭優勢,讓消費者時刻 能享受旺旺產品的美好滋味。

# 董事會報告

Report of the Directors





### **RELATIONSHIPS WITH STAKEHOLDERS** (continued)

### Customers and consumers (continued)

The Group adheres to strict product quality control to safeguard product quality and safety and has established a quality assurance system covering the whole supply chain so as to make its products perfect in all aspects, build great reputation of Want Want brand and let consumers eat with ease, feel relieved and happy.

In recent years, the Group has made use of different social media platforms and direct-to-consumers channels, through dynamic and diversified digital marketing activities and creating diversified consumption scenarios, to connect with consumers and create dialogues to enhance communication and interaction with consumers and to gain consumer loyalty and insights on the changing market demand so that the Group could respond proactively. The Group also attempts to deliver more personalised content and advertisements tailored to the interests and preferences of each targeted consumer group.

Based on the characteristics of different age groups and different demands from consumers, the Group differentiated and launched a range of brands to serve consumers precisely and extensively. The Group has also constantly rolled out products with new flavors and packaging and developed new products that meet the demands for healthy and nutritious products, novel packaging and unique flavors, satisfying the diverse needs of consumers.

Upholding the Group's motto of "Be Caring, Be Attentive and Be Considerate", the Group strives to create a high quality and complete consumption experience for our consumers and serve them with our sincere and friendly services in exchange for the satisfaction of every customer and consumer.

#### Suppliers

The Group generally centralises the procurement of a majority of its key raw materials and packaging materials to take advantage of economies of scale and maximise its bargaining power with suppliers. This approach enables it to enjoy competitive prices.

The Group has established a stable long-term relationship with its major suppliers to ensure stable and sustainable supply, quality and timely delivery of raw materials and packaging materials.

The Group emphasises the evaluation and selection of suppliers and persists in sustainable development.

### 與利益相關方的關係(續)

### 客戶及消費者(續)

本集團堅持對產品安全和質量的嚴格質量 控制,並建立全供應鏈質量保證體系,以 期做到產品由內而外的完美,打造旺旺金 字招牌,真正讓消費者吃得安心、放心、 吃得快樂。

近年,本集團亦利用不同的社交媒體平台 和直接面向消費者的渠道,並透過活潑多 元的數字行銷活動及營造多元的消費情景 與消費者建立聯繫,創造話題以加強與消 費者的互動和交流,贏取消費者忠誠度消 洞悉市場需求變化,讓本集團可主動作出 回應。本集團亦嘗試針對每個目標消費群 的興趣和偏好提供更多個性化廣告和內 容。

本集團針對不同年齡、訴求消費者的特點,差異化地推出了系列品牌,更為精準、廣泛地服務消費者。本集團亦在產品口味及包裝上持續推陳出新,開發符合健康營養訴求、包裝新奇、口味獨特的新品,滿足消費者多樣化的需求。

秉承「有心、用心、道德心」的公司理念, 本集團力求為消費者創造優質且完整的消 費體驗,用我們真誠的微笑服務,換取每 一位客戶及消費者的滿意。

### 供應商

本集團一般以中央管理方式採購大部分大 宗原材料和包裝物料,以獲得規模經濟效 益及盡量提高與供應商議價能力,使其能 夠獲得更具競爭力的價格。

本集團與主要供應商建立長期穩定關係, 確保原材料及包裝物料穩定及可持續的供 應、質量及準時交貨。

本集團注重合作供應商的評估與選擇,堅 持可持續發展。



### **RELATIONSHIPS WITH STAKEHOLDERS** (continued)

### Suppliers (continued)

The Group has established a sound supplier selection process. The Group also assesses and manages its suppliers from different aspects including quality, delivery, cost and service and sets up a rating system based on the assessment result. The Group manages its suppliers according to their rating.

Adhering to the principles of fairness, justice, and openness, we are committed to integrating the concept of sustainability into the supplier management system, collaborating with upstream and downstream suppliers to jointly assume environmental responsibilities, and creating a green and healthy industrial ecology.

### Shareholders and investors

The Group is committed to uphold high corporate governance standards to promote corporate transparency and accountability and to enhance shareholders' value.

The Company recognises the importance of continuing communications with its shareholders and investors and maintains ongoing dialogues with them through various channels with the objectives of keeping shareholders and the investor community informed as soon as reasonably practicable of the information on the Group and keeping them abreast of the Group's developments.

### **SUBSIDIARIES**

Particulars of the Company's principal subsidiaries as at 31 March 2023 are set out in Note 35 to the consolidated financial statements.

### **RESULTS**

The consolidated results of the Group for the year ended 31 March 2023 are set out in the consolidated income statement and consolidated statement of comprehensive income on pages 112 and 113 of this Annual Report.

### 與利益相關方的關係(續)

### 供應商(續)

本集團建立完善的供應商引進流程,同時,本集團始終秉持從多方面對供應商進行考核管理,包括品質、交付、成本及服務,並依據考核結果對供應商採取評級制度,針對不同等級分類管理供應商。

我們秉承公平、公正、公開原則,致力於 將可持續理念融入供應商管理體系中,協 同上下游供應商共同承擔環境責任,打造 綠色健康的產業生態。

### 股東和投資者

本集團致力實現高水準的企業管治常規及 程序,以提升企業透明度和問責性及提升 股東價值。

本公司認同與其股東及投資者維持溝通的 重要,並通過各種渠道與股東及投資者保 持持續性對話,旨在於合理切實可行的情 況下讓股東及投資者了解有關本集團的訊 息及發展。

### 附屬公司

於2023年3月31日,本公司的主要附屬公司 之詳情載於綜合財務報表附註35。

### 業績

本集團截至2023年3月31日止年度之綜合業績載於本年報第112頁及第113頁的綜合收益表及綜合全面收益表。

# 董事會報告

Report of the Directors





### **DIVIDEND POLICY**

The Company has adopted a dividend policy (the "Dividend Policy"). It is the policy of the Company that, in recommending or declaring dividends, the Board shall make distributions to allow its shareholders to participate in the Company's profits whilst retaining adequate cash reserves for meeting its requirements for working capital and long-term sustainable development.

The Board has the discretion to propose, declare and distribute dividends to the shareholders of the Company, subject to the Articles of Association of the Company and all applicable laws and regulations and taking into account the factors set out below.

The Board shall take into account the following factors of the Group when considering the declaration and payment of dividends:

- (i) the financial performance and cash flow situation of the Group;
- (ii) the Group's business strategies and operations, including future capital requirements and investment needs;
- economic conditions and other internal or external factors that may have an impact on the business or financial performance and position of the Group;
- (iv) amount of share repurchases made during the period; and
- (v) any other factors that the Board may consider relevant.

The Company in general meeting may from time to time declare dividends to be paid to the members but no dividends shall be declared in excess of the amount recommended by the Board.

In addition, the Directors may from time to time pay such interim dividends or special dividends of such amounts and on such dates as they think fit.

The Company may declare and pay dividends by way of cash or warrant or by other means that the Board considers appropriate, subject to its Articles of Association.

### 股息政策

本公司已採納股息政策(「股息政策」)。作為本公司一貫的政策,在建議或宣佈股息時,本公司董事會應進行派發以允許股東分享其利潤同時維持充足的現金儲備以滿足其日常營運資金及長期可持續發展的要求。

在不違反公司章程細則及一切適用法律與 法規的前提下、並經考慮以下列明的因 素,董事會有酌情權向本公司股東提議、 宣佈及派發股息。

董事會在考慮進行宣佈及支付股息時應計 及集團的以下因素:

- (i) 本集團之財務表現及現金流狀況;
- (ii) 本集團之業務策略及營運,包括未來 對資金需求及投資需要;
- (iii) 可能對本集團業務或財務表現及狀況 產生影響之經濟狀況及其他內部或外 部因素;
- (iv) 期內進行的股份回購的金額;及
- (v) 其他董事會認為相關的因素。

本公司股東大會可不時向其成員宣佈股 息,惟其金額不可多於董事會建議的金 額。

除此之外,董事可不時以其認為適宜的金額及日期支付中期股息,或特別股息。

在不違反公司章程細則的前提下,本公司 可宣佈及支付現金或認股權證或董事會認 為適宜的其他形式的股息。



### **DIVIDEND POLICY** (continued)

No dividend shall be declared or payable except out of the Company's profits or reserves lawfully available for such purposes.

Any dividend unclaimed may be forfeited and shall revert to the Company in accordance with the Company's Articles of Association.

The Board will review the Dividend Policy as appropriate from time to time.

### **DIVIDENDS AND CLOSURE OF REGISTER OF MEMBERS**

An interim dividend of US1.14 cents per share for the year ended 31 March 2023 (for the year ended 31 March 2022: US0.83 cent per share), totalling RMB934,688,000 (for the year ended 31 March 2022: RMB629,920,000), were paid to the shareholders of the Company in January 2023.

The Board has recommended the payment of a final dividend of US2.10 cents (for the year ended 31 March 2022: a final dividend of US2.10 cents and a special dividend of US2.94 cents, totalling US5.04 cents) per share in respect of the year ended 31 March 2023. Subject to the approval of shareholders at the forthcoming 2023 AGM to be held on 22 August 2023, the proposed final dividend will be paid on or about 14 September 2023. Shareholders registered under the principal register of members in the Cayman Islands will automatically receive their dividends in United States dollars while shareholders registered under the Hong Kong branch register of members will automatically receive their dividends in Hong Kong dollars. The Hong Kong dollars final dividend will be calculated with reference to the exchange rate of United States dollars against Hong Kong dollars on 22 August 2023, being the date of the 2023 AGM on which such dividend will be proposed to the shareholders of the Company for approval.

In order to qualify to attend and vote at the forthcoming 2023 AGM, all transfers accompanied by the relevant share certificates must be lodged with the Company's Hong Kong branch share registrar and transfer office, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, not later than 4:30 pm on 16 August 2023, for the purpose of effecting the share transfers. The register of members of the Company will be closed from 17 August 2023 to 22 August 2023 (both dates inclusive).

### 股息政策(續)

除使用合法可用於該等目的的本公司利潤或儲備外,本公司不得宣佈或支付股息。

任何無人認領之股息可根據公司章程細則 之規定被沒收並歸屬於本公司。

董事會將不時對本股息政策作適當檢討。

### 股息及暫停辦理股份過戶登記手續

截至2023年3月31日止年度中期股息每股 1.14美仙(截至2022年3月31日止年度: 每股0.83美仙),合共人民幣934,688,000 元(截至2022年3月31日止年度:人民幣 629,920,000元),已於2023年1月派付本公 司股東。

董事會建議就截至2023年3月31日止年度派發末期股息每股2.10美仙(截至2022年3月31日止年度:末期股息每股2.10美仙及特別股息每股2.94美仙,合共每股5.04美仙)。待股東於2023年8月22日即將舉行的2023年股東週年大會上批准後,擬派末期股息將於2023年9月14日或前後派付。於開曼群島主要股東名冊登記之股東將會自動以美元收取彼等之現金股息,而於香港股東名冊分冊登記之股東將自動以港元收取粮等之現金股息。以港元派付之末期股息將按於2023年8月22日(即提呈該股息予本公司股東於2023年股東週年大會上批准派發該股息建議當日)之美元兑港元之匯率換算。

為確定有權出席應屆2023年股東週年大會並於會上投票,所有轉讓文件連同有關之股票須於2023年8月16日下午4時30分前送達本公司之香港股份過戶登記分處香港中央證券登記有限公司,地址為香港灣仔皇后大道東183號合和中心17樓1712至1716號舖辦理股份過戶登記手續。本公司將由2023年8月17日至2023年8月22日(包括首尾兩天)暫停辦理股份過戶登記手續。









### **DIVIDENDS AND CLOSURE OF REGISTER OF MEMBERS**

### (continued)

In order to qualify for the entitlement to the above mentioned final dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Hong Kong branch share registrar and transfer office, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, not later than 4:30 pm on 25 August 2023, for the purpose of effecting the share transfers. The register of members of the Company will be closed from 26 August 2023 to 30 August 2023 (both dates inclusive).

### **RESERVES**

As at 31 March 2023, the distributable reserves of the Company amounted to RMB5,743,091,000 (31 March 2022: RMB4,611,790,000). Movements in the reserves of the Company during the year ended 31 March 2023 are set out in Note 33 to the consolidated financial statements.

### **SHARE CAPITAL**

Details of the movements in the share capital of the Company during the year ended 31 March 2023 are set out in Note 17 to the consolidated financial statements.

### **MAJOR CUSTOMERS AND SUPPLIERS**

The five largest customers contributed in aggregate less than 30% of the Group's total revenue for the year ended 31 March 2023.

The five largest suppliers constituted in aggregate 41% of the Group's total purchases for the year ended 31 March 2023. The largest supplier accounted for 19% of the Group's total purchases.

At no time during the year ended 31 March 2023 did the Directors or any of their close associates or any shareholder of the Company (which to the knowledge of the Directors owns more than 5% of the Company's issued share capital) had any interests in these suppliers.

### 股息及暫停辦理股份過戶登記手續(續)

為確定符合獲派上述末期股息資格,所有轉讓文件連同有關之股票須於2023年8月25日下午4時30分前送達本公司之香港股份過戶登記分處香港中央證券登記有限公司,地址為香港灣仔皇后大道東183號合和中心17樓1712至1716號舖辦理股份過戶登記手續。本公司將由2023年8月26日至2023年8月30日(包括首尾兩天)暫停辦理股份過戶登記手續。

### 儲備

於2023年3月31日,本公司可分派儲備 為人民幣5,743,091,000元(2022年3月31 日:人民幣4,611,790,000元)。截至2023 年3月31日止年度,本公司之儲備變動載於 綜合財務報表附註33。

### 股本

本公司於截至2023年3月31日止年度之股本 變動詳情載於綜合財務報表附註17。

### 主要客戶及供應商

五大客戶合共佔本集團截至2023年3月31日 止年度收益總額不足30%。

五大供應商合共佔本集團截至2023年3月31 日止年度採購總額41%。最大供應商佔本 集團採購總額19%。

各董事、任何彼等之緊密聯繫人或任何據 董事所知擁有本公司已發行股本5%以上的 股東於截至2023年3月31日止年度概無擁有 該等供應商之任何權益。



### **DIRECTORS**

The Directors during the year ended 31 March 2023 and up to the publication of this Annual Report are:

### **Executive Directors**

Mr. Tsai Eng-Meng (Chairman and Chief Executive Officer)

Mr. Tsai Shao-Chung

Mr. Tsai Wang-Chia (Chief Operating Officer)

Mr. Huang Yung-Sung (Chief Marketing Officer)

Mr. Chu Chi-Wen (Chief Financial Officer)

Mr. Tsai Ming-Hui

Ms. Lai Hong Yee

### Non-executive Directors

Mr. Liao Ching-Tsun (Vice Chairman)

Mr. Maki Haruo

Mr. Cheng Wen-Hsien

### Independent non-executive Directors

Dr. Pei Kerwei

Mr. Hsieh Tien-Jen

Mr. Lee Kwok Ming

Mr. Pan Chih-Chiang

Mrs. Kong Ho Pui King, Stella

At the forthcoming 2023 AGM, the Directors retiring by rotation in accordance with Article 130 of the Articles of Association are Mr. Tsai Wang-Chia, Mr. Liao Ching-Tsun, Mr. Hsieh Tien-Jen, Mr. Lee Kwok Ming and Mr. Pan Chih-Chiang. Mr. Liao Ching-Tsun has informed the Board that he would not offer himself for re-election as he would like to devote more time to his retirement life, and accordingly will retire as Director upon the conclusion of the forthcoming 2023 AGM. Save for Mr. Liao, all the aforesaid retiring Directors, being eligible, will offer themselves for re-election at the 2023 AGM.

### 畫事

截至2023年3月31日止年度及截至本年報發 佈日之董事如下:

### 執行董事

蔡衍明先生(主席及行政總裁)

蔡紹中先生

蔡旺家先生(首席營運官)

黃永松先生(市場營銷長)

朱紀文先生(財務總監)

蔡明輝先生

黎康儀女士

### 非執行董事

廖清圳先生(副主席)

槇春夫先生

鄭文憲先生

### 獨立非執行董事

貝克偉博士

謝天仁先生

李國明先生

潘志強先生

江何佩琼女士

根據公司章程細則第130條,將於應屆2023 年股東週年大會上輪值告退的董事有蔡旺 家先生、廖清圳先生、謝天仁先生、李國 明先生及潘志強先生。廖清圳先生已知會 董事會其將不會進行重選,因他希望投入 更多時間於其退休生活,並將於應屆2023 年股東週年大會結束時退任董事。除廖清 圳先生外,上述其他董事皆符合資格,並 願意膺選連任。



Report of the Directors





# BIOGRAPHIES OF DIRECTORS AND SENIOR MANAGEMENT

The biographical details of the Directors are set out under the section headed "Directors and Senior Management" of this Annual Report.

### **CHANGES OF DIRECTOR'S INFORMATION**

Changes in Director's information since the date of approval of the 2022/2023 Interim Report, which are required to be disclosed pursuant to Rule 13.51B of the Listing Rules are set out below:

- (1) Mr. Tsai Shao-Chung, an executive Director, ceased to be a director of IBF Financial Holdings Co., Ltd. (a company listed on the Taiwan Stock Exchange Corporation) with effect from 31 May 2023;
- (2) Mrs. Kong Ho Pui King, Stella, an independent non-executive Director, resigned from the position as the managing director, Greater China at Raffles Family Office in June 2023; and
- (3) Ms. Lai Hong Yee, an executive Director and the Company Secretary of the Company, has become a licensed certified public accountant in Illinois and Washington, USA.

### **DIRECTORS' SERVICE CONTRACTS**

Directors being proposed for re-election at the forthcoming 2023 AGM do not have any service contract with the Company or any of its subsidiaries which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation (other than statutory compensation).

### **BORROWINGS**

Details of the borrowings of the Group are set out in Note 21 to the consolidated financial statements.

#### **BOND REDEMPTION AT MATURITY**

The US\$500,000,000 2.875% guaranteed bonds due 2022 of the Group issued in April 2017 were redeemed and fully settled at maturity in April 2022.

### **DONATIONS**

The charitable and other donations made by the Group during the year ended 31 March 2023 amounted to approximately RMB38,543,000 (for the year ended 31 March 2022: RMB44,363,000).

### 董事及高級管理人員履歷

董事之履歷詳情載於本年報「董事及高級管理人員 | 一節。

### 董事資料變更

自本公司2022/2023中期報告審批日起,須根據上市規則第13.51B條予以披露之董事資料變更如下:

- (1) 執行董事蔡紹中先生自2023年5月31 日起不再擔任國票金融控股股份有限 公司(台灣證券交易所上市的公司)的 董事;
- (2) 獨立非執行董事江何佩琼女士於2023 年6月辭任萬方家族辦公室大中華區 董事總經理;及
- (3) 執行董事兼公司秘書黎康儀女士成為 美國伊利諾伊州和華盛頓州的註冊會 計師。

### 董事服務合約

擬於即將召開之應屆2023年股東週年大會上膺選連任之董事,概無與本公司或其任何附屬公司訂立不可由本公司或其任何附屬公司於一年內毋須賠償(法定賠償除外)而終止之服務合約。

### 借款

本集團之借款詳情載於綜合財務報表 附註21。

### 債券到期贖回

本集團於2017年4月發行的於2022年到期的500,000,000美元2.875厘有擔保債券已於2022年4月到期並悉數贖回且償還。

### 捐贈

於截至2023年3月31日止年度,本集團的慈善捐款及其他捐贈總額約為人民幣38,543,000元(截至2022年3月31日止年度:人民幣44,363,000元)。



### **FINANCIAL SUMMARY**

The summary of the consolidated results of the Group for the five years ended 31 March 2019, 2020, 2021, 2022 and 2023 and the assets and liabilities of the Group as at 31 March 2019, 2020, 2021, 2022 and 2023 are set out in the Financial Summary on page 13 of this Annual Report.

# CONFIRMATION OF INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received a confirmation of independence pursuant to Rule 3.13 of the Listing Rules from each of the independent non-executive Directors.

In addition, each of them is neither interested in the securities or business of the Company or any of its subsidiaries nor connected with any Director, senior management or substantial or controlling shareholders of the Company. Save as serving as an independent non-executive Director of the Company, none of them has taken up any other positions in the Company or any of its subsidiaries.

The Board reviewed the overall contribution and service to the Company of each of the independent non-executive Directors as well as their respective level of participation and performance on the Board as an independent non-executive Director. Each of them has demonstrated his/her ability to provide an independent view to the Company's matters and valuable contributions to the Company during his/her term of office.

The Board is satisfied that each of the independent non-executive Directors has the required integrity, attributes, profound knowledge and experience, professional qualification and professionalism to fulfill the roles of independent non-executive Director and considered Dr. Pei Kerwei, Mr. Hsieh Tien-Jen, Mr. Lee Kwok Ming, Mr. Pan Chih-Chiang and Mrs. Kong Ho Pui King, Stella to be independent.

### 財務概要

本集團於截至2019年、2020年、2021年、2022年及2023年3月31日止5個年度的綜合業績,以及本集團於2019年、2020年、2021年、2022年及2023年3月31日之資產負債概要載於本年報第13頁的財務概要。

### 獨立非執行董事之獨立性確認

本公司根據香港聯交所上市規則第3.13條 已取得各獨立非執行董事就其獨立性發出 之確認。

此外,彼等概無於本公司或其附屬公司證 券或業務當中擁有權益,亦與本公司任何 董事、高級管理人員或主要或控股股東概 無關連。除擔任獨立非執行董事外,彼等 並無於本公司或其任何附屬公司擔任任何 其他職位。

董事會檢視了每位獨立非執行董事對本公司的整體貢獻和服務、以及作為獨立非執行董事對董事會的參與程度和表現。彼等在任職期間均表現有能力就本公司事宜提供獨立意見並為本公司作出寶貴貢獻。

董事會信納各位獨立非執行董事具備履行獨立非執行董事之職責所需之品格、特質、淵博知識和經驗,專業資格以及專業精神,並認為貝克偉博士、謝天仁先生、李國明先生、潘志強先生及江何佩琼女士確屬獨立人士。

ANNUAL REPORT





# **DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS** AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATION

As at 31 March 2023, the interests and short positions of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company or any associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) ("SFO")) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the HK Stock Exchange pursuant to the Model Code are as follows:

### Interests in the Company (long position)

# 董事及最高行政人員於本公司及其相聯 法團之股份、相關股份及債券之權益及 淡倉

於2023年3月31日,本公司董事及最高行政 人員於本公司或其任何相聯法團(定義見證 券及期貨條例(香港法例第571章)(「證券及 期貨條例 |) 第XV部) 之股份、相關股份及債 券根據證券及期貨條例第352條須存置於登 記冊內或根據標準守則須知會本公司及香 港聯交所之權益及淡倉如下:

### 於本公司的權益(好倉)

Number of ordinary shares held 持有普通股數目

| Name of Directors | 董事姓名 | Beneficial<br>interests<br>實益權益 | Family<br>interests<br>家族權益 | Interests in controlled corporations  受控制公司權益 | Total         | Approximate % of the issued share capital of the Company (1) 佔本公司已發行股本的概約百分比(1) |
|-------------------|------|---------------------------------|-----------------------------|---|---------------|---|
|                   |      |                                 |                             |   |               |   |
| Tsai Eng-Meng     | 蔡衍明  |                                 | 177,000,000(2)              | 6,143,843,100 <sup>(3)</sup>                  | 6,320,843,100 | 53.1964%  |
| Liao Ching-Tsun   | 廖清圳  | 90,200                          |                             |   | 90,200        | 0.0008%   |
| Tsai Shao-Chung   | 蔡紹中  |                                 |                             | 102,594,000(4)                                | 102,594,000   | 0.8634%   |
| Tsai Wang-Chia    | 蔡旺家  | 42,000                          |                             | 101,300,000(5)                                | 101,342,000   | 0.8529%   |
| Huang Yung-Sung   | 黃永松  | 22,100                          |                             |   | 22,100        | 0.0002%   |
| Chu Chi-Wen       | 朱紀文  | 197,200                         |                             |   | 197,200       | 0.0017%   |
| Maki Haruo        | 槇春夫  | 1,100,000                       | 200,000(6)                  |   | 1,300,000     | 0.0109%   |
| Cheng Wen-Hsien   | 鄭文憲  | 76,600                          |                             | 463,086,040(7)                                | 463,162,640   | 3.8980%   |
| Tsai Ming-Hui     | 蔡明輝  | 57,200                          |                             |   | 57,200        | 0.0005%   |
| Lai Hong Yee      | 黎康儀  | 8,000                           |                             |   | 8,000         | 0.0001%   |



# **DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS** AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND **ITS ASSOCIATED CORPORATION** (continued)

(ii) Interests in an associated corporation of the Company (long position)

董事及最高行政人員於本公司及其相聯 法團之股份、相關股份及債券之權益及 淡倉(續)

(ii) 於本公司相聯法團的權益(好倉)

份。

| Name of Director<br>董事姓名   |   | Name of the<br>associated corporation<br>相聯法團名稱 | Nature of interests<br>權益性質  | Number of ordin<br>sts shares l<br>持有普通股    |   | Approximate<br>% of total issued<br>share capital of the<br>associated corporation<br>佔有關相聯法團已發行<br>股本總數概約百分比 |  |
|--|---|---|------------------------------|---|---|---|--|
| Tsai<br>蔡紹   | Shao-Chung<br>中   | Want Want Holdings Ltd.<br>旺旺控股有限公司             | Beneficial interests<br>實益權益 |   | 9,665   | 0.0007%   |  |
| Note   | s:  |   |                              | 附註  | :   |   |  |
| (1) Based on the Company's issued share capital as at 31 March 2023, comprising 11,882,083,135 shares. |   |   | (1)                          | 根據本公司於2023年3月31日之已發行股本,包括11,882,083,135股股份。 |   |   |  |
| (2)  | (2) These shares are beneficially owned by Mr. Tsai Eng-Meng's children under<br>the age of 18.   |   |                              | (2)   | 該等股份由蔡衍明先生未滿18歲的子女實<br>益擁有。   |   |  |
| (3)  | (3) These shares are directly held by Want Power Holdings Limited ("Want Power") and Top Quality Group Limited ("Top Quality") as to 3,332,022,400 shares and 2,811,820,700 shares respectively. Both Want Power and Top Quality are wholly-owned by Mr. Tsai Eng-Meng.                             |   |                              | (3)   | 該等股份為分別由Want Power Holdings Limited(「Want Power」)及Top Quality Group Limited(領品集團有限公司)(「Top Quality」)直接持有的3,332,022,400股及2,811,820,700股股份。Want Power及Top Quality均由蔡衍明先生全資擁有。 |   |  |
| (4)  | ) These shares are directly held by Twitcher Limited, a company wholly-owned by Mr. Tsai Shao-Chung.  |   |                              | (4)   | 該等股份由Twitcher Limited直接持有,而該公司由蔡紹中先生全資擁有。   |   |  |
| (5)  | These shares are directly held by ThemePark Dome Limited, a company wholly-owned by Mr. Tsai Wang-Chia.   |   |                              | (5)   | 該等股份由ThemePark Dome Limited直接持有,而該公司由蔡旺家先生全資擁有。   |   |  |
| (6)  | These shares are be   | eneficially owned by Mr. Maki Ha                | aruo's spouse.               | (6)   | 該等股份由槇  | 春夫先生配偶實益擁有。   |  |
| (7)  | These shares are directly held by Mr Big Capital Limited and Mr Big Limited as to 163,596,040 shares and 299,490,000 shares respectively. Mr Big Capital Limited is wholly-owned by Mr. Cheng Wen-Hsien. Mr. Cheng is also the controlling shareholder of Mr Big Limited holding 60% of its shares. |   |                              | (7)   | 該等股份為分別由Mr Big Capital Limited 及Mr Big Limited直接持有的 163,596,040 股及299,490,000股股份。Mr Big Capital Limited由鄭文憲先生全資擁有。鄭先生是 Mr Big Limited的控股股東並持有其60%股                          |   |  |



# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATION (continued)

Save as disclosed above, as at 31 March 2023, none of the Directors, nor the chief executive of the Company had any interests or short positions in any of the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the HK Stock Exchange pursuant to the Model Code.

Save as disclosed above, none of the Directors or the chief executive of the Company, their spouses or children under the age of 18 had any right to subscribe for the securities of the Company, or had exercised any such right.

# INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS DISCLOSABLE UNDER THE SFO

As at 31 March 2023, insofar as the Directors are aware, the interests and short positions of any person, other than any Directors or the chief executive of the Company, in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO, or as otherwise notified to the Company and the HK Stock Exchange, are as follows:

### Interest in the Company (long position)

# 法團之股份、相關股份及債券之權益及 淡倉(續) 除上述所披露者外,於2023年3月31日,概 無任何本公司董事或最高行政人員於本公

董事及最高行政人員於本公司及其相聯

除上述所披露者外,於2023年3月31日,概無任何本公司董事或最高行政人員於本公司或其任何相聯法團(定義見證券及期貨條例第XV部)之股份、相關股份或債券中擁有任何載於根據證券及期貨條例第352條規定存置之登記冊內,或根據標準守則另行知會本公司及香港聯交所之權益或淡倉。

除上述所披露者外,概無本公司董事或最高行政人員或其配偶或未滿18歲子女擁有任何權利以認購本公司之證券或行使任何此等權利。

### 根據證券及期貨條例主要股東須予披露 之權益及淡倉

於2023年3月31日,就董事所悉,根據證券及期貨條例第336條規定須存置之登記冊內所載,或另行知會本公司及香港聯交所者,以下人士(本公司董事或最高行政人員除外)持有本公司股份及相關股份之權益及淡倉載列如下:

### 於本公司的權益(好倉)

| Name of shareholders<br>股東姓名 | Nature of interests<br>權益性質  | Number<br>of shares held<br>持有股份數目 | Approximate % of the issued share capital of the Company <sup>(1)</sup> 佔本公司已發行股本的概約百分比 <sup>(1)</sup> |
|------------------------------|------------------------------|------------------------------------|--|
| Want Power                   | Beneficial interests<br>實益權益 | 3,332,022,400(2)                   | 28.0424%   |
| Top Quality                  | Beneficial interests<br>實益權益 | 2,811,820,700(2)                   | 23.6644%   |
| ICCL<br>岩塚製菓                 | Beneficial interests<br>實益權益 | 608,434,480                        | 5.1206%  |



# INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS DISCLOSABLE UNDER THE SFO

(continued)

Interest in the Company (long position) (continued)

Note:

- (1) Based on the Company's issued share capital as at 31 March 2023, comprising 11.882.083.135 shares.
- (2) The shares held by Want Power and Top Quality were beneficially owned by Mr. Tsai Eng-Meng and are the same shares disclosed as Mr. Tsai Eng-Meng's interests in controlled corporations as set out under the heading "Directors' and chief executive's interests and short positions in shares, underlying shares and debentures of the Company and its associated corporation" above.

Save as disclosed above, as at 31 March 2023, the Company has not been notified by any persons (other than Directors and the chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company which requires disclosure to the Company under the provisions of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO.

### DIRECTORS' MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS OF SIGNIFICANCE IN RELATION TO THE GROUP'S BUSINESS

No transactions, arrangements and contracts of significance in relation to the Group's business to which the Company or any of its subsidiaries was a party or were parties and in which a Director or an entity connected with a Director had a material interest, whether directly or indirectly, subsisted at the end of the year ended 31 March 2023 or at any time during the year ended 31 March 2023.

### **MANAGEMENT CONTRACTS**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year ended 31 March 2023.

### 根據證券及期貨條例主要股東須予披露 之權益及淡倉(續)

於本公司的權益(好倉)(續)

附註:

- (1) 根據本公司於2023年3月31日之已發行股本,包括11,882,083,135股股份。
- (2) 上述Want Power及Top Quality所持有的股份均由蔡衍明先生實益擁有,而該等股份為上文「董事及最高行政人員於本公司及其相聯法團之股份、相關股份及債券之權益及淡倉」一段蔡衍明先生所披露之受控制公司權益所載之相同股份。

除上文所披露者外,於2023年3月31日,概無任何人士(本公司董事或最高行政人員除外)曾知會本公司擁有根據證券及期貨條例第XV部須向本公司披露或根據證券及期貨條例第336條須存置於本公司之登記冊中的本公司股份或相關股份之權益或淡倉。

### 董事於與本集團業務有關之重要交易、 安排或合約之重大利益

於截至2023年3月31日止年度終結日或截至 2023年3月31日止年度任何時間,概無由本 公司或其任何附屬公司作為協議方、且本 公司董事或與該董事有關聯的實體直接或 間接於其中擁有重大利益,而與本集團業 務有關之重要交易、安排或合約。

### 管理合約

於截至2023年3月31日止年度,概無訂立或 存在有關本公司全部或任何重大部份業務 的管理及行政合約。



Report of the Directors





# CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS

### Continuing connected transactions

The Company had the following non-exempt continuing connected transactions conducted in the financial year ended 31 March 2023.

### Water God (水神) Framework Agreement

On 30 November 2021, the Company and San Want (together with its subsidiaries, the "San Want Group") entered into a framework agreement ("Water God Framework Agreement"), pursuant to which (i) the Group agreed to produce and sell to San Want Group in respect of certain "Water God (水神)" branded antiseptic and sanitising products ("Products") ("Product Processing and Sale Transaction"), and (ii) San Want Group agreed to sell, and the Group agreed to purchase, the Products from San Want Group for onward sales and distributions ("Product Purchase Transaction") for a term of two years from 1 April 2021 to 31 March 2023.

The principal terms of the Water God Framework Agreement are set out below:

### Date of agreement

30 November 2021

### **Parties**

- (1) The Company
- (2) San Want

Members of the Group and subsidiaries of San Want may enter into separate agreement(s)/purchase orders which set out the quantity, date and place of delivery and other terms pursuant to the Water God Framework Agreement.

### Term

1 April 2021 to 31 March 2023

### 關連交易及持續關連交易

### 持續關連交易

本公司於截至2023年3月31日止財政年度進行以下非豁免持續關連交易。

### 水神框架協議

本公司與神旺(連同其附屬公司,統稱「神旺集團」)於2021年11月30日訂立一份框架協議(「水神框架協議」),據此,自2021年4月1日起至2023年3月31日止為期兩年期間,(i)本集團同意就若干「水神」品牌除菌及消毒產品(「產品」)進行生產並銷售給神旺集團(「產品生產及銷售交易」),及(ii)神旺集團同意向本集團出售及本集團同意向神旺集團購買產品,以供進行銷售和分銷(「產品購買交易」)。

水神框架協議的主要條款載列如下:

### 協議日期

2021年11月30日

### 協議方

- (1) 本公司
- (2) 神旺

本集團的成員公司與神旺的附屬公司可根 據水神框架協議另行訂立列明數量、交付 日期和地點及其他條款的協議/購買訂 單。

### 期限

2021年4月1日至2023年3月31日



# CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS (continued)

Continuing connected transactions *(continued)*Water God (水神) Framework Agreement *(continued)*The Products

"Water God (水神)" branded antiseptic and sanitising products, mainly including antiseptic liquids, wipes, feminine hygiene wash, antiseptic sprays, mouthwash and other consumables.

Nature of the transactions contemplated under the Water God Framework Agreement

### (1) Product Processing and Sale Transaction

The Group shall manufacture certain Products (being "Water God (水神)" branded antiseptic liquids) in accordance with the specifications and requirements provided by San Want Group and then sell such Products to San Want Group.

### (2) Product Purchase Transaction

San Want Group shall sell, and the Group shall purchase, the Products for onward sale and distribution through the Group's distribution channels.

### **Pricing Terms**

### (1) Product Processing and Sale Transaction

The Group shall provide all the raw materials, packaging materials, direct labour and variable production costs to produce certain Products (being "Water God (水神)" branded antiseptic liquids) in accordance with the specifications and requirements provided by San Want Group and then sell to San Want Group at the price which shall be determined based on the Group's total direct production costs incurred (including, among others, raw materials costs, packaging material costs, labour costs and variable production costs) plus a 5% profit margin, inclusive of value-added tax.

### 關連交易及持續關連交易(續)

### 持續關連交易*(續)* 水神框架協議*(續)* 產品

「水神」品牌除菌及消毒產品,主要包括除 菌液,衛生濕巾,護理液,除菌噴霧、漱 口水和其他消耗品。

水神框架協議項下擬議之交易性質

### (1) 產品生產及銷售交易

本集團根據神旺集團提供的規格和要求生產某些產品(即「水神」品牌除菌液)及向神旺集團出售有關產品。

### (2) 產品購買交易

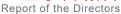
神旺集團向本集團出售及本集團向神 旺集團購買產品,以供通過本集團的 分銷渠道進行銷售和分銷。

### 定價條款

### (1) 產品生產及銷售交易

本集團將提供所有原材料,包裝材料、人工和可變生產成本,根據神旺集團提供的規格和要求生產某些產品(即「水神」品牌除菌液)並出售予神旺集團。該產品價格將在本集團直接生產成本(包括並不限於原材料、包裝材料、人工和可變生產成本)的基礎上再加成5%利潤率(包括增值稅)。









# CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS (continued)

Continuing connected transactions (continued)
Water God (水神) Framework Agreement (continued)
Pricing Terms (continued)

### (2) Product Purchase Transaction

San Want Group shall offer the most favourable selling price to the Group which shall represent a discount to San Want Group's recommended retail prices to end consumers for the Products in different packaging specifications (inclusive of value-added tax), and such discount shall not be less than the discount offered by San Want Group to its other customers.

Since there are more than a dozen of items involved in the Products and the discounts applied vary materially for different items of different specifications and targeted distribution channels, the Board takes the view that the specific numbers of discounts offered to the Group are commercially sensitive, and the disclosure of the same may not be meaningful to the Shareholders.

In assessing the discounts offered by San Want Group to the Group, the Directors (including the independent non-executive Directors) were provided with a schedule setting out the discounts offered by San Want Group to the Group and its other customers for each item of the Products before entering into the Water God Framework Agreement. As part of the internal control procedures, the finance department of the Company will perform this procedure again every six months during the term of the Water God Framework Agreement to ensure that the discounts offered to the Group are not less than the discounts offered by San Want Group to its other customers.

The pricing terms of the transactions contemplated under the Water God Framework Agreement were negotiated on an arm's length basis, and determined in the ordinary course of business on normal commercial terms or better, and are no less favourable to the Group than those available with independent third parties.

### **Payment Terms**

Subsidiaries of San Want shall pay for the Products under the Product Processing and Sale Transaction within 30 days after receipt of the invoices.

Members of the Group shall pay the purchase price under the Product Purchase Transaction within 30 days after the completion of inspection for acceptance and receipt of invoices of the relevant Products.

### 關連交易及持續關連交易(續)

持續關連交易*(續)* 水神框架協議*(續)* 定價條款*(續)* 

### (2) 產品購買交易

神旺集團應向本集團提供最優惠的銷售價格,該價格將代表神旺集團就不同包裝規格的產品以向最終客戶建議零售價的折扣價格(包含增值稅),且該折扣不得少於神旺集團向其其他客戶提供的折扣。

由於產品涉及逾十幾個產品單件,而不同產品單件、不同規格和在不同的目標分銷渠道銷售的產品單件所適用的折扣也大不相同,董事會認為,向本集團提供的折扣的具體數字具商業敏感性,且這些資料對股東而言可能沒有意義。

在評估神旺集團向本集團提供的折扣時,董事(包括獨立非執行董事)於簽訂水神框架協議前獲得提供一份附表,當中列出了神旺集團向本集團及其其他客戶提供的每項產品的折扣。 作為內部控制程序的一部分,本公司的財務中心將在水神框架協議期限內每六個月再次執行該程序,以確保神旺集團向本集團提供的折扣不少於神旺集團向其其他客戶提供的折扣。

水神框架協議項下擬議的交易之定價條款 是經公平磋商,並在本集團的日常及一般 業務過程中基於正常商務條款或更佳條款 所訂立,且本集團所獲得之條款不遜於獨 立第三方可獲得之條款。

### 付款條款

神旺的附屬公司將在收到發票後30天內根 據產品生產及銷售交易就產品進行支付。

本集團的成員公司將在就有關產品完成驗 收及收到發票後30天內根據產品購買交易 支付購買價。



# CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS (continued)

Continuing connected transactions *(continued)*Water God (水神) Framework Agreement *(continued)*Proposed annual caps

### (1) Product Processing and Sale Transaction

The proposed annual cap in respect of the Product Processing and Sale Transaction contemplated under the Water God Framework Agreement for each of the years ending 31 March 2022 and 31 March 2023 is RMB5,000,000. The annual cap was determined after taking into account the unit direct production cost, the 5% profit margin, as well as the expected quantities of such Products (being "Water God (水神)" branded antiseptic liquids) to be processed during the term.

### (2) Product Purchase Transaction

The proposed annual cap in respect of the Product Purchase Transaction contemplated under the Water God Framework Agreement for each of the years ending 31 March 2022 and 31 March 2023 is RMB70,000,000. The annual cap was determined after taking into account the purchase price of the Products and the expected purchase quantities of the Products to be onward sold and distributed through the Group's distribution channels during the term.

In view of the increasing awareness of personal hygiene and growing consumers' demand for cleaning and sanitising products in the post-pandemic era, the Group intended to, by entering into the Water God Framework Agreement, continue to leverage on its existing production capacities as well as sales and distribution capabilities, to serve such consumer needs for cleaning and sanitising products while providing the Group with a source of revenue.

Further details are set out in the announcement of the Company dated 30 November 2021.

### 關連交易及持續關連交易(續)

持續關連交易*(續)* 水神框架協議*(續)* 建議年度上限

### (1) 產品生產及銷售交易

截至2022年3月31日及截至2023年3月31日止兩個年度各年,本集團就水神框架協議項下擬進行的產品生產及銷售交易之擬議年度上限為人民幣5,000,000元。年度上限是在考慮到有關期間的單位直接生產成本、5%利潤率和預期將加工的某些產品(即「水神」品牌除菌液)數量所釐定。

#### (2) 產品購買交易

截至2022年3月31日及截至2023年3月31日止兩個年度各年,本集團就水神框架協議項下擬定的產品購買交易之擬議年度上限為人民幣70,000,000元。年度上限是在考慮到有關期間的產品購買價格和預期將通過本集團分銷渠道銷售和分銷的產品數量所釐定。

鑑於個人衞生意識日益提高,以及於後疫情時代,消費者對清潔和消毒產品的需求一直遞增,本公司有意通過訂立水神框架協議,利用其現有的生產能力及銷售和分銷能力,能繼續為對該等清潔和消毒產品有此需求的顧客服務,並將為本集團提供收入來源。

有關進一步詳情載於本公司日期為2021年 11月30日之公告。



Report of the Directors





# CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS (continued)

Continuing connected transactions *(continued)*Water God (水神) Framework Agreement *(continued)*Proposed annual caps *(continued)* 

For the year ended 31 March 2023, the revenue amount of Products processed and sold by the Group to San Want Group under the Product Processing and Sale Transaction was RMB0 while the amount of Products purchased by the Group under the Product Purchase Transaction was RMB28,693,000, which did not exceed respective proposed annual cap.

### Listing Rules Implications

Mr. Tsai Eng-Meng, the Chairman, Chief Executive Officer, executive Director and ultimate controlling shareholder of the Company, is the ultimate controlling shareholder of San Want, therefore San Want is an associate of Mr. Tsai and a connected person of the Company within the meaning of the Listing Rules and the transactions contemplated under Water God Framework Agreement constitute continuing connected transactions of the Company.

As the highest of the applicable percentage ratios under the Listing Rules in respect of the Product Processing and Sale Transaction and the Product Purchase Transaction contemplated under the Water God Framework Agreement, on an aggregated basis, is, more than 0.1% but less than 5%, the transactions contemplated thereunder are subject to the reporting, annual review and announcement requirements but are exempted from the independent shareholders' approval requirement under Chapter 14A of the Listing Rules.

### 關連交易及持續關連交易(續)

持續關連交易*(續)* 水神框架協議*(續)* 建議年度上限*(續)* 

截至2023年3月31日止年度,本集團根據產品生產及銷售交易生產並出售予神旺集團之收益金額為人民幣0元,而根據產品購買交易之採購金額為人民幣28,693,000元,均沒有超出各自之建議年度上限。

### 上市規則的影響

本公司主席、行政總裁、執行董事及最終 控股股東蔡衍明先生是神旺的最終控股股 東。因此,根據上市規則的定義,神旺是 蔡先生的聯繫人及本公司的關連人士,而 水神框架協議項下擬進行的交易構成本公 司的持續關連交易。

鑒於水神框架協議項下擬進行的產品生產 及銷售交易和產品購買交易合併計算的最 高適用百分比率高於0.1%但低於5%,其項 下擬進行的交易須遵守上市規則第14A章的 申報、年度審閱及公告規定,但獲豁免遵 守獨立股東批准規定。



### CONNECTED TRANSACTIONS AND CONTINUING **CONNECTED TRANSACTIONS** (continued)

Continuing connected transactions (continued) Water God (水神) Framework Agreement (continued) Confirmation of independent non-executive Directors

Our independent non-executive Directors have reviewed the aforesaid continuing connected transactions of the Group and confirmed that each of the transactions has been entered into:

- (1) in the ordinary and usual course of business of the Group;
- (2) on normal commercial terms or on terms no less favourable to the Group than terms available to or from (as appropriate) independent third parties; and
- (3) in accordance with the relevant agreement governing it on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditor was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued an unqualified letter containing its findings and conclusions in respect of the continuing connected transactions disclosed above in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the HK Stock Exchange.

On 28 April 2023, the Company and San Want entered into a renewed framework agreement (the "Renewed Framework Agreement") for a term of two years from 1 April 2023 to 31 March 2025 (both dates inclusive), pursuant to which San Want Group agreed to sell, and the Group agreed to purchase, the Products from San Want Group for onward sale and distribution during the term of the Renewed Framework Agreement. The transactions contemplated under Renewed Framework Agreement constitute continuing connected transactions of the Company under the Listing Rules. Further details are set out in the announcement of the Company dated 28 April 2023.

### 關連交易及持續關連交易(續)

持續關連交易(續) 水神框架協議*(續)* 獨立非執行董事之確認

我們的獨立非執行董事已審閱上述本集團 之持續關連交易,並確認有關交易均按下 列方式進行:

- (1) 於本集團日常及一般業務過程中訂 立;
- (2) 按一般商業條款訂立,或按不遜於獨 立第三方可獲或開出之條款(視乎情 況而定)訂立;及
- (3) 根據有關協議按公平合理及符合本公 司股東整體利益之條款訂立。

本公司已按照香港會計師公會頒佈的香港 鑒證業務準則第3000號「歷史財務資料審核 或審閱以外之鑒證工作」及參考實務説明第 740號「香港上市規則規定的持續關連交易 的核數師函件」,委任其核數師報告本集團 之持續關連交易。本公司之核數師已根據 上市規則第14A.56條發出載有其就有關上 述持續關連交易之審查結果及結論之無保 留意見函件。本公司已將核數師出具的函 件副本提交予香港聯交所。

於2023年4月28日,本公司與神旺達成已 更新框架協議(「已更新框架協議」),為期 兩年,自2023年4月1日起至2025年3月31 日止(包括首尾兩日)。據此,在已更新框 架協議期限期間,神旺集團同意向本集團 出售及本集團同意向神旺集團購買產品, 以供通過本集團的分銷渠道進行銷售和分 銷。已更新框架協議項下擬進行的交易根 據上市規則構成本公司之持續關連交易。 有關進一步詳情載於本公司日期為2023年4 月28日之公告。



Report of the Directors





# CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS (continued)

### Connected transactions

The Company also entered into the following non-exempt connected transactions after 31 March 2023.

### Renewed Property Lease Agreements

On 28 April 2023, certain members of the Group, as tenants, entered into renewed property lease agreements (the "Renewed Property Lease Agreements") with the relevant landlords, each of which is a connected person of the Company within the meaning of the Listing Rules, in respect of the renewal of the leases of certain properties located in Shanghai or Taipei, each for a term of two years from 1 April 2023 to 31 March 2025 (both dates inclusive).

According to HKFRS 16 "Leases", the Group, as the lessees, is required to recognise the leases as right-of-use assets and lease liabilities in the consolidated balance sheet of the Group. As such, entering into the Renewed Property Lease Agreements and the transactions contemplated thereunder would be regarded as acquisitions of assets by the Group under the Listing Rules. The lease transactions contemplated under the Renewed Property Lease Agreements constitute connected transactions of the Company. Further details are set out in the announcement of the Company dated 28 April 2023.

### **Related Party Transactions**

Details of the significant related party transactions entered into by the Group during the year ended 31 March 2023 are set out in Note 32 to the consolidated financial statements. None of these related party transactions constitutes a non-exempt connected transaction as defined under the Listing Rules, except for the transactions described in the paragraph headed "Connected Transactions and Continuing Connected Transactions" in this Annual Report and the relevant section in the 2020/2021 and 2021/2022 Annual Reports, in respect of which the requirements in accordance with Chapter 14A of the Listing Rules have been complied with.

### 關連交易及持續關連交易(續)

### 關連交易

在2023年3月31日之後,本公司亦訂立了以下非豁免關連交易。

### 已更新物業租賃協議

於2023年4月28日,本集團若干成員公司 (作為承租方)與相關出租方(各出租方根據 上市規則的定義均是本公司的關連人士)就 重續若干位於上海及台北的物業的租賃訂 立已更新物業租賃協議(「已更新物業租賃 協議」),每個租賃期限為期兩年,自2023 年4月1日起至2025年3月31日止(包括首尾 兩日)。

根據香港財務報告準則第16號「租賃」,本集團(作為承租方)須將租賃於其綜合資產負債表內確認為使用權資產和租賃負債。因此,在上市規則下,訂立已更新物業租赁協議及其項下擬進行之交易將被視為本集團收購資產,而已更新物業租賃協議項下擬進行的租賃交易構成本公司之關連交易。有關進一步詳情載於本公司日期為2023年4月28日之公告。

### 關聯方交易

本集團於截至2023年3月31日止年度訂立之 重大關聯方交易詳情載於綜合財務報表附 註32。除於本年報「關連交易及持續關連交 易」一節及2020/2021年報和2021/2022年 報相關部分所述的交易(而此等交易已遵守 上市規則第14A章的規定)外,該等關聯方 交易概無構成非豁免的關連交易(定義見上 市規則)。



### **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

During the year ended 31 March 2023, the Company repurchased a total of 17,445,000 shares on HK Stock Exchange for an aggregate amount (excluding expenses) of HK\$89,273,930 and such repurchased shares were subsequently cancelled. Particulars of the shares repurchased on the HK Stock Exchange during the period are as follows:

### 購買、出售或贖回本公司上市證券

於截至2023年3月31日止年度,本公司在香 港聯交所以總額(不包括費用)89.273.930 港元購回合共17,445,000股股份,該等已 購回之股份已隨後註銷。期間於香港聯交 所購回股份之詳情如下:

|              |          | Total number | Highest    | Lowest     | Aggregate amount paid                        |  |
|--------------|----------|--------------|------------|------------|--|--|
| Month of     |          | of shares    | price paid | price paid | (excluding                                   |  |
| repurchases  | 購回月份     | repurchased  | per share  | per share  | expenses)                                    |  |
|              |          |              | 已付每股       | 已付每股       | 已付總額   |  |
|              |          | 購回股份總數       | 最高價        | 最低價        | (不包括費用)                                      |  |
|              |          |              | (HK\$)     | (HK\$)     | (HK\$)                                       |  |
|              |          |              | (港元)       | (港元)       | (港元)<br>———————————————————————————————————— |  |
| October 2022 | 2022年10月 | 15,800,000   | 5.28       | 5.00       | 81,166,070                                   |  |
| March 2023   | 2023年3月  | 1,645,000    | 4.99       | 4.84       | 8,107,860                                    |  |
|              |          | 17,445,000   |            | _          | 89,273,930                                   |  |

Subsequent to the balance sheet date of 31 March 2023 and up to the date of this annual report, the Company repurchased a total of 2,677,000 shares on the HK Stock Exchange for an aggregate amount (excluding expenses) of HK\$13,383,000. Such repurchased shares were subsequently cancelled. The number of issued shares of the Company as at the date of this annual report is 11,879,406,135 shares. Particulars of the shares repurchased on the HK Stock Exchange after the balance sheet date are as follows:

於結算日2023年3月31日後及直至本年報 日期,本公司在香港聯交所以總額(不包括 費用)13,383,000港元購回合共2,677,000 股股份,該等已購回之股份已隨後註銷。 於本年報日期,本公司已發行股份數目為 11.879,406,135股。於結算日後在香港聯 交所購回股份之詳情如下:

| Month of    |                         | Total number of shares | Highest price paid | Lowest price paid | Aggregate<br>amount paid<br>(excluding |
|-------------|-------------------------|------------------------|--------------------|-------------------|--|
| repurchases | 購回月份                    | repurchased            | per share          | per share         | expenses)                              |
| repurchases | ж <del>ү</del> ш / 1 (л | repuichaseu            | 已付每股               | 已付每股              | 已付總額                                   |
|             |                         | 購回股份總數                 | 最高價                | 最低價               | (不包括費用)                                |
|             |                         |                        | (HK\$)             | (HK\$)            | (HK\$)                                 |
|             |                         |                        | (港元)               | (港元)              | (港元)                                   |
| April 2023  | 2023年4月                 | 2,677,000              | 5.00               | 4.99              | 13,383,000                             |









## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES** (continued)

The Directors of the Company believe that the above repurchases are in the best interests of the Company and its shareholders and that such repurchases would lead to an enhancement of the earnings per share of the Company.

Save for the share repurchases and the redemption of the Bonds as disclosed in this annual report, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities (including the Bonds) of the Company during the year ended 31 March 2023 and up to the date of this annual report.

### MODEL CODE FOR DIRECTORS' SECURITIES **TRANSACTIONS**

Details of compliance by the Group with the Model Code are set out in the Corporate Governance Report on pages 38 to 69 of this Annual Report.

### PERMITTED INDEMNITY AND DIRECTORS' AND **OFFICERS' LIABILITY INSURANCE**

Pursuant to the Company's Articles of Association and subject to the provisions of the Companies Law of the Cayman Islands ("Companies Law"), every Director, auditor or other officer of the Company shall be entitled to be indemnified out of the assets of the Company against all loss or liabilities incurred or sustained by him/her as a Director, auditor or other officer of the Company in defending any proceedings, whether civil or criminal, in which judgement is given in his/her favour, or in which he/she is acquitted. The Company has arranged appropriate Directors' and officers' liability insurance coverage for the Directors and officers of the Company during the year ended 31 March 2023 and up to the date of this Annual Report in respect of any legal actions which may be taken against the Directors and officers in the execution and discharge of their duties or in relation thereto.

### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Articles of Association or the laws of the Cayman Islands (where the Company is incorporated) which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders first.

### 購買、出售或贖回本公司上市證券(續)

本公司董事相信上述回購乃符合本公司及 其股東之最佳利益,並可提高本公司之每 股盈利。

截至2023年3月31日止年度及直至本年報日 期,除本年報披露的股份購回及債券贖回 外,本公司或其任何附屬公司概無購買、 出售或贖回任何本公司之上市證券(包括債 券)。

### 董事進行證券交易之標準守則

本集團遵守標準守則之詳情,載於本年報 第38至69頁之「企業管治報告」中。

### 獲准許之彌償保證及董事與行政人員之 責任保險

根據公司章程細則及開曼群島公司法(「公 司法」)之條文規限,各名董事、核數師或 本公司其他行政人員有權從本公司的資產 中獲得彌償,以彌償其作為董事、核數師 或本公司其他行政人員在獲判勝訴或獲判 無罪的任何民事或刑事法律訴訟中進行抗 辯而招致或蒙受的一切損失或責任。於截 至2023年3月31日止年度期間及截至本年報 報告日,本公司已安排適當的董事及行政 人員責任保險,保障彼等因履行其職責或 相關事宜時可能要承擔的法律責任。

### 優先購買權

公司章程細則或本公司註冊成立地點開曼 群島之法律並無致令本公司必須首先按比 例向現有股東發售新股份的優先購買權的 規定。



### SUFFICIENCY OF PUBLIC FLOAT

Based on the information publicly available to the Company and to the knowledge of the Directors, the Company has maintained the level of public float as required under the Listing Rules during the year ended 31 March 2023 and has continued to maintain a public float as at 27 June 2023.

### **AUDITOR**

As disclosed in the announcement of the Company dated 22 June 2021, the Board had resolved, with recommendation from the Audit and Risk Management Committee, to propose the appointment of Ernst & Young as the new auditor of the Company following the retirement of PricewaterhouseCoopers at the 2021 AGM held on 17 August 2021. The Board was of the view that the change of auditor was consistent with good corporate governance practice. Ernst & Young was appointed as the auditor of the Company at the 2021 AGM and was re-appointed at the 2022 AGM to hold office until the conclusion of the next following annual general meeting of the Company.

The consolidated financial statements for the year ended 31 March 2023 were audited by the auditor of the Company, Ernst & Young, who will retire and, being eligible, offer themselves for re-appointment at the forthcoming 2023 AGM.

On behalf of the Board

Tsai Eng-Meng Chairman and Chief Executive Officer

Hong Kong, 27 June 2023

### 足夠公眾持股量

根據本公司所獲取的公開資料以及就董事 所知,本公司於截至2023年3月31日止年度 一直維持上市規則所規定之公眾持股量, 這情況至2023年6月27日維持不變。

#### 核數師

誠如本公司日期為2021年6月22日的公告所 披露,依審核及風險管理委員會建議,董 事會議決,建議於羅兵咸永道會計師事務 所在2021年8月17日之2021年股東週年大 會上退任後委任安永會計師事務所為本公 司的新任核數師。董事會認為更換核數師 符合良好的企業管治。安永會計師事務所 已於2021年股東週年大會上獲聘任為本公 司核數師,並於2022年股東週年大會上獲 續聘,任期至本公司下屆股東週年大會結 束為止。

截至2023年3月31日止年度之綜合財務報表 已由本公司的核數師安永會計師事務所審 核,而該事務所將任滿告退,惟符合資格 且願意於2023股東週年大會應聘連任。

承董事會命

蔡衍明 主席及行政總裁

香港,2023年6月27日

Independent Auditor's Report





Ernst & Young 27/F, One Taikoo Place 979 King's Road Quarry Bay, Hong Kong

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### To the shareholders of Want Want China Holdings Limited (Incorporated in the Cayman Islands with limited liability)

### **Opinion**

We have audited the consolidated financial statements of Want Want China Holdings Limited (the "Company") and its subsidiaries (the "Group") set out on pages 110 to 228, which comprise the consolidated balance sheet as at 31 March 2023, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year ended 31 March 2023, and the notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 March 2023, and of its consolidated financial performance and its consolidated cash flows for the year ended 31 March 2023 in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### Basis for opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

### 致中國旺旺控股有限公司股東 (於開曼群島註冊成立的有限公司)

### 意見

我們已審計中國旺旺控股有限公司(以下簡 稱「貴公司」)及其附屬公司(以下統稱「貴 集團」)列載於第110至228頁的綜合財務報 表,包括於2023年3月31日的綜合資產負債 表及截至2023年3月31日止年度的綜合收益 表、綜合全面收益表、綜合權益變動表及 綜合現金流量表及綜合財務報表附註,包 括重要會計政策概要。

我們認為,該等綜合財務報表已根據香港 會計師公會(「香港會計師公會」)頒佈的《香 港財務報告準則》(「香港財務報告準則」)真 實而中肯地反映了貴集團於2023年3月31日 的綜合財務狀況及其截至2023年3月31日止 年度的綜合財務表現及綜合現金流量,並 已遵照香港《公司條例》的披露規定妥為擬

### 意見的基礎

我們已根據香港會計師公會頒佈的《香港審 計準則》(「香港審計準則」)進行審計。我們 在該等準則下承擔的責任已在本報告核數 *師就審計綜合財務報表承擔的責任*一節中 作進一步闡述。根據香港會計師公會頒佈 的《專業會計師道德守則》(「守則」),我們 獨立於貴集團,並已履行守則中的其他專 業道德責任。我們相信,我們所獲得的審 計憑證能充足及適當地為我們的審計意見 提供基礎。

### 關鍵審計事項

關鍵審計事項是根據我們的專業判斷,認 為對本期綜合財務報表的審計最為重要的 事項。這些事項是在我們審計整體綜合財 務報表及出具意見時進行處理的。我們不 會對這些事項提供單獨的意見。就下文各 事項而言,我們對在審計中如何應對事項 的描述按此情况提供。



We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

### Key audit matter

### How our audit addressed the key audit matter

### Revenue recognition and volume rebates

During the year ended 31 March 2023, the Group recognised revenue from sale of goods amounting to RMB22,928 million.

Revenue is recognised when the control of the underlying products has been transferred to the customers.

The Group also offers volume rebates, including discounts, rebates and promotional incentives, to its customers. These costs are accounted for as a deduction from revenue.

A large proportion of the volume rebates had not been paid or utilised as at 31 March 2023 and the relevant refund liabilities were included in accruals and other pavables.

We identified revenue recognition and volume rebates as a key audit matter because there was a huge volume of revenue transactions generated in many different locations and from various customers and the amounts of volume rebates were significant to the Group's gross profit and it involved significant estimates in determining certain volume rebates granted to major customers.

The related disclosures are included in notes 2.24, 4 and 5 to the consolidated financial statements.

Our audit procedures to assess revenue recognition and volume rebates included:

- Evaluating the design and implementation of internal controls and testing their operating effectiveness over revenue recognition and volume rebates;
- Reviewing customer contracts, on a sample basis, to identify terms and conditions relating to the transfer of control over the products sold and assessing the Group's timing of revenue recognition with reference to the requirements of prevailing accounting standards;
- Comparing revenue transactions recorded during the current year, on a sample basis, with those in invoices, sales contracts and goods delivery notes;
- Comparing, on a sample basis, revenue transactions recorded before and after the financial year end date with goods delivery notes and other relevant documentation;
- Reviewing the Group's assessment of expected volume rebates, sales discount and rebate payables, checking the Group's historical data for volume rebates and comparing the amounts of the actual volume rebates recorded by the Group with the current year's sales amounts:
- Selecting samples of volume rebates for the year and comparing each selected item with the relevant sales contract and customer agreement, and recalculating the sales discount and rebate payable by the Group;
- Comparing the amounts of the subsequent actual settlements of volume rebates with the corresponding amounts accrued as at the year end.

我們已經履行了本報告核數師就審計綜合 財務報表須承擔的責任一節中闡述的責 任,包括與這些關鍵審計事項相關的責 任。相應地,我們的審計工作包括執行旨 在應對評估綜合財務報表重大錯誤陳述風 險而設計的程序。我們執行審計程序的結 果,包括應對下列事項所執行的程序,為 隨附綜合財務報表發表審計意見提供了基 礎。

### 關鍵審計事項

審計用以處理關鍵審計事項的方法

### 收益確認及批量回扣

截 至 2023 年 3 月 31日止年度,貴 集團已確認銷售貨 物的收益為人民幣 22,928,000,000元。

該等收益乃於相關產 品之控制權轉讓至客 戶時確認。

貴集團亦向其客戶給 予批量回扣,包括折 扣、回扣及推廣優 惠。該等成本作為收 入的減項入賬。

大部分批量回扣於 2023年3月31日 尚未支付或使用及有 關退款負債計入應計 費用及其他應付款。

我們將收益確認及批 量回扣確認為關鍵審 計事項,此乃由於多 個不同地區及不同客 戶產生大量收益交 易,且批量回扣金額 對貴集團毛利而言屬 重大,且於釐定授予 主要客戶若干批量回 扣時涉及大量評估。

有關披露載於綜合財 務報表附註 2.24、4 及5。

我們評估收益確認及批量回扣的 審核程序包括:

- 評估有關收益確認及批 量回扣的內部監控的設 計及執行及測試其運作 有效性;
- 抽樣查閱客戶合約,以 確認與轉移已售產品的 控制權相關的條款及條 件,並參考現行會計準 則的規定評定 貴集團確 認收益的時間;
- 將交易於本年度錄得的 收益與發票、銷售合約 及發貨單進行抽樣比較;
- 將交易於財政年結日前 後錄得的收益與發貨單 及其他相關文件進行抽 樣比較;
  - 審核貴集團對預期批量 回扣,銷售折扣以及應 付回扣的評估、檢查貴 集團的批量回扣歷史數 據, 並將貴集團記錄的 實際批量回扣金額與本 年度的銷售額進行比較;
- 選擇年內批量回扣樣本, 將各選定項目與相關銷 售合約及客戶協議進行 比較,重新計算貴集團 的應付銷售折扣及回扣;
- 將批量回扣的其後實際 金額結算與年末相應計 提金額進行比較。



#### Other information included in the Annual Report

The directors of the Company are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the directors for the consolidated financial statements

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

#### 刊載於年報內的其他信息

貴公司董事須對其他信息負責。其他信息 包括本年報所載的信息,但不包括綜合財 務報表及我們的核數師報告。

我們對綜合財務報表的意見並不涵蓋其他 信息,我們既不對該等其他信息發表任何 形式的鑒證結論。

結合我們對綜合財務報表的審計,我們的 責任是閱讀其他信息,在此過程中,考慮 其他信息是否與綜合財務報表或我們在審 計過程中所了解的情況存在重大抵觸或者 似乎存在重大錯誤陳述的情況。基於我們 所執行的工作,如果我們認為其他信息存 在重大錯誤陳述,我們需要報告該事實。 在這方面,我們沒有任何報告。

#### 董事就綜合財務報表須承擔的責任

貴公司董事須負責根據香港會計師公會頒 佈的《香港財務報告準則》及香港《公司條 例》的披露要求擬備真實而中肯的綜合財務 報表,並對其認為為使綜合財務報表的擬 備不存在由於欺詐或錯誤而導致的重大錯 誤陳述所需的內部控制負責。

在擬備綜合財務報表時,貴公司董事負責 評估貴集團持續經營的能力,並在適用情 況下披露與持續經營有關的事項, 以及使 用持續經營為會計基礎,除非貴公司董事 有意將貴集團清盤或停止經營,或別無其 他實際的替代方案。

審核委員會協助貴公司董事履行職責,監 督貴集團的財務報告過程。



#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

#### 核數師就審計綜合財務報表承擔的責任

我們的目標,是對綜合財務報表整體是否 不存在由於欺詐或錯誤而導致的重大錯誤 陳述取得合理保證,並出具包括我們意見 的核數師報告。我們僅向閣下(作為整體) 報告,除此之外本報告別無其他目的。我 們不會就本報告的內容向任何其他人士負 上或承擔任何責任。

合理保證是高水平的保證,但不能保證按 照香港審計準則進行的審計,在某一重大 錯誤陳述存在時總能發現。錯誤陳述可以 由欺詐或錯誤引起,如果合理預期它們單 獨或匯總起來可能影響綜合財務報表使用 者依賴綜合財務報表所作出的經濟決定, 則有關的錯誤陳述可被視作重大。

在根據香港審計準則進行審計的過程中, 我們運用了專業判斷,保持了專業懷疑態 度。我們亦:

- 識別和評估由於欺詐或錯誤而導致綜 合財務報表存在重大錯誤陳述的風 險,設計及執行審計程序以應對這些 風險,以及獲取充足和適當的審計憑 證,作為我們意見的基礎。由於欺詐 可能涉及串謀、偽造、蓄意遺漏、虚 假陳述,或凌駕於內部控制之上,因 此未能發現因欺詐而導致的重大錯誤 陳述的風險高於未能發現因錯誤而導 致的重大錯誤陳述的風險。
- 了解與審計相關的內部控制,以設計 適當的審計程序,但目的並非對貴集 **團內部控制的有效性發表意見。**
- 評價董事所採用會計政策的恰當性及 作出會計估計和相關披露的合理性。
- 對董事採用持續經營會計基礎的恰當 性作出結論。根據所獲取的審計憑 證,確定是否存在與事項或情況有關 的重大不確定性,從而可能導致對貴 集團的持續經營能力產生重大疑慮。 如果我們認為存在重大不確定性,則 有必要在核數師報告中提請使用者注 意綜合財務報表中的相關披露。假若 有關的披露不足,則我們應當發表非 無保留意見。我們的結論是基於核數 師報告日止所取得的審計憑證。然 而,未來事項或情況可能導致貴集團 不能持續經營。



- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is LAM Wai Ming, Ada.

**Ernst & Young** Certified Public Accountants

Hong Kong 27 June 2023 評價綜合財務報表的整體列報方式、 結構和內容,包括披露,以及綜合財 務報表是否中肯反映相關交易和事 項。

就貴集團內實體或業務活動的財務信 息獲取充足、適當的審計憑證,以便 對綜合財務報表發表意見。我們負責 貴集團審計的方向、監督和執行。我 們為審計意見承擔全部責任。

除其他事項外,我們與審核委員會溝通了 計劃的審計範圍、時間安排、重大審計發 現等,包括我們在審計中識別出內部控制 的任何重大缺陷。

我們還向審核委員會提交聲明,説明我們 已符合有關獨立性的相關專業道德要求, 並與他們溝通有可能合理地被認為會影響 我們獨立性的所有關係和其他事項,以及 在適用的情況下,為消除威脅而採取的行 動或所應用的防範措施。

從與審核委員會溝通的事項中,我們確定 哪些事項對本期綜合財務報表的審計最為 重要,因而構成關鍵審計事項。我們在核 數師報告中描述這些事項,除非法律法規 不允許公開披露這些事項,或在極端罕見 的情況下,如果合理預期在我們報告中溝 通某事項造成的負面後果超過產生的公眾 利益,我們決定不應在報告中溝通該事 項。

出具本獨立核數師報告的審計項目合夥人 是林慧明。

安永會計師事務所 執業會計師

香港 2023年6月27日



|  |                  | Notes<br>附註 | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|--|------------------|-------------|--|--|
| ASSETS   | 資產               |             |  |  |
| Non-current assets                                   | 非流動資產            |             |  |  |
| Property, plant and equipment                        | 物業、廠房及設備         | 6           | 5,664,517  | 5,973,476  |
| Investment properties                                | 投資物業             | 7           | 33,718   | 34,585   |
| Intangible assets                                    | 無形資產             | 8           | 7,906  | 10,021   |
| Investments in associates                            | 聯營公司投資           | 10          | 107,766  | 11,074   |
| Deferred income tax assets                           | 遞延所得税資產          | 22          | 379,884  | 392,786  |
| Financial assets at fair value through               | 按公平值透過其他全面       |             |  |  |
| other comprehensive income                           | 收益記賬的金融資產        | 12          | 146,133  | 104,023  |
| Right-of-use assets                                  | 使用權資產            | 9           | 1,076,309  | 1,006,684  |
| Long-term bank deposits                              | 長期銀行存款           | 16          | 5,752,000  | 5,737,000  |
| Total non-current assets                             | 總非流動資產           |             | 13,168,233   | 13,269,649   |
| Current assets                                       | 流動資產             |             |  |  |
| Inventories  | 存貨               | 13          | 3,142,103  | 3,226,184  |
| Trade receivables                                    | 貿易應收款            | 14          | 853,937  | 1,004,538  |
| Prepayments, other receivables                       | 預付款項、其他應收款       |             |  |  |
| and other assets                                     | 及其他資產            | 15          | 902,205  | 1,091,791  |
| Cash and bank balances                               | 現金及銀行存款          | 16          | 7,907,599  | 11,265,819   |
| Total current assets                                 | 總流動資產            |             | 12,805,844   | 16,588,332   |
| Total assets   | 總資產              |             | 25,974,077   | 29,857,981   |
| EQUITY   | 權益               |             |  |  |
| Equity attributable to equity holders of the Company | 本公司權益持有人<br>應佔權益 |             |  |  |
| Share capital  | 股本               | 17          | 1,795,722  | 1,798,203  |
| Reserves   | 儲備               | 18          | 12,856,051   | 14,835,392   |
| Subtotal   | 小計               |             | 14,651,773   | 16,633,595   |
| Non-controlling interests                            | 非控制性權益           |             | 52,297   | 75,183   |
| Total equity   | 總權益              |             | 14,704,070   | 16,708,778   |



|                                 |              |       | 31 March   | 31 March   |
|---------------------------------|--------------|-------|------------|------------|
|                                 |              |       | 2023       | 2022       |
|                                 |              |       | 2023年      | 2022年      |
|                                 |              |       | 3月31日      | 3月31日      |
|                                 |              | Notes | RMB'000    | RMB'000    |
|                                 |              | 附註    | 人民幣千元      | 人民幣千元      |
| LIABILITIES                     | 負債           |       |            |            |
| Non-current liabilities         | 非流動負債        |       |            |            |
| Borrowings                      | 借款           | 21    | 2,060,307  | 3,546,364  |
| Lease liabilities               | 租賃負債         | 9     | 132,276    | 51,795     |
| Deferred income tax liabilities | 遞延所得税負債      | 22    | 196,035    | 166,617    |
| Other non-current liabilities   | 其他非流動負債      |       | 106,410    | 135,899    |
| Total non-current liabilities   | 總非流動負債       |       | 2,495,028  | 3,900,675  |
|                                 | <b>冷私在</b> 唐 |       |            |            |
| Current liabilities             | 流動負債         | 40    |            | 4 400 040  |
| Trade payables                  | 貿易應付款        | 19    | 970,395    | 1,106,946  |
| Accruals and other payables     | 應計費用及其他應付款   | 20    | 2,468,580  | 3,104,596  |
| Contract liabilities            | 合約負債         | 5(b)  | 1,591,926  | 1,255,592  |
| Current income tax liabilities  | 當期所得税負債      |       | 328,502    | 315,765    |
| Borrowings                      | 借款           | 21    | 3,282,014  | 3,355,850  |
| Lease liabilities               | 租賃負債         | 9     | 133,562    | 109,779    |
| Total current liabilities       | 總流動負債        |       | 8,774,979  | 9,248,528  |
| Total liabilities               | 總負債          |       | 11,270,007 | 13,149,203 |
| Total equity and liabilities    | 總權益及負債       |       | 25,974,077 | 29,857,981 |

Tsai Wang-Chia 蔡旺家 Director 董事

Chu Chi-Wen 朱紀文 Director 董事



|  |                                 | Notes<br>附註    | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日止年度<br>RMB'000<br>人民幣千元 |
|--|---------------------------------|----------------|---|---|
| Revenue<br>Cost of sales   | 收益<br>銷貨成本                      | 5<br>24        | 22,928,219<br>(12,857,191)  | 23,984,891<br>(13,237,497)  |
| Gross profit   | 毛利                              |                | 10,071,028  | 10,747,394  |
| Other gains – net Other income Distribution costs Administrative expenses      | 其他收益-淨額<br>其他收入<br>分銷成本<br>行政費用 | 23<br>24<br>24 | 262,185<br>380,821<br>(3,018,130)<br>(2,849,193)                          | 163,337<br>414,025<br>(3,133,220)<br>(2,734,723)                          |
| Operating profit   | 營運利潤                            |                | 4,846,711   | 5,456,813   |
| Finance income<br>Finance costs  | 融資收入<br>融資成本                    | 26<br>26       | 163,480<br>(221,933)  | 444,131<br>(164,328)  |
| Finance (costs)/income – net   | 融資(成本)/收入-淨額                    | 26             | (58,453)  | 279,803   |
| Share of losses of associates  | 應佔聯營公司虧損                        | 10             | (8,308)   | (2,233)   |
| Profit before income tax Income tax expense                                    | 除所得税前利潤<br>所得税費用                | 27             | 4,779,950<br>(1,417,239)  | 5,734,383<br>(1,545,269)  |
| Profit for the year  | 年度利潤                            |                | 3,362,711   | 4,189,114   |
| Profit attributable to Equity holders of the Company Non-controlling interests | 應佔利潤<br>一本公司權益持有人<br>一非控制性權益    |                | 3,371,584<br>(8,873)  | 4,202,655<br>(13,541)   |
| Total  | 總計                              |                | 3,362,711   | 4,189,114   |
| Earnings per share for profit attributable to equity holders of the Company    | 本公司權益持有人應佔<br>利潤的每股盈利           |                |   |   |
| Basic earnings per share   | 每股基本盈利                          | 28             | RMB28.35 Cents<br>人民幣28.35分   | RMB35.16 Cents<br>人民幣35.16分   |
| Diluted earnings per share   | 每股攤薄盈利                          | 28             | RMB28.35 Cents<br>人民幣28.35分   | RMB35.16 Cents<br>人民幣35.16分   |







|   |                                 | Notes<br>附註 | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日止年度<br>RMB'000<br>人民幣千元 |
|---|---------------------------------|-------------|---|---|
| Profit for the year   | 年度利潤                            |             | 3,362,711   | 4,189,114   |
| Other comprehensive (loss)/income Items that may be reclassified      | 其他全面(虧損)/收益<br><i>其後可能會重分類至</i> |             |   |   |
| subsequently to profit or loss  | 損益之項目                           |             |   |   |
| Currency translation differences  Items that will not be reclassified | 貨幣匯兑差額<br><i>其後不會重分類至</i>       |             | (200,841)   | 127,498   |
| subsequently to profit or loss  | 兵後小晋里刀與王<br>損益之項目               |             |   |   |
| Remeasurements of post-employment                                     | 退休福利責任之                         |             |   |   |
| benefit obligations   | 重新計量                            | 18          | 862   | 69  |
| Change in value of financial assets                                   | 按公平值透過其他全面                      |             |   |   |
| at fair value through other   | 收益記賬的金融資產                       |             |   |   |
| comprehensive income  | 之價值變動                           | 18          | (7,979)   | (11,142)  |
| Other comprehensive (loss)/income                                     | 年度其他全面                          |             |   |   |
| for the year  | (虧損)/收益                         |             | (207,958)   | 116,425   |
| •   | ·                               |             | , , ,   |   |
| Total comprehensive income for the year                               | 年度全面收益總額                        |             | 3,154,753   | 4,305,539   |
| Total comprehensive income for the year attributable to               | 應佔年度全面收益總額                      |             |   |   |
| Equity holders of the Company   | 本公司權益持有人                        |             | 3,175,808   | 4,315,156   |
| Non-controlling interests   | 非控制性權益                          |             | (21,055)  | (9,617)   |
| Total   | 總計                              |             | 3,154,753   | 4,305,539   |

# <mark>綜合權益變動表</mark> Consolidated Statement of Changes in Equity



## Attributable to equity holders of the Company 本公司權益持有人應佔

|   |   |             |  | 47   | 3. 可惟血付伯人思                                    | 114  |                                 |  |  |
|---|---|-------------|--|--|---|--|---------------------------------|--|--|
|   |   | Notes<br>附註 | Share<br>capital<br>股本<br>RMB'000<br>人民幣千元 | Share<br>premium<br>股份溢價<br>RMB'000<br>人民幣千元 | Other<br>reserves<br>其他儲備<br>RMB'000<br>人民幣千元 | Retained<br>earnings<br>保留盈利<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 | Non-<br>controlling<br>interests<br>非控制性<br>權益<br>RMB'000<br>人民幣千元 | Total<br>equity<br>總權益<br>RMB'000<br>人民幣千元 |
| Balance at 1 April 2021   | 2021年4月1日結餘   |             | 1,821,152                                  | 462,130                                      | (3,793,156)                                   | 16,408,851                                       | 14,898,977                      | 72,663   | 14,971,640                                 |
| Comprehensive income<br>Profit for the year   | <b>全面收益</b><br>年度利潤                                   |             | -  | -  | -   | 4,202,655  | 4,202,655                       | (13,541)   | 4,189,114                                  |
| Other comprehensive income Change in value of financial assets at fair value through other comprehensive income Remeasurements of post- | 其他全面收益<br>按公平值透過其他全面<br>收益記賬的金融資產<br>之價值變動<br>退休福利責任之 | 12,18       | -  | -  | (11,142)                                      | -  | (11,142)                        | -  | (11,142)                                   |
| employment benefit obligations<br>Currency translation differences  | 重新計量<br>貨幣匯兑差額  | 18<br>18    | -  | -  | 69<br>123,574                                 | -  | 69<br>123,574                   | -<br>3,924   | 69<br>127,498                              |
| Total other comprehensive income  | 其他全面收益總額  | 10          |  |  | 112,501                                       |  | 112,501                         | 3,924  | 116,425                                    |
| Total comprehensive income  | 全面收益總額  |             | _  | _  | 112,501                                       | 4,202,655  | 4,315,156                       | (9,617)  | 4,305,539                                  |
| Transactions with owners Dividends declared Share buy-back Appropriation to statutory   | 與擁有人之交易<br>宣派股息<br>股份購回<br>劃撥至法定儲備                    | 18<br>17    | –<br>(22,949)                              | -<br>-                                       | -<br>-  | (1,761,045)<br>(796,544)                         | (1,761,045)<br>(819,493)        | (443)  | (1,761,488)<br>(819,493)                   |
| reserves  |   | 18          | -  | -  | 246,044                                       | (246,044)  | -                               | -  | -  |
| Capital contribution by non-controlling interests   | 非控制性權益注資  |             | _  | -  | _   | -  | _                               | 12,580   | 12,580                                     |
| Total transactions with owners  | 與擁有人之交易總額   |             | (22,949)                                   | -  | 246,044                                       | (2,803,633)                                      | (2,580,538)                     | 12,137   | (2,568,401)                                |
| Balance at 31 March 2022  | 2022年3月31日結餘  |             | 1,798,203                                  | 462,130                                      | (3,434,611)                                   | 17,807,873                                       | 16,633,595                      | 75,183   | 16,708,778                                 |
|   |   |             |  |  |   |  |                                 |  |  |

# **綜合權益變動表** Consolidated Statement of Changes in Equity



# Attributable to equity holders of the Company 本公司權益持有人應佔

|  |                                   |             | Share<br>capital              | Share<br>premium         | Other reserves           | Retained earnings        | Total                  | Non-<br>controlling<br>interests<br>非控制性 | Total<br>equity         |
|--|-----------------------------------|-------------|-------------------------------|--------------------------|--------------------------|--------------------------|------------------------|--|-------------------------|
|  |                                   | Notes<br>附註 | 股本<br><b>RMB'000</b><br>人民幣千元 | 股份溢價<br>RMB'000<br>人民幣千元 | 其他儲備<br>RMB'000<br>人民幣千元 | 保留盈利<br>RMB'000<br>人民幣千元 | 總計<br>RMB'000<br>人民幣千元 | 權益<br>RMB'000<br>人民幣千元                   | 總權益<br>RMB'000<br>人民幣千元 |
| Balance at 1 April 2022  | 2022年4月1日結餘                       |             | 1,798,203                     | 462,130                  | (3,434,611)              | 17,807,873               | 16,633,595             | 75,183                                   | 16,708,778              |
| Comprehensive income<br>Profit for the year  | 全面收益<br>年度利潤                      |             | -                             | -                        | -                        | 3,371,584                | 3,371,584              | (8,873)                                  | 3,362,711               |
| Other comprehensive loss Change in value of financial assets at fair value through | 其他全面虧損<br>按公平值透過其他全面<br>收益記賬的金融資產 |             |                               |                          |                          |                          |                        |  |                         |
| other comprehensive income   | 之價值變動                             | 12,18       | -                             | -                        | (7,979)                  | -                        | (7,979)                | -  | (7,979)                 |
| Remeasurements of post-<br>employment benefit obligations                          | 退休福利責任<br>之重新計量                   | 18          |                               |                          | 862                      |                          | 862                    |  | 862                     |
| Currency translation differences   | 貨幣匯兑差額                            | 18          | -                             | -                        | (188,659)                |                          | (188,659)              | (12,182)                                 | (200,841)               |
| Total other comprehensive loss   | 其他全面虧損總額                          |             | -                             | -                        | (195,776)                | -                        | (195,776)              | (12,182)                                 | (207,958)               |
| Total comprehensive income   | 全面收益總額                            |             | -                             | -                        | (195,776)                | 3,371,584                | 3,175,808              | (21,055)                                 | 3,154,753               |
| Transactions with owners   | 與擁有人之交易                           |             |                               |                          |                          |                          |                        |  |                         |
| Dividends declared   | 宣派股息                              | 18          | _                             | _                        | _                        | (5,078,925)              | (5,078,925)            | (805)                                    | (5,079,730)             |
| Share buy-back   | 股份購回                              | 17          | (2,481)                       | _                        | _                        | (78,624)                 | (81,105)               | -  | (81,105)                |
| Acquisition of non-controlling   | 收購非控制性權益                          |             | , , ,                         |                          |                          | , , ,                    | , , ,                  |  | , , ,                   |
| interests  |                                   |             | -                             | -                        | 2,400                    | -                        | 2,400                  | (2,400)                                  | -                       |
| Appropriation to statutory   | 劃撥至法定儲備                           |             |                               |                          |                          |                          |                        |  |                         |
| reserves   |                                   | 18          | -                             | -                        | 250,106                  | (250,106)                | -                      | -  | -                       |
| Capital contribution by  | 非控制性權益注資                          |             |                               |                          |                          |                          |                        |  |                         |
| non-controlling interests  |                                   |             | -                             | -                        | -                        | -                        | -                      | 1,374                                    | 1,374                   |
| Total transactions with owners   | 與擁有人之交易總額                         |             | (2,481)                       | _                        | 252,506                  | (5,407,655)              | (5,157,630)            | (1,831)                                  | (5,159,461)             |
| Balance at 31 March 2023   | 2023年3月31日結餘                      |             | 1,795,722                     | 462,130                  | (3,377,881)              | 15,771,802               | 14,651,773             | 52,297                                   | 14,704,070              |



|  |              |       | Year ended<br>31 March | Year ended<br>31 March |
|--|--------------|-------|------------------------|------------------------|
|  |              |       | 2023                   | 2022                   |
|  |              |       | 截至2023年                | 截至2022年                |
|  |              |       | 3月31日止年度               | 3月31日止年度               |
|  |              | Notes | RMB'000                | RMB'000                |
|  |              | 附註    | 人民幣千元                  | 人民幣千元                  |
| Cash flows from operating activities             | 營運活動的現金流量    |       |                        |                        |
| Cash generated from operations                   | 營運產生的現金      | 30    | 5,585,191              | 5,240,287              |
| Interest paid                                    | 已付利息         |       | (220,178)              | (145,843)              |
| Interest received                                | 已收利息         |       | 189,676                | 551,375                |
| Income tax paid                                  | 已付所得税        |       | (1,335,980)            | (1,735,366)            |
| Net cash flows generated                         | 營運活動產生的淨現金流量 |       |                        |                        |
| from operating activities                        | 宫廷冶到庄工的伊况亚加里 |       | 4,218,709              | 3,910,453              |
| nom operating activities                         |              |       | 4,210,703              | 3,910,433              |
| Cash flows from investing activities             | 投資活動的現金流量    |       |                        |                        |
| Purchases of property, plant and equipment       | 購入物業、廠房及設備   |       | (536,997)              | (423,033)              |
| Purchase of leasehold land and land use rights   | 購入租賃土地及土地使用權 |       | (1,087)                | _                      |
| Purchases of intangible assets                   | 購入無形資產       |       | (815)                  | (1,012)                |
| Purchases of investment properties               | 購入投資物業       |       | _                      | (39)                   |
| Purchase of financial assets at fair value       | 購買按公平透過其他全面收 |       |                        |                        |
| through other comprehensive income               | 益記賬的金融資產     |       | (41,496)               | (25,280)               |
| Capital injection in an associate                | 向聯營公司注資      |       | (105,000)              | _                      |
| Proceeds from disposals of property, plant and   | 出售物業、廠房及設備,租 |       |                        |                        |
| equipment, leasehold land and                    | 賃土地及土地使用權所得  |       |                        |                        |
| land use rights                                  | 款項           |       | 99,358                 | 20,574                 |
| Increase in bank deposits with original maturity | 於收購時原到期日超過三個 |       |                        |                        |
| of more than three months when acquired          | 月的銀行存款增加     |       | (2,664,650)            | (3,097,000)            |
| Interest received from bank deposits with        | 已收於收購時原到期日超過 |       |                        |                        |
| original maturity of more than three months      | 三個月的銀行存款的利息  |       |                        |                        |
| when acquired                                    |              |       | 97,164                 | 92,934                 |
| Net cash flows used in investing activities      | 投資活動所用的淨現金流量 |       | (3,153,523)            | (3,432,856)            |



# 綜合現金流量表 Consolidated Statement of Cash Flows





|   |                     | Notes<br>附註 | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日止年度<br>RMB'000<br>人民幣千元 |
|---|---------------------|-------------|---|---|
| Cash flows from financing activities              | 融資活動的現金流量           |             |   |   |
| Share buy-back                                    | 股份購回                | 17          | (81,105)  | (819,493)   |
| Dividends paid to equity holders                  | 向權益持有人支付股息          | 29          | (5,078,925)   | (1,761,045)   |
| Lease payments Proceeds from borrowings           | 租賃付款<br>借款所得款項      |             | (140,321)   | (131,909)   |
| Repayments of borrowings                          | 恒叔州侍叔坦<br>償還借款      |             | 3,466,937<br>(5,596,665)  | 114,006<br>(2,756,578)  |
| Capital contribution by non-controlling interests | 非控制性權益注資            |             | 1,374   | 12,580  |
| Not seek flows used in financing activities       | 可次迁乱化田的河田办法具        |             | (7, 420, 705)   | (5.242.420)   |
| Net cash flows used in financing activities       | 融資活動所用的淨現金流量        |             | (7,428,705)   | (5,342,439)   |
| Net decrease in cash and cash equivalents         | 現金及現金等價物減少淨額        |             | (6,363,519)   | (4,864,842)   |
| Cash and cash equivalents at beginning            | 年初的現金及現金等價物         |             |   |   |
| of the year                                       |                     |             | 11,055,819  | 16,081,070  |
| Exchange gains/(losses)                           | 匯兑收益/(虧損)           |             | 355,649   | (160,409)   |
| Cash and cash equivalents at end                  | 年終的現金及現金等價物         |             |   |   |
| of the year                                       |                     | ı           | 5,047,949   | 11,055,819  |
| ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS | 現金及現金等價物結餘分析        |             |   |   |
| Cash and bank balances                            | 現金及銀行存款             |             | 7,907,599   | 11,265,819  |
| Long-term bank deposits                           | 長期銀行存款              |             | 5,752,000   | 5,737,000   |
| Cash and cash equivalents as stated               | 綜合資產負債表所列現金及        |             |   |   |
| in the consolidated balance sheet                 | 标                   |             | 13,659,599  | 17,002,819  |
| Less: Bank deposits with original maturity of     | 減:原到期日超過三個月的        |             | 10,000,000  | 17,002,019  |
| more than three months when acquired              | 銀行存款                |             | 8,611,650   | 5,947,000   |
| Cash and cash equivalents as stated               | 現金流量表所列現金及現金        |             |   |   |
| in the statement of cash flows                    | 現立派重表別列現立反現立<br>等價物 |             | 5,047,949   | 11,055,819  |

Notes to the Consolidated Financial Statements



#### **GENERAL INFORMATION**

Want Want China Holdings Limited ("the Company") and its subsidiaries (together "the Group") are principally engaged in the manufacturing and distribution of food and beverages. The Group's activities are primarily conducted in the People's Republic of China ("the PRC") and its products are also sold to the North America, East Asia, South-East Asia and Europe.

The Company was incorporated in the Cayman Islands on 3 October 2007 as an exempted company with limited liability under the Companies Law of the Cayman Islands. The address of its registered office is Maples Corporate Services Limited, P.O. Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands.

The Company has had its primary listing on the Main Board of The Stock Exchange of Hong Kong Limited since 26 March 2008.

These financial statements are presented in Renminbi ("RMB"), and all values are rounded to the nearest thousand, unless otherwise stated.

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 BASIS OF PREPARATION

The consolidated financial statements of the Group have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs") and the disclosure requirements of the Hong Kong Companies Ordinance. The consolidated financial statements have been prepared under the historical cost convention, except for financial assets at fair value through other comprehensive income ("FVOCI") and financial assets at fair value through profit or loss ("FVPL"), which are carried at fair value.

The preparation of financial statements in conformity with HKFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

中國旺旺控股有限公司(「本公司」)及 其附屬公司(統稱「本集團」)主要從事 製造及分銷食品和飲料。本集團的活 動主要在中華人民共和國(「中國」)進 行,其產品亦銷往北美、東亞、東南 亞及歐洲。

本公司於2007年10月3日根據開曼群 島公司法在開曼群島註冊成立為獲豁 免有限公司。本公司的註冊辦事處 地址為Maples Corporate Services Limited, P.O. Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands .

本公司股份自2008年3月26日起首次 在香港聯合交易所有限公司主板上

除有特別註明外,該等財務報表以人 民幣(「人民幣」)呈列,且所有數值均 調整至最近的千元單位。

#### 重要會計政策摘要

編製本綜合財務報表採用的主要會計 政策載於下文。除另有説明外,此等 政策在所列報的所有年度內貫徹應 用。

#### 編製基準

本集團的綜合財務報表是根據所有適 用的香港財務報告準則(「香港財務報 告準則」)及香港公司條例的披露規定 編製。綜合財務報表按照歷史成本法 編製,惟按公平值透過其他全面收益 記賬(「按公平值透過其他全面收益記 賬」)的金融資產及按公平值透過損益 記賬(「按公平值透過損益記賬」)的金 融資產(按公平值列賬)除外。

編製符合香港財務報告準則的財務報 表需要使用若干關鍵會計估計。這亦 需要管理層在應用本集團的會計政策 過程中行使其判斷。涉及高度的判斷 或高度複雜性的範疇,或涉及對綜合 財務報表作出重大假設和估計的範 疇,在附註4中披露。



#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

重要會計政策摘要(續)

#### 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

#### 2.2 會計政策及披露之變動

The Group has adopted the following revised HKFRSs for the first time for the current year's financial statements.

本集團於本年度的財務報表首次採納 以下經修訂香港財務報告準則。

Amendments to HKFRS 3 香港財務報告準則第3號之修訂

Amendments to HKAS 16

香港會計準則第16號之修訂

Amendments to HKAS 37 香港會計準則第37號之修訂

Annual Improvements to HKFRSs 2018-2020

2018年至2020年香港財務報告準則之年度改進

Reference to the Conceptual Framework 對概念框架之提述

Property, Plant and Equipment: Proceeds before Intended Use

物業、廠房及設備:擬定用途前之所得款項

Onerous Contracts-Cost of Fulfilling a Contract 虧損合同-履行合同之成本

準則第41號之修訂

Amendments to HKFRS 1, HKFRS 9, Illustrative Examples accompanying HKFRS 16, and HKAS 41 香港財務報告準則第1號、香港財務報告準則第9號、香 港財務報告準則第16號隨附之説明性示例及香港會計

The nature and the impact of the revised HKFRSs that are applicable to the Group are described below:

Amendments to HKFRS 3 replace a reference to the previous Framework for the Preparation and Presentation of Financial Statements with a reference to the Conceptual Framework for Financial Reporting (the "Conceptual Framework") issued in June 2018 without significantly changing its requirements. The amendments also add to HKFRS 3 an exception to its recognition principle for an entity to refer to the Conceptual Framework to determine what constitutes an asset or a liability. The exception specifies that, for liabilities and contingent liabilities that would be within the scope of HKAS 37 or HK(IFRIC)-Int 21 if they were incurred separately rather than assumed in a business combination, an entity applying HKFRS 3 should refer to HKAS 37 or HK(IFRIC)-Int 21 respectively instead of the Conceptual Framework. Furthermore, the amendments clarify that contingent assets do not qualify for recognition at the acquisition date. The Group has applied the amendments prospectively to business combinations that occurred on or after 1 April 2022. As there were no business combinations during the year, the amendments did not have any impact on the financial position and performance of the Group.

經修訂香港財務報告準則之性質及影 響載列如下:

香港財務報告準則第3號之修訂以 2018年6月頒佈的財務報告概念框架 之提述(「概念框架」)取代先前財務報 表編製及呈列框架之提述,而毋須大 幅更改其規定。該等修訂亦對香港財 務報告準則第3號有關實體參考概念 框架以釐定資產或負債之構成之確認 原則加入一項例外情況。該例外情況 規定,對於屬香港會計準則第37號或 香港(國際財務報告詮釋委員會)-詮 釋第21號範圍內的負債及或然負債而 言,倘該等負債屬單獨產生而非於業 務合併中產生,則應用香港財務報告 準則第3號的實體應分別參考香港會 計準則第37號或香港(國際財務報告 詮釋委員會)-詮釋第21號而非概念 框架。此外,該等修訂澄清或然資產 於收購日期不符合確認條件。本集團 已預先對2022年4月1日或之後發生的 業務合併應用該修訂。由於年內並無 業務合併,故該等修訂並無對本集團 的財務狀況及表現造成任何影響。

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

Amendments to HKAS 16 prohibit an entity from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling any such items, and the cost of those items as determined by HKAS 2 Inventories, in profit or loss. The Group has applied the amendments retrospectively to items of property, plant and equipment made available for use on or after 1 April 2021. Since there was no sale of items produced prior to the property, plant and equipment being available for use, the amendments did not have any impact on the financial position or performance of the Group.

Amendments to HKAS 37 clarify that for the purpose of assessing whether a contract is onerous under HKAS 37, the cost of fulfilling the contract comprises the costs that relate directly to the contract. Costs that relate directly to a contract include both the incremental costs of fulfilling that contract (e.g., direct labour and materials) and an allocation of other costs that relate directly to fulfilling that contract (e.g., an allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract as well as contract management and supervision costs). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The Group has applied the amendments prospectively to contracts for which it has not yet fulfilled all its obligations at 1 April 2022 and no onerous contracts were identified. Therefore, the amendments did not have any impact on the financial position or performance of the Group.

#### 重要會計政策摘要(續)

#### 2.2 會計政策及披露之變動(續)

香港會計準則第16號之修訂禁止實體 從出售物業、廠房及設備項目之任何 所得款項中扣除使資產能夠達到以管 理層擬定方式營運所需之位置及條件 之過程中產生之成本。相反,實體須 於損益中確認銷售任何有關項目之所 得款項及據香港會計準則第2號存貨 所釐定之該等項目之成本。本集團已 對2021年4月1日貨之後的物業、廠房 及設備項目追溯應用該修訂。由於在 物業、廠房及設備可供使用前並無銷 售所產生的項目,故該等修訂對本集 團的財務狀況或表現無任何影響。

香港會計準則第37號之修訂澄清,就 根據香港會計準則第37號評估合約是 否屬虧損性而言,履行合約的成本包 括與合約直接相關的成本。與合約直 接相關的成本包括履行該合約的增量 成本(例如直接勞工及材料)及與履行 合約直接相關的其他成本分配(例如 分配履行合約所用物業、廠房及設備 項目的折舊費用以及合約管理及監管 成本)。一般及行政成本與合約並無 直接關連,除非根據合約明確向對手 方收取,否則不包括在內。本集團已 對於2022年4月1日尚未履行所有義務 的合約採用未來適用法進行修訂,且 並無識別出虧損性合約。因此,該等 修訂對本集團的財務狀況或表現並無 任何影響。







# **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

(continued)

#### 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

Annual Improvements to HKFRSs 2018-2020 set out amendments to HKFRS 1, HKFRS 9, Illustrative Examples accompanying HKFRS 16, and HKAS 41. Details of the amendments that are applicable to the Group are as follows:

HKFRS 9 Financial Instruments: clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. The Group has applied the amendment prospectively from 1 April 2022. As there was no modification or exchange of the Group's financial liabilities during the year, the amendment did not have any impact on the financial position or performance of the Group.

#### 重要會計政策摘要(續)

#### 2.2 會計政策及披露之變動(續)

2018年至2020年香港財務報告準則 *之年度改進*載列香港財務報告準則第 1號、香港財務報告準則第9號、香港 財務報告準則第16號隨附之説明性示 例及香港會計準則第41號之修訂。預 期將適用於本集團之該等修訂詳情如 下:

香港財務報告準則第9號金融工 具:澄清實體於評估一項新訂 或經修訂金融負債之條款是否 實質上不同於原金融負債之條 款時所計入之費用。該等費用 僅包括借款人與貸款人之間已 付或已收之費用,其中包括借 款人或貸款人代表另一方支付 或收取之費用。本集團自2022 年4月1日起前瞻性應用修訂。 由於本年度內本集團的金融負 債未發生變更或交換,該等修 訂對本集團的財務狀況或表現 並無任何影響。

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

(continued)

# 2.3 Issued but not yet effective Hong Kong financial reporting

The Group has not applied the following new and revised HKFRSs, that have been issued but are not yet effective, in these financial statements.

Amendments to HKFRS 10 and HKAS 28 (2011)

香港財務報告準則第10號及香港會計準則 第28號(2011年)之修訂

Amendments to HKFRS 16 香港財務報告準則第16號之修訂

HKFRS 17

香港財務報告準則第17號 Amendments to HKFRS 17 香港財務報告準則第17號之修訂

Amendment to HKFRS 17

香港財務報告準則第17號之修訂

Amendments to HKAS 1

香港會計準則第1號之修訂 Amendments to HKAS 1 香港會計準則第1號之修訂 Amendments to HKAS 1 and **HKFRS** Practice Statement 2 香港會計準則第1號及香港財務報告準則 實務報告第2號之修訂

Amendments to HKAS 8 香港會計準則第8號之修訂 Amendments to HKAS 12

香港會計準則第12號之修訂

#### 2. 重要會計政策摘要(續)

#### 2.3 已頒佈但尚未生效的香港財務 報告準則

本集團並無於該等財務報表應用以下 已頒佈但尚未生效的新訂及經修訂香 港財務報告準則。

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture<sup>3</sup>

投資者與其聯營公司或合營企業之間之資產出售或注資3

Lease Liability in a Sale and Leaseback<sup>2</sup>

售後租回的租賃負債2

Insurance Contracts1

保險合約1

Insurance Contracts<sup>1, 5</sup>

保險合約1.5

Initial Application of HKFRS 17 and HKFRS 9 - Comparative Information6

首次應用香港財務報告準則第17號及香港財務報告準則第9號-比較 資料6

Classification of Liabilities as Current or Non-current (the "2020 Amendments") 2,4

*負債分類為流動或非流動*(「2020年修訂」)2、4

Non-current Liabilities with Covenants (the "2022 Amendments")2

附帶契諾之非流動負債(「2022年修訂」)2

Disclosure of Accounting Policies1

會計政策之披露1

Definition of Accounting Estimates1

會計估計之定義1

Deferred Tax related to Assets and Liabilities arising from

a Single Transaction1

與單一交易產生之資產及負債相關之遞延税項1







## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.3 Issued but not yet effective Hong Kong financial reporting standards (continued)

- Effective for annual periods beginning on or after 1 January 2023
- Effective for annual periods beginning on or after 1 January 2024
- No mandatory effective date yet determined but available for adoption
- As a consequence of the 2022 Amendments, the effective date of the 2020 Amendments was deferred to annual periods beginning on or after 1 January 2024. In addition, as a consequence of the 2020 Amendments and 2022 Amendments, Hong Kong Interpretation 5 Presentation of Financial Statements-Classification by the Borrower of a Term Loan that Contains a Repayment on Demand Clause was revised to align the corresponding wording with no change in conclusion
- As a consequence of the amendments to HKFRS 17 issued in October 2020, HKFRS 4 was amended to extend the temporary exemption that permits insurers to apply HKAS 39 rather than HKFRS 9 for annual periods beginning before 1 January 2023
- An entity that chooses to apply the transition option relating to the classification overlay set out in this amendment shall apply it on initial application of HKFRS 17

Further information about those HKFRSs that are expected to be applicable to the Group is described below.

#### 重要會計政策摘要(續)

#### 2.3 已頒佈但尚未生效的香港財務 報告準則(續)

- 於2023年1月1日或之後開始之年度 期間生效
- 於2024年1月1日或之後開始之年度 期間生效
- 未確定強制生效日期,惟可供採納
- 由於2022年修訂所致,2020年修訂 的生效日期被推遲到2024年1月1日 或之後開始的年度期間。此外,由 於2020年修訂及2022年修訂,香港 詮釋第5號*財務報表的呈報一借款人* 對載有按要求償還條款的定期貸款 的分類已修訂相應措辭,以使其保 持一致而結論保持不變
- 由於2020年10月頒佈之香港財務報 告準則第17號之修訂,香港財務報 告準則第4號進行修訂,以擴大臨時 豁免範圍,允許保險公司於2023年 1月1日之前開始之年度期間應用香 港會計準則第39號,而非香港財務 報告準則第9號
- 選擇應用本修訂中規定的與分類重 疊有關的過渡選項的實體應在首次 應用香港財務報告準則第17號時應 用該選項

預期將適用於本集團之該等香港財務 報告準則之進一步資料詳述如下。

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.3 Issued but not yet effective Hong Kong financial reporting standards (continued)

Amendments to HKFRS 10 and HKAS 28 (2011) address an inconsistency between the requirements in HKFRS 10 and in HKAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require a full recognition of a gain or loss resulting from a downstream transaction when the sale or contribution of assets between an investor and its associate or joint venture constitutes a business. For a transaction involving assets that do not constitute a business, a gain or loss resulting from the transaction is recognised in the investor's profit or loss only to the extent of the unrelated investor's interest in that associate or joint venture. The amendments are to be applied prospectively. The previous mandatory effective date of amendments to HKFRS 10 and HKAS 28 (2011) was removed by the HKICPA in January 2016 and a new mandatory effective date will be determined after the completion of a broader review of accounting for associates and joint ventures. However, the amendments are available for adoption now.

Amendments to HKFRS 16 specify the requirements that a sellerlessee uses in measuring the lease liability arising in a sale and leaseback transaction to ensure the seller-lessee does not recognise any amount of the gain or loss that relates to the right of use it retains. The amendments are effective for annual periods beginning on or after 1 January 2024 and shall be applied retrospectively to sale and leaseback transactions entered into after the date of initial application of HKFRS 16 (i.e., 1 January 2019). Earlier application is permitted. The amendments are not expected to have any significant impact on the Group's financial statements.

#### 重要會計政策摘要(續)

#### 2.3 已頒佈但尚未生效的香港財務 報告準則(續)

香港財務報告準則第10號及香港會計 準則第28號(2011年)之修訂針對香港 財務報告準則第10號及香港會計準則 第28號(2011年)之間有關投資者與 其聯營公司或合營企業之間資產出售 或注資兩者規定之不一致性。該等修 訂規定,當投資者與其聯營公司或合 營企業之間之資產出售或注資構成一 項業務時,須悉數確認自下游交易產 生的收益或虧損。當資產之交易不構 成一項業務時,由該交易產生之收益 或虧損於該投資者之損益表內確認, 惟僅以不相關投資者於該聯營公司或 合營企業之權益為限。該等修訂將按 未來適用法應用。香港會計師公會已 於2016年1月剔除以往對香港財務報 告準則第10號及香港會計準則第28號 (2011年)之修訂之強制生效日期,新 的強制生效日期將於對聯營公司及合 營企業會計處理方式之廣泛審閱完成 後釐定。然而,該等修訂目前可供採 納。

香港財務報告準則第16號修訂本訂明 賣方--承租人於計量售後回租交易產 生的租賃負債時使用的規定,以確保 賣方--承租人不會確認與其所保留使 用權有關的任何收益或虧損金額。該 等修訂於2024年1月1日或之後開始 的年度期間生效,並應追溯應用於首 次應用香港財務報告準則第16號當日 (即2019年1月1日)後訂立的售後回租 交易。允許提前應用。該等修訂預期 不會對本集團的財務報表造成任何重 大影響。







# **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### (continued)

#### 2.3 Issued but not yet effective Hong Kong financial reporting standards (continued)

Amendments to HKAS 1 Classification of Liabilities as Current or Noncurrent clarify the requirements for classifying liabilities as current or non-current. In particular the determination over whether an entity has a right to defer settlement of the liabilities for at least 12 months after the reporting period. Classification of a liability is unaffected by the likelihood that the entity will exercise its right to defer settlement of the liability. The amendments also clarify the situations that are considered a settlement of a liability. In 2022, the HKICPA issued the 2022 Amendments to further clarify that, among covenants of a liability arising from a loan arrangement, only those with which an entity must comply on or before the reporting date affect the classification of that liability as current or non-current. In addition, the 2022 Amendments require additional disclosures by an entity that classifies liabilities arising from loan arrangements as non-current when it has a right to defer settlement of those liabilities that are subject to the entity complying with future covenants within 12 months after the reporting period. The amendments are effective for annual periods beginning on or after 1 January 2024 and shall be applied retrospectively. Earlier application is permitted. An entity that applies the 2020 Amendments early is required to apply simultaneously the 2022 Amendments, and vice versa. The Group is currently assessing the impact of the amendments and whether existing loan agreements may require revision. Based on a preliminary assessment, the amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to HKAS 1 Disclosure of Accounting Policies require entities to disclose their material accounting policy information rather than their significant accounting policies. Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. Amendments to HKFRS Practice Statement 2 provide non-mandatory guidance on how to apply the concept of materiality to accounting policy disclosures. Amendments to HKAS 1 are effective for annual periods beginning on or after 1 January 2023 and earlier application is permitted. Since the guidance provided in the amendments to HKFRS Practice Statement 2 is non-mandatory, an effective date for these amendments is not necessary. The Group is currently revisiting the accounting policy disclosures to ensure consistency with the amendments.

#### 重要會計政策摘要(續)

#### 2.3 已頒佈但尚未生效的香港財務 報告準則(續)

香港會計準則第1號之修訂將負債分 類為流動或非流動澄清將負債分類為 流動或非流動的規定,特別是釐定實 體是否有權將負債的結算遞延至報告 期後至少12個月。負債的分類不受該 實體行使其權利遞延結算負債的可能 性所影響。該等修訂亦澄清被視為結 算負債的情況。於2022年,香港會計 師公會頒佈2022年修訂,以進一步澄 清在貸款安排產生的負債契諾中,僅 實體須於報告日期或之前遵守的契諾 會影響該負債分類為流動或非流動。 此外,2022年修訂要求實體作出額 外披露,倘實體有權遞延結算該等負 債(實體須於報告期後12個月內遵守 未來契諾),則將貸款安排產生的負 債分類為非流動。該等修訂於2024 年1月1日或之後開始的年度期間生效 及可追溯應用。允許提早應用。提早 應用2020年修訂的實體須同時應用 2022年修訂,反之亦然。本集團目前 正在評估該等修訂的影響及現有貸款 協議是否需要修訂。根據初步評估, 該等修訂預期不會對本集團的財務報 表造成任何重大影響。

香港會計準則第1號之修訂*會計政策* 之披露規定實體披露彼等之重大會計 政策資料而非主要會計政策。倘連同 實體財務報表內其他資料-併考慮, 會計政策資料可以合理預期會影響一 般用途財務報表之主要使用者根據該 等財務報表所作出之決定,則該會計 政策資料屬重大。香港財務報告準則 實務報告第2號之修訂就如何將重要 性概念應用於會計政策披露提供非強 制指引。香港會計準則第1號之修訂 於2023年1月1日或之後開始之年度期 間生效及允許提早應用。由於香港財 務報告準則實務報告第2號之修訂所 提供之指引為非強制性,故毋須披露 該等修訂之生效日期。本集團現正重 新審視會計政策披露以確保與該等修 訂保持一致。

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.3 Issued but not yet effective Hong Kong financial reporting standards (continued)

Amendments to HKAS 8 clarify the distinction between changes in accounting estimates and changes in accounting policies. Accounting estimates are defined as monetary amounts in financial statements that are subject to measurement uncertainty. The amendments also clarify how entities use measurement techniques and inputs to develop accounting estimates. The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and apply to changes in accounting policies and changes in accounting estimates that occur on or after the start of that period. Earlier application is permitted. The amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to HKAS 12 narrow the scope of the initial recognition exception in HKAS 12 so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences, such as leases and decommissioning obligations. Therefore, entities are required to recognise a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability for temporary differences arising from these transactions. The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and shall be applied to transactions related to leases and decommissioning obligations at the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to the opening balance of retained profits or other component of equity as appropriate at that date. In addition, the amendments shall be applied prospectively to transactions other than leases and decommissioning obligations. Earlier application is permitted.

The Group has applied the initial recognition exemption and did not recognise a deferred tax asset and a deferred tax liability for temporary differences for transactions related to leases. Upon initial application of these amendments, the Group will recognise deferred tax for all temporary differences related to leases at the beginning of the earliest comparative period presented. The Group has estimated that it will recognise a deferred tax asset for deductible temporary differences associated with lease liabilities and a deferred tax liability for taxable temporary differences associated with right-of-use assets, and recognise the cumulative effect of initially applying the amendments as an adjustment to retained profits at 1 April 2022.

#### 重要會計政策摘要(續)

#### 2.3 已頒佈但尚未生效的香港財務 報告準則(續)

香港會計準則第8號之修訂釐清會計 估計變動與會計政策變動之分別。會 計估計之定義為存在計量不確定性之 財務報表內之貨幣金額。該等修訂亦 釐清實體如何使用計量技術及輸入數 據編製會計估計。該等修訂於2023年 1月1日或之後開始之年度報告期間生 效,並應用於該期間開始時或之後發 生之會計政策變動及會計估計變動。 允許提早應用。該等修訂預期不會對 本集團之財務報表產生任何重大影

香港會計準則第12號之修訂縮小香港 會計準則第12號首次確認例外情況之 範圍,使其不再適用於產生同等之應 課税及可扣減暫時性差額之交易,例 如租賃及退役責任。因此,實體須就 該等交易產生之暫時性差額確認遞延 税項資產(前提是有充足應課税溢利) 及遞延税項負債。該等修訂於2023年 1月1日或之後開始之年度報告期間生 效,並須於所呈列之最早比較期間開 始時應用於與租賃及退役責任相關之 交易,任何累計影響均確認為於該日 對保留溢利或權益之其他組成部分期 初結餘之調整。此外,該等修訂將按 未來適用法應用於除租賃及退役責任 以外之交易,並允許提早應用。

本集團已應用首次確認例外情況,並 無就租賃相關交易之暫時性差額確認 遞延税項資產及遞延税項負債。在首 次應用該等修訂時,本集團估計,其 將與租賃負債有關之可抵扣暫時性差 額及與使用權資產有關之應課税暫時 性差額確認遞延税項資產及遞延税項 負債,並於2022年4月1日將首次應用 該等修訂之累計影響確認為對保留溢 利之調整。







# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 2.4 Subsidiaries

#### 2.4.1 Consolidation

A subsidiary is an entity (including a structured entity) over which the Group has control. The Group controls an entity where the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the Group except for business combination under common control as described below. They are deconsolidated from the date that control ceases.

Inter-company transactions, balances, income and expenses on transactions between group companies are eliminated. Profits and losses resulting from inter-company transactions that are recognised in assets are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

- (a) Business combinations
- (i) Merger accounting for business combination under common control

The consolidated financial statements incorporate the financial statements of the combining entities or businesses in business combinations under common control as if they had been combined from the date when the combining entities or businesses first came under the control of the ultimate controlling shareholder.

The net assets of the combining entities or businesses are consolidated using the carrying amount from the ultimate controlling shareholder's perspective. No amount is recognised for goodwill or the excess of the Group's interest in the book value of the net assets over cost at the time of the common control combination, to the extent of the continuation of the ultimate controlling shareholder's interest.

Transaction costs, including professional fees, registration fees, costs of furnishing information to shareholders, costs or losses incurred in combining operations of the previously separate businesses and other costs incurred in relation to the common control combination that is to be accounted for by using the merger accounting method are recognised as expenses in the period in which they are incurred.

#### 2. 重要會計政策摘要(續)

#### 2.4 附屬公司

#### 2.4.1 合併賬目

附屬公司指本集團擁有控制權的所有主體(包括結構化主體)。當本集團的營運而承擔可變回報的權益並有能到透過其對該主體的權力影響此等回報的權力影響此等回報的權力影響此等回報時,本集團即控制該主體。附屬公司在控制權轉移至本集團之日起合併入賬(除下述同一控制下企業合併以外)。附屬公司在控制權終止之日起停止合併入賬。

集團內公司之間的交易、交易的結餘、收入及開支予以對銷。來自集團內公司間的利潤和損失(確認於資產)亦予以對銷,除非交易提供轉讓資產減值證據則另作別論。附屬公司的會計政策已按需要作出改變,以確保與本集團採用的政策保持一致。

- (a) 業務合併
- (i) 同一控制下企業合併的合併法

綜合財務報表中納入同一控制下企業 合併中的合併實體或業務的財務報 表,視同該合併實體或業務自最終控 股股東開始實施控制時一直是合併體 系。

合併實體或業務的資產淨值從最終控 股股東的角度以賬面值合併。鑒於最 終控股股東的利益的延續,在同一控 制下企業合併時,商譽或本集團對淨 資產賬面值超出成本部分的權益,不 予以確認。

交易費用,包括專業費、註冊費、向 股東提供信息的費用及結合以前獨立 的業務引起的費用或損失等,這些與 同一控制下合併採用合併會計處理有 關的費用都要在發生當期作為費用確 認。



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.4 Subsidiaries (continued)

- 2.4.1 Consolidation (continued)
- Business combinations (continued)
- (ii) Acquisition method for other business combinations

The Group applies the acquisition method to account for business combinations other than common control combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

Acquisition-related costs are expensed as incurred.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

(b) Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions - that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to noncontrolling interests are also recorded in equity.

#### 重要會計政策摘要(續)

- 2.4 附屬公司(續)
- 2.4.1 合併賬目(續)
- 業務合併(續)
- 其他業務合併的收購法

本集團採用購買法將共同控制合併以 外的業務合併入賬。購買附屬公司的 轉讓對價為本集團所轉讓資產、對被 收購方前擁有人所產生負債及所發行 股權的公平值。轉讓對價包括或有對 價安排產生的任何資產或負債的公平 值。於業務合併時所購買的可辨認資 產及所承擔的負債及或然負債,初步 按購買日的公平值計量。

購買相關成本於產生時列為開支。

商譽初步按所轉撥總對價及所收購非 控制性權益之公平值超出所收購可辨 認資產淨值及所承擔負債之數額計 量。倘此對價低於所購買附屬公司資 產淨值之公平值,則差額於損益中確 認。

不導致失去控制權之附屬公司 (b) 所有者權益變動

不導致失去控制權之非控制性權益交 易入賬列作權益交易 - 即與所有者以 其作為所有者身份進行的交易。任何 已付對價公平值與所收購相關應佔附 屬公司淨資產賬面值之差額列作權 益。向非控制性權益出售之盈虧亦列 作權益。

Notes to the Consolidated Financial Statements





## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.4 Subsidiaries (continued)

#### 2.4.1 Consolidation (continued)

#### Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

#### 2.4.2 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

#### 2.5 Associates

An associate is an entity over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. Upon the acquisition of the ownership interest in an associate, any difference between the cost of the associate and the Group's share of the net fair value of the associate's identifiable assets and liabilities is accounted for as goodwill.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

#### 重要會計政策摘要(續)

#### 2.4 附屬公司(續)

#### 2.4.1 合併賬目(續)

#### 出售附屬公司

本集團失去控制權時,於實體之任何 保留權益按失去控制權當日之公平值 重新計量,有關賬面值變動在損益確 認。就後續入賬為聯營、合營企業或 金融資產的保留權益而言,其公平值 為初始賬面值。此外,先前於其他全 面收益確認與該實體有關之任何金額 按猶如本集團已直接出售有關資產或 負債之方式入賬。此可能意味先前在 其他全面收益確認之金額重新分類至 指益。

#### 2.4.2 獨立財務報表

附屬公司投資按成本扣除減值列賬。 成本包括投資的直接歸屬成本。附屬 公司的業績由本公司按已收及應收股 息入賬。

#### 2.5 聯營公司

聯營公司為本集團對其有重大影響力 而無控制權的實體,通常附帶有20% 至50%投票權的股權。聯營公司投 資以權益法入賬。根據權益法,投資 初步以成本確認, 賬面值會增加或減 少,以確認投資者佔被投資方收購日 期後損益之比例。於收購於聯營公司 之擁有權權益時,聯營公司之成本與 本集團應佔聯營公司之可辨認資產及 負債之公平淨值之任何差額入賬列作 商譽。

如聯營公司的權益持有被削減但仍保 留重大影響力,只有按比例將之前在 其他全面收益中確認的數額重新分類 至損益(如適用)。

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.5 Associates (continued)

The Group's share of post-acquisition profit or loss is recognised in the income statement, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount adjacent to 'share of profits or losses of associates' in the income statement.

Profits and losses resulting from upstream and downstream transactions between the Group and its associate are recognised in the Group's financial statements only to the extent of unrelated investor's interests in the associates. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

Dilution gains and losses arising in investments in associates are recognised in the consolidated income statement.

#### 2.6 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive Directors that make strategic decisions.

#### 重要會計政策摘要(續)

#### 2.5 聯營公司(續)

本集團應佔聯營公司購買後利潤或虧 損於收益表內確認, 而應佔其購買後 的其他全面收益變動則於其他全面收 益內確認,並相應調整投資賬面值。 如本集團應佔一家聯營公司的虧損等 於或超過其在該聯營公司的權益,包 括任何其他無抵押應收款,本集團不 會確認進一步虧損,除非本集團對聯 營公司已產生法律或推定債務或已代 聯營公司作出付款。

本集團於各報告日期釐定是否有任何 客觀證據顯示於聯營公司的投資已經 減值。倘出現此情況,本集團會按聯 營公司可收回金額與其賬面值計算減 值金額,並於收益表「應佔聯營公司 盈利或虧損」確認有關金額。

本集團及其聯營公司之間之上游及下 游交易所產生之利潤及虧損於本集團 財務報表確認,但僅限於無關聯投資 者在聯營公司的權益的數額。除非有 關交易提供已轉讓資產減值證據,否 則未實現虧損予以對銷。聯營公司的 會計政策已按需要作出改變,以確保 與本集團所採納的政策保持一致。

在聯營公司的投資所產生的攤薄收益 和虧損於綜合收益表確認。

#### 2.6 分部報告

營運的分部按照向主要營運決策者提 供的內部報告貫徹一致的方式報告。 負責分配資源和評估經營分部表現的 主要經營決策者被認定為作出策略性 決定的執行董事。







## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.7 Foreign currency translation

#### Functional and presentation currency (a)

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The Company's functional currency is United States Dollar ("US\$"). The Group's principal subsidiaries were incorporated in the PRC and these subsidiaries considered RMB as their functional currency. Since the majority of the assets and operations of the Group are located in the PRC, the consolidated financial statements are presented in RMB (unless otherwise stated) to reflect the primary economic environment of the Group's operations.

#### Transactions and balances (b)

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated income statement.

All foreign exchange gains and losses are presented in the consolidated income statement within 'other gains - net'.

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets such as equities classified as FVOCI are included in other comprehensive income.

#### Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

(i) assets and liabilities for each balance sheet presented are translated at the closing rate at the balance sheet date;

#### 重要會計政策摘要(續)

#### 外幣折算

#### 功能和列報貨幣

本集團每個主體的財務報表所列項目 均以該主體經營所在的主要經濟環境 的貨幣(「功能貨幣」)計量。本公司的 功能貨幣為美元(「美元」)。本集團 的主要附屬公司於中國註冊成立及該 等附屬公司視人民幣為其功能貨幣。 由於本集團大部分資產及業務位於中 國,故綜合財務報表以人民幣呈報 (除另有説明外)以反映本集團業務所在 主要經濟環境。

## 交易及結餘

外幣交易採用交易或項目重新計量的 估值日期的匯率換算為功能貨幣。結 算此等交易產生的匯兑收益和虧損以 及將外幣計值的貨幣資產和負債以年 終匯率折算產生的匯兑收益和虧損在 綜合收益表確認。

所有匯兑收益和虧損在綜合收益表內 的「其他收益-淨額」中列報。

非貨幣性金融資產及負債(例如按公 平值透過損益持有的權益)的折算差 額在損益中確認為公平值收益和虧損 的一部份。非貨幣性金融資產(例如 分類為按公平值透過其他全面收益記 賬的金融資產的權益)的折算差額包 括在其他全面收益內。

#### 集團公司

其功能貨幣與本集團的列報貨幣不同 的所有集團內的主體(當中沒有惡性 通貨膨脹經濟的貨幣)的業績和財務 狀況按如下方法換算為列報貨幣:

(i) 每份列報的資產負債表內的資 產和負債按該資產負債表日期 的期末匯率換算;

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.7 Foreign currency translation (continued)

- Group companies (continued) (c)
- (ii) income and expenses for each consolidated income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rates on the dates of the transactions); and
- all resulting currency translation differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are recognised in other comprehensive income. When a foreign operation is sold or any borrowings forming part of the net investment are repaid, the associated exchange differences are reclassified to profit or loss, as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Currency translation differences arising are recognised in other comprehensive income.

#### Disposal of foreign operation and partial disposal

On the disposal of a foreign operation (that is, a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, or a disposal involving loss of significant influence over an associate that includes a foreign operation), all of the currency translation differences accumulated in equity in respect of that operation attributable to the equity holders of the Company are reclassified to profit or loss.

In the case of a partial disposal that does not result in the Group losing control over a subsidiary that includes a foreign operation, the proportionate share of accumulated exchange differences is reattributed to non-controlling interests and is not recognised in profit or loss. For all other partial disposals (that is, reductions in the Group's ownership interest in associates that do not result in the Group losing significant influence) the proportionate share of the accumulated exchange difference is reclassified to profit or loss.

#### 重要會計政策摘要(續)

#### 外幣折算(續)

- 集團公司(續)
- 每份綜合收益表內的收益和費 (ii) 用按平均匯率換算(除非此匯 率並不代表交易日期匯率的累 計影響的合理約數;在此情況 下,收支項目按交易日期的匯 率換算);及
- 所有由此產生的匯兑差額於其 (iii) 他全面收益確認。

於合併賬目時,換算海外實體任何投 資淨額以及指定為該等投資之對沖項 目的借款及其他金融工具產生之匯兑 差額於其他全面收益確認。於出售境 外業務或償還投資淨額的任何借款 時,相關匯兑差額重新分類至損益, 作為出售收益或虧損之一部份。

購買境外主體產生的商譽及公平值調 整視為該境外主體的資產和負債,並 按期末匯率換算。所引起之匯兑差額 於其他全面收益內確認。

#### 境外經營的處置和部分處置

對於境外經營的處置(即處置集團在 境外經營中的全部權益,或者處置涉 及喪失對擁有境外經營的附屬公司的 控制權,或處置涉及喪失對擁有境外 經營的聯營公司的重大影響力),就 該項經營累計計入權益的歸屬於本公 司權益持有人的所有匯兑差額均重新 分類至損益。

對於並不導致本集團喪失對擁有境外 經營的附屬公司的控制權的部分處 置,本集團在累計匯兑差額中的比例 份額重新歸屬於非控制性權益並且不 在損益中確認。對於所有其他部分處 置(即本集團在聯營公司中的所有權 權益的減少並不導致本集團喪失重大 影響),本集團在累計匯兑差額中的 比例份額重分類至損益。







## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.8 Property, plant and equipment

Property, plant and equipment is stated at historical cost less accumulated depreciation and accumulated impairment losses, if any, Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Freehold land is stated at cost less accumulated impairment losses, if any. Cost represents consideration paid for the purchase of the land. Freehold land is not subject to depreciation.

Construction-in-progress (the "CIP") represents buildings, plant and machinery under construction or pending installation and is stated at cost less accumulated impairment losses, if any. Cost includes the costs of construction and acquisition and capitalised borrowing costs. No depreciation is made on CIP until such time as the relevant assets are completed and ready for intended use. When the assets concerned are available for use, the costs are transferred to the appropriate category of property, plant and equipment and depreciated in accordance with the policy as stated below.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the consolidated income statement during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate the cost less impairment loss (if any), other than freehold land and construction in progress, to their residual values over their estimated useful lives, as follows:

| _ | Buildings                             | 20 to 60 years |
|---|---------------------------------------|----------------|
| _ | Furniture, machinery and equipment    | 2 to 15 years  |
| _ | Vehicles, aircraft and transportation | 5 to 20 years  |

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

#### 重要會計政策摘要(續)

#### 2.8 物業、廠房及設備

物業、廠房及設備乃按歷史成本值減 累計折舊及累計減值虧損(如有)後列 賬。歷史成本包括收購該等項目直接 產生的開支。

永久業權土地按成本減累計減值虧損 (如有)後列賬。成本指購買土地已付 對價。永久業權土地不計提折舊。

在建工程(「在建工程」)代表在建或有 待安裝的樓宇、廠房及機器,以成本 減累計減值虧損(如有)列賬。成本包 括建築及收購成本以及已資本化的借 款成本。在建工程項目直至相關資產 落成並達到預定可使用狀態前不作折 舊撥備。當有關資產可供使用,其成 本則轉入適當類別的物業、廠房及設 備,並按以下所述有關的政策計提折 舊。

後續成本只有在很可能為本集團帶來 與該項目有關的未來經濟利益,而該 項目的成本能可靠計量時,才包括在 資產的賬面值或確認為一項單獨資產 (如適用)。已更換零件的賬面值已被 終止確認。所有其他維修費用在產生 的財政期間內於綜合收益表支銷。

除永久業權土地及在建工程外,折舊 均以直線法計算,以於估計可使用年 期將成本減減值虧損(如有)分配至其 餘值,有關估計可使用年期如下:

樓宇 20至60年 傢俬、機器及設備 2至15年

車輛、飛機及

運輸工具 5至20年

資產的剩餘價值及可使用年期在每個 報告期末進行檢討,及在適當時調 整。

若資產的賬面值高於其估計可收回金 額,其賬面值即時撇減至可收回金 額。

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.8 Property, plant and equipment (continued)

Gains and losses on disposals are determined by comparing the proceeds with carrying amounts and are recognised within "other gains - net" in the consolidated income statement.

#### 2.9 Leasehold land and land use rights

Leasehold land and land use rights are stated at cost less accumulated amortisation and accumulated impairment losses (if any). Cost represents consideration paid for the rights to use the land on which various plants and buildings are situated for periods from 20 to 70 years. Amortisation of leasehold land and land use rights is calculated on a straight-line basis over the period of the leases.

#### 2.10 Investment properties

Properties that are held for long-term rental yields or for capital appreciation or both, and that are not occupied by the Group, are classified as investment properties.

Properties and the building component of investment properties are stated at cost less accumulated depreciation and accumulated impairment loss (if any). The land component of leasehold investment properties is accounted for as leasehold land and classified in leasehold land and land use rights.

Depreciation of investment properties is calculated using the straightline method to allocate cost less impairment loss (if any) to their residual value over their estimated useful lives of 10 to 40 years.

#### 2.11 Intangible assets

#### (a) Goodwill

Goodwill arises on the acquisition of subsidiaries represents the excess of the consideration transferred over the Company's interest in net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the non-controlling interest in the acquiree.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

#### 重要會計政策摘要(續)

#### 2.8 物業、廠房及設備(續)

出售的收益和虧損按所得款與賬面值 的差額釐定,並在綜合收益表內「其 他收益-淨額」中確認。

#### 2.9 租賃土地及土地使用權

租賃土地及土地使用權乃按成本值 減累計攤銷及累計減值虧損(如有)列 賬。成本值指就各廠房及樓宇所在年 限介平20至70年不等土地使用權所支 付的對價。租賃土地及土地使用權的 攤銷於租賃期內以直線法計算。

#### 2.10 投資物業

持有作長期租金收益或資本增值或上 述兩種目的及並非由本集團佔用的物 業,乃列作投資物業。

物業與投資物業的樓宇部分以成本 減累計折舊及累計減值虧損(如有)列 賬。租賃投資物業的土地部分作為租 賃土地入賬及列為租賃土地及土地使 用權。

投資物業的折舊以直線法將成本減去 減值虧損(如有)至殘值分攤至其估計 可使用年期10至40年計算。

#### 2.11 無形資產

#### (a) 商譽

商譽於收購附屬公司時產生,指已轉 撥對價超出本公司於被收購方可辨認 資產淨值、負債及或然負債公平值之 權益及被收購方非控制權益公平值之 數額。

為進行減值測試,於業務合併中收購 之商譽會分配至每個現金產出單元 (「現金產出單元 |) 或現金產出單元組 (預期可從合併中獲取協同利益)。商 譽被分配的每個單元或單元組指在主 體內商譽被監控作內部管理用途的最 低層次。商譽在經營分部層次進行監 控。







## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

## 2.11 Intangible assets (continued)

#### Goodwill (continued) (a)

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

#### (b) Trademarks

Separately acquired trademarks are shown at historical cost. Trademarks acquired in a business combination are recognised at fair value at the acquisition date. Trademarks have finite useful lives and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of trademarks over their estimated useful lives of 10 years.

#### (c) Software

Software represents purchased computer software and amortised over its estimated useful life of 5 years.

#### 2.12 Impairment of investment in subsidiaries, associates and nonfinancial assets

Assets that have an indefinite useful life, for example goodwill, are not subject to amortisation and are tested at least annually for impairment. Other non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets that do not generate independent cash inflows are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 重要會計政策摘要(續)

#### 2.11 無形資產(續)

#### 商譽(續)

商譽每年進行減值檢討,或當有事件 出現或情況改變顯示可能出現減值 時,作出更頻密檢討。商譽所載現金 產出單元之賬面值與可收回金額作比 較,可收回金額為使用價值與公平值 減出售成本之較高者。任何減值即時 確認為開支,且其後不會撥回。

#### (b) 商標

分開購入的商標按歷史成本列賬。在 業務合併中購入的商標按購買日的公 平值列賬。商標均有限定的可使用年 期,並按成本減累計攤銷列賬。攤銷 利用直線法將商標的成本分攤至其估 計可使用年期10年計算。

#### 軟件

軟件指已購置的電腦軟件及於5年估 計可使用年期攤銷。

#### 2.12 附屬公司、聯營公司及非金融 資產投資的減值

使用年期不確定的資產(例如商譽)毋 需攤銷,但至少每年須就減值進行-次測試。其他非金融資產,當有事件 出現或情況改變顯示賬面值可能無法 收回時就進行減值檢討。減值虧損按 資產的賬面值超出其可收回金額的差 額確認。可收回金額以資產的公平值 扣除銷貨成本及使用價值兩者之間較 高者為準。於評估減值時,並無產生 獨立現金流量的資產按可分開辨認現 金流量(現金產出單元)的最低層次組 合。除商譽外,已蒙受減值的非金融 資產在每個報告日期均就減值是否可 以轉回進行檢討。

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.12 Impairment of investment in subsidiaries, associates and nonfinancial assets (continued)

Impairment testing of the investments in subsidiaries is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount of the investee's net assets, including goodwill, in the consolidated financial statements.

The Group determines at each reporting date whether there is any objective evidence that the investment in an associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of and carrying amount of the associate and recognises the amount adjacent to "share of profits or losses of associates" in the income statement.

#### 2.13 Investments and other financial assets

#### 2.13.1 Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in the income statement or other comprehensive income. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at FVOCI.

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### 重要會計政策摘要(續)

#### 2.12 附屬公司、聯營公司及非金融 資產投資的減值(續)

當收到附屬公司投資的股息時,而股 息超過附屬公司在股息宣佈期間的全 面收益總額,或在獨立財務報表的投 資賬面值超過在綜合財務報表的被投 資方淨資產(包括商譽)賬面值,則必 須對有關投資進行減值測試。

本集團於各報告日期釐定是否有任何 客觀證據顯示於聯營公司之投資出現 減值。如有出現減值,本集團按聯營 公司之可收回金額與其賬面值之差額 計算減值金額,並於收益表內「應佔 聯營公司盈利或虧損 |確認金額。

#### 2.13 投資及其他金融資產

#### 2.13.1 分類

本集團按以下計量類別分類其金融資 產:

- 其後將按公平值透過其他全面 收益或按公平值透過損益記賬 的金融資產;及
- 將按攤銷成本計量之金融資

分類取決於本集團管理金融資產及現 金流量合約條款之業務模式。

就按公平值計量之資產而言,收益及 虧損將於收益表或其他全面收益記 賬。就並非持作買賣的權益工具投資 而言,將取決於本集團是否於初始確 認時已不可撤回地選擇按公平值計入 其他全面收益將股本投資列賬。

本集團於及僅於管理該等資產之業務 模式改變時,方會重新分類債務投 資。







## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

(continued)

#### 2.13 Investments and other financial assets (continued)

#### 2.13.2 Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

#### 2.13.3 Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in the consolidated income statement.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### Debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in the income statement and presented in other gains/losses together with foreign exchange gains and losses. Impairment losses are presented in the consolidated income statement.

#### 重要會計政策摘要(續)

#### 2.13 投資及其他金融資產(續)

#### 2.13.2 確認及終止確認

以常規方式購買及出售的金融資產於 交易日(即本集團承諾購買或出售資 產的日期)確認。當從金融資產收取 現金流量的權利已到期或已轉讓且本 集團已實質上轉移了所有權的所有風 險和報酬時,金融資產終止確認。

#### 2.13.3 計量

於初步確認時,本集團按公平值加收 購該金融資產直接應佔之交易成本計 量金融資產(倘金融資產並非按公平 值透過損益記賬)。按公平值透過損 益記賬之金融資產之交易成本於綜合 收益表中列作開支。

確定具有嵌入衍生工具之金融資產之 現金流量是否僅為支付本金及利息 時,需從金融資產之整體進行考慮。

#### 債務工具

債務工具的後續計量取決於本集團管 理資產的業務模式及該項資產之現金 流量特點,本集團將其債務工具分類 為三種計量類別:

攤銷成本: 為收取合約現金流 量而持有,且現金流量僅為支 付本金及利息之資產按攤銷成 本計量。該等金融資產之利息 收入按實際利率法計入金融收 入。終止確認產生的任何收益 或虧損直接於收益表中確認, 並於其他收益/虧損中與外匯 收益及虧損一併列示。減值虧 損於綜合收益表中列示。

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.13 Investments and other financial assets (continued)

#### 2.13.3 Measurement (continued)

#### Debt instruments (continued)

- FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Changes in fair value are taken through other comprehensive income ("OCI"), except for the recognition of impairment gains or losses, interest income and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/losses. Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains/losses and impairment expenses are presented as separate line item in the income statement.
- FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in the income statement and presented net within other gains/losses in the period in which it arises.

#### Equity instruments

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in the income statement as other income when the Group's right to receive payments is established.

#### 重要會計政策摘要(續)

#### 2.13 投資及其他金融資產(續)

#### 2.13.3 計量(續)

#### 債務工具(續)

- 按公平值透過其他全面收益記 賬:倘持有資產目的為收取合 約現金流量及銷售金融資產, 且資產的現金流量純粹為本金 及利息付款,則按公平值計入 其他全面收益計量。公平值變 動計入其他全面收益(「其他全 面收益」),惟減值損益、利 息收入及匯兑損益於損益中確 認。於終止確認金融資產時, 先前於其他全面收益確認的累 計收益或虧損由權益重新分類 至損益並於其他收益/虧損確 認。該等金融資產所產生利息 收入乃使用實際利率法計入 財務收入。匯兑收益及虧損於 其他收益/虧損呈列,而減值 開支在損益表中呈列為獨立項 目。
- 按公平值透過損益記賬:不符 合攤銷成本標準或按公平值透 過其他全面收益記賬之資產乃 按公平值透過損益記賬。隨後 按公平值透過損益記賬之債務 投資之收益或虧損於收益表中 確認,並於產生期間按淨額呈 列於其他收益/虧損中。

#### 權益工具

本集團所有股本投資隨後按公平值計 量。倘本集團管理層已選擇將股本投 資之公平值收益及虧損於其他全面收 益呈列,則終止確認投資後,概無後 續重新分類公平值收益及虧損至損 益。本集團收取付款之權利確立時, 有關投資之股息繼續於收益表中確認 為其他收入。







## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

(continued)

#### 2.13 Investments and other financial assets (continued)

2.13.3 Measurement (continued)

Equity instruments (continued)

Changes in the fair value of financial assets at FVPL are recognised in other gains/losses in the income statement as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

#### 2.13.4 Impairment

The Group assesses on a forward-looking basis the expected credit losses ("ECLs") associated with its debt instruments carried at amortised cost and FVOCI. The Group measures a loss allowance for a financial asset at an amount equal to the lifetime ECL if the credit risk on that financial asset has increased significantly since initial recognition. If the credit risk on a financial asset has not increased significantly since initial recognition, the Group measures the loss allowance for that financial asset at an amount equal to 12-month ECL.

For trade receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables, see Note 3.1(b) for further details.

#### 2.14 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average method. The cost of finished goods and work in progress comprises raw materials, labour, other direct costs and related production overheads (based on normal operating capacity). It excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling costs.

#### 重要會計政策摘要(續)

#### 2.13 投資及其他金融資產(續)

2.13.3 計量(續)

#### 權益工具(續)

按公平值計入損益之金融資產公平值 變動乃於收益表中其他收益/虧損中 確認(如適用)。按公平值計入其他全 面收益計量之股本投資減值虧損(及 減值虧損之撥回)不會與其他公平值 變動分開呈報。

#### 2.13.4 減值

本集團按前瞻性基準評估其按攤銷成 本及按公平值透過其他全面收益列賬 的債務工具的相關預期信用損失(「預 期信用損失」)。如果該金融資產的信 用風險自初始確認後大幅增加,則本 集團計量金融資產的虧損撥備,其金 額等於整個存續期的預期信用損失。 如果金融資產的信用風險自初始確認 後未顯著增加,則本集團以等於12個 月預期信用損失的金額計量該金融資 產的虧損撥備。

就貿易應收款而言,本集團採用香港 財務報告準則第9號所准許的簡化方 法,該方法規定於初步確認應收款時 須確認預期使用年期虧損。有關進一 步詳情請參閱附註3.1(b)。

#### 2.14 存貨

存貨按成本及可變現淨值兩者的較低 者列賬。成本利用加權平均法釐定。 製成品及在製品的成本包括原材料、 勞工、其他直接費用和相關的間接生 產費用(依據正常經營能力)。這不包 括借款費用。可變現淨值為在日常營 運活動中的估計銷售價,減適用的變 動出售成本。

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.15 Trade and other receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less, they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method. See Note 2.13 for further information about the Group's accounting for trade receivables and Notes 2.13.4 and 3.1 (b) for a description of the Group's impairment policies.

#### 2.16 Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

## 2.17 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Where any group company purchases the Company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes), is deducted from equity attributable to the Company's equity holders until the shares are cancelled or reissued.

#### 重要會計政策摘要(續)

#### 2.15 貿易應收款及其他應收款

貿易應收款為在日常營運活動中就商 品銷售或服務執行而應收客戶的款 項。如貿易應收款及其他應收款的收 回預期在一年或以內,其被分類為流 動資產;否則分類為非流動資產。

除包含重大融資組成部份的貿易應收 款以公平值確認外,其餘貿易應收款 初始按無附帶條件的對價金額確認。 本集團所持有的貿易應收款主要目的 為獲取合約現金流量,因此後續以實 際利率法按攤銷成本計量。有關本集 團對貿易應收款的會計處理及本集團 減值政策的描述的進一步詳情見附註 2.13以及附註2.13.4及3.1(b)。

#### 2.16 現金及現金等價物

於綜合現金流量表中,現金及現金等 價物包括手頭現金、銀行通知存款以 及原到期為三個月或以下的其他短期 高流動性投資。

#### 2.17 股本

普通股被分類為權益。

直接歸屬於發行新股或購股權的新增 成本在權益中列為所得款的減少(扣 除税項)。

如任何集團公司購入本公司的權益 股本(庫存股),所支付的對價,包括 任何直接所佔的新增成本(扣除所得 税),自歸屬於本公司權益持有人的 權益中扣除,直至股份被註銷或重新 發行為止。







# **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

(continued)

#### 2.18 Financial liabilities

#### 2.18.1 Classification

The Group's financial liabilities include trade payables, accruals and other payables, lease liabilities, borrowings and other non-current liabilities.

#### 2.18.2 Recognition and derecognition

Financial liabilities are recognised when and only when the Group becomes a party to the contractual provisions of the instruments and on a trade date basis. A financial liability is derecognised when and only when the liability is extinguished, that is, when the obligation specified in the relevant contract is discharged, cancelled or expires.

#### 2.18.3 Measurement

All financial liabilities are recognised initially at their fair value and subsequently measured at amortised cost, using the effective interest method, unless the effect of discounting would be insignificant, in which case they are stated at cost

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 2.19 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated income statement over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

#### 重要會計政策摘要(續)

#### 2.18 金融負債

#### 2.18.1 分類

本集團的金融負債包括貿易應付款、 應計費用及其他應付款、租賃負債、 借款及其他非流動負債。

#### 2.18.2 確認及終止確認

當日僅當本集團成為工具合約條款的 訂約方及於交易日,金融負債予以確 認。當且僅當責任消除時,即相關合 同中規定的義務被解除、取消或到期 時,金融負債才終止確認。

#### 2.18.3 計量

所有金融負債首次按其公平值確認, 及其後以實際利率法按攤銷成本計 量,惟倘折現之影響並不重大,則按 成本列賬。

貿易應付款初始以公平值確認,其後 利用實際利率法按攤銷成本計量。

#### 2.19 借款

借款初始按公平值並扣除產生的交易 費用確認。借款其後按攤銷成本列 賬;所得款(扣除交易成本)與贖回價 值的任何差額利用實際利率法於借款 期間內在綜合收益表確認。

設立貸款融資時支付的費用倘部分或 全部融資將會很可能提取,該費用確 認為貸款的交易費用。在此情況下, 費用遞延至貸款提取為止。如沒有證 據證明部分或全部融資將會很可能被 提取,則該費用資本化作為流動資金 服務的預付款,並按有關的融資期間 攤銷。

除非本集團可無條件將負債的結算遞 延至資產負債表日後最少12個月,否則 借款分類為流動負債。

Notes to the Consolidated Financial Statements



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.20 Borrowings costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets. until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### 2.21 Current and deferred income tax

The income tax expense for the year comprises current and deferred income tax. Income tax is recognised in the consolidated income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the income tax is also recognised in other comprehensive income or directly in equity, respectively.

#### Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and considers whether it is probable that a taxation authority will accept an uncertain tax treatment. The Group measures its tax balances either based on the most likely amount or the expected value, depending on which method provides a better prediction of the resolution of the uncertainty.

#### 重要會計政策摘要(續)

#### 2.20 借款成本

可直接歸屬且需經較長時間方能達至 預定可使用或出售狀態之合資格資產 收購、建造或生產的一般及特定借款 成本,計入該等資產之成本,直至達 至其預定可使用或出售狀態為止。

就特定借款,因有待合資格資產的支 出而臨時投資賺取的投資收入,須自 合資格資本化之借款成本中扣除。

所有其他借款成本於其產生期間於損 益確認。

#### 2.21 當期及遞延所得税

本年度所得税費用包括當期及遞延所 得税項。所得税在綜合收益表中確 認,但與在其他全面收益中或直接在 權益中確認的項目有關者則除外。在 該情況下,所得税亦分別在其他全面 收益或直接在權益中確認。

#### 當期所得税

當期所得税支出根據本公司的附屬公 司及聯營公司經營及產生應課税收入 的國家於資產負債表日已頒佈或實質 上已頒佈的税務法例計算。管理層就 適用税務法例解釋所規限的情況定期 評估報税表的狀況,並考量税務機關 是否很有可能接受不確定的税務處 理。本集團借由使用最可能金額或期 望值方法之一(取決於本集團預期何 種方法更能預測不確定性的結果), 計量其税項結餘。







# **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

(continued)

#### 2.21 Current and deferred income tax (continued)

#### Deferred income tax

### Inside basis differences

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

#### Outside basis differences

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries and associates, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally, the Group is unable to control the reversal of the temporary difference for associates. Only when there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference in the foreseeable future, deferred tax liability in relation to taxable temporary differences arising from the associate's undistributed profits is not recognised.

Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries and associates only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

#### 重要會計政策摘要(續)

#### 2.21 當期及遞延所得税(續)

### 遞延所得税

#### 內在差異

遞延所得税利用負債法確認資產及負 債的税基與資產及負債在綜合財務報 表的賬面值差額而產生的暫時性差 異。然而,若遞延所得税來自在交易 (不包括業務合併)中對資產或負債的 初始確認,而在交易時不影響會計損 益或應課税利潤或損失,則不作記 賬。遞延所得税採用在資產負債表日 前已頒佈或實質上已頒佈,並在有關 的遞延所得税資產實現或遞延所得税 負債結算時預期將會適用的税率(及 法例)而釐定。

遞延所得税資產是就很可能有未來應 課税利潤而就此可使用暫時性差異而 確認。

#### 外在差異

遞延所得税負債就附屬公司及聯營公 司投資產生的應課税暫時性差異而準 備,但假若本集團可以控制暫時性差 異的轉回時間, 而暫時性差異在可預 見將來很可能不會轉回則除外。本集 團一般未能為聯營公司控制暫時性差 異之轉回。僅於訂立協議授權本集團 有能力,於可見未來控制暫時性差異 之轉回時,聯營公司之未分配溢利產 生應課税暫時性差異有關之遞延税項 負債不予確認。

遞延所得税資產就於附屬公司及聯營 公司投資產生之可扣減暫時性差異予 以確認,惟暫時性差異可能將於日後 撥回,且有充足之應課税溢利而動用 暫時性差異。

Notes to the Consolidated Financial Statements



### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.22 Employee benefits

#### Pension obligations

The Group participates in various defined contribution plans administered by the relevant authorities or third parties, where appropriate, and defined benefit plans for its employees in places where it conducts business.

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is a pension plan that is not a defined contribution plan.

For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group participated in defined contribution plans for its employees in the Chinese mainland, Hong Kong and Singapore, as well as certain employees in the Taiwan region, pursuant to relevant labour laws and regulations, whereby the Group is required to make contributions calculated based on a certain percentage of the employees' relevant wages or income. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available. There were no forfeited contributions for the defined contribution plans as the Group's contributions were immediately vested to the employees.

Typically, defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

#### 重要會計政策摘要(續)

#### 2.22 員工福利

#### (a) 退休金義務

本集團在其經營活動地區參與由有關 當局或第三方(如適用)管理的各項員 工界定供款計劃及為其員工提供界定 受益計劃。

界定供款計劃乃本集團向一家獨立機 構支付固定定額退休金供款的退休金 計劃。若該基金並無持有足夠資產向 所有員工就其在當期及以往期間的服 務支付福利,本集團亦無法定或推定 責任支付進一步供款。界定受益計劃 乃一項並非界定供款計劃的退休計 割。

對於界定供款計劃,本集團以強制 性、合同性或自願性方式向公開或私 人管理的退休保險計劃供款。根據相 關勞工法律法規,本集團為其中國境 內、香港及新加坡的員工以及在台灣 地區的部分員工參加了界定供款計 劃,就此本集團須按員工相關薪資或 收入之若干百分比計算作出供款。本 集團作出供款後,即無進一步付款義 務。供款到期時,則會確認為員工福 利開支。預付供款按照現金退款或可 減少未來付款而確認為資產。本集團 就界定供款計劃作出的供款即時歸屬 員工,因此概不存在被沒收的界定供 款計劃之供款。

界定受益計劃一般會釐定員工在退休 時可收取的退休褔利金額,通常視乎 年齡、服務年資和薪酬補償等一個或 多個因素而定。









# **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

(continued)

#### 2.22 Employee benefits (continued)

#### Pension obligations (continued)

The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation. In countries where there is no deep market in such bonds, the market rates on government bonds are used.

The current service cost of the defined benefit plan, recognised in the income statement in employee benefit expense, except where included in the cost of an asset, reflects the increase in the defined benefit obligation results from employee service in the current year. Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognised immediately in profit or loss as past service costs.

Past-service costs are recognised immediately in income.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the income statement.

Remeasurement and actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the period in which they occur, directly in other comprehensive income. They are included in capital reserves in the statement of changes in equity and in the balance sheet.

#### (b) Bonus plan

The Group recognises provision for bonuses where contractually obliged or where there is a past practice that has created a constructive obligation.

#### 重要會計政策摘要(續)

#### 2.22 員工福利(續)

#### 退休金義務(續)

於資產負債表內就界定受益退休計劃 確認的負債為界定受益退休責任於報 告期末的現值(扣除計劃資產的公平 值)。界定受益責任每年均由獨立精 算師以預測單位貸計法計算。界定受 益責任的現值乃以使用支付福利的貨 幣計值,且到期條款與相關退休責任 的條款相約的高質企業債券的利率貼 現預計未來現金流出額釐訂。倘於欠 缺該等企業債券深廣市場的國家,則 採用政府債券的市場率。

界定受益計劃的當期服務成本於收益 表確認為員工福利開支(已包括在資 產成本內除外),反映在現年度因為 員工服務而產生的界定福利債務增 加。因計劃修訂或削減而導致的界定 受益義務的現值變動,會立即在損益 中確認為過往服務成本。

過往服務成本即時於收益內確認。

淨利息成本採用界定受益責任的淨結 餘之貼現率及計劃資產的公平值計 算。此項成本列入收益表的員工福利 開支內。

因按經驗作出調整及精算假設改變而 產生的精算盈虧在其發生期間,直接 在其他全面收益中確認。 它們包括在 權益變動表及資產負債表的資本儲備 中。

#### 花紅計劃

本集團於合約規定或因以往慣例產生 推定責任時就花紅確認撥備。

Notes to the Consolidated Financial Statements



### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.22 Employee benefits (continued)

#### Employee leave entitlements

A provision is made for the estimated liability for annual leave and long-service leave as a result of services rendered by employees up to the balance sheet date. Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

#### 2.23 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

### 2.24 Revenue recognition

#### Sale of goods

The Group manufactures and sells rice crackers, dairy products and beverages, snack foods and other products. Sales are recognised when control of the products has transferred, being when the products are delivered to the customer, the customer has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the customer's acceptance of the products. Delivery occurs when the products have been shipped to the specific location, the risks of obsolescence and loss have been transferred to the customer, and either the customer has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the Group has objective evidence that all criteria for acceptance have been satisfied.

### 重要會計政策摘要(續)

#### 2.22 員工福利(續)

#### (c) 員工享有假期權利

員工假期乃按截至資產負債表日止因 員工提供服務而產生之估計年假及長 期服務假計提撥備。員工應享病假及 產假之權利,僅於支取假期時方予確 認。

#### 2.23 準備

當本集團因已發生的事件而產生現有 的法律或推定義務;很可能需要有資 源的流出以結算義務;及金額已被可 靠估計,則確認準備。但不會就未來 經營虧損確認準備。

如有多項類似義務,其需要在結算中 有資源流出的可能性,則可根據義務 的類別整體考慮。即使在同一義務類 別所包含的任何一個項目相關的資源 流出的可能性極低,仍須確認準備。

準備採用税前利率按照預期需結算有 關義務的支出現值計量,該利率反映 當時市場對金錢時間值和有關義務固 有風險的評估。隨著時間過去而增加 的準備確認為利息費用。

#### 2.24 收益確認

#### 貨品銷售

本集團製造及銷售米果、乳品及飲 料、休閒食品以及其他產品。銷售於 產品的控制權已轉移(即產品交付予 客戶)、客戶可全權決定產品的銷售 渠道及售價及並無可能影響客戶接納 產品的未履行責任時確認。當產品運 送到指定地點時交付即告完成。當客 户按照銷售合約接納產品,或接納條 款已失效,或本集團有客觀證據證明 所有接納標準均已達成時,產品毀損 及遺失之風險轉由客戶承擔。







# **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

(continued)

#### 2.24 Revenue recognition (continued)

Sale of goods (continued)

The products are often sold with retrospective volume discounts based on aggregate sales over a period of time. Revenue from these sales is recognised based on the price specified in the contract, net of the estimated volume discounts. Accumulated experience is used to estimate and provide for the discounts, and revenue is only recognised to the extent that it is highly probable that a significant reversal will not occur. A refund liability (included in accruals and other payables) is recognised for expected volume discounts payable to customers in relation to sales. No element of financing is deemed present as the sales are made with a credit term of 60 to 90 days, which is consistent with market practice.

A receivable is usually recognised when revenue recognised as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

The Group's obligations to provide a refund for faulty products are under the standard warranty terms. Accumulated experience is used to estimate such returns at the time of sale. Because of the large size and low value of each individual product, the amounts of products returned were immaterial. It is highly probable that a significant reversal in the cumulative revenue recognised will not occur. Therefore, no refund liability for goods return was recognised. The validity of this assumption and the estimated amount of returns are reassessed at each reporting date.

For certain payments to customers for promotion activities, the customers did not provide a distinct good or service to the Group and therefore recorded as a deduction of revenue.

The Group does not expect to have any contracts where the period between the transfer of the promised goods to the customer and payment by the customer exceeds one year. As a consequence, the Group does not adjust any of the transaction prices for the time value of money.

### 2.25 Government grants

Incentive grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions. And the grants were recognised in the income statement when there are no unfulfilled conditions or other contingencies attaching to such grants.

#### 重要會計政策摘要(續)

#### 2.24 收益確認(續)

貨品銷售(續)

產品通常以一段時期內的銷售總量為 基準,進行追溯批量折扣銷售。該等 銷售的收益乃基於合約規定的價格, 經扣除估計批量折扣後確認。本公司 使用累積的經驗估計及提供折扣,且 收益僅於重大撥回極大可能不會產生 時確認。當預期向客戶應付有關銷售 的批量折扣時確認退款責任(包括於 應計費用及其他應付款內)。由於銷 售之信用期為60日至90日,符合市場 慣例,故並不存在融資因素。

應收款通常於收益確認時確認,因從 那一刻開始,付款之到期僅須時間的 流逝,故收取對價成為無條件。

本集團有責任向質保期內的瑕疵產品 提供退款。本集團於銷售時使用累積 經驗估計有關退款。因產品規模大及 單個產品價值低,故退貨量並不重 大。已確認累積收益之重大撥回極大 可能不會產生。因此,概無就退貨確 認退款負債。本集團於各報告日期重 新評估上述假設之有效性及對退款金 額的估計。

就推廣活動向客戶作出的若干付款而 言,客戶並無向本集團提供特定的商 品或服務,故被列作收益扣減。

本集團並不預期出現任何將承諾的貨 物轉讓給客戶到客戶付款之間的期限 超過一年的合同。因此,本集團並無 就貨幣時間價值調整任何交易價格。

### 2.25 政府補助金

當能夠合理地保證政府補助金將可收 取,而本集團將會符合所有附帶條件 時,將政府提供的補助按其公平值確 認入賬。當有關補助並無附帶未達成 的條件及其他或然事項時,於收益表 確認補助。

Notes to the Consolidated Financial Statements



### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### 2.25 Government grants (continued)

Government grants relating to costs are deferred and recognised in the income statement over the period necessary to match them with the costs that they are intended to compensate.

Government grants relating to property, plant and equipment are presented by deducting the grant in calculating the carrying amount of the asset, and recognised in profit or loss over the life of a depreciable asset as a reduced depreciation expense.

#### 2.26 Interest income

Interest income on financial assets at amortised cost calculated using the effective interest method is recognised in the consolidated income statement.

Interest income is presented as finance income where it is earned from financial assets that are held for cash management purposes, see Note 26 below. Any other interest income is included in other gains.

#### 2.27 Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group.

The Group leases various offices and warehouses. Rental contracts are typically made for fixed periods but may have extension options. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, and leased assets may not be used as security for borrowing purposes.

Each lease payment is allocated between the liability cost and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use assets are depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

### 重要會計政策摘要(續)

#### 2.25 政府補助金(續)

與成本有關之政府補助金遞延入賬, 並配合按擬補償之成本所需期間計入 收益表中。

與購買物業、廠房及設備有關的政府 補助金,在計算資產賬面價值時將補 助金額扣除,並按有關資產的預計使 用壽命期間透過確認為折舊費用的減 少計入當期損益。

#### 2.26 利息收入

按攤銷成本計量的金融資產的利息收 入使用實際利率法計算,於綜合收益 表確認為其他收入。

利息收入呈列為持作現金管理用途的 金融資產所賺取的財務收入,見下文 附註26。任何其他利息收入均被計入 其他收益。

### 2.27 租賃

租賃於租賃資產可供本集團使用之日 確認為使用權資產及相應負債。

本集團租賃各種辦公室及倉庫。租約 一般為固定期,惟可能涵蓋延期選擇 權。租賃條款按個別基準協商且包含 多種不同條款及條件。租賃協議並無 施加任何條款,而租賃資產不得用作 借款的擔保品。

每筆租賃付款分配至負債成本及融資 成本。融資成本於租期內自損益扣 除,藉此制定各期間負債結餘的固定 週期利率。使用權資產按資產可使用 年期或租期(以較短者為準)以直線法 折舊。倘本集團合理確定行使購買選 擇權,則使用權資產於相關資產的可 使用年期內予以折舊。







# **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

(continued)

#### 2.27 Leases (continued)

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of fixed payments (including in-substance fixed payments).

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

To determine the incremental borrowing rate, the Group uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing condition since third party financing was received.

All land in the PRC is stated-owned and no individual land ownership right exists. The Group acquired the right to use certain land. The premiums paid for such right are treated as prepayment for operating lease and recorded at cost as right-of-use assets, which are depreciated over the lease periods using the straight-line method.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability, and
- any lease payments made at or before the commencement date less any lease incentives received.

The Group applies the short-term lease recognition exemption to its short-term leases of property and other equipment (that is those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of office equipment and laptop computers that are considered to be of low value. Payments associated with short-term leases of property, equipment, vehicle, and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss.

### 重要會計政策摘要(續)

#### 2.27 租賃(續)

租賃產生的資產及負債初步按現值計 量。租賃負債包括固定付款(包括實 質固定付款)的淨現值。

根據合理確定擴大選擇權作出的租賃 付款亦計入負債的計量。

租賃付款額按照租賃內含利率貼現。 如果無法確定該利率,則應採用承租 人的增量借款利率,即承租人為在類 似經濟環境下獲得價值相近的資產, 以類似條款及條件借入資金而必須支 付的利率。

為釐定增量借款利率,本集團以個別 承租人最近收取的第三方融資作為起 點,並調整以反映自收取第三方融資 以來的融資狀況變動。

所有於中國的土地均屬國家擁有,故 並無個人土地擁有權。本集團取得使 用若干土地的權利。就有關權利支付 的地價視為經營租賃的預付款項,並 按成本入賬為使用權資產,於租賃期 內以直綫法折舊。

使用權資產按成本計量,包括以下各 項:

- 租賃負債的初步計量金額;及
- 於開始日期或之前所作的任何 租賃付款減任何已收租賃優 惠。

本集團對其物業及其他設備的短期租 賃應用短期租賃確認豁免,有關租賃 即於開始日期起計的租期為十二個月 或以下及不包括購買選擇權的該等租 賃。本集團亦對被視為低價值的辦公 室設備及手提電腦的租賃應用低價值 租賃的確認豁免。與設備及汽車短期 租賃及低價值資產所有租賃相關的付 款以直線法於損益確認為開支。

Notes to the Consolidated Financial Statements



### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

## 2.27 Leases (continued)

Extension and termination options are included in few property and equipment leases across the Group. These terms are used to maximise operational flexibility in terms of managing contracts. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

Lease income from operating leases where the Group is a lessor is recognised in profit or loss on a straight-line basis over the lease term. Initial direct costs incurred in obtaining an operating lease are added to the carrying amount of the underlying asset and recognised as expense over the lease term on the same basis as lease income. The respective leased assets are included in the balance sheet based on their nature.

#### 2.28 Earnings per share

Basic earnings per share are calculated by dividing the profit attributable to equity holders of the Company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year and excluding treasury shares.

Diluted earnings per share adjust the figures used in the determination of basic earnings per share to take into account the post-tax effect of interest and other financing costs associated with dilutive potential ordinary shares, and the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

#### 2.29 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and Company's financial statements in the period in which the dividend is approved by the Company's shareholders or Directors, when appropriate.

#### 重要會計政策摘要(續)

#### 2.27 租賃(續)

本集團的若干物業及設備租賃包含延 期及終止選擇權。該等條款乃用於就 管理合約令經營靈活性最大化。所持 有的大部分延期及終止選擇權僅可由 本集團行使,唯不得由有關出租人行 使。

本集團作為出租人的經營租賃收入在 租賃期內按直線法於損益確認。為獲 取經營租賃所發生的初始直接費用計 入基本資產的賬面金額,並在租賃期 內按照與租賃收入相同的基礎確認為 費用。個別租賃資產按其性質在資產 負債表中列示。

#### 2.28 每股盈利

每股基本盈利乃按歸屬於本公司權益 持有人之溢利(不包括普通股以外之 任何支付權益成本)除以於財政年度 內已發行普通股之加權平均數(已就 年內已發行之普通股之紅利元素作出 調整以及並不包括庫存股份)計算。

每股攤薄盈利調整用於釐定每股基本 盈利之數字以計及與潛在攤薄普通股 有關之利息及其他融資成本之除所得 税後影響,及假設所有潛在攤薄普通 股換股,則將為額外普通股之加權平 均數。

#### 2.29 股息分派

分派予本公司股東的股息於股息獲本 公司股東或董事(如適用)批准期間在 本集團及本公司的財務報表中確認為 負債。







#### **FINANCIAL RISK MANAGEMENT**

#### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, price risk and cash flow and fair value interest rate risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

- Market risk
- Foreign exchange risk

The Company's functional currency is US\$ and majority of its subsidiaries' functional currency is RMB. Foreign exchange risk arises from future purchases from overseas, and certain recognised assets or liabilities, such as the cash and bank balances which are denominated in US\$ and other currencies (Note 16), and borrowings denominated in RMB of the subsidiaries of which functional currency is US\$. The Group has not hedged its foreign exchange rate risk because the exposure, after netting off the assets and liabilities subject to foreign exchange risk, is not significant.

As at 31 March 2023, if US\$ had weakened/strengthened by 10% against RMB with all other variables held constant, the post-tax profit for the year ended 31 March 2023 would have been RMB5,254,000 lower/higher (for the year ended 31 March 2022; RM7.547.000). mainly as a result of foreign exchange losses/gains on translation of RMB denominated borrowings.

#### (ii) Price risk

The Group is exposed to equity securities price risk because the equity investments held by the Group which are classified in the consolidated balance sheet as financial assets at fair value through other comprehensive income. The Group has not hedged its price risk arising from these investments (Note 12) and will continue to monitor price risk exposure.

For the Group's equity investments that are publicly traded, the fair value is determined with reference to quoted market prices. For the Group's equity investments that are not publicly traded, the Group uses its judgement to select a variety of methods and make assumptions that are mainly based on market conditions existing at each balance sheet date.

#### 財務風險管理

#### 3.1 財務風險因素

本集團的活動承受著多種的財務風 險:市場風險(包括外匯風險、價 格風險及現金流量及公平值利率風 險)、信用風險及流動性風險。本集 團的整體風險管理計劃專注於金融市 場的難預測性,並尋求儘量減低對本 集團財務表現的潛在不利影響。

- 市場風險
- 外匯風險

本公司的功能貨幣為美元,而其大多 數附屬公司的功能貨幣為人民幣。外 匯風險源自境外的未來購買,及若干 已確認資產或負債,例如以美元及其 他貨幣列值之現金及銀行存款(附註 16) 以及以人民幣列值之附屬公司借 貸,其功能貨幣為美元。由於涉及外 匯風險的資產與負債抵銷後之風險承 擔度並不重大,本集團並無對沖其外 幣匯率風險。

於2023年3月31日,假若美元兑人民 幣貶值/升值10%,而所有其他變數 維持不變,截至2023年3月31日止年 度的除税後利潤將會減少/增加人民 幣5,254,000元(截至2022年3月31日 止年度:人民幣7,547,000元),主要 由於換算以人民幣列值借款所引致的 匯兑虧損/收益。

#### (ii) 價格風險

由於本集團持有的股本投資在綜合資 產負債表列為按公平值透過其他全面 收益記賬的金融資產,本集團面臨股 本證券價格風險。本集團並無對沖該 等投資的價格風險(附註12)並會持續 對價格風險進行管理。

就本集團公開買賣的股本投資而言, 公平值參照市場報價而釐定。就本集 團並非公開買賣的股本投資而言,本 集團使用判斷以選出多種方法和主要 依據每個資產負債表日的現行市場狀 況作出假設。

Notes to the Consolidated Financial Statements



### FINANCIAL RISK MANAGEMENT (continued)

- 3.1 Financial risk factors (continued)
- Market risk (continued) (a)
- Cash flow and fair value interest rate risk

The Group's main interest rate risk arises from bank borrowings with variable rates, which expose the Group to cash flow interest rate risk. In 2017, the Group issued US\$500,000,000 guaranteed bonds ("Bonds") which were repaid in whole on 27 April 2022. The Bonds and other bank borrowings bear interest at a fixed rate, which expose the Group to fair value interest rate risk. Details of fixed and variable interest rates borrowings are disclosed in Note 30. The interest rates and terms of repayments of bank borrowings are disclosed in Note 21.

The Group currently does not use any financial instruments to hedge against its interest rate risk exposure. Management will continue to monitor interest rate risk exposure and will consider hedging significant interest rate risk exposure should the need arise.

For the year ended 31 March 2023, if interest rates on bank borrowings had been 10% higher/lower with all other variables held constant, the profit before tax would have been RMB25,960,000 lower/ higher (for the year ended 31 March 2022: RMB3,634,000), mainly as a result of higher/lower interest expenses on floating rate borrowings.

Except for short-term and long-term bank deposits, the Group has no other significant interest-bearing assets. Management does not anticipate significant impact on interest-bearing assets resulted from the changes in interest rates because the interest rates of bank deposits are relatively low and not expected to change significantly.

#### Credit risk (b)

The Group has no significant concentrations of credit risk. The carrying amounts of short-term and long-term bank deposits, cash and bank balances, trade and other receivables included in the consolidated financial statements represent the Group's maximum exposure to credit risk in relation to its financial assets. The Group considers that default has occurred when a financial asset is more than 120 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

#### 財務風險管理(續)

- 3.1 財務風險因素(續)
- 市場風險(續) (a)
- 現金流量及公平值利率風險

本集團的主要利率風險源自按浮動利 率計息的銀行借款,其使本集團面臨 現金流量利率風險。於2017年,本集 **国發行有擔保債券500,000,000美元** (「債券」),並已於2022年4月27日悉 數償還。債券及按定息計息的其他銀 行借款則令本集團面對公平值利率風 險。固定利率及浮動利率借款的詳情 在附註30中披露。銀行借款的利率及 還款期披露於附註21。

本集團尚未使用任何金融工具來對沖 利率風險。管理層將會持續監控利率 風險並將於有需要時考慮對沖重大利 率風險。

截至2023年3月31日止年度,倘銀行 借款的利率上升/下跌10%而所有其 他變數保持不變,除稅前利潤將會分 別減少/增加人民幣25,960,000元 (截至2022年3月31日止年度:人民幣 3,634,000元),主要由於浮息借款的 利息開支增加/減少所致。

除短期及長期銀行存款外,本集團並 無其他重大計息資產。管理層預期利 率變動不會對計息資產造成重大影 響,因為銀行存款利率相對較低且預 計不會大幅變動。

### 信用風險

本集團並無高度集中的信用風險。包 括在綜合財務報表內的短期及長期銀 行存款、現金及銀行存款、貿易及其 他應收款的賬面值相當於本集團有關 其金融資產的信用風險最高承擔額。 本集團認為金融資產逾期超過120日 時已發生違約,除非本集團有合理可 靠資料證明更寬鬆之違約標準更為合 適,則作別論。







#### 3.1 Financial risk factors (continued)

#### (b) Credit risk (continued)

As at 31 March 2023 and 31 March 2022, all bank deposits and cash and bank balances were deposited in the high quality financial institutions without significant credit risk. Therefore, the Group believes related credit risk is insignificant.

Most of the Group's sales are settled in cash or in checks by its customers on delivery of goods. Credit sales are made only to selected customers with good credit history. The Group has policies in place to ensure that trade receivables are followed up on a timely basis.

In relation to balances with subsidiaries, the Company assessed the credibility of the subsidiaries by reviewing their operating results and cash flow position periodically.

#### (i) Impairment of financial assets

The Group has trade receivables for sales of inventories that are subject to the expected credit loss model.

While bank deposits, cash and bank balances are also subject to the impairment requirements of HKFRS 9, the identified impairment loss was immaterial.

#### Trade receivables

The Group applies the HKFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables from initial recognition. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on the payment profiles of sales and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forwardlooking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the gross domestic product and the unemployment rate of the countries in which it sells its goods and services to be the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these factors. Trade receivables are written off where there is no reasonable expectation of recovery.

#### 財務風險管理(續)

#### 3.1 財務風險因素(續)

#### 信用風險(續) (b)

於2023年3月31日及2022年3月31 日,所有銀行存款以及現金及銀行存 款均存放在並無重大信用風險的高質 素金融機構。因此,本集團相信相關 信用風險不重大。

本集團大部分銷售額於付運貨品時由 客戶以現金或支票結算。向具良好信 用紀錄的選定客戶作出賒銷。本集團 設有政策以確保適時跟進該等貿易應 收款。

至於附屬公司結餘,本公司透過定期 審閱其經營業績及現金流狀況,評估 附屬公司的信用度。

#### 金融資產減值

本集團出售存貨而產生的貿易應收款 須受預期信用損失模型所規限。

儘管銀行存款、現金及銀行存款亦須 遵守香港財務報告準則第9號的減值 規定,但已識別的減值虧損並不重 大。

#### 貿易應收款

本集團採用香港財務報告準則第9號 的簡化方法計量預期信用損失,即於 初步確認時,為所有貿易應收款確認 整個存續期的預期虧損撥備。為計量 預期信用損失,貿易應收款按照相同 的信用風險特徵和逾期天數分組。預 期虧損率基於銷售的支付情況以及期 間發生的相應歷史信用虧損確定。調 整歷史虧損率以反映影響客戶結算應 收款能力的宏觀經濟因素的當前和前 瞻性信息。本集團已確定其銷售商品 和服務的國家的國內生產總值和失業 率是最相關的因素, 並根據這些因素 的預期變化相應調整歷史虧損率。貿 易應收款於並無合理預期收回時撇 銷。



- 3.1 Financial risk factors (continued)
- Credit risk (continued) (b)
- Impairment of financial assets (continued)

Trade receivables (continued)

On that basis, the loss allowance as at 31 March 2023 and 31 March 2022 was determined as follows for trade receivables:

### 財務風險管理(續)

- 3.1 財務風險因素(續)
- 信用風險(續) (b)
- 金融資產減值(續)

貿易應收款(續)

有鑒於此,於2023年3月31日及2022 年3月31日貿易應收款虧損撥備釐定 如下:

|  |                                       | Current<br>未到期<br>RMB'000<br>人民幣千元 | More than<br>1 day<br>past due<br>已逾期<br>1日以上<br>RMB'000<br>人民幣千元 | More than<br>60 days<br>past due<br>已逾期<br>60日以上<br>RMB'000<br>人民幣千元 | More than<br>90 days<br>past due<br>已逾期<br>90日以上<br>RMB'000<br>人民幣千元 | More than<br>120 days<br>past due<br>已逾期<br>120日以上<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|--|---------------------------------------|------------------------------------|---|--|--|--|---------------------------------|
| As at 31 March 2023 Gross carrying amount Expected loss rate | 於 <b>2023年3月31</b> 日<br>總賬面值<br>預期虧損率 | 502,612<br>0.50%                   | 277,511<br>2.00%  | 43,857<br>10.00%   | 29,600<br>20.00%   | 46,816<br>60.00%   | 900,396                         |
| Loss allowance   | 虧損撥備                                  | 2,513                              | 5,550   | 4,386  | 5,920  | 28,090   | 46,459                          |
|  |                                       | Current                            | More than<br>1 day<br>past due                                    | More than<br>60 days<br>past due                                     | More than<br>90 days<br>past due                                     | More than<br>120 days<br>past due                                      | Total                           |
|  |                                       | •                                  | 已逾期   | 已逾期  | 已逾期  | 已逾期  |                                 |
|  |                                       | 未到期                                | 1日以上  | 60日以上  | 90日以上  | 120日以上   | 總計                              |
|  |                                       | RMB'000<br>人民幣千元                   | RMB'000<br>人民幣千元  | RMB'000<br>人民幣千元   | RMB'000<br>人民幣千元   | RMB'000<br>人民幣千元   | RMB'000<br>人民幣千元                |
| As at 31 March 2022  | 於2022年3月31日                           |                                    |   |  |  |  |                                 |
| Gross carrying amount  | 總賬面值                                  | 666,733                            | 301,066   | 26,500   | 17,070   | 21,470   | 1,032,839                       |
| Expected loss rate Loss allowance                            | 預期虧損率<br>虧損撥備                         | 0.50%<br>3,334                     | 2.00%<br>6,021  | 10.00%<br>2,650  | 20.00%<br>3,414  | 60.00%<br>12,882   | 28,301                          |

Provision for or write-back of provision for impairment of financial assets recognised in profit or loss

Impairment losses on trade receivables are presented as administrative expenses within operating profit. Subsequent recoveries of amounts previously written off are credited against the same line item.

For the year ended 31 March 2023, provision for impairment of RMB18,158,000 (for the year ended 31 March 2022: write-back of impairment of RMB33,794,000) are recognised in the consolidated income statement.

計入損益表的金融資產減值撥備或撥

貿易應收款減值虧損於經營利潤內呈 列為行政開支。其後收回的先前撇銷 金額計入同一會計項目。

於截至2023年3月31日止年度,減值 撥備人民幣18,158,000元(截至2022 年3月31日止年度:減值撥回人民幣 33,794,000元)於綜合收益表確認。







- 3.1 Financial risk factors (continued)
- (b) Credit risk (continued)
- Impairment of financial assets (continued) (i)

Other financial assets at amortised cost

The credit quality of the financial assets included in bank deposits, cash and bank balances and prepayments, other receivables and other assets is considered to be "normal" as they are not past due and there is no information indicating that the financial assets had a significant increase in credit risk since initial recognition. The Group's maximum exposure to credit risk approximates their corresponding carrying amount. The Group considers that expected credit loss is minimal.

#### (c) Liquidity risk

Prudent liquidity risk management includes maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities. The Group aims to maintain flexibility in funding by keeping committed credit lines available. Details of the undrawn borrowing facilities available to the Group are disclosed in Note 21 to the consolidated financial statements.

The table below analyses the Group's financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

### 財務風險管理(續)

- 3.1 財務風險因素(續)
- 信用風險(續) (b)
- 金融資產減值(續)

按攤銷成本列賬的其他金融資產

當列入銀行存款、現金及銀行存款以 及預付款項、其他應收款及其他資產 為未逾期,且沒有資料表明該等金融 資產自初始確認以來信用風險有顯著 增加,則其信貸質素視為「正常」。本 集團信用風險的最大風險敞口與其相 應賬面值相若。本集團認為預期信用 損失微乎其微。

#### 流動性風險

審慎的流動資金風險管理包括維持充 裕的現金,透過足夠金額的承諾信貸 額提供融資。本集團旨在維持可用承 諾信用額度,以保持資金的靈活性。 有關本集團可用的未提取借貸融資詳 情披露於綜合財務報表附註21。

下表根據資產負債表日至合約到期日 的餘下期間本集團將按淨額基準結算 的金融負債按相關到期組別進行分 析。於表中披露的金額為合約性未折 現現金流量。



## 3. 財務風險管理(續)

### 3.1 Financial risk factors (continued)

### 3.1 財務風險因素(續)

(c) Liquidity risk (continued)

(c) 流動性風險(續)

|   |  | Less than<br>3 months<br>3個月以下<br>RMB'000 | Between<br>3 months<br>and 1 year<br>3個月至<br>1年內<br>RMB'000 | Between<br>1 and 2<br>years<br>1至2年內<br>RMB'000 | Between<br>2 and 5<br>years<br>2至5年內<br>RMB'000 | Over<br>5 years<br>5年以上<br>RMB'0000 | Total<br>總計<br>RMB'000 |
|---|--|---|---|---|---|-------------------------------------|------------------------|
|   |  | 人民幣千元                                     | 人民幣千元   | 人民幣千元   | 人民幣千元   | 人民幣千元                               | 人民幣千元                  |
| As at 31 March 2023<br>Borrowings (Note 21)<br>Interests payable                                      | 於 <b>2023年3月31</b> 日<br>借款(附註21)<br>應付利息         | 1,749,822<br>60,860                       | 1,538,114<br>113,268  | 2,061,510<br>11,461                             | -   | -                                   | 5,349,446<br>185,589   |
| Trade payables (Note 19) Lease liabilities (Note 9) Accruals and other payables and other non-current | 貿易應付款(附註19)<br>租賃負債(附註9)<br>應計費用及其他應付款<br>及其他非流動 | 970,395<br>13,988                         | 128,106   | 107,852   | -<br>16,254                                     | 10,362                              | 970,395<br>276,562     |
| liabilities   | 負債   | 1,599,087                                 | 4,423   | 5,897   | 17,692  | 20,553                              | 1,647,652              |
|   |  | 4,394,152                                 | 1,783,911   | 2,186,720                                       | 33,946  | 30,915                              | 8,429,644              |
| As at 31 March 2022   | 於2022年3月31日                                      |   |   |   |   |                                     |                        |
| Borrowings (Note 21)<br>Interests payable   | 借款(附註21)<br>應付利息                                 | 3,317,290<br>13,941                       | 39,493<br>22,429  | 1,650,532<br>19,868                             | 1,904,460<br>2,512                              | -                                   | 6,911,775<br>58,750    |
| Trade payables (Note 19) Lease liabilities (Note 9)   | 貿易應付款(附註19)<br>租賃負債(附註9)                         | 1,106,946<br>21,887                       | 93,063  | 27,016  | -<br>14,124                                     | -<br>13,950                         | 1,106,946<br>170,040   |
| Accruals and other payables and other non-current   | 應計費用及其他應付款 及其他非流動                                | -1,                                       | ,   | ,,,,,   | ,,  | 2,222                               | ,,,,,,                 |
| liabilities   | 負債   | 2,047,627                                 | 4,423   | 5,897   | 17,692  | 24,346                              | 2,099,985              |
|   |  | 6,507,691                                 | 159,408   | 1,703,313                                       | 1,938,788                                       | 38,296                              | 10,347,496             |





#### 3.2 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debts.

Consistent with others in the industry, the Group monitors capital, which comprises all equity components, on the basis of the net gearing ratio. This ratio is calculated as total borrowings net of cash and bank balances and long-term bank deposits divided by total equity excluding non-controlling interests.

The net gearing ratios at 31 March 2023 and 31 March 2022 were as follows:

#### 財務風險管理(續)

#### 3.2 資本風險管理

本集團的資本管理政策,是保障本集 團能繼續經營,以為股東提供回報和 為其他利益關係者提供利益,同時維 持最佳的資本結構以減低資本成本。

為了維持或調整資本結構,本集團可 能會調整支付予股東的股息數額、向 股東退還資本、發行新股或出售資產 以減低債務。

與業內其他公司一樣,本集團利用淨 權益負債比率監察其資本(包括所有 權益部分)。此比率按已扣除現金及 銀行存款及長期銀行存款的總借款除 以總權益(不含非控制性權益)計算。

於2023年3月31日及2022年3月31 日,淨權益負債率如下:

|   |   | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|---|---|--|--|
| Total borrowings (Note 21) Less: Cash and bank balances and long-term bank deposits (Note | 總借款(附註21)<br>減:現金及銀行存款及長期銀行<br>16) 存款(附註16) | 5,342,321<br>(13,659,599)                              | 6,902,214<br>(17,002,819)                              |
| Net cash  | 現金淨額  | (8,317,278)  | (10,100,605)   |
| Total equity excluding non-controlling interests  | 總權益,不含非控制性權益                                | 14,651,773   | 16,633,595   |
| Net gearing ratio   | 淨權益負債比率                                     | (56.77%)   | (60.72%)   |



#### 3.3 Fair value estimation

The tables below analyse the Group's financial instruments carried at fair value as at 31 March 2023 and 31 March 2022 by level of the inputs to valuation techniques used to measure fair value. Such inputs are categorised into three levels within a fair value hierarchy as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following tables present the Group's assets that are measured as at fair value as at 31 March 2023 and 31 March 2022:

### 財務風險管理(續)

### 3.3 公平值估計

下表根據在評估公平值的估值技術中 所運用到的輸入的層級,分析本集團 於2023年3月31日及2022年3月31日 按公平值入賬的金融工具。這些輸入 按照公平值層級歸類為如下三層:

- 相同資產或負債在活躍市場的 報價(未經調整)(第1層)。
- 除了第1層所包括的報價外,該 資產或負債的可觀察的其他輸 入可為直接(即例如價格)或問 接(即源自價格)(第2層)。
- 資產或負債並非依據可觀察市 場數據的輸入(即非可觀察輸 入)(第3層)。

下表顯示本集團於2023年3月31日及 2022年3月31日按公平值計量的資 產:

|   |   | Level 1<br>第1層<br>RMB'000<br>人民幣千元 | Level 2<br>第2層<br>RMB'000<br>人民幣千元 | Level 3<br>第3層<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|---|---|------------------------------------|------------------------------------|------------------------------------|---------------------------------|
| As at 31 March 2023 Financial assets at FVOCI       | 於 <b>2023</b> 年3月31日<br>按公平值透過其他全面<br>收益記賬的金融資產 | 146,133                            | -                                  | -                                  | 146,133                         |
| As at 31 March 2022<br>Financial assets<br>at FVOCI | 於 <b>2022年3月31</b> 日<br>按公平值透過其他全面<br>收益記賬的金融資產 | 104,023                            | _                                  | _                                  | 104,023                         |

#### Financial instruments in Level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet dates. A market is regarded as active if quoted prices are readily and regularly available from an exchange, and the price represents actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1.

#### 第1層金融工具

在活躍市場買賣的金融工具的公平值 根據資產負債表日的市場報價列賬。 當報價可即時和定期從證券交易所獲 得,而該報價代表按公平交易基準進 行的實際和常規市場交易時,該市場 被視為活躍。本集團持有的金融資產 的市場報價為當時買方報價。此等工 具包括在第1層。



### **CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS**

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgement

In the process of applying the Group's accounting policies, management has made the following judgement, apart from those involving estimations, which has the most significant effect on the amounts recognised in the financial statements:

#### Deferred tax assets

Deferred tax assets are recognised for unused tax losses and deductible temporary differences to the extent that it is probable that taxable profit will be available against which the losses and deductible temporary differences can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. Further details are contained in Note 22 to the financial statements.

#### Estimation uncertainty

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### Variable consideration for volume rebates

The Group estimates the variable consideration to be included in the transaction price for the sales of products with volume rebates.

The Group's volume rebates are analysed on a per customer basis for contracts that are subject to a single volume threshold. Determining whether a customer will likely be entitled to a rebate depends on the customer's historical rebate entitlement and accumulated purchases to date.

#### 重大會計估計及判斷

估計及判斷會持續評估,並按過往 經驗及其他因素(包括於有關情況下 相信為合理之未來事件之預測)而作

#### 判斷

在應用本集團的會計政策過程中,管 理層做了以下對綜合財務報表中確認 的金額具有重大影響的判斷(涉及估 計者除外):

#### 遞延税項資產

遞延税項資產乃就未動用税項虧損及 可抵扣的暫時性差異確認入賬,惟以 應課税溢利可予抵銷該等虧損及可抵 扣的暫時性差異的金額為限。釐定可 予確認的遞延税項資產的金額時,管 理層須根據可能的時間安排、未來應 課税溢利連同未來税項計劃戰略作出 重大判斷。進一步詳情載於財務報表 附註22。

#### 估計不確定性

本集團對未來作出估計及假設。所得 的會計估計如其定義,很少會與其實 際結果相同。很大機會導致下個財政 年度的資產及負債的賬面值作出重大 調整的估計及假設討論如下。

#### 批量回扣的可變代價

本集團估計可變代價將計入附有批量 回扣的產品銷售交易價格中。

就設有單一數量限額的合約,本集團 按每名客戶基準對批量回扣進行分 析。釐定客戶是否可能有權獲得回扣 取決於客戶過往享有的回扣及迄今的 累計採購量。

Notes to the Consolidated Financial Statements



### **CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS** (continued)

#### Estimation uncertainty (continued)

Variable consideration for volume rebates (continued)

The Group updates its assessment of expected volume rebates yearly, and the sales discount and rebate payables are adjusted accordingly. Estimates of expected volume rebates are sensitive to changes in circumstances and the Group's past experience regarding rebate entitlements may not be representative of a customer's actual rebate entitlements in the future.

As at 31 March 2023, the carrying amount of rebate payables included in refund liabilities is RMB281,592,000 (31 March 2022: RMB446,100,000).

#### 5 **REVENUE AND SEGMENT INFORMATION**

The chief operating decision maker has been identified as the executive Directors. The executive Directors review the Group's internal reports in order to assess performance and allocate resources. Management has determined the operating segments based on their reports.

The executive Directors consider the business from a product perspective and assess the performance of the operating segments based on a measure of segment profit or loss, which is based on profit before income tax without allocation of unallocated costs, net finance income and share of losses of associates. Management assesses the performance of rice crackers, dairy products and beverages, snack foods and other products.

The Group's operations are mainly organised under four business segments, including the manufacture and sale of:

- Rice crackers, including sugar coated crackers, savoury crackers and fried crackers, gift packs;
- Dairy products and beverages, including flavoured milk, roomtemperature yogurt, yogurt drinks, ready-to-drink coffee, juice drinks, sports drinks, herbal tea and milk powder;

#### 重大會計估計及判斷(續)

#### 估計不確定性(續)

批量回扣的可變代價(續)

本集團每年更新其對預期批量回扣的 評估, 並相應調整應付銷售折扣及回 扣。預期批量回扣的估計容易受情況 變動影響,而本集團有關回扣配額的 過往經驗未必足以代表客戶日後的實 際回扣配額。

於2023年3月31日,計入退款負 債的應付回扣之賬面值為人民幣 281,592,000元(2022年3月31日:人 民幣446.100.000元)。

#### 收益及分部資料

執行董事為主要營運決策者。執行董 事負責審閱本集團之內部報告,以評 估表現及分配資源。管理層乃根據該 等報告釐定營運分部。

執行董事從產品的角度考慮業務及根 據除所得税前利潤(不計對未分配成 本、融資收入淨額及應佔聯營公司虧 損的分配)為基準計量的分部損益評 估營運分部之表現。管理層評估米 果、乳品及飲料、休閒食品和其他產 品之表現。

本集團的營運主要以下列四個業務分 部統籌,包括生產及銷售:

- 米果產品,包括糖衣燒米餅、 鹹酥米餅及油炸小食、大禮 包;
- 乳品及飲料,包括風味牛奶、 常温酸奶、乳酸飲料、即飲咖 啡、果汁飲料、運動飲料、涼 茶及奶粉;







- Snack foods, including candies, popsicles, ball cakes and jellies, beans, nuts and others; and
- Other products, including mainly wine and other food products.

Over 90% of the Group's revenue and business activities are conducted in the PRC and over 90% of the Group's non-current assets are located in the PRC.

No revenue from the Group's sales to a single customer amounted to 10% or more of the Group's total revenue for each of the years ended 31 March 2023 and 2022.

#### Segment information (a)

The revenue of the Group for the year ended 31 March 2023 and for the year ended 31 March 2022 is set out as follows:

### 收益及分部資料(續)

- 休閒食品,包括糖果、冰品、 小饅頭和果凍、豆類、果仁和 其他;及
- 其他產品,主要為酒類及其他 食品。

本集團超過90%的收益及業務都是在 中國進行及本集團超過90%的非流動 資產均位於中國。

截至2023年及2022年3月31日止年度 各年,概無來自本集團單一客戶的銷 售的收益佔本集團總收益的10%或以 上。

#### 分部資料 (a)

本集團截至2023年3月31日止年度及 截至2022年3月31日止年度的收益載 列如下:

|   |                             | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000 |
|---|-----------------------------|--|--|
|   |                             | 人民幣千元  | 人民幣千元  |
| Rice crackers Dairy products and beverages Snack foods Other products | 米果<br>乳品及飲料<br>休閒食品<br>其他產品 | 5,843,348<br>11,130,495<br>5,820,262<br>134,114                      | 5,592,257<br>12,873,473<br>5,397,160<br>122,001                      |
| Total revenue   | 總收益                         | 22,928,219   | 23,984,891   |



### (a) Segment information (continued)

The segment information for the year ended 31 March 2023 is as follows:

## 5. 收益及分部資料(續)

(a) 分部資料(續)

截至2023年3月31日止年度分部資料 如下:

Year ended 31 March 2023 截至2023年3月31日止年度

|   |  |   |  | 2023年3月31日正午                            | ~   |   |
|---|--|---|--|---|---|---|
|   |  | Rice crackers<br>米果<br>RMB'000<br>人民幣千元 | Dairy products<br>and beverages<br>乳品及飲料<br>RMB'000<br>人民幣千元 | Snack foods<br>休閒食品<br>RMB'000<br>人民幣千元 | Other<br>products<br>其他產品<br>RMB'000<br>人民幣千元 | Group<br>集團<br>RMB'000<br>人民幣千元               |
| Segment results<br>Revenue  | 分部業績<br>收益   | 5,843,348                               | 11,130,495   | 5,820,262                               | 134,114                                       | 22,928,219                                    |
| Timing of revenue recognition At a point in time  | 收益確認時間<br>於某一時間點                                     | 5,843,348                               | 11,130,495   | 5,820,262                               | 134,114                                       | 22,928,219                                    |
| Segment profit Unallocated costs Finance costs – net Share of losses of associates  | 分部利潤<br>未分配成本<br>融資成本一淨額<br>應佔聯營公司虧損                 | 1,294,130                               | 3,099,534  | 1,263,926                               | 44,246  | 5,701,836<br>(855,125)<br>(58,453)<br>(8,308) |
| Profit before income tax Income tax expense   | 除所得税前利潤<br>所得税費用                                     |   |  |   |   | 4,779,950<br>(1,417,239)                      |
| Profit for the year   | 年度利潤   |   |  |   |   | 3,362,711                                     |
| Other segment items included in the income statement Depreciation of property, plant and  | 計入收益表之其他分部項目<br>物業、廠房及設備折舊                           |   |  |   |   |   |
| equipment Depreciation of right-of-use assets Depreciation of investment properties Unallocated depreciation and amortisation of property, plant and equipment, right-of-use assets and | 使用權資產折舊<br>投資物業折舊<br>物業、廠房及設備、使用權資產及<br>無形資產未分配折舊及攤銷 | 217,792<br>32,897<br>-                  | 324,582<br>75,569<br>-                                       | 216,132<br>37,542<br>-                  | 520<br>10,819<br>1,180                        | 759,026<br>156,827<br>1,180                   |
| intangible assets   |  |   |  |   |   | 15,621  |
| Capital expenditure Capital expenditure by segment Unallocated capital expenditure  | 資本開支<br>按分部劃分之資本開支<br>未分配資本開支                        | 173,469                                 | 139,855  | 113,213                                 | 38,524  | 465,061<br>66,231                             |
| Total capital expenditure   | 資本總開支  |   |  |   |   | 531,292                                       |



#### (a) Segment information (continued)

Segment assets exclude cash and bank balances, long-term bank deposits, investments in associates and other unallocated head office and corporate assets as these assets are managed on a group basis. Segment liabilities exclude borrowings and other unallocated head office and corporate liabilities, as these liabilities are managed on a group basis.

The segment assets and liabilities as at 31 March 2023 are as follows:

### 收益及分部資料(續)

### (a) 分部資料(續)

分部資產不包括現金及銀行存款、長 期銀行存款、聯營公司投資,以及其 他未分配的總部及公司資產,因該等 資產按集團層面管理。分部負債不包 括借款及其他未分配的總部及公司負 債,因該等負債按集團層面管理。

於2023年3月31日的分部資產及負債 如下:

### 31 March 2023 2023年3月31日

|                                |                | Rice crackers<br>米果<br>RMB'000<br>人民幣千元 | Dairy products<br>and beverages<br>乳品及飲料<br>RMB'000<br>人民幣千元 | Snack foods<br>休閒食品<br>RMB'000<br>人民幣千元 | Other<br>products<br>其他產品<br>RMB'000<br>人民幣千元 | Group<br>集團<br>RMB'000<br>人民幣千元 |
|--------------------------------|----------------|---|--|---|---|---------------------------------|
| Segment assets and liabilities | 一——<br>分部資產及負債 |   |  |   |   |                                 |
| Segment assets                 | 分部資產           | 2,495,404                               | 6,348,825  | 3,136,663                               | 121,468                                       | 12,102,360                      |
| Unallocated assets             | 未分配資產          |   |  |   |   | 104,352                         |
| Cash and bank balances         | 現金及銀行存款        |   |  |   |   | 7,907,599                       |
| Long-term bank deposits        | 長期銀行存款         |   |  |   |   | 5,752,000                       |
| Investments in associates      | 聯營公司投資         |   |  |   |   | 107,766                         |
| Total assets                   | 總資產            |   |  |   |   | 25,974,077                      |
| Segment liabilities            | 分部負債           | 1,465,703                               | 2,852,469  | 1,485,253                               | 36,196  | 5,839,621                       |
| Unallocated liabilities        | 未分配負債          | , ,                                     | , ,  | , ,                                     | ,   | 88,065                          |
| Borrowings                     | 借款             |   |  |   |   | 5,342,321                       |
| Total liabilities              | 總負債            |   |  |   |   | 11,270,007                      |

Notes to the Consolidated Financial Statements



## **REVENUE AND SEGMENT INFORMATION** (continued)

## (a) Segment information (continued)

The segment information for the year ended 31 March 2022 is as follows:

## 5. 收益及分部資料(續)

(a) 分部資料(續)

截至2022年3月31日止年度分部資料 如下:

Year ended 31 March 2022 截至2022年3月31日止年度

|  |  |   | 101.1  | 2022年3月31日正午8                           | Z   |  |
|--|--|---|--|---|---|--|
|  |  | Rice crackers<br>米果<br>RMB'000<br>人民幣千元 | Dairy products<br>and beverages<br>乳品及飲料<br>RMB'000<br>人民幣千元 | Snack foods<br>休閒食品<br>RMB'000<br>人民幣千元 | Other<br>products<br>其他產品<br>RMB'000<br>人民幣千元 | Group<br>集團<br>RMB'000<br>人民幣千元              |
| Segment results<br>Revenue   | 分部業績<br>收益   | 5,592,257                               | 12,873,473   | 5,397,160                               | 122,001                                       | 23,984,891                                   |
| Timing of revenue recognition At a point in time   | 收益確認時間<br>於某一時間點                                     | 5,592,257                               | 12,873,473   | 5,397,160                               | 122,001                                       | 23,984,891                                   |
| Segment profit Unallocated costs Finance income – net Share of losses of associates  | 分部利潤<br>未分配成本<br>融資收入一淨額<br>應佔聯營公司虧損                 | 1,077,108                               | 4,039,882  | 1,071,254                               | 1,794   | 6,190,038<br>(733,225)<br>279,803<br>(2,233) |
| Profit before income tax Income tax expense  | 除所得税前利潤<br>所得税費用                                     |   |  |   |   | 5,734,383<br>(1,545,269)                     |
| Profit for the year  | 年度利潤   |   |  |   |   | 4,189,114                                    |
| Other segment items included in the income statement Depreciation of property, plant and   | 計入收益表之其他分部項目物業、廠房及設備折舊                               |   |  |   |   |  |
| equipment Depreciation of right-of-use assets Depreciation of investment properties Unallocated depreciation and amortisation of property, plant and | 使用權資產折舊<br>投資物業折舊<br>物業、廠房及設備、使用權資產及無<br>形資產未分配折舊及攤銷 | 221,453<br>27,357<br>–                  | 336,124<br>74,446<br>-                                       | 221,939<br>35,654<br>–                  | 691<br>7,974<br>1,174                         | 780,207<br>145,431<br>1,174                  |
| equipment, right-of-use assets and intangible assets   |  |   |  |   |   | 15,900                                       |
| Capital expenditure Capital expenditure by segment Unallocated capital expenditure   | 資本開支<br>按分部劃分之資本開支<br>未分配資本開支                        | 131,392                                 | 154,282  | 82,850                                  | 27,187  | 395,711<br>64,836                            |
| Total capital expenditure  | 資本總開支  |   |  |   |   | 460,547                                      |
|  |  |   |  |   |   |  |





## 5. 收益及分部資料(續)

(a) Segment information (continued)

(a) 分部資料(續)

The segment assets and liabilities as at 31 March 2022 are as follows:

於2022年3月31日的分部資產及負債 如下:

31 March 2022 2022年3月31日

|   |   |                                |   | 2022年3月31日                     |                                   |  |
|---|---|--------------------------------|---|--------------------------------|-----------------------------------|--|
|   |   | Rice crackers<br>米果<br>RMB'000 | Dairy products<br>and beverages<br>乳品及飲料<br>RMB'000 | Snack foods<br>休閒食品<br>RMB'000 | Other products<br>其他產品<br>RMB'000 | Group<br>集團<br>RMB'000                                     |
|   |   | 人民幣千元                          | 人民幣千元   | 人民幣千元                          | 人民幣千元                             | 人民幣千元  |
| Segment assets and liabilities Segment assets Unallocated assets Cash and bank balances Long-term bank deposits Investments in associates | 分部資產及負債<br>分部資產<br>未分配資產<br>現金及銀行存款<br>長期銀行存款<br>聯營公司投資 | 2,492,742                      | 7,108,069   | 3,013,382                      | 119,725                           | 12,733,918<br>110,170<br>11,265,819<br>5,737,000<br>11,074 |
| Total assets  | 總資產   |                                |   |                                |                                   | 29,857,981   |
| Segment liabilities<br>Unallocated liabilities<br>Borrowings  | 分部負債<br>未分配負債<br>借款                                     | 1,448,942                      | 3,326,008   | 1,306,918                      | 30,487                            | 6,112,355<br>134,634<br>6,902,214                          |
| Total liabilities   | 總負債   |                                |   |                                |                                   | 13,149,203   |

Notes to the Consolidated Financial Statements



## **REVENUE AND SEGMENT INFORMATION** (continued)

### (b) Liabilities related to contracts with customers

The Group has recognised the following liabilities related to contracts with customers:

### 收益及分部資料(續)

#### (b) 有關客戶合約的負債

本集團已確認以下有關客戶合約的負 債:

|                                       |            | 31 March  | 31 March  |
|---------------------------------------|------------|-----------|-----------|
|                                       |            | 2023      | 2022      |
|                                       |            | 2023年     | 2022年     |
|                                       |            | 3月31日     | 3月31日     |
|                                       |            | RMB'000   | RMB'000   |
|                                       |            | 人民幣千元     | 人民幣千元     |
| Contract liabilities – rice crackers  |            | 402,635   | 295,195   |
| Contract liabilities – dairy products | 合約負債-乳品及飲料 |           |           |
| and beverages                         |            | 775,203   | 678,570   |
| Contract liabilities – snack foods    | 合約負債-休閒食品  | 404,499   | 275,501   |
| Contract liabilities – others         | 合約負債-其他    | 9,589     | 6,326     |
|                                       |            |           |           |
|                                       |            | 1,591,926 | 1,255,592 |

The following table shows how much of the revenue recognised in the current reporting period related to carried-forward contract liabilities.

下表列示當前報告期內所確認收益與 結轉合約負債相關的金額。

|  |                   | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|-------------------|---|---|
| Revenue recognised that was included in the contract liability balance at the beginning of the year: | 年初計入合約負債結餘的已確認收益: |   |   |
| Rice crackers  | 米果                | 295,195   | 392,686   |
| Dairy products and beverages   | 乳品及飲料             | 678,570   | 780,703   |
| Snack foods  | 休閒食品              | 275,501   | 376,633   |
| Others   | 其他                | 6,326   | 6,761   |
|  |                   | 1,255,592   | 1,556,783   |

The Group selected to apply the practical expedient and not to disclose the remaining performance obligations as all related contracts have a duration of one year or less.

本集團選擇權宜務實行事,並無披露 餘下的履約責任,因所有相關合約的 年期為一年或以下。







## PROPERTY, PLANT AND EQUIPMENT

## 6. 物業、廠房及設備

|   |  | Freehold<br>land<br>永久<br>業權土地<br>RMB'000<br>人民幣千元 | Buildings<br>樓宇<br>RMB'000<br>人民幣千元 | Furniture,<br>machinery<br>and<br>equipment<br>像風、機器<br>及設備<br>RMB'000<br>人民幣千元 | Vehicles,<br>aircraft and<br>transportation<br>汽車、飛機<br>及運輸工具<br>RMB'000<br>人民幣千元 | Construction<br>in progress<br>在建工程<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|---|--|--|-------------------------------------|---|---|---|---------------------------------|
| As at 1 April 2021                          | 於2021年4月1日                                   |  |                                     |   |   |   |                                 |
| Cost  | 成本   | 38,820   | 5,445,263                           | 10,005,157  | 270,058   | 109,505   | 15,868,803                      |
| Accumulated depreciation                    | 累計折舊   | _  | (2,356,130)                         | (6,944,096)   | (233,136)   | _   | (9,533,362)                     |
| '   | '  |  | ( , , ,                             | ,   | ( , ,   |   | (                               |
| Net book amount                             | 賬面淨值<br>———————————————————————————————————— | 38,820   | 3,089,133                           | 3,061,061   | 36,922  | 109,505   | 6,335,441                       |
| Year ended 31 March 2022                    | 截至2022年3月31日止年度                              |  |                                     |   |   |   |                                 |
| Opening net book amount                     | 年初賬面淨值                                       | 38,820   | 3,089,133                           | 3,061,061   | 36,922  | 109,505   | 6,335,441                       |
| Additions                                   | 增添   | 262  | 12,481                              | 171,752   | 10,568  | 264,433   | 459,496                         |
| Transfer upon completion                    | 完成時轉撥  | 11,288   | 2,692                               | 159,805   | 1,390   | (175,175)   | -                               |
| Disposals (Note 30)                         | 處置(附註30)                                     |  | (1,109)                             | (20,750)  | (3,442)   | -   | (25,301)                        |
| Depreciation (Note 24)                      | 折舊(附註24)                                     | _  | (208,707)                           | (576,451)   | (6,949)   | _   | (792,107)                       |
| Exchange differences                        | <b>進</b> 兑差額                                 | (1,289)  | (1,438)                             | (713)   | (3)   | (610)   | (4,053)                         |
| Closing net book amount                     | 年終賬面淨值                                       | 49,081   | 2,893,052                           | 2,794,704   | 38,486  | 198,153   | 5,973,476                       |
| Closing net book amount                     | 一下以以四子旦                                      | 43,001   | 2,030,002                           | 2,134,104   | 30,400  | 190,100   | J,J1J, <del>4</del> 10          |
| As at 1 April 2022                          | 於2022年4月1日                                   |  |                                     |   |   |   |                                 |
| Cost  | 成本   | 49,081   | 5,334,051                           | 10,199,968  | 227,707   | 198,153   | 16,008,960                      |
| Accumulated depreciation                    | 累計折舊   |  | (2,440,999)                         | (7,405,264)   | (189,221)   | -   | (10,035,484)                    |
| Net book amount                             | 賬面淨值   | 49,081   | 2,893,052                           | 2,794,704   | 38,486  | 198,153   | 5,973,476                       |
|   | *********                                    |  |                                     |   |   |   |                                 |
| Year ended 31 March 2023                    | 截至2023年3月31日止年度                              | 10.001   |                                     |   |   | 400 400   |                                 |
| Opening net book amount                     | 年初賬面淨值                                       | 49,081   | 2,893,052                           | 2,794,704   | 38,486  | 198,153   | 5,973,476                       |
| Additions                                   | 增添   | 1  | 643                                 | 152,393   | 8,086   | 369,354   | 530,477                         |
| Transfer upon completion                    | 完成時轉撥  | -  | 83,957                              | 194,594   | 12,869  | (291,420)   | (70.050)                        |
| Disposals (Note 30)                         | 處置(附註30)                                     | -  | (62,106)                            | (10,383)  | (563)   | -   | (73,052)                        |
| Depreciation (Note 24) Exchange differences | 折舊(附註24)<br>匯兑差額                             | 027  | (210,858)                           | (551,779)   | (7,580)<br>7  | 646   | (770,217)                       |
| Exchange unierences                         | 匹尤左俄<br>———————————————————————————————————— | 837  | 1,708                               | 635   | - 1   | 040   | 3,833                           |
| Closing net book amount                     | 年終賬面淨值                                       | 49,919   | 2,706,396                           | 2,580,164   | 51,305  | 276,733   | 5,664,517                       |
| As at 31 March 2023                         | 於2023年3月31日                                  |  |                                     |   |   |   |                                 |
| Cost  | 成本   | 49,919   | 5,329,575                           | 10,404,091  | 243,839   | 276,733   | 16,304,157                      |
| Accumulated depreciation                    | 累計折舊   | -  | (2,623,179)                         | (7,823,927)   | (192,534)   | -   | (10,639,640)                    |
| Net book amount                             | <b>賬面淨值</b>                                  | 49,919   | 2,706,396                           | 2,580,164   | 51,305  | 276,733   | 5,664,517                       |

Notes to the Consolidated Financial Statements



### **PROPERTY, PLANT AND EQUIPMENT** (continued)

The majority of the buildings of the Group are erected on leasehold land and land use rights (Note 6 and Note 9). The buildings comprise factories, offices, sales offices and warehouses.

For the year ended 31 March 2023, depreciation expenses of RMB467,432,000 (for the year ended 31 March 2022: RMB478,477,000) were charged in "cost of sales", RMB22,136,000 (for the year ended 31 March 2022: RMB25,625,000) in "distribution costs" and RMB280,649,000 (for the year ended 31 March 2022: RMB288,005,000) in "administrative expenses".

There was no pledge on property, plant and equipment of the Group as at 31 March 2023 and 31 March 2022.

#### 物業、廠房及設備(續)

本集團大部分樓宇建於租賃土地及土 地使用權之上(附註6及附註9)。該等 樓宇包括廠房、辦公室、銷售辦事處 及貨倉。

截至2023年3月31日止年度,折舊開 支中,已於「銷貨成本 |中支銷人民幣 467,432,000元(截至2022年3月31日 止年度:人民幣478,477,000元),於 「分銷成本」中支銷人民幣22,136,000 元(截至2022年3月31日止年度: 人民幣25,625,000元)及於「行政費 用」中支銷人民幣280,649,000元(截 至2022年3月31日止年度:人民幣 288,005,000元)。

於2023年3月31日及2022年3月31 日,本集團概無抵押任何物業、廠房 及設備。

### Notes to the Consolidated Financial Statements



#### **INVESTMENT PROPERTIES**

|  |  | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|--|---|---|
| Investment properties Opening balance Addition Depreciation (Note 24) Exchange differences | 投資物業<br>年初結餘<br>添置<br>折舊(附註24)<br>匯兑差額 | 34,585<br>-<br>(1,180)<br>313   | 36,414<br>39<br>(1,174)<br>(694)  |
| Closing balance  | 年末結餘                                   | 33,718  | 34,585  |
| Cost<br>Accumulated depreciation   | 成本<br>累計折舊                             | 52,734<br>(19,016)  | 52,362<br>(17,777)  |
| Net book amount  | 賬面淨值                                   | 33,718  | 34,585  |

Investment properties represent offices, sales outlets and warehouses held by the Group in Taiwan region erected on freehold land including the cost of land and buildings, and in Chinese mainland erected on leasehold land with lease period of 50 years including the cost of buildings.

Net lease rental income amounting to approximately RMB2,917,000 (for the year ended 31 March 2022: RMB2,078,000) for the year ended 31 March 2023 was related to the lease of investment properties.

The fair value of the investment properties as at 31 March 2023 was RMB91,472,000 (31 March 2022: RMB90,367,028). The valuation was determined using the sale comparison approach and was within level 2 of the fair value hierarchy. Sales prices of comparable properties in close proximity are adjusted for differences in key attributes such as property size. The most significant input to this valuation approach is price per square foot.

投資物業指本集團在台灣地區所持有 在永久業權土地上興建的辦公室、銷 售商店及貨倉,並包括土地及樓宇的 成本,以及在中國境內所持有租賃期 為50年的租賃土地上興建的樓宇,包 括樓宇成本。

截至2023年3月31日止年度的租賃租 金收入淨額約人民幣2,917,000元(截 至2022年3月31日止年度:人民幣 2,078,000元),乃有關投資物業的租 賃淨額。

於2023年3月31日,投資物業的公平 值為人民幣91,472,000元(2022年3月 31日:人民幣90,367,028元)。該等 估值乃採用銷售比較法釐定及為公平 值層級第2級內。附近可比較物業售 價經就主要屬性(如物業面積)差異予 以調整。此估值法最重要輸入為每平 方呎價格。



### **INTANGIBLE ASSETS**

#### 8. 無形資產

|   |  | Goodwill<br>商譽<br>RMB'000<br>人民幣千元 | Trademarks<br>商標<br>RMB'000<br>人民幣千元 | Software<br>軟件<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|---|--|------------------------------------|--------------------------------------|------------------------------------|---------------------------------|
| As at 31 March 2021                               | 於2021年3月31日  |                                    |                                      |                                    |                                 |
| Cost  | 成本   | 2,561                              | 31,855                               | 9,253                              | 43,669                          |
| Accumulated amortisation                          | 累計攤銷   |                                    | (25,972)                             | (6,528)                            | (32,500)                        |
| Net book amount                                   | 賬面淨值   | 2,561                              | 5,883                                | 2,725                              | 11,169                          |
| Year ended 31 March 2022                          | 截至2022年3月31日止年度                                      |                                    |                                      |                                    |                                 |
| Opening net book amount                           | 年初賬面淨值   | 2,561                              | 5,883                                | 2,725                              | 11,169                          |
| Additions   | 增添   |                                    | 531                                  | 481                                | 1,012                           |
| Amortisation charge (Note 24)                     | 攤銷費用(附註24)   | _                                  | (1,099)                              | (888)                              | (1,987)                         |
| Exchange differences                              | 匯兑差額   | -                                  | (173)                                | ` _                                | (173)                           |
| Closing net book amount                           | 年終賬面淨值   | 2,561                              | 5,142                                | 2,318                              | 10,021                          |
| As at 31 March 2022 Cost Accumulated amortisation | 於 <b>2022</b> 年 <b>3</b> 月 <b>31</b> 日<br>成本<br>累計攤銷 | 2,561<br>-                         | 31,618<br>(26,476)                   | 9,734<br>(7,416)                   | 43,913<br>(33,892)              |
| Net book amount                                   | 賬面淨值   | 2,561                              | 5,142                                | 2,318                              | 10,021                          |
| Year ended 31 March 2023                          | 截至 <b>2023</b> 年3月31日止年度                             |                                    |                                      | '                                  |                                 |
| Opening net book amount                           | 年初賬面淨值   | 2,561                              | 5,142                                | 2,318                              | 10,021                          |
| Additions   | 增添   | _,001                              | 815                                  | _,0.0                              | 815                             |
| Amortisation charge (Note 24)                     | 攤銷費用(附註24)   | _                                  | (1,123)                              | (1,899)                            | (3,022)                         |
| Exchange differences                              | 匯兑差額   | -                                  | 77                                   | 15                                 | 92                              |
| Closing net book amount                           | 年終賬面淨值   | 2,561                              | 4,911                                | 434                                | 7,906                           |
| As at 31 March 2023                               | 於 <b>2023</b> 年 <b>3</b> 月 <b>31</b> 日               |                                    |                                      |                                    |                                 |
| Cost  | 成本   | 2,561                              | 32,769                               | 9,736                              | 45,066                          |
| Accumulated amortisation                          | 累計攤銷   | 2,301                              | (27,858)                             | (9,302)                            | (37,160)                        |
| Net book amount                                   | 賬面淨值   | 2,561                              | 4,911                                | 434                                | 7,906                           |

For the year ended 31 March 2023, amortisation of RMB3,022,000 (for the year ended 31 March 2022: RMB1,987,000) has been charged to "administrative expenses" in the consolidated income statement.

截至2023年3月31日止年度,攤銷人 民幣3,022,000元(截至2022年3月31日 止年度:人民幣1,987,000元)已在綜 合收益表「行政費用」內支銷。









9 LEASES 9. 租賃

### (a) Amounts recognised in the consolidated balance sheet

The consolidated balance sheet shows the following amounts relating to leases:

### (a) 於綜合資產負債表確認的金額

綜合資產負債表列示下列與租賃有關 的金額:

|                                    |  | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|------------------------------------|--|--|--|
| Right-of-use assets                | ——<br>使用權資產  |  |  |
| Leasehold land and land use rights | 租賃土地及土地使用權   | 814,311  | 853,015  |
| Buildings and warehouses           | 樓宇及倉庫  | 260,678  | 151,294  |
| Equipment and others               | 設備及其他  | 1,320  | 2,375  |
| Total                              | 總計   | 1,076,309  | 1,006,684  |
| Niew www.u.k.l. and Rahalikking    | 小次利和 <i>任色                                    </i> | 400.070  | E4 70E   |
| Non-current lease liabilities      | 非流動租賃負債  | 132,276  | 51,795   |
| Current lease liabilities          | 流動租賃負債   | 133,562  | 109,779  |
| Total lease liabilities            | 租賃負債總額   | 265,838  | 161,574  |

Additions to the right-of-use assets during the financial year ended 31 March 2023 were RMB242,831,000 (for the year ended 31 March 2022: RMB55,559,000).

The maturity analysis of lease liabilities is disclosed in Note 3.1(c).

於截至2023年3月31日止財政年度使 用權資產添置為人民幣242,831,000 元(截至2022年3月31日止年度:人民 幣55,559,000元)。

租賃負債的到期分析披露於附註3.1(c)。

Notes to the Consolidated Financial Statements



### **LEASES** (continued)

### (b) Amounts recognised in the consolidated income statement

The consolidated income statement shows the following amounts relating to leases:

### 租賃(續)

#### (b) 於綜合收益表確認的金額

綜合收益表列示下列與租賃有關的金 額:

|                                     |                | Year ended | Year ended |
|-------------------------------------|----------------|------------|------------|
|                                     |                | 31 March   | 31 March   |
|                                     |                | 2023       | 2022       |
|                                     |                | 截至2023年    | 截至2022年    |
|                                     |                | 3月31日止年度   | 3月31日止年度   |
|                                     |                | RMB'000    | RMB'000    |
|                                     |                | 人民幣千元      | 人民幣千元      |
| Depreciation of right-of-use assets | 使用權資產折舊        |            |            |
| Leasehold land and land use rights  | 租賃土地及土地使用權     | 23,734     | 23,062     |
| Buildings and warehouses            | 樓宇及倉庫          | 132,370    | 120,972    |
| Equipment and others                | 設備及其他          | 2,131      | 3,410      |
| Total                               | 總計             | 450 225    | 147 444    |
| Total                               | <b>が</b> で 百   | 158,235    | 147,444    |
| Interest expense                    | 利息開支           | 6,714      | 7,299      |
| Expense relating to short-term and  | 與短期及低價值租賃有關的開支 |            |            |
| low-value leases (included in cost  | (計入銷售成本、分銷成本及  |            |            |
| of sales, distribution costs and    | 行政開支)          |            |            |
| administrative expenses)            |                | 79,230     | 103,373    |

The total cash outflow for leases for the year ended 31 March 2023 was RMB224,511,000 (for the year ended 31 March 2022: RMB235,282,000). Among the cash outflow for leases, the payment for lease liabilities was RMB145,281,000 (for the year ended 31 March 2022: RMB131,909,000), and the payment for short-term and lowvalue leases was RMB79,230,000 (for the year ended 31 March 2022: RMB103,373,000).

截至2023年3月31日止年度,租賃現 金流出總額為人民幣224,511,000元 (截至2022年3月31日止年度:人民 幣235,282,000元)。租賃現金流出 中,與租賃負債相關的付款為人民幣 145,281,000元(截至2022年3月31日 止年度:人民幣131,909,000元),與 短期及低價值租賃相關的付款為人民 幣79,230,000元(截至2022年3月31日 止年度:人民幣103,373,000元)。









#### **INVESTMENTS IN ASSOCIATES**

#### 10. 聯營公司投資

The Group's associates are all unlisted. The aggregated amounts of the Group's share of these associates' results are as follows:

本集團的聯營公司均未上市。本集團 分佔該等聯營公司業績總額如下:

|                      |                             | Year ended                | Year ended |
|----------------------|-----------------------------|---------------------------|------------|
|                      |                             | 31 March                  | 31 March   |
|                      |                             | 2023                      | 2022       |
|                      |                             | 截至2023年                   | 截至2022年    |
|                      |                             | <b>3</b> 月 <b>31</b> 日止年度 | 3月31日止年度   |
|                      |                             | RMB'000                   | RMB'000    |
|                      |                             | 人民幣千元                     | 人民幣千元      |
| Opening balance      | ———————————————————<br>年初結餘 | 11,074                    | 13,307     |
| Addition             | 增添                          | 105,000                   | _          |
| Share of losses, net | 應佔虧損,淨額                     | (8,308)                   | (2,233)    |
|                      |                             |                           |            |
| Total                | 總計                          | 107,766                   | 11,074     |

In August 2022, the Group injected capital of RMB105,000,000 for the formation of an associate, Changsha Wangcheng Wangjing Venture Capital Partnership (Limited Partnership), which is accounted for using the equity method.

於2022年8月,本集團就組建聯營 公司長沙市望城區旺鯨創業投資 合夥企業(有限合夥)注資人民幣 105,000,000元,乃使用權益法入 賬。

Details of Changsha Wangcheng Wangjing Venture Capital Partnership (Limited Partnership) as at 31 March 2023 are as follows:

於2023年3月31日,長沙市望城區旺 鯨創業投資合夥企業(有限合夥)的詳 情如下:

|   | Name  | 名稱                         | Place of<br>incorporation<br>註冊成立地點 | Proportion of voting power held by the Group 本集團持有的投票權比例 | Principle<br>activity<br>主營業務活動 |
|---|---|----------------------------|-------------------------------------|--|---------------------------------|
|   | Changsha Wangcheng Wangjing<br>Venture Capital Partnership<br>(Limited Partnership) | 長沙市望城區旺鯨創業投<br>資合夥企業(有限合夥) | Chinese<br>Mainland<br>中國境內         | 40%*   | Investment<br>投資                |
| * | The Board of Changsha Wan Partnership (Limited Partnership)                         | 0 0, 0                     | •                                   |  | 無<br>無                          |

- Group has two seats.
- 成,其中本集團佔有兩名。



## 10 INVESTMENTS IN ASSOCIATES (continued)

# The following table illustrates the aggregate financial information of the Group's associates:

### 10. 聯營公司投資(續)

下表列示本集團聯營公司的合併財務 資料:

|   |              | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日止年度<br>RMB'000<br>人民幣千元 |
|---|--------------|---|---|
| Share of the associates' loss                     | 分佔聯營公司虧損     | (8,308)   | (2,233)   |
| Share of the associates' total comprehensive loss | 分佔聯營公司全面虧損總額 | (8,308)   | (2,233)   |
| Carrying amount of the Group's investments        | 本集團投資的賬面值    | 107 766   | 11.074  |
| investments                                       |              | 107,766   | 11,074  |

## 11 FINANCIAL INSTRUMENTS BY CATEGORY

### 11. 金融工具類別

|                                     |                            | Financial<br>assets at<br>FVOCI<br>按公平值<br>透過主能<br>全面收益記賬<br>的金融資產<br>RMB'000<br>人民幣千元 | Financial<br>assets at<br>amortised<br>cost<br>按攤銷成本記<br>賬的金融資產<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|-------------------------------------|----------------------------|--|---|---------------------------------|
| As at 31 March 2023                 | 於2023年3月31日                |  |   |                                 |
| Assets as per balance sheet         | 資產負債表的資產                   |  |   |                                 |
| Financial assets at FVOCI (Note 12) | 按公平值透過其他全面收益 記賬的金融資產(附註12) | 146,133  | _   | 146,133                         |
| Trade receivables (Note 14)         | 貿易應收款(附註14)                | 146,133  | 853,937   | 853,937                         |
| Other receivables and other         | 其他應收款及其他資產                 |  |   | ,                               |
| assets (Note 15)                    | (附註15)                     | _  | 322,065   | 322,065                         |
| Long-term bank deposits             | 長期銀行存款(附註16)               |  |   |                                 |
| (Note 16) Cash and bank balances    | 現金及銀行存款                    | _  | 5,752,000   | 5,752,000                       |
| (Note 16)                           | · (附註16)                   | _  | 7,907,599   | 7,907,599                       |
| , ,                                 | 1                          |  |   | , .                             |
| Total                               | 總計                         | 146,133  | 14,835,601  | 14,981,734                      |







## 11 FINANCIAL INSTRUMENTS BY CATEGORY (continued)

## 11. 金融工具類別(續)

**Financial** liabilities at amortised cost 按攤銷成本 記賬的 金融負債 RMB'000 人民幣千元

| As at 31 March 2023   | 於  | 2023年3月31日  |  |  |
|---|--|---|--|--|
| Liabilities as per balance sheet<br>Trade payables (Note 19)<br>Accruals and other payables (Note Borrowings (Note 21)<br>Lease liabilities (Note 9)<br>Other non-current liabilities | g<br>ote 20) 應<br>借<br>租   | 產負債表的負債<br>易應付款(附註19)<br>計費用及其他應付<br>款(附註21)<br>賃負債(附註9)<br>他非流動負債                    | 欢(附註20)  | 970,395<br>1,429,676<br>5,342,321<br>265,838<br>13,227 |
| Total   | 總  | 計   |  | 8,021,457  |
|   |  | Financial<br>assets at<br>FVOCI<br>按公平值<br>透過其他<br>全面收益記賬<br>的金融資<br>RMB'000<br>人民幣千元 | Financial<br>assets at<br>amortised cost<br>按攤銷成本記<br>賬的金融資產<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元                        |
| As at 31 March 2022   | 於2022年3月31日  |   |  |  |
| Assets as per balance sheet Financial assets at FVOCI (Note 12) Trade receivables (Note 14) Other receivables and other assets (Note 15) Long-term bank deposits                      | 資產負債表的資產<br>按公平值透過其他全面收益<br>記賬的金融資產(附註12)<br>貿易應收款(附註14)<br>其他應收款及其他資產<br>(附註15)<br>長期銀行存款 |   | -<br>1,004,538<br>278,285  | 104,023<br>1,004,538<br>278,285                        |
| (Note 16) Cash and bank balances (Note 16)  | (附註16)<br>現金及銀行存款<br>(附註16)  | -   | 5,737,000<br>11,265,819  | 5,737,000<br>11,265,819                                |
| Total   | 總計   | 104,023   | 18,285,642   | 18,389,665   |



Notes to the Consolidated Financial Statements



### 11 FINANCIAL INSTRUMENTS BY CATEGORY (continued)

### 11. 金融工具類別(續)

Financial liabilities at amortised cost 按攤銷成本 記賬的 金融負債 RMB'000 人民幣千元

| As at 31 March 2022                   | 於2022年3月31日      |            |
|---------------------------------------|------------------|------------|
| Liabilities as per balance sheet      | 資產負債表的負債         |            |
| Trade payables (Note 19)              | 貿易應付款(附註19)      | 1,106,946  |
| Accruals and other payables (Note 20) | 應計費用及其他應付款(附註20) | 2,046,153  |
| Borrowings (Note 21)                  | 借款(附註21)         | 6,902,214  |
| Lease liabilities (Note 9)            | 租賃負債(附註9)        | 161,574    |
| Other non-current liabilities         | 其他非流動負債          | 37,198     |
|                                       |                  |            |
| Total                                 | 總計               | 10,254,085 |

#### 12 FINANCIAL ASSETS AT FVOCI

## 12. 按公平值透過其他全面收益記賬的 金融資產

The financial assets at FVOCI of the Group are stated at fair value and include the following:

本集團按公平值透過其他全面收益記 賬的金融資產以公平值列賬並包括以 下各項:

|  |   | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|---|---|---|
| Opening balance Additions Losses recognised in other comprehensive income (Note 18) Exchange differences | 年初結餘<br>添置<br>於其他全面收益內確認的<br>虧損(附註18)<br>匯兑差額 | 104,023<br>41,496<br>(7,979)<br>8,593   | 92,935<br>25,280<br>(11,142)<br>(3,050)                                       |
| Closing balance  | 年末結餘  | 146,133   | 104,023   |

The above equity investments were irrevocably designated at fair value through other comprehensive income as the Group considers these investments to be strategic in nature.

上述權益投資不可撤銷地指定為按公 平值透過其他全面收益記賬, 乃由於 本集團認為該等投資屬策略性質。







## 12 FINANCIAL ASSETS AT FVOCI (continued)

### 12. 按公平值透過其他全面收益記賬的 金融資產(續)

The financial assets at FVOCI included the following:

按公平值透過其他全面收益記賬的金 融資產包括以下各項:

|   |                   | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|---|-------------------|--|--|
| Listed equity securities Unlisted equity securities | 上市權益證券<br>非上市權益證券 | 146,128<br>5   | 104,018<br>5   |
| Total   | 總計                | 146,133  | 104,023  |

The financial assets at FVOCI are denominated in the following currencies:

按公平值透過其他全面收益記賬的金融資產以下列貨幣列值:

|   |                 | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|---|-----------------|--|--|
| Japanese Yen<br>Hong Kong Dollar<br>New Taiwan Dollar | 日元<br>港元<br>新台幣 | 139,278<br>6,850<br>5                                  | 104,018<br>-<br>5                                      |
| Total   | 總計              | 146,133  | 104,023  |

Notes to the Consolidated Financial Statements



#### **13 INVENTORIES**

#### 13. 存貨

|   |                                 | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|---|---------------------------------|--|--|
| Raw materials and packaging materials<br>Work in progress<br>Finished goods<br>Goods in transit | 原材料及包裝物料<br>在製品<br>製成品<br>運送中貨物 | 2,052,086<br>203,547<br>776,173<br>110,297             | 2,002,744<br>208,710<br>833,369<br>181,361             |
| Total   | 總計                              | 3,142,103  | 3,226,184  |

The cost of inventories recognised and included in "cost of sales" amounted to approximately RMB9,593,717,000 for the year ended 31 March 2023 (for the year ended 31 March 2022: RMB13,237,497,000). 截至2023年3月31日止年度,確認並 計入「銷貨成本」的存貨成本約為人民 幣9,593,717,000元(截至2022年3月 31日止年度:人民幣13,237,497,000 元)。

The Group recognised losses of approximately RMB36,991,000 (for the year ended 31 March 2022: RMB42,661,000) in respect of the losses on obsolete inventories and write-down inventories for the year ended 31 March 2023 (Note 24).

截至2023年3月31日止年度,本集團 就陳舊存貨及撇減存貨而確認虧損約 人民幣36,991,000元(截至2022年3月 31日止年度:人民幣42,661,000元) (附註24)。

#### 14 TRADE RECEIVABLES

#### 14. 貿易應收款

|                                   |                 | 31 March | 31 March  |
|-----------------------------------|-----------------|----------|-----------|
|                                   |                 | 2023     | 2022      |
|                                   |                 | 2023年    | 2022年     |
|                                   |                 | 3月31日    | 3月31日     |
|                                   |                 | RMB'000  | RMB'000   |
|                                   |                 | 人民幣千元    | 人民幣千元     |
| Trade receivables                 | 貿易應收款           |          |           |
| from third parties                | -應收第三方          | 884,834  | 1,017,726 |
| from related parties (Note 32(b)) | -應收關聯方(附註32(b)) | 15,562   | 15,113    |
|                                   |                 |          |           |
| Subtotal                          | 小計              | 900,396  | 1,032,839 |
| Less: provision for impairment    | 減:減值撥備          | (46,459) | (28,301)  |
|                                   |                 |          |           |
| Trade receivables, net            | 貿易應收款-淨額        | 853,937  | 1,004,538 |

Most of the Group's sales are on cash-on-delivery basis whereas those made through modern distribution channels are normally on credit terms ranging from 60 to 90 days (for the year ended 31 March 2022: 60 to 90 days).

本集團大部份的銷售以款到發貨的方 式進行,透過現代分銷渠道的信貸客 戶一般獲授予60日至90日的信貸期 (截至2022年3月31日止年度:60至 90日)。







# 14 TRADE RECEIVABLES (continued)

As at 31 March 2023 and 31 March 2022, the ageing analysis of trade receivables based on invoice date is as follows:

# 14. 貿易應收款(續)

於2023年3月31日及2022年3月31日,貿易應收款基於發票日期的賬齡分析如下:

|   |   | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|---|---|--|--|
| Within 60 days<br>61 to 90 days<br>91 to 180 days<br>181 to 365 days<br>Over 365 days | 60日內<br>61至90日<br>91至180日<br>181至365日<br>365日以上 | 451,688<br>142,285<br>246,501<br>43,248<br>16,674      | 427,418<br>240,569<br>336,799<br>18,461<br>9,592       |
| Total   | 總計  | 900,396  | 1,032,839  |

As at 31 March 2023 and 31 March 2022, the Group's trade receivables, before provision for impairment, are denominated in the following currencies:

於2023年3月31日及2022年3月31日,未扣除減值撥備前之貿易應收款以下列貨幣計值:

|  |                          | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|--|--------------------------|--|--|
| RMB<br>US\$<br>New Taiwan Dollar<br>Other currencies | 人民幣<br>美元<br>新台幣<br>其他貨幣 | 735,107<br>45,614<br>83,952<br>35,723                  | 885,436<br>42,150<br>88,240<br>17,013                  |
| Total  | 總計                       | 900,396  | 1,032,839  |

The carrying amounts of the Group's trade receivables approximated their fair values as at the balance sheet dates.

The maximum exposure of the Group to credit risk at the reporting date is the carrying value of trade receivables as mentioned above. The Group does not hold any collateral as security.

於資產負債表日,本集團貿易應收款 的賬面值與其公平值相若。

本集團於報告日期的信用風險最高承 擔額為上述的貿易應收款的賬面值。 本集團並無持有任何抵押品作為抵 押。



# **14 TRADE RECEIVABLES** (continued)

The Group applies the HKFRS 9 simplified approach to measure expected credit losses which uses a lifetime expected loss allowance for all trade receivables. Details about the calculation of the allowance are in Note 3.1(b).

Information about the impairment of trade receivables and the Group's exposure to credit risk, foreign currency risk and interest rate risk can be found in Note 3.1.

# 15 PREPAYMENTS, OTHER RECEIVABLES AND OTHER

# 14. 貿易應收款(續)

本集團應用香港財務報告準則第9號 的簡化方法計量預期信用損失,該方 法就所有貿易應收款使用存續期預期 虧損撥備。有關撥備計算的詳情載於 附註3.1(b)。

有關貿易應收款減值及本集團面臨信 用風險、外匯風險及利率風險的資料 載於附註3.1。

# 15. 預付款項、其他應收款及其他資產

|                                  |            | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|----------------------------------|------------|--|--|
| Prepayments – advanced payments  | 預付款項       |  |  |
| to suppliers                     | - 向供應商預付款項 | 436,469  | 662,707  |
| Amounts due from related parties | 應收關聯方款項    |  |  |
| (Note 32(b))                     | (附註32(b))  | 552  | 516  |
| Recoverable value added tax      | 可抵扣增值税     | 48,580   | 118,581  |
| Prepayment for income tax        | 預付所得税款項    | 5,629  | 32,218   |
| Deposits                         | 按金         | 25,760   | 24,541   |
| Others                           | 其他         | 385,215  | 253,228  |
|                                  |            |  |  |
| Total                            | 總計         | 902,205  | 1,091,791  |

The carrying amounts of deposits and other receivables approximated their fair values as at the balance sheet dates.

於資產負債表日,按金及其他應收款 的賬面值與其公平值相若。







# 16 LONG-TERM BANK DEPOSITS AND CASH AND BANK **BALANCES**

# 16. 長期銀行存款及現金及銀行存款

|                          |         | 31 March   | 31 March   |
|--------------------------|---------|------------|------------|
|                          |         | 2023       | 2022       |
|                          |         | 2023年      | 2022年      |
|                          |         | 3月31日      | 3月31日      |
|                          |         | RMB'000    | RMB'000    |
|                          |         | 人民幣千元      | 人民幣千元      |
| Long-term bank deposits  | 長期銀行存款  | 5,752,000  | 5,737,000  |
|                          |         |            |            |
| Cash at bank and on hand | 銀行及手頭現金 | 5,047,949  | 8,722,769  |
| Short-term bank deposits | 短期銀行存款  | 2,859,650  | 2,543,050  |
|                          |         |            |            |
| Cash and bank balances   | 現金及銀行存款 | 7,907,599  | 11,265,819 |
|                          |         |            |            |
| Total                    | 總計      | 13,659,599 | 17,002,819 |

The long-term bank deposits and cash and bank balances are denominated in the following currencies:

長期銀行存款及現金及銀行存款以下 列貨幣計值:

|  |                              | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|--|------------------------------|--|--|
| Long-term bank deposits<br>RMB                   | 長期銀行存款<br>人民幣                | 5,752,000  | 5,737,000  |
| Cash and bank balances RMB US\$ Other currencies | 現金及銀行存款<br>人民幣<br>美元<br>其他貨幣 | 7,389,041<br>277,299<br>241,259                        | 8,731,951<br>2,267,478<br>266,390                      |
|  |                              | 7,907,599  | 11,265,819   |
| Total  | 總計                           | 13,659,599   | 17,002,819   |

RMB is not a freely convertible currency in the international market. The conversion of RMB into foreign currency and remittance of RMB out of the PRC are subject to the rules and regulations of exchange controls promulgated by the PRC authorities.

The maximum exposure to credit risk at the reporting date is the carrying values of the long-term bank deposits and cash and bank balances as mentioned above.

The carrying amounts of long-term bank deposits approximated their fair values as at the balance sheet dates.

人民幣在國際市場並非可自由兑換貨 幣。將人民幣兑換為外匯及將人民幣 匯出中國,須受中國機關頒佈之外匯 管制規則及規例所限。

於報告日期的信貸風險最高承擔額為 上述的長期銀行存款以及現金及銀行 存款的賬面值。

本集團長期銀行存款的賬面值於資產 負債表日與其公平值相若。



# 17 SHARE CAPITAL

# 17. 股本

Number of ordinary shares, issued and fully paid 已發行及

Share capital

繳足普通股數

股本 **RMB'000** 

人民幣千元

| As at 31 March 2023                         | 於 <b>2023</b> 年 <b>3</b> 月31日         | 11,882,083,135                 | 1,795,722            |
|---|---------------------------------------|--------------------------------|----------------------|
| As at 31 March 2022<br>Share buy-back       | 於 <b>2022年3月31日</b><br>股份購回           | 11,899,528,135<br>(17,445,000) | 1,798,203<br>(2,481) |
| A   | ₩2022年2月24日                           | 44 000 500 405                 | 4 700 000            |
| Share buy-back                              | 股份購回                                  | (177,396,000)                  | (22,949)             |
| Shares of US\$0.02 each As at 31 March 2021 | 每股面值0.02美元之股份<br>於 <b>2021年3月31</b> 日 | 12,076,924,135                 | 1,821,152            |
| 01 (11000 00 1                              | 与职责体2.00关二之职 <i>(</i> )               |                                |                      |
|   |                                       |                                | 人民市「九                |

The movements in issued share capital of the Company during the year ended 31 March 2023 were set out as below:

The Company acquired 17,445,000 of its own shares for the year ended 31 March 2023 (for the year ended 31 March 2022: 177,396,000 of its own shares) through purchases on The Stock Exchange of Hong Kong Limited, and these shares were cancelled thereafter.

The total cost to acquire the above 17,445,000 shares was RMB81,105,000, and RMB2,481,000 and RMB78,624,000 have been deducted from share capital and retained earnings respectively (for the year ended 31 March 2022: The total cost to acquire the above 177,396,000 shares was RMB819,493,000, and RMB22,949,000 and RMB796,544,000 have been deducted from share capital and retained earnings respectively).

本公司於截至2023年3月31日止年度 已發行股本變動載列如下:

截至2023年3月31日止年度,本公 司透過在香港聯合交易所有限公司 購買其本身17,445,000股股份(截 至2022年3月31日止年度: 其本身 177,396,000股股份),而有關股份已 於之後註銷。

收購上述17,445,000股股份所支付 之總成本為人民幣81.105.000元, 並分別於股本及保留盈利扣除人民 幣2,481,000元及人民幣78,624,000 元(截至2022年3月31日止年度:收 購上述177,396,000股股份所支付之 總成本為人民幣819,493,000元,並 分別於股本及保留盈利扣除人民幣 22,949,000元及人民幣796,544,000 元)。



# 綜合財務報表附註 Notes to the Consolidated Financial Statements





18. RESERVES 18. 儲備

|   |   |             | Share<br>premium         | Capital<br>reserves      | FVOCI<br>reserves<br>按公平值<br>透過其他<br>全面收益 | Currency<br>realignment<br>reserves<br>貨幣重新 | Statutory<br>reserves    | Subtotal               | Retained earnings        | Total                   |
|---|---|-------------|--------------------------|--------------------------|---|---|--------------------------|------------------------|--------------------------|-------------------------|
|   |   | Notes<br>附註 | 股份溢價<br>RMB'000<br>人民幣千元 | 資本儲備<br>RMB'000<br>人民幣千元 | 主風收益<br>記賬的儲備<br>RMB'000<br>人民幣千元         | 貝符里利<br>調整儲備<br>RMB'000<br>人民幣千元            | 法定儲備<br>RMB'000<br>人民幣千元 | 小計<br>RMB'000<br>人民幣千元 | 保留盈利<br>RMB'000<br>人民幣千元 | 總計<br>RMB'000<br>人民幣千元  |
| As at 31 March 2021   | 於2021年3月31日                                   |             | 462,130                  | (7,309,078)              | 23,044                                    | (74,095)                                    | 3,566,973                | (3,331,026)            | 16,408,851               | 13,077,825              |
| As at 1 April 2021<br>Profit for the year                   | 於 <b>2021</b> 年 <b>4</b> 月 <b>1</b> 日<br>年度利潤 |             | 462,130<br>–             | (7,309,078)<br>-         | 23,044                                    | (74,095)<br>–                               | 3,566,973                | (3,331,026)            | 16,408,851<br>4,202,655  | 13,077,825<br>4,202,655 |
| Share buy-back Change in value of financial assets at FVOCI | 股份購回<br>按公平值透過其他<br>全面收益記賬的                   | 17          | -                        | -                        | -   | -   | -                        | -                      | (796,544)                | (796,544)               |
| Appropriation to statutory                                  | 金融資產價值變動<br>劃撥至法定儲備                           | 12          | -                        | -                        | (11,142)                                  | -   | -                        | (11,142)               | -                        | (11,142)                |
| reserves Remeasurements of post-                            | 退休福利責任之                                       |             | -                        | -                        | -   | -   | 246,044                  | 246,044                | (246,044)                | -                       |
| employment benefit obligations<br>Dividends paid            | 支付股息  |             | -                        | 69<br>-                  | -   | -   | -                        | 69<br>-                | -<br>(1,761,045)         | 69<br>(1,761,045)       |
| Currency translation differences                            | 貨幣匯兑差額  |             |                          | -                        | -   | 123,574                                     |                          | 123,574                | -                        | 123,574                 |
| As at 31 March 2022   | 於2022年3月31日                                   |             | 462,130                  | (7,309,009)              | 11,902                                    | 49,479                                      | 3,813,017                | (2,972,481)            | 17,807,873               | 14,835,392              |



# **18. RESERVES** (continued)

# 18. 儲備(續)

|  |  |             | Share<br>premium<br>股份溢價 | Capital<br>reserves<br>資本儲備 | FVOCI<br>reserves<br>按公平值<br>透通面收益<br>全服的儲備 | Currency<br>realignment<br>reserves<br>貨幣重新<br>調整儲備 | Statutory<br>reserves<br>法定儲備 | Subtotal         | Retained<br>earnings<br>保留盈利 | Total<br>總計              |
|--|--|-------------|--------------------------|-----------------------------|---|---|-------------------------------|------------------|------------------------------|--------------------------|
|  |  | Notes<br>附註 | RMB'000<br>人民幣千元         | RMB'000<br>人民幣千元            | RMB'000<br>人民幣千元                            | RMB'000<br>人民幣千元                                    | RMB'000<br>人民幣千元              | RMB'000<br>人民幣千元 | RMB'000<br>人民幣千元             | RMB'000<br>人民幣千元         |
| As at 31 March 2022                                | 於 <b>2022</b> 年 <b>3</b> 月 <b>31</b> 日 |             | 462,130                  | (7,309,009)                 | 11,902                                      | 49,479  | 3,813,017                     | (2,972,481)      | 17,807,873                   | 14,835,392               |
| As at 1 April 2022                                 | 於2022年4月1日                             |             | 462,130                  | (7,309,009)                 | 11,902                                      | 49,479  | 3,813,017                     | (2,972,481)      | 17,807,873                   | 14,835,392               |
| Profit for the year                                | 年度利潤                                   |             | -                        | -                           | -   | -   | -                             | -                | 3,371,584                    | 3,371,584                |
| Share buy-back                                     | 股份購回                                   | 17          | -                        | -                           | -   | -   | -                             | -                | (78,624)                     | (78,624)                 |
| Change in value of financial assets at FVOCI       | 按公平值透過其他全面收益<br>記賬的金融資產價值變動            | 12          | _                        | _                           | (7,979)                                     | -   | _                             | (7,979)          | _                            | (7,979)                  |
| Appropriation to statutory reserves                | 劃撥至法定儲備                                |             | _                        | _                           | _   | _   | 250,106                       | 250,106          | (250,106)                    | _                        |
| Acquisition of non-controlling interests           | 收購非控制性權益                               |             | _                        | 2,400                       | _   | _   |                               | 2,400            | (=00,:00)                    | 2,400                    |
| Remeasurements of post-                            | 退休福利責任之重新計量                            |             |                          |                             | -   | -   |                               |                  | -                            |                          |
| employment benefit obligations                     |  |             | -                        | 862                         | -   | -   | -                             | 862              | (E 070 025)                  | 862<br>(5.079.035)       |
| Dividends paid<br>Currency translation differences | 支付股息<br>貨幣匯兑差額                         |             | -                        | -                           | -   | (188,659)   |                               | (188,659)        | (5,078,925)<br>-             | (5,078,925)<br>(188,659) |
| As at 31 March 2023                                | 於2023年3月31日                            |             | 462,130                  | (7,305,747)                 | 3,923                                       | (139,180)   | 4,063,123                     | (2,915,751)      | 15,771,802                   | 12,856,051               |

Notes to the Consolidated Financial Statements



# 18. RESERVES (continued)

#### (a) Share premium

Pursuant to the Cayman Companies Law and the Articles of Association of the Company, share premium of the Company is available for distribution to shareholders subject to a solvency test on the Company and the provision of the Articles of Association of the Company.

## Capital reserves

This represents capital reserves arising from the share swap transactions during the Group reorganisation in 2007 and the remeasurements of post-employment benefit obligations. For further details on the post-employment benefits, see (d) below.

#### (c) Statutory reserves

The PRC laws and regulations require companies registered in the PRC to provide for certain statutory reserves, which are to be appropriated from the net profit (after offsetting accumulated losses from prior years) as reported in their respective statutory financial statements, before profit distributions to equity holders. All statutory reserves are created for specific purposes. PRC companies are required to appropriate 10% of statutory net profits to statutory surplus reserves, before distribution of their post-tax profits of the current year. A company may discontinue the contribution when the aggregate sum of the statutory surplus reserve is more than 50% of its registered capital. The statutory surplus reserves shall only be used to make up losses of the companies, to expand the companies' production operations, or to increase the capital of the companies. In addition, a company may make further contribution to the discretionary surplus reserve using its post-tax profits in accordance with resolutions of the Board of Directors.

## 18. 儲備(續)

# 股份溢價

根據開曼群島公司法及公司章程細 則,本公司的股份溢價可供分派予股 東,惟須受本公司的償債能力測試及 本公司的公司章程細則條文所限。

#### 資本儲備 (b)

此為於2007年本集團重組時進行股份 互換交易及重新計量離職後福利責任 產生的資本儲備。有關離職後福利的 進一步詳情,請參閱下文(d)。

#### (c) 法定儲備

中國法律法規要求在中國註冊的公司 從各自法定財務報表所呈報的淨利潤 (抵銷以往年度的累計虧損後)中,於 分派利潤予權益持有人前,劃撥款項 以提撥若干法定儲備金。所有法定儲 備金均為特別用途而設立。中國公司 於分派當年度的除稅後利潤前,須向 法定盈餘儲備劃撥淨利潤的10%。當 公司法定盈餘儲備的總和超過其註冊 資本的50%時,公司可停止劃撥。 法定盈餘儲備只可用作彌補公司的虧 損、擴大公司的生產營運或增加公司 的資本。此外,按照董事會的決議 案,公司可使用其除税後利潤酌情向 盈餘儲備作出進一步供款。



# 18. RESERVES (continued)

# (d) Post-employment benefits – defined benefit plans

The Group operates defined benefit pension plans in Taiwan. The Group engaged independent valuer to carry out a valuation on postemployment benefits. The present value of the obligations and costs of the defined benefit plans were calculated using the projected unit credit method.

The income statement charge included within operating profit includes current service cost, interest cost, past service costs and gains and losses on settlement and curtailment.

Remeasurements arising from defined benefit pension plans, comprising actuarial gains and losses, the effect of the asset ceiling (excluding amounts included in net interest on the net defined benefit liability) and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the consolidated balance sheet with a corresponding debit or credit to capital reserves through other comprehensive income in the period in which they occur. Remeasurements are not reclassified to profit or loss in subsequent periods.

Balance sheet obligation of RMB6,148,000 for defined pension benefits for the year ended 31 March 2023 (31 March 2022: RMB10,251,000) was recognised in other non-current liabilities.

The fair value of the pension fund assets and net defined benefit liabilities were as follows:

## 18. 儲備(續)

## (d) 退休福利 -界定受益計劃

本集團於台灣實行一項界定受益退休 計劃。本集團委聘獨立估值師對僱員 退休福利進行估值。界定受益計劃的 義務與成本現值以預測單位貸計法計

計入經營利潤內的收益表支出包括當 期服務成本、利息成本、過往服務成 本以及結算及縮減的盈虧。

因界定受益退休計劃而產生的重新計 量,包括精算盈虧、資產上限的影響 (不包括計入界定受益淨負債的淨利 息的金額)以及計劃資產的回報(不包 括計入界定受益淨負債的淨利息的 金額),於綜合資產負債表中即時確 認,並於其產生期間透過其他全面收 益於資本儲備內相應扣除或計入。重 新計量於其後期間不會重新分類至損 益。

截至2023年3月31日止年度,界定 退休計劃的資產負債表責任人民幣 6,148,000元(2022年3月31日:人民 幣10,251,000元)於其他非流動負債 中確認。

退休基金資產的公平值及界定受益淨 負債如下:

|                                   |           | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|-----------------------------------|-----------|--|--|
| Present value of defined benefit  | 界定受益義務現值  |  |  |
| obligations                       |           | (40,742)   | (44,897)   |
| Fair value of pension fund assets | 退休基金資產公平值 | 34,594   | 34,646   |
|                                   |           |  |  |
| Net defined benefit liabilities   | 界定受益淨負債   | (6,148)  | (10,251)   |

The level of funding was 84.909% as at 31 March 2023 (31 March 2022: 77.168%). The Directors do not consider the net defined benefit liabilities as set out above to be material.

The most recent actuarial valuation of the defined benefit plans was carried out by Professional Actuary Management Consulting Co., Ltd., an independent qualified actuary in Taiwan region, with 31 December 2022 as the valuation reference date. The principal assumptions of the actuarial valuation were:

於2023年3月31日,供款水平為 84.909%(2022年3月31日:77.168%)。 董事並不認為上述界定受益淨負債屬 重大。

對界定受益計劃最近期的精算估值乃 由台灣地區的獨立合資格精算師專精 企業管理顧問股份有限公司作出,估 值參考日期為2022年12月31日。在 精算估值中所用的主要假設如下:



# 18. RESERVES (continued)

## (d) Post-employment benefits – defined benefit plans (continued)

# (1) Discount rate and rate of increase of long-term salary

The present value of the obligations and costs of the defined benefit plans were calculated using the projected unit credit method.

For the purpose of the actuarial valuation, discount rate of 1.375% to 1.500% for the year ended 31 March 2023 (for the year ended 31 March 2022: 0.500% to 0.625%) was adopted. It was assumed that the expected rate of increase of long-term salary for the year ended 31 March 2023 was 2.500% (for the year ended 31 March 2022: 2.000%).

# (2) Withdrawal rates

# (a) Mortality rate

The 6th life table as adopted by the insurance industry in the Taiwan region was used in the actuarial valuation.

# (b) Disability rate

The disability rate used in the actuarial valuation was 10% of the mortality rate.

# (c) Turnover rates

The turnover rates used in the actuarial valuation were determined based on the historical turnover rates from the relevant subsidiaries' records and taking into account expected future trends:

# 18. 儲備(續)

## (d) 退休福利 – 界定受益計劃(續)

# (1) 折現率及長期平均調薪率

界定受益計劃的義務與成本現值以預 測單位貸計法計算。

精算估值採用截至 2023年3月31日止年度的折現率為1.375%至1.500%(截至2022年3月31日止年度: 0.500%至0.625%)。同時,精算估值假設截至2023年3月31日止年度的長期平均調薪率為 2.500%(截至2022年3月31日止年度: 2.000%)。

# (2) 脱退率

## (a) 死亡率

精算估值使用了台灣地區保險業界所 採用的第六回經驗生命表。

# (b) 殘廢率

精算估值所採納的殘廢率為死亡率的 10%。

# (c) 離職率

精算估值所使用的離職率乃參照相關 子公司過去的離職率並考慮未來趨勢 而得出:

| Age        | 年齡     | Turnover rates<br>離職率 |
|------------|--------|-----------------------|
| 20 or less | 20歲或以下 | 8.0% - 10.0%          |
| 25         | 25歲    | 6.0% - 7.0%           |
| 30         | 30歲    | 4.0% - 7.0%           |
| 35         | 35歲    | 3.0% - 5.0%           |
| 40         | 40歲    | 0.0% - 3.0%           |
| 45         | 45歲    | 0.0%                  |
| 50         | 50歲    | 0.0%                  |
| 55         | 55歲    | 0.0%                  |
| 60         | 60歲    | 0.0%                  |

Turnover rates not shown above were determined by interpolation.

未列出之離職率以內差方式計算。



Notes to the Consolidated Financial Statements



# 18. RESERVES (continued)

- Post-employment benefits defined benefit plans (continued)
- Withdrawal rates (continued) (2)
- (d) Early retirement rates

The early retirement rates used in the actuarial valuation were the higher of (1) 1.5 times of the turnover rates and (2) the following:

# 18. 儲備(續)

- (d) 退休福利 界定受益計劃(續)
- 脱退率(續) (2)
- 自請退休率 (d)

精算估值所使用的自請退休率為(1) 離職率之1.5倍及(2)下列之較高者:

| Age⁺      | 年齡*    | Early<br>retirement rates<br>自請退休率 |
|-----------|--------|------------------------------------|
| Z         | Z      | 15.0%                              |
| Z+1 to 64 | Z+1至64 | 3.0%                               |
| 65        | 65     | 100.0%                             |

#### Note:

Z was the earliest retirement age of the relevant employees.

It was also assumed that employees who did not retire upon reaching 65 years old would retire when they reach 68 years old.

#### 註:

Z為有關員工的最早可退休年齡。

同時假設在65歲時未退休的員工將在 68歲時退休。









# 19. TRADE PAYABLES

# 19. 貿易應付款

| 31 March | 31 March  |
|----------|-----------|
| 2023     | 2022      |
| 2023年    | 2022年     |
| 3月31日    | 3月31日     |
| RMB'000  | RMB'000   |
| 人民幣千元    | 人民幣千元     |
| 970 395  | 1 106 946 |

Trade payables to third parties 應付第三方之貿易應付款 1,106,946 970,395

As at 31 March 2023 and 31 March 2022, the ageing analysis of the trade payables, based on the invoice date, is as follows:

於2023年3月31日及2022年3月31 日,貿易應付款(基於發票日期)的賬 齡分析如下:

|   |                             | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|---|-----------------------------|--|--|
| Within 60 days<br>61 to 180 days<br>181 to 365 days | 60日內<br>61至180日<br>181至365日 | 833,319<br>117,463<br>3,798                            | 964,391<br>115,625<br>6,077                            |
| Over 365 days                                       | 365日以上                      | 15,815<br>970,395                                      | 20,853<br>1,106,946                                    |

The carrying amounts of trade payables approximated their fair values as at the balance sheet dates.

於資產負債表日,貿易應付款的賬面 值與其公平值相若。

# 20. ACCRUALS AND OTHER PAYABLES

# 20. 應計費用及其他應付款

|  |  | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|--|--|--|--|
| Accruals Salary and welfare payables Other taxes and levies payables Deposits Others | 應計費用<br>應付薪金及福利款項<br>其他應付税項及徵費<br>按金<br>其他 | 1,079,882<br>407,910<br>457,970<br>291,957<br>230,861  | 1,497,266<br>657,090<br>401,353<br>271,891<br>276,996  |
| Total  | 總計   | 2,468,580  | 3,104,596  |

The carrying amounts of accruals and other payables approximated their fair values as at the balance sheet dates.

於資產負債表日,應計費用及其他應 付款的賬面值與其公平值相若。



Notes to the Consolidated Financial Statements



# 21. BORROWINGS

# 21. 借款

|  |           | 31 March  | 31 March  |
|--|-----------|-----------|-----------|
|  |           | 2023      | 2022      |
|  |           | 2023年     | 2022年     |
|  |           | 3月31日     | 3月31日     |
|  |           | RMB'000   | RMB'000   |
|  |           | 人民幣千元     | 人民幣千元     |
| Non-current                            | 非流動       |           |           |
| Long-term borrowing                    | 長期借款-無抵押  |           |           |
| - unsecured (Note (b))                 | (附註(b))   | 2,060,307 | 3,546,364 |
| Current                                | 流動        |           |           |
| Bonds (Note (a))                       | 債券(附註(a)) | _         | 3,173,167 |
| Short-term borrowings                  | 短期借款一無抵押  |           |           |
| <ul><li>unsecured (Note (c))</li></ul> | (附註(c))   | 3,282,014 | 182,683   |
| Total harrowings                       | 總借款       | 5 242 224 | 6 002 214 |
| Total borrowings                       |           | 5,342,321 | 6,902,214 |

## Note (a):

In 2017, the Group issued US\$500,000,000 guaranteed bonds which were repaid in whole on 27 April 2022. The Bonds were issued with a principal amount of US\$500,000,000, bearing interest at a fixed rate of 2.875% per annum, payable semi-annually and listed on The Stock Exchange of Hong Kong Limited. The offering price for the Bonds is 98.878% of its principal amount. The value of the liability, taking into account of the transaction costs of RMB17,875,000, was determined upon issuance of the Bonds.

# Note (b):

As at 31 March 2023, long-term borrowing was a borrowing of US\$300,000,000 from Bank of China (Hong Kong) Limited which will be repayable in May 2024.

## Note (c):

As at 31 March 2023, short-term borrowings were mainly comprised of borrowings of US\$385,000,000 from a syndicated loan by Mizuho Bank, LTD (as agent).

## 附註(a):

於2017年,本集團發行有擔保債券 500,000,000美元,並已於2022年4月27 日悉數償還。本金額為500,000,000美元 之債券獲發行,並按2.875%之固定年利 率計息,按每半年支付及於香港聯合交易 所有限公司上市。債券之發售價為其本 金額之98.878%。經計及交易成本人民幣 17,875,000元後,負債之價值已於票據發 行後釐定。

# 附註(b):

於2023年3月31日,長期借款指從中 國銀行(香港)有限公司取得的借款 300,000,000美元,並將於2024年5月償 還。

### 附註(c):

於2023年3月31日,短期借款主要包括從 瑞穗銀行(作為代理)取得的銀團貸款之借 款385,000,000美元。









# **21. BORROWINGS** (continued)

The effective weighted average interest rates per annum of borrowings at the balance sheet dates are as follows:

# 21. 借款(續)

於資產負債表日的借款實際加權平均 年利率如下:

|                  |      | 31 March | 31 March |
|------------------|------|----------|----------|
|                  |      | 2023     | 2022     |
|                  |      | 2023年    | 2022年    |
|                  |      | 3月31日    | 3月31日    |
| RMB              |      | 2.32%    | 1.80%    |
| US\$             | 美元   | 5.51%    | 0.96%    |
| Other currencies | 其他貨幣 | 0.64%    | 0.63%    |

As at 31 March 2023 and 31 March 2022, the Group's borrowings were repayable as follows:

於2023年3月31日及2022年3月31 日,本集團的借款應償還款項如下:

|   |                      | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|---|----------------------|--|--|
| Within 1 year<br>Between 1 and 2 years<br>Between 2 and 5 years | 1年以內<br>1至2年<br>2至5年 | 3,282,014<br>2,060,307<br>–<br>5,342,321               | 3,355,850<br>1,643,967<br>1,902,397<br>6,902,214       |

The carrying amounts of the borrowings are not materially different to their fair values, as the market interest rates are relatively stable. The fair values are based on discounted cash flows using a rate based on the borrowings of similar terms and conditions and are within level 2 of the fair value hierarchy.

由於市場利率相對穩定,借款的賬面 值與其公平值沒有重大差異。公平值 乃採用基於類似條款及條件的借款的 利率根據已貼現現金流量計算及屬於 公平值層級第2級。



# **21. BORROWINGS** (continued)

The carrying amounts of the Group's borrowings were denominated in the following currencies:

# 21. 借款(續)

本集團借款的賬面值以下列貨幣為單 位:

|                                 |                   | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|---------------------------------|-------------------|--|--|
| US\$<br>RMB<br>Other currencies | 美元<br>人民幣<br>其他貨幣 | 4,704,337<br>528,653<br>109,331                        | 6,719,530<br>80,000<br>102,684                         |
|                                 |                   | 5,342,321  | 6,902,214  |

The Group had the following undrawn bank borrowing facilities as at the balance sheet dates:

於資產負債表日,本集團有下列未提 取的銀行借款融通:

|   |                       | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|---|-----------------------|--|--|
| US\$ facilities<br>RMB facilities<br>Other facilities | 美元融通<br>人民幣融通<br>其他融通 | 7,712,645<br>7,493,883<br>23,629                       | 7,975,753<br>7,965,734<br>23,257                       |
|   |                       | 15,230,157   | 15,964,744   |



# 22. DEFERRED INCOME TAX

The movements in deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, are as follows:

# Deferred income tax assets:

# 22. 遞延所得稅

年內遞延所得税資產及負債(沒有考 慮結餘可在同一徵稅區內抵銷)的變 動如下:

# 遞延所得税資產:

|  |                       | Tax losses<br>税項虧損<br>RMB'000<br>人民幣千元 | Other<br>temporary<br>differences*<br>其他<br>暫時性差異*<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|--|-----------------------|--|--|---------------------------------|
| As at 1 April 2021<br>(Charge)/credit to the       | 於2021年4月1日<br>在綜合收益表  | 51,347                                 | 322,420  | 373,767                         |
| consolidated income statement Exchange differences | (支銷)/貸記<br>匯兑差額       | 46,311<br>-                            | (27,064)<br>(228)  | 19,247<br>(228)                 |
| As at 31 March 2022<br>(Charge)/credit to the      | 於2022年3月31日<br>在綜合收益表 | 97,658                                 | 295,128  | 392,786                         |
| consolidated income statement Exchange differences | (支銷)/貸記<br>匯兑差額       | 197<br>—                               | (13,185)<br>86   | (12,988)<br>86                  |
| As at 31 March 2023                                | 於2023年3月31日           | 97,855                                 | 282,029  | 379,884                         |

# Deferred income tax liabilities:

# 遞延所得税負債:

|   |                       | Withholding<br>tax<br>預扣税<br>RMB'000<br>人民幣千元 | Others<br>其他<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|---|-----------------------|---|----------------------------------|---------------------------------|
| As at 1 April 2021<br>Charge to the consolidated  | 於2021年4月1日<br>在綜合收益表  | 348,133                                       | 134                              | 348,267                         |
| income statement Charge to the other              | 支銷<br>在其他全面收益支銷       | 181,778                                       | _                                | 181,778                         |
| comprehensive income<br>Transfer to tax payable   | 轉撥至應付税項               | (363,445)                                     | 17<br>-                          | 17<br>(363,445)                 |
|   |                       | , ,   |                                  | ,                               |
| As at 31 March 2022<br>Charge to the consolidated | 於2022年3月31日<br>在綜合收益表 | 166,466                                       | 151                              | 166,617                         |
| income statement<br>Charge to the other           | 支銷<br>在其他全面收益支銷       | 347,500                                       | -                                | 347,500                         |
| comprehensive income                              |                       | _   | 199                              | 199                             |
| Transfer to tax payable                           | 轉撥至應付税項               | (318,281)                                     | _                                | (318,281)                       |
| As at 31 March 2023                               | 於2023年3月31日           | 195,685                                       | 350                              | 196,035                         |

Other temporary differences mainly represent the unrealised profits, accrued expenses and provisions.

其他暫時性差異主要指未實現利 潤、預提費用及準備。

Notes to the Consolidated Financial Statements



# 22. DEFERRED INCOME TAX (continued)

Deferred income tax assets are recognised for tax losses carryforward to the extent that the realisation of the related tax benefit through the future taxable profits is probable. As at 31 March 2023, the Group did not recognise deferred income tax assets of RMB127.5 million (31 March 2022: RMB137.2 million) in respect of losses amounting approximately to RMB510.0 million (31 March 2022: RMB548.8 million) that can be carried forward against future taxable profits. These tax losses as at 31 March 2023 amounting to RMB41.0 million, RMB128.0 million, RMB178.4 million, RMB92.8 million and RMB69.8 million will expire in year 2023, year 2024, year 2025, year 2026 and year 2027 respectively.

Deferred income tax liabilities have been recognised for the withholding tax that would be payable on the earnings of certain subsidiaries incorporated in PRC for the year ended 31 March 2023 that are expected to be distributed in the foreseeable future. As to the other subsidiaries incorporated in PRC, the Group has no plan to distribute the respective retained earnings as at 31 March 2023. Deferred income tax liabilities of RMB146,221,000 (31 March 2022: RMB314.984.000) have not been recognised for the withholding tax and the related unremitted earnings of subsidiaries amounting to RMB2,924,410,000 (31 March 2022: RMB6,299,681,000) as at 31 March 2023.

There are no income tax consequences attaching to the payments of dividends of the Company to its shareholders.

# 22. 遞延所得稅(續)

很有可能透過未來應繳稅利潤而實現 相關税務利益,則會就結轉的税項虧 損而確認遞延所得税資產。於2023年 3月31日,本集團就可結轉以抵銷未 來應繳税利潤的虧損約人民幣5.100 億元(2022年3月31日:人民幣5.488 億元)並未確認遞延所得税資產人民幣 1.275億元(2022年3月31日:人民幣 1.372億元)。於2023年3月31日之税 項虧損為人民幣4,100萬元、人民幣 1.280億元、人民幣1.784億元、人民 幣9.280萬元及人民幣6.980萬元,將 分別於2023年、2024年、2025年、 2026年及2027年屆滿。

截至2023年3月31日止年度就中國註 冊成立的若干附屬公司將於可見未 來分派之盈利而應支付之預扣稅已 確認遞延所得税負債。就中國註冊 成立的其他附屬公司而言,本集團 並無計劃分派於2023年3月31日的各 相關保留盈利。於2023年3月31日, 並未就預扣税確認遞延所得税負債 人民幣146,221,000元(2022年3月31 日:人民幣314,984,000元),而相 關附屬公司的未分派盈利為人民幣 2.924.410.000元(2022年3月31日: 人民幣6,299,681,000元)。

向其股東派付本公司股息並無所得税 後果。



# <mark>綜合財務報表附註</mark> Notes to the Consolidated Financial Statements







# 23. OTHER GAINS - NET

# 23. 其他收益-淨額

|   |  | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|---|--|---|---|
| Net foreign exchange gains/(losses) Donation expenses Gains/(losses) on disposal of property, plant and equipment and land use rights Gains on early termination of leases Income from long-term bank deposits Income from compensations Others | 匯兑淨收益/(虧損)<br>捐贈開支<br>出售物業、廠房及設備及<br>土地使用權的收益/<br>(虧損)<br>提早終止租約收益<br>長期銀行存款所得收入<br>賠償收入<br>其他 | 17,600<br>(38,543)<br>9,349<br>60<br>241,394<br>14,196<br>18,129              | (2,171)<br>(44,363)<br>(4,727)<br>1,405<br>141,717<br>63,214<br>8,262         |
| Total   | 總計   | 262,185   | 163,337   |

# 綜合財務報表附註 Notes to the Consolidated Financial Statements



# **24. EXPENSES BY NATURE**

# 24. 按性質劃分的開支

|  |                | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|----------------|---|---|
| Raw materials used and changes in          | 已用原材料          |   |   |
| inventories                                | 及存貨變動          | 9,666,731   | 10,119,820  |
| Promotion and advertising expenses         | 宣傳及廣告開支        | 603,508   | 688,756   |
| Employee benefit expenses including        | 員工福利開支(包括董事酬金) | ,   |   |
| directors' emoluments (Note 25)            | (附註25)         | 4,564,015   | 4,403,366   |
| Transportation expenses                    | 運輸開支           | 914,006   | 977,386   |
| Water, electricity and energy expenses     | 水電及能源開支        | 715,850   | 655,707   |
| Depreciation of property, plant and        | 物業、廠房及設備折舊     |   |   |
| equipment (Note 6)                         | (附註6)          | 770,217   | 792,107   |
| Depreciation of right-of-use assets        | 使用權資產折舊        |   |   |
| (Note 9)                                   | (附註9)          | 158,235   | 147,444   |
| Amortisation of intangible assets          | 無形資產攤銷         |   |   |
| (Note 8)                                   | (附註8)          | 3,022   | 1,987   |
| Depreciation of investment properties      | 投資物業折舊         |   |   |
| (Note 7)                                   | (附註7)          | 1,180   | 1,174   |
| Rental expenses for low-value and          | 低價值及短期租賃租金開支   |   |   |
| short-term lease (Note 9)                  | (附註9)          | 79,230  | 103,373   |
| Losses on obsolete inventories and         | 陳舊及存貨撇減虧損      |   |   |
| write-down of inventories (Note 13)        | (附註13)         | 36,991  | 42,661  |
| Provision for/(write-back of) impairment   | 貿易應收款減值撥備/(撥回) |   |   |
| of trade receivables (Note 3.1(b))         | (附註3.1(b))     | 18,158  | (33,794)  |
| Auditor's remuneration                     | 核數師酬金          |   |   |
| Audit fee                                  | 審計費            | 4,150   | 4,150   |
| Non-audit fee                              | 非審計費           | 1,482   | _   |
| Machinery parts and maintenance            | 機器零件及          |   |   |
| expenses                                   | 保養開支           | 354,201   | 350,331   |
| Others                                     | 其他             | 833,538   | 850,972   |
| <b>-</b>                                   |                |   |   |
| Total of cost of sales, distribution costs | 銷貨成本、分銷成本及     | 40 704 544  | 40 405 440  |
| and administrative expenses                | 行政費用總計         | 18,724,514  | 19,105,440  |



# **25. EMPLOYEE BENEFIT EXPENSES**

# 25. 員工福利開支

|  |                             | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|-----------------------------|---|---|
| Wages and salaries<br>Pension and other social welfare<br>Other benefits | 工資及薪金<br>退休金及其他社會福利<br>其他福利 | 3,539,725<br>779,566<br>244,724   | 3,481,186<br>733,958<br>188,222   |
| Total including Directors' emoluments                                    | 總計包括董事薪酬                    | 4,564,015   | 4,403,366   |

# (a) Five highest paid individuals

The five individuals whose emoluments are the highest in the Group included three Directors (for the year ended 31 March 2022: three) whose emoluments are reflected in the analysis shown in Note 34. The emoluments payable to the remaining two (for the year ended 31 March 2022: two) highest paid individual during the year are as follows:

# (a) 五名最高薪人士

本集團具最高薪酬的五名人士包括三名董事(截至2022年3月31日止年度:三名),其薪酬在附註34呈報的分析中反映。於相關年度應付其餘兩名(截至2022年3月31日止年度:兩名)最高薪人士的酬金如下:

|   |   | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|---|---|---|---|
| Salaries Discretionary bonuses Other benefits* Employer's contribution to pension   | 薪金<br>酌情花紅<br>其他福利*<br>僱主對退休金計劃的供款                          | 2,458<br>2,020<br>660   | 2,331<br>1,906<br>540   |
| scheme  |   | 5,308   | 159<br>4,936  |
| In the band of:<br>HK\$2,500,001 to HK\$3,000,000<br>HK\$3,000,001 to HK\$3,500,000 | 幅度介乎:<br>2,500,001港元至3,000,000港元<br>3,000,001港元至3,500,000港元 | 1   | 1<br>1  |

<sup>\*</sup> Other benefits include housing and car allowances.

<sup>\*</sup> 其他福利包括住房及汽車津貼。

Notes to the Consolidated Financial Statements



# 26. FINANCE (COSTS)/INCOME - NET

# 26. 融資(成本)/收入-淨額

|  |                              | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|------------------------------|---|---|
| Finance costs  – Interest expenses on borrowings  – Interest expenses on lease liabilities | 融資成本<br>一借款利息開支<br>一租賃負債利息開支 | (215,219)<br>(6,714)  | (157,029)<br>(7,299)  |
|  |                              | (221,933)   | (164,328)   |
| Finance income  – Interest income on cash and bank balances                                | 融資收入<br>-現金及銀行存款利息<br>收入     | 163,480   | 444,131   |
| Finance (costs)/income – net   | 融資(成本)/收入-淨額                 | (58,453)  | 279,803   |

# **27. INCOME TAX EXPENSE**

# 27. 所得稅費用

|  |   | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|---|---|---|
| Current income tax Current income tax on profit for the year   | 當期所得税<br>年度利潤的<br>當期所得税                             | 1,056,751   | 1,382,738   |
| Deferred income tax Withholding tax on dividends from Chinese mainland subsidiaries Origination and reversal of tax losses and temporary differences | 遞延所得税<br>中國境內附屬公司股息<br>之預扣税<br>税項虧損及暫時性差異的<br>產生及撥回 | 347,500<br>12,988   | 181,778<br>(19,247)   |
| Total  | 總計  | 1,417,239   | 1,545,269   |

## Notes to the Consolidated Financial Statements



# **27. INCOME TAX EXPENSE** (continued)

The tax on the Group's profit before income tax differs from the theoretical amount that would arise using the statutory tax rate in the Chinese mainland of 25% (for the year ended 31 March 2022: 25%) as follows:

# 27. 所得稅費用(續)

本集團除所得税前利潤所繳納的税 項與按中國境內法定税率25%(截至 2022年3月31日止年度: 25%)計算的 理論税額的差額如下:

Year ended

Year ended

|  |  | 31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|--|---|---|
| Profit before income tax   | 除所得税前利潤                                | 4,779,950   | 5,734,383   |
| Income tax calculated at statutory tax rate in the Chinese mainland      | 按中國境內法定税率計算的所得税                        | 1,194,988   | 1,433,596   |
| Effect of different tax rates and preferential tax rates of subsidiaries | 附屬公司不同税率及優惠税率的影響                       | (85,775)  | (33,053)  |
| Expenses not deductible for tax purposes                                 | 不可扣税開支                                 | 29,387  | 25,705  |
| Additional deduction of research and development expenses                | 額外扣減的研發開支                              | (86,310)  | (85,961)  |
| Tax loss for which the deferred income tax assets was not recognised     | 並無確認遞延所得税資產的<br>税項虧損<br>中國接入對關公司即身之惡和稅 | 17,449  | 23,204  |
| Withholding tax on dividends from<br>Chinese mainland subsidiaries       | 中國境內附屬公司股息之預扣稅                         | 347,500   | 181,778   |
| Income tax charge  | 所得税支出                                  | 1,417,239   | 1,545,269   |

The Company is incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands and, accordingly, is exempted from payment of Cayman Islands income tax.

Enterprises incorporated in the Chinese mainland were subject to Corporate Income Tax ("CIT") mainly at rate of 25% (during the year ended 31 March 2022: 25%) during the year ended 31 March 2023.

Enterprises incorporated in other places were subject to income tax at the prevailing rates of 0% to 30% during the year ended 31 March 2023 (during the year ended 31 March 2022: 0% to 30%).

本公司根據開曼群島公司法在開曼群 島註冊成立為獲豁免有限公司,因 此,本公司獲豁免繳納開曼群島所得 税。

截至2023年3月31日止年度,於中國 境內註冊成立的企業須按25%(截至 2022年3月31日止年度: 25%)税率繳 納企業所得税(「企業所得税」)。

於截至2023年3月31日止年度,其他 地方註冊成立的企業須按當地現行的 所得税率0%至30%(截至2022年3月 31日止年度:0%至30%)繳納税項。

Notes to the Consolidated Financial Statements



# 27. INCOME TAX EXPENSE (continued)

According to the new Corporate Income Tax Law of the PRC, starting from 1 January 2008, a reduced withholding tax rate of 10% will generally be levied on the immediate holding companies outside the Chinese mainland when their Chinese mainland subsidiaries declare dividend out of profits earned after 1 January 2008. A lower 5% withholding tax rate may be applied when the immediate holding companies of the Chinese mainland subsidiaries are established in Singapore or Hong Kong, holding at least 25% interest in the Chinese mainland subsidiaries and recognised as the beneficial owner of the Chinese mainland subsidiaries according to applicable tax treaty arrangements and the PRC tax laws.

## 28. EARNINGS PER SHARE

#### (a) Basic

Basic earnings per share are calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year.

# 27. 所得稅費用(續)

根據中國境內新企業所得稅法,由 2008年1月1日起,倘中國境外直屬控 股公司的中國境內附屬公司宣派2008 年1月1日後所賺取利潤的股息,直 屬控股公司通常減按10%税率繳付預 扣税。根據適用的税收協定安排及中 國境內稅法規定,倘中國境內附屬公 司的直屬控股公司在新加坡或香港成 立,並持有中國境內附屬公司不少於 25%權益,以及符合中國附屬公司受 益所有人身份,則較低的5%預扣税 税率可能適用。

# 28. 每股盈利

## (a) 基本

每股基本盈利按本公司權益持有人應 佔利潤除以本年度已發行普通股之加 權平均數計算。

|   |                         | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度 |
|---|-------------------------|---|---|
| Profit attributable to equity holders of the Company (RMB'000)  | 本公司權益持有人應佔利潤<br>(人民幣千元) | 3,371,584   | 4,202,655   |
| Weighted average number of ordinary shares in issue (thousands) | 已發行普通股加權平均數<br>(千股)     | 11,891,247  | 11,953,156  |
| Basic earnings per share  | 每股基本盈利                  | RMB28.35 Cents<br>人民幣28.35分                               | RMB35.16 Cents<br>人民幣35.16分                               |

#### (b) Diluted

Diluted earnings per share are the same as the basic earnings per share since the Company does not have dilutive shares.

# (b) 攤薄

由於本公司並無攤薄股份,故每股攤 薄盈利與每股基本盈利相等。





## 29. DIVIDENDS

### 29. 股息

|   | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|---|---|---|
| Interim dividend paid of US1.14 cents per ordinary share (for the year ended 31 March 2022: US0.83 cent) 3月31日止年度:0.83美仙) Proposed final dividend of US2.10 cents per ordinary share (for the year ended 31 March 2022: US2.10 cents) (note (a)) 3月31日止年度:2.10美仙) | 934,688   | 629,920   |
| (附註(a)) Proposed special dividend of US2.94 擬派截至2022年3月31日止年度 cents per ordinary share for the year ended 31 March 2022 (note (b)) (附註(b))  | 1,717,709   | 1,692,256<br>2,369,158  |
|   | 2,652,397   | 4,691,334   |

### Notes:

- (a) On 27 June 2023, the Board recommended the payment of a final dividend of US2.10 cents (for the year ended 31 March 2022: US2.10 cents) per ordinary share, totalling RMB1,717,709,000 for the year ended 31 March 2023 (for the year ended 31 March 2022: RMB1,692,256,000). The proposed final dividend in respect of the year ended 31 March 2023 is calculated based on the total number of shares in issue as at the date of this report. The payment of the proposed final dividend is to be approved by the shareholders at the Company's Annual General Meeting. The financial statements do not reflect this dividend payable.
- (b) The payment of a special dividend of US2.94 cents per ordinary share was recommended, totalling RMB2,369,158,000 for the year ended 31 March 2022. The dividend payable was not reflected in the financial statements for the year ended 31 March 2022.

The dividends paid during the year ended 31 March 2023 amounted to RMB5,078,925,000, comprising the final and special dividend of RMB4,144,237,000 for the year ended 31 March 2022 and the interim dividend of RMB934,688,000 for the year ended 31 March 2023, which were paid in September 2022 and January 2023 respectively.

# 附註:

- (a) 於2023年6月27日,董事會建議派付截至2023年3月31日止年度的末期股息每股普通股2.10美仙(截至2022年3月31日止年度:2.10美仙),共計人民幣1,717,709,000元(截至2022年3月31日止年度:人民幣1,692,256,000元)。截至2023年3月31日止年度的擬派末期股息乃按照於本報告日期已發行股份總數計算。派付該末期股息之建議將於本公司股東週年大會上經股東批准。財務報表並無反映該應付股自。
- (b) 建議派付截至2022年3月31日止年 度的特別股息每股普通股2.94美 仙,共計人民幣2,369,158,000元, 於截至2022年3月31日止年度之財 務報表未反映此應付股息。

於截至2023年3月31日止年度派付的股息為人民幣5,078,925,000元,包括分別於2022年9月及2023年1月派付的截至2022年3月31日止年度的末期股息及特別股息共計人民幣4,144,237,000元及截至2023年3月31日止年度的中期股息人民幣934,688,000元。

Notes to the Consolidated Financial Statements



# **30. NOTES ON STATEMENT OF CASH FLOWS**

# 30. 現金流量表附註

# (a) Cash generated from operations

# (a) 營運產生的現金

|  |                                   | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|-----------------------------------|---|---|
| Profit before income tax   | 除所得税前利潤                           | 4,779,950   | 5,734,383   |
| Adjustments for:   | 就以下各項作出調整:                        |   |   |
| <ul> <li>Depreciation of property, plant and</li> </ul>  | -物業、廠房及設備折舊(附註6)                  |   |   |
| equipment (Note 6)   |                                   | 770,217   | 792,107   |
| Depreciation of right-of-use assets  | -使用權資產折舊(附註9)                     |   |   |
| (Note 9)   | +□次嶋光·仁莊 /『/↓                     | 158,235   | 147,444   |
| <ul> <li>Depreciation of investment properties<br/>(Note 7)</li> </ul>                           | -投資物業折舊(附註7)                      | 1,180   | 1,174   |
| <ul><li>– Amortisation of intangible assets (Note 8)</li></ul>                                   | -無形資產攤銷(附註8)                      | 3,022   | 1,987   |
| - (Gains)/losses on disposal of property,  | - 處置物業、廠房及設備及土地使用權以               | 0,0   | .,  |
| plant and equipment, land use rights   | 及使用權資產之(收益)/虧損                    |   |   |
| and right-of-use asset   |                                   | (9,349)   | 3,322   |
| <ul> <li>Losses on obsolete inventories and</li> </ul>   | -陳舊存貨及存貨撇減虧損(附註24)                |   |   |
| write-down of inventories (Note24)   | G7 C3 c7:   L + L \               | 36,991  | 42,661  |
| Provision for/(write-back of) impairment of  |                                   |   |   |
| trade receivables<br>(Note 24)   | (附註24)                            | 18,158  | (33,794)  |
| Interest income on cash and bank   | -現金及銀行存款利息收入                      | 10,130  | (55,794)  |
| balances (Note 26)   | (附註26)                            | (163,480)   | (444,131)   |
| Interest income from long-term bank  | -長期銀行存款利息收入                       | , ,   | , ,   |
| deposits (Note 23)   | (附註23)                            | (241,394)   | (141,717)   |
| <ul><li>Interest expenses (Note 26)</li></ul>  | -利息開支(附註26)                       | 221,933   | 164,328   |
| <ul> <li>Share of losses of associates (Note 10)</li> </ul>                                      | -應佔聯營公司虧損(附註10)                   | 8,308   | 2,233   |
|  |                                   | 5,583,771   | 6,269,997   |
| Changes in working capital:  | 營運資金變動:                           | 0,000,777   | 0,200,001   |
| Decrease/(increase) in inventories   | 一存貨減少/(增加)                        | 47,090  | (740,026)   |
| <ul> <li>Decrease/(increase) in trade receivables</li> </ul>                                     | -貿易應收款減少/(增加)                     | 132,443   | (50,712)  |
| <ul><li>Decrease/(increase) in prepayments,</li></ul>  | - 預付款項、其他應收款及其他資產                 |   |   |
| other receivables and other assets   | 減少/(増加)                           | 281,037   | (230,057)   |
| - (Decrease)/increase in trade payables  | 一貿易應付款(減少)/增加                     | (136,551)   | 163,665   |
| - Increase/(decrease) in contract liabilities  | -合約負債增加/(減少)<br>-應計費用及其他應付款及其他非流動 | 336,334   | (301,191)   |
| <ul> <li>(Decrease)/increase in accruals and<br/>other payables and other non-current</li> </ul> | 一應計費用及其他應刊款及其他非流動<br>資產(減少)/增加    |   |   |
| liabilities  | <b>泉庄(ハウル)ノ // 白川</b>             | (658,933)   | 128,611   |
|  |                                   | (,)   | -,-   |
| Cash generated from operations   | 營運產生的現金                           | 5,585,191   | 5,240,287   |









# **30. NOTES ON STATEMENT OF CASH FLOWS (continued)**

# (a) Cash generated from operations (continued)

In the cash flow statement, proceeds from sale of leasehold land and land use rights and property, plant and equipment comprise:

# 30. 現金流量表附註(續)

# 營運產生的現金(續)

於現金流量表中,處置租賃土地及土 地使用權以及物業、廠房及設備的所 得款項包括:

|  |  | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|--|---|---|
| Net book amount of property, plant and equipment (Note 6) Net book amount of leasehold land and land use rights Gains/(losses) on disposals of land use rights and property, plant and equipment | 物業、廠房及設備<br>賬面淨值(附註6)<br>租賃土地及土地使用權賬面<br>淨值<br>處置土地使用權以及物業、<br>廠房及設備產生之<br>收益/(虧損) | 73,052<br>16,957<br>9,349   | 25,301<br>-<br>(4,727)  |
| Proceeds from disposals of property,<br>plant and equipment and land use<br>rights   | 處置物業、廠房及設備以及<br>土地使用權所得款項  | 99,358  | 20,574  |



# **30. NOTES ON STATEMENT OF CASH FLOWS** (continued)

# 30. 現金流量表附註(續)

# (b) Net cash reconciliation

This section sets out an analysis of net cash and the movements in net cash for each of the periods presented.

# (b) 現金淨額對賬

本節載列所呈列各期間的現金淨額及 現金淨額變動分析。

| Net cash   | 現金淨額                         | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|------------------------------|---|---|
| Cash and bank balances                                       | 現金及銀行存款                      | 7,907,599   | 11,265,819  |
| Long-term bank deposits                                      | 長期銀行存款<br>借款 – 須於一年內償還(包括透支) | 5,752,000   | 5,737,000   |
| Borrowings – repayable within one year (including overdraft) | 旧孙 决尔 千内良逐(已扣延文)             | (3,282,014)   | (3,355,850)   |
| Borrowings – repayable after one year                        | 借款-須於一年後償還                   | (2,060,307)   | (3,546,364)   |
| Lease liabilities  | 租賃負債                         | (265,838)   | (161,574)   |
| Net cash   | 現金淨額                         | 8,051,440   | 9,939,031   |
| Cash and bank balances                                       | 現金及銀行存款                      | 7,907,599   | 11,265,819  |
| Long-term bank deposits                                      | 長期銀行存款                       | 5,752,000   | 5,737,000   |
| Gross debt – fixed interest rates                            | 債務總額-固定利率                    | (903,822)   | (3,517,424)   |
| Gross debt – variable interest rates                         | 債務總額-浮動利率                    | (4,704,337)   | (3,546,364)   |
| Not each   | <b>坦</b> 今涇苑                 | 9 054 440   | 0.020.021   |
| Net cash   | 現金淨額                         | 8,051,440   | 9,939,031   |







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# **30. NOTES ON STATEMENT OF CASH FLOWS** (continued)

# 30. 現金流量表附註(續)

# (b) Net cash reconciliation (continued)

# (b) 現金淨額對賬(續)

|   |   |   | Other assets<br>其他資產  |   | Liabilities from financing activities<br>融資活動產生的負債                     |  |  |
|---|---|---|---|---|--|--|--|
|   |   | Cash and<br>bank<br>balances<br>現金及<br>銀行存款<br>RMB'000<br>人民幣千元 | Long-term<br>bank<br>deposits<br>長期銀行<br>存款<br>RMB'000<br>人民幣千元 | Borrowings<br>due within<br>1 year<br>於一年內到期<br>的借款<br>RMB'000<br>人民幣千元 | Borrowings<br>due after<br>1 year<br>於一年後到期<br>的借款<br>RMB'000<br>人民幣千元 | Lease<br>liabilities<br>租賃負債<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元                  |
| Net cash as at 31 March 2021  | 於 <b>2021</b> 年3月31日的<br>現金淨額                   | 16,081,070  | 2,850,000   | (3,339,961)   | (6,493,151)  | (230,625)  | 8,867,333  |
| Cash flows Recognition of right-of-use assets Exchange differences Other non-cash movements | 現金流量<br>確認使用權資產<br>外匯調整<br>其他非現金變動              | (4,654,842)<br>-<br>(160,409)<br>-                              | 2,887,000<br>-<br>-<br>-  | 1,168,659<br>-<br>74,978<br>(1,259,526)                                 | 1,473,913<br>-<br>224,534<br>1,248,340                                 | 131,909<br>(55,559)<br>–<br>(7,299)              | 1,006,639<br>(55,559)<br>139,103<br>(18,485)     |
| Net cash as at 31 March 2022  | 於 <b>2022</b> 年 <b>3</b> 月 <b>31</b> 日的<br>現金淨額 | 11,265,819  | 5,737,000   | (3,355,850)   | (3,546,364)  | (161,574)  | 9,939,031  |
| Cash flows Recognition of right-of-use assets Exchange differences Other non-cash movements | 現金流量<br>確認使用權資產<br>外匯調整<br>其他非現金變動              | (3,713,869)<br>-<br>355,649<br>-                                | 15,000<br>-<br>-<br>-   | 2,990,418<br>-<br>(270,977)<br>(2,645,605)                              | (860,690)<br>-<br>(298,858)<br>2,645,605                               | 145,281<br>(242,831)<br>–<br>(6,714)             | (1,423,860)<br>(242,831)<br>(214,186)<br>(6,714) |
| Net cash as at 31 March 2023  | 於 <b>2023</b> 年 <b>3</b> 月3 <b>1</b> 日的<br>現金淨額 | 7,907,599   | 5,752,000   | (3,282,014)   | (2,060,307)  | (265,838)  | 8,051,440  |



# 31. COMMITMENTS

# (a) Capital commitments

Capital expenditure contracted for at 31 March 2023 and 31 March 2022 but not yet incurred is as follows:

# 31. 承擔

# (a) 資本承擔

於2023年3月31日及2022年3月31 日,已簽約但未發生的資本承擔如 下:

| 31 March | 31 March |
|----------|----------|
| 2023     | 2022     |
| 2023年    | 2022年    |
| 3月31日    | 3月31日    |
| RMB'000  | RMB'000  |
| 人民幣千元    | 人民幣千元    |

| Contracted but not accounted for:                 | 已簽約但未入賬:  |        |        |
|---|-----------|--------|--------|
| <ul> <li>Property, plant and equipment</li> </ul> | -物業、廠房及設備 | 26,299 | 28,450 |

# (b) Operating lease commitments

Operating lease commitments – as lessor

The Group leases out certain office premises, plant and equipment under operating lease agreements. The leases have various terms and renewal rights. The future aggregate minimum rental receivables under these operating leases are as follows:

# (b) 經營租賃承擔

經營租賃承擔一為出租人

本集團根據經營租賃協議出租若干辦 公室物業、廠房及設備。該等租賃具 有不同年期及續約權利。根據該等經 營租賃,未來最低應收租金總額如

|  |      | 31 Marc<br>202<br>2023 <sup>4</sup><br>3月31<br>RMB'00<br>人民幣千力 | 23 2022<br>年 2022年<br>日 3月31日<br>RMB'000 |
|--|------|--|--|
| No later than 1 year                         | 1年以內 | 3,84   | 608                                      |
| Later than 1 year and no later than 2 years  | 1至2年 | 5,12   | 460                                      |
| Later than 2 years and no later than 3 years | 2至3年 | 2,42   | <b>23</b> 460                            |
| Later than 3 years and no later than 4 years | 3至4年 | 2,42   | <b>20</b> 460                            |
| Later than 4 years and no later than 5 years | 4至5年 | 2,45   |  |
| Later than 5 years                           | 5年以上 | 2,33   |  |
|  |      | 18,59  | 4,633                                    |



# **32. RELATED PARTY TRANSACTIONS**

The ultimate controlling parties of the Group are Mr. Tsai Eng-Meng, the Chairman and Chief Executive Officer of the Group, and his family.

#### Transactions with related parties (a)

# 32. 關聯方交易

本集團之最終控股方為蔡衍明先生 (本集團之主席及行政總裁)及其家 族。

#### (a) 與關聯方的交易

|   | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日止年度<br>RMB'000<br>人民幣千元 |
|---|---|---|
| Sale of goods   | 31,122  | 25,946  |
| Chairman of the Group 之一間公司   | _   | 780   |
| Total sale of goods      銷售貨物總計   | 31,122  | 26,726  |
| Purchase of goods and services 購買商品及服務  - a company in which a Director of the Group has beneficial interest a minority shareholder of a subsidiary of the Group casubsidiary of a company which is beneficially owned by the   ### Director of the case of the c | 1,976<br>–  | 2,926<br>528  |
| Chairman of the Group  - companies controlled by the  Chairman of the Group  - 次集團主席擁有控制權  Chairman of the Group  之公司   | 1,092<br>28,693   | 1,310<br>66,901   |
| Total purchase of goods and services 購買商品及服務總計  | 31,761  | 71,665  |
| Advertising expense 廣告開支  — a company controlled by the —本集團主席擁有控制權 Chairman of the Group 之一間公司   | 3,449   | 2,228   |
| Rental expenses of buildings 樓宇租金開支  – companies controlled by the —本集團主席擁有控制權  Chairman of the Group 之公司   | 56,523  | 55,697  |
| Rental income of buildings 樓宇租金收入  – companies jointly controlled by the —本集團主席擁有共同 Chairman of the Group 控制權之公司  | 3,699   | 1,791   |

In the opinion of the Directors of the Company, the above transactions are carried out in the ordinary course of business and in accordance with the terms of the underlying agreements.

本公司董事認為,上述交易於日常業 務過程中並根據相關協議之條款進



# **32. RELATED PARTY TRANSACTIONS** (continued)

# 32. 關聯方交易(續)

# (b) Balances with related parties

# (b) 與關聯方的結餘

|   |                                       | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|---|---------------------------------------|--|--|
| Trade receivables (Note 14)  – a minority shareholder of a subsidiary of the Group                                | 貿易應收款(附註14)<br>-本集團一間附屬公司<br>之一名少數股東  | 15,562   | 15,113   |
| Other receivables (Note 15)  – subsidiaries of a company which is beneficially owned by the Chairman of the Group | 其他應收款(附註15)<br>-本集團主席實益擁有之<br>公司的附屬公司 | 552  | 516  |
| Other non-current liabilities  – a company jointly controlled by the Chairman of the Group                        | 其他非流動負債<br>-本集團主席擁有共同<br>控制權之一間公司     | 7,126  | 8,045  |
| Other payables  – a company jointly controlled by the Chairman of the Group                                       | 其他應付款<br>-本集團主席擁有共同<br>控制權之一間公司       | 919  | 919  |
| Lease liabilities  – subsidiaries of a company which is beneficially owned by the Chairman of the Group           | 租賃負債<br>-本集團主席實益擁有之<br>公司的附屬公司        | 138,010  | 54,975   |

Except for lease liabilities, the receivables and other payables are unsecured, bear no interest and repayable on demand. There is no provision held against receivables from related parties (31 March 2022: nil).

除租賃負債外,應收款及應付款為無 抵押、免息及並無固定償還條款。並 無就關聯方應收款作出撥備(2022年3 月31日:無)。



# **32. RELATED PARTY TRANSACTIONS** (continued)

# (c) Key management compensation

Key management includes Directors (executive and non-executive) and senior management. The compensation paid or payable to key management for their services is shown below:

# 32. 關聯方交易(續)

# (c) 主要管理人員補償

主要管理人員包括董事(執行董事與 非執行董事)及高級管理人員。就主 要管理人員的服務已付或應付彼等的 酬金如下:

|   |                  | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日止年度<br>RMB'000<br>人民幣千元 |
|---|------------------|---|---|
| Fees                                      | <br>袍金<br>薪金     | 5,772   | 5,195   |
| Salaries Discretionary bonuses            | 新並<br>酌情花紅       | 8,526<br>72,884   | 7,813<br>99,585   |
| Other benefits Employer's contribution to | 其他福利<br>僱主對退休金計劃 | 3,991   | 4,878   |
| pension scheme                            | 的供款              | 698   | 668   |
| Total                                     | 總計               | 91,871  | 118,139   |



# 33. BALANCE SHEET, INCOME STATEMENT, CASH FLOW STATEMENT AND RESERVES MOVEMENT OF THE COMPANY

# 33. 本公司資產負債表、收益表、現金 流量表及儲備變動

Balance sheet of the Company

# 本公司資產負債表

|  |                                       | Note<br>附註 | 31 March<br>2023<br>2023年<br>3月31日<br>RMB'000<br>人民幣千元 | 31 March<br>2022<br>2022年<br>3月31日<br>RMB'000<br>人民幣千元 |
|--|---------------------------------------|------------|--|--|
| ASSETS   | 資產                                    |            |  |  |
| Non-current assets Property, plant and equipment Investments in subsidiaries       | 非流動資產<br>物業、廠房及設備<br>於附屬公司的投資         |            | 619<br>6,107,145                                       | 922<br>5,637,129                                       |
|  |                                       |            | 6,107,764  | 5,638,051  |
| Current assets Due from subsidiaries Prepayments, other receivables                | 流動資產<br>應收附屬公司的款項<br>預付款項、其他應收款及      |            | 3,144,648  | 3,412,541  |
| and other assets  Cash and bank balances   | 其他資產<br>現金及銀行存款                       |            | 853<br>67,103  | 998<br>160,076   |
|  |                                       |            | 3,212,604  | 3,573,615  |
| Total assets   | 總資產                                   |            | 9,320,368  | 9,211,666  |
| EQUITY Equity attributable to equity holders of the Company Share capital Reserves | 權益<br>本公司權益持有人<br>應佔權益<br>股本<br>儲備    | a          | 1,795,722<br>5,743,091                                 | 1,798,203<br>4,611,790                                 |
| Total equity   | 總權益                                   |            | 7,538,813  | 6,409,993  |
| LIABILITIES Current liabilities Due to subsidiaries Accruals and other payables    | 負債<br>流動負債<br>應付附屬公司的款項<br>應計費用及其他應付款 |            | 1,777,091<br>4,464<br>1,781,555                        | 2,683,631<br>118,042<br>2,801,673                      |
| Total liabilities  | 總負債                                   |            | 1,781,555  | 2,801,673  |
| Total equity and liabilities   | 總權益及負債                                |            | 9,320,368  | 9,211,666  |

The balance sheet of the Company was approved by the Board of Directors on 27 June 2023 and was signed on its behalf.

本公司資產負債表已由董事會於2023 年6月27日批准,並代表董事會簽署。

Tsai Wang-Chia 蔡旺家 *Director* 董事 Chu Chi-Wen 朱紀文 *Director* 董事







# 33. BALANCE SHEET, INCOME STATEMENT, CASH FLOW STATEMENT AND RESERVES MOVEMENT OF THE **COMPANY** (continued)

# 33. 本公司資產負債表、收益表、現金 流量表及儲備變動(續)

Income statement of the Company

# 本公司收益表

|  |                             | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日<br>止年度<br>RMB'000<br>人民幣千元 |
|--|-----------------------------|---|---|
| Dividend income  | 股息收入                        | 5,855,700   | 3,232,029   |
| Other income   | 其他收入                        | 16,142  | 22,923  |
| Other losses, net  | 其他虧損-淨額                     | (10,036)  | (10,847)  |
| Administrative expenses                                  | 行政費用                        | (123,524)   | (152,544)   |
| Operating profit   | 營運利潤                        | 5,738,282   | 3,091,561   |
| Finance income   | 融資收入                        | 8,270   | 3   |
| Finance costs  | 融資成本                        | (3,348)   | (2,409)   |
| Finance income/(costs) – net                             | 融資收入/(成本)-淨額                | 4,922   | (2,406)   |
| Profit before income tax                                 | 除所得税前利潤<br>所得税費用            | 5,743,204   | 3,089,155   |
| Income tax expense                                       | 川讨似县川                       | _   |   |
| Profit for the year                                      | 年度利潤                        | 5,743,204   | 3,089,155   |
| Profit attributable to:  – Equity holders of the Company | 應 <b>佔利潤</b> :<br>一本公司權益持有人 | 5,743,204   | 3,089,155   |



# 33. BALANCE SHEET, INCOME STATEMENT, CASH FLOW STATEMENT AND RESERVES MOVEMENT OF THE COMPANY (continued)

# 33. 本公司資產負債表、收益表、現金 流量表及儲備變動(續)

Cash flow statement of the Company

# 本公司現金流量表

|  |   | Note<br>附註 | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日止年度<br>RMB'000<br>人民幣千元 |
|--|---|------------|---|---|
| Cash flows from operating activities Cash used in operations Interest paid Interest received   | 營運活動的現金流量<br>營運使用的現金<br>已付利息<br>已收利息                                  | b          | (230,471)<br>(3,348)<br>8,270   | (115,696)<br>(2,409)<br>3   |
| Net cash used in operating activities  | 營運活動所用的淨現金  |            | (225,549)   | (118,102)   |
| Cash flows from investing activities Purchases of property, plant and equipment Received from loans to subsidiaries Dividends received from subsidiaries                                       | 投資活動的現金流量<br>購買物業、廠房及設備<br>應收附屬公司借款<br>向附屬公司收取的股息                     |            | –<br>267,893<br>5,855,700   | (1,023)<br>2,540,112<br>3,232,029   |
| Net cash generated from investing activities   | 投資活動產生的淨現金  |            | 6,123,593   | 5,771,118   |
| Cash flows from financing activities Share buy-back Dividends paid to equity holders of the Company Repayment of borrowings Proceeds from borrowings Payments for borrowings from subsidiaries | 融資活動的現金流量<br>股份購回<br>向本公司權益持有人<br>支付股息<br>償還借款<br>借款所得款項<br>向附屬公司還款款項 |            | (81,105)<br>(5,078,925)<br>(686,840)<br>686,840<br>(906,540)              | (819,493)<br>(1,761,045)<br>(968,994)<br>–<br>(1,966,772)                 |
| Net cash used in financing activities  | 融資活動所用的淨現金  |            | (6,066,570)   | (5,516,304)   |
| Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at beginning of year Exchange gains/(losses)  | 現金及現金等價物<br>(減少)/增加淨額<br>年初的現金及現金等價物<br>匯兑收益/(虧損)                     |            | (168,526)<br>160,076<br>75,553  | 136,712<br>24,765<br>(1,401)  |
| Cash and cash equivalents at end the year  | 年末的現金及<br>現金等價物   |            | 67,103  | 160,076   |





# 33. BALANCE SHEET, INCOME STATEMENT, CASH FLOW STATEMENT AND RESERVES MOVEMENT OF THE **COMPANY** (continued)

# 33. 本公司資產負債表、收益表、現金 流量表及儲備變動(續)

Note (a) Reserves movement of the Company

附註(a) 本公司儲備變動

|  |                    | Share<br>premium<br>股份溢價<br>RMB'000<br>人民幣千元 | Currency<br>realignment<br>reserves<br>貨幣重新<br>調整儲備<br>RMB'000<br>人民幣千元 | Retained<br>earnings<br>保留盈利<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|--|--------------------|--|---|--|---------------------------------|
| As at 1 April 2021                     | 於2021年4月1日         | 462,130                                      | (565,686)   | 4,381,659  | 4,278,103                       |
| Profit for the year                    | 年度利潤               | _  | _   | 3,089,155  | 3,089,155                       |
| Share buy-back                         | 股份購回               | _  | _   | (796,544)  | (796,544)                       |
| Currency translation differences       | 貨幣匯兑差額             | -  | (197,879)   | _  | (197,879)                       |
| Dividends paid                         | 支付股息               |  | _   | (1,761,045)                                      | (1,761,045)                     |
| As at 31 March 2022                    | 於2022年3月31日        | 462,130                                      | (763,565)   | 4,913,225  | 4,611,790                       |
| Ac at 1 April 2022                     | 於2022年4月1日         | 462.420                                      | (762 EGE)   | 4.042.225  | 4 644 700                       |
| As at 1 April 2022 Profit for the year | 於2022年4月1日<br>年度利潤 | 462,130                                      | (763,565)   | 4,913,225  | 4,611,790                       |
| Share buy-back                         | 开皮利润<br>股份購回       | _  | -   | 5,743,204  | 5,743,204                       |
| •                                      |                    | _  | E4E 646   | (78,624)   | (78,624)                        |
| Currency translation differences       | 貨幣匯兑差額             | -  | 545,646   | (F 070 005)                                      | 545,646                         |
| Dividends paid                         | 支付股息               | _  | <u>-</u>  | (5,078,925)                                      | (5,078,925)                     |
| As at 31 March 2023                    | 於2023年3月31日        | 462,130                                      | (217,919)   | 5,498,880  | 5,743,091                       |



# 33. BALANCE SHEET, INCOME STATEMENT, CASH FLOW STATEMENT AND RESERVES MOVEMENT OF THE COMPANY (continued)

# 33. 本公司資產負債表、收益表、現金 流量表及儲備變動(續)

Note (b) Cash used in operations

附註(b) 營運所用現金

|  |  | Year ended<br>31 March<br>2023<br>截至2023年<br>3月31日止年度<br>RMB'000<br>人民幣千元 | Year ended<br>31 March<br>2022<br>截至2022年<br>3月31日止年度<br>RMB'000<br>人民幣千元 |
|--|--|---|---|
| Profit before income tax                           | 除所得税前利潤  | 5,743,204   | 3,089,155   |
| Adjustments for:                                   | 就以下各項作出調整:   |   |   |
| – Depreciation of property, plant and              | -物業、廠房及設備折舊  |   | 400   |
| equipment  | 주인 수입 네트 크   | 380   | 126   |
| - Interest income                                  | 一利息收入  | (8,270)   | (3)   |
| <ul><li>Interest costs</li></ul>                   | 一利息支出  | 3,348   | 2,409   |
| <ul> <li>Dividend income</li> </ul>                | 一股息收入  | (5,855,700)   | (3,232,029)   |
| Changes in working capital:                        | 營運資金變動:  | (117,038)   | (140,342)   |
| <ul> <li>Decrease in prepayments, other</li> </ul> | - 預付款項、其他應收款及  |   |   |
| receivables and other assets                       | 其他資產減少   | 145   | 224   |
| - (Decrease)/increase in accruals and              | - 應計費用及其他應付款   |   |   |
| other payables                                     | (減少)/增加  | (113,578)   | 24,422  |
|  | district American Ame |   |   |
| Cash used in operations                            | 營運使用的現金  | (230,471)   | (115,696)   |



#### 34. BENEFITS AND INTERESTS OF DIRECTORS

### (a) Directors' and chief executives' emoluments

The remuneration of each director and the chief executive is set out below.

For the year ended 31 March 2023, emoluments paid or payable in respect of a person's services as a director, whether of the Company or its subsidiary undertaking:

#### 34. 董事福利及權益

#### (a) 董事及最高行政人員酬金

本公司各董事及最高行政人員酬金載 列如下。

截至2023年3月31日止年度,就為董事之人士之已付或應付酬金(不論為本公司或其附屬公司承諾)如下:

| Name of Directors<br>董事姓名            |          | Fees<br>袍金<br>RMB'000<br>人民幣千元 | Salaries<br>薪金<br>RMB'000<br>人民幣千元 | Discretionary<br>bonuses<br>酌情花紅<br>RMB'000<br>人民幣千元 | Estimated<br>allowances<br>and benefits<br>in kind<br>估計津貼及<br>實物福利<br>RMB'000<br>人民幣千元 | Employer's<br>contribution<br>to benefit<br>scheme<br>僱主對退休金<br>計劃的供款<br>RMB'000<br>人民幣千元 | Total<br>總計<br>RMB'000<br>人民幣千元 |
|--------------------------------------|----------|--------------------------------|------------------------------------|--|---|---|---------------------------------|
| Executive Directors:                 | 執行董事:    |                                |                                    |  |   |   |                                 |
| Mr. Tsai Eng-Meng                    | 蔡衍明先生    | 723                            | 1,398                              | 62,079   | 240   | 25  | 64,465                          |
| Mr. Tsai Shao-Chung                  | 蔡紹中先生    | 531                            | 519                                | 129  | 120   | 83  | 1,382                           |
| Mr. Tsai Wang-Chia                   | 蔡旺家先生    | 348                            | 204                                | 1,195  | 420   | 6   | 2,173                           |
| Mr. Huang Yung-Sung                  | 黃永松先生    | 384                            | 296                                | 1,756  | 276   | 17  | 2,729                           |
| Mr. Chu Chi-Wen                      | 朱紀文先生    | 413                            | 559                                | 1,669  | 360   | 22  | 3,023                           |
| Mr. Tsai Ming-Hui                    | 蔡明輝先生    | 242                            | 380                                | 162  | 191   | 21  | 996                             |
| Ms. Lai Hong Yee                     | 黎康儀女士    | 207                            | 264                                | 185  | 368   | 16  | 1,040                           |
| Non-executive Directors:             | 非執行董事:   |                                |                                    |  |   |   |                                 |
| Mr. Liao Ching-Tsun                  | 廖清圳先生    | 413                            | -                                  | -  | -   | -   | 413                             |
| Mr. Maki Haruo                       | 槇春夫先生    | 207                            | -                                  | -  | -   | -   | 207                             |
| Mr. Cheng Wen-Hsien                  | 鄭文憲先生    | 207                            | -                                  | -  | -   | -   | 207                             |
| Independent non-executive Directors: | 獨立非執行董事: |                                |                                    |  |   |   |                                 |
| Dr. Pei Kerwei                       | 貝克偉博士    | 413                            | -                                  | -  | -   | -   | 413                             |
| Mr. Hsieh Tien-Jen                   | 謝天仁先生    | 413                            | -                                  | -  | -   | -   | 413                             |
| Mr. Lee Kwok Ming                    | 李國明先生    | 413                            | -                                  | -  | -   | -   | 413                             |
| Mr. Pan Chih-Chiang                  | 潘志強先生    | 207                            | -                                  | -  | -   | -   | 207                             |
| Mrs. Kong Ho Pui King                | 江何佩琼女士   | 207                            | -                                  | -  | -   | -   | 207                             |
|                                      |          | 5,328                          | 3,620                              | 67,175   | 1,975   | 190   | 78,288                          |



### **34. BENEFITS AND INTERESTS OF DIRECTORS** (continued)

#### (a) Directors' and chief executives' emoluments (continued)

For the year ended 31 March 2022, emoluments paid or payable in respect of a person's services as a director, whether of the Company or its subsidiary undertaking:

#### 34. 董事福利及權益(續)

#### (a) 董事及最高行政人員酬金(續)

截至2022年3月31日止年度,就為董 事之人士之已付或應付酬金(不論為 本公司或其附屬公司承諾)如下:

| Name of Directors                    |          | Fees                          | Salaries               | Discretionary bonuses           | Estimated<br>allowances<br>and benefits<br>in kind<br>估計津貼及 | Employer's<br>contribution<br>to benefit<br>scheme<br>僱主對退休金 | Total                  |
|--------------------------------------|----------|-------------------------------|------------------------|---------------------------------|---|--|------------------------|
| 董事姓名                                 |          | 袍金<br><b>RMB'000</b><br>人民幣千元 | 薪金<br>RMB'000<br>人民幣千元 | 酌情花紅<br><b>RMB'000</b><br>人民幣千元 | 指訂洋照及<br>實物福利<br>RMB'000<br>人民幣千元                           | 惟王對庭怀並<br>計劃的供款<br>RMB'000<br>人民幣千元                          | 總計<br>RMB'000<br>人民幣千元 |
| Executive Directors:                 | 執行董事:    |                               |                        |                                 |   |  |                        |
| Mr. Tsai Eng-Meng                    | 蔡衍明先生    | 673                           | 960                    | 88,975                          | 240   | 26   | 90,874                 |
| Mr. Tsai Shao-Chung                  | 蔡紹中先生    | 397                           | 481                    | 1,000                           | 120   | 82   | 2,080                  |
| Mr. Tsai Wang-Chia                   | 蔡旺家先生    | 324                           | 195                    | 1,557                           | 420   | 16   | 2,512                  |
| Mr. Huang Yung-Sung                  | 黃永松先生    | 357                           | 298                    | 904                             | 276   | 17   | 1,852                  |
| Mr. Chu Chi-Wen                      | 朱紀文先生    | 384                           | 539                    | 1,658                           | 360   | 18   | 2,959                  |
| Mr. Tsai Ming-Hui                    | 蔡明輝先生    | 192                           | 366                    | 202                             | 179   | 20   | 959                    |
| Ms. Lai Hong Yee                     | 黎康儀女士    | 192                           | 247                    | 173                             | 346   | 15   | 973                    |
| Non-executive Directors:             | 非執行董事:   |                               |                        |                                 |   |  |                        |
| Mr. Liao Ching-Tsun*                 | 廖清圳先生*   | 384                           | -                      | _                               | 1,005   | -  | 1,389                  |
| Mr. Maki Haruo                       | 槇春夫先生    | 192                           | -                      | _                               | _   | -  | 192                    |
| Mr. Cheng Wen-Hsien                  | 鄭文憲先生    | 192                           | -                      | -                               | -   | -  | 192                    |
| Independent non-executive Directors: | 獨立非執行董事: |                               |                        |                                 |   |  |                        |
| Mr. Toh David Ka Hock                | 卓家福先生    | 146                           | _                      | _                               | _   | _  | 146                    |
| Dr. Pei Kerwei                       | 貝克偉博士    | 384                           | _                      | _                               | _   | _  | 384                    |
| Mr. Hsieh Tien-Jen                   | 謝天仁先生    | 312                           | -                      | -                               | -   | _  | 312                    |
| Mr. Lee Kwok Ming                    | 李國明先生    | 312                           | _                      | _                               | _   | -  | 312                    |
| Mr. Pan Chih-Chiang                  | 潘志強先生    | 192                           | _                      | _                               | _   | -  | 192                    |
| Mrs. Kong Ho Pui King**              | 江何佩琼女士** | 144                           | _                      | _                               | _   |  | 144                    |
|                                      |          | 4,777                         | 3,086                  | 94,469                          | 2,946   | 194  | 105,472                |

The other benefit for Mr. Liao Ching-Tsun is the consultancy fee.

支付廖清圳先生的其他福利為諮詢

Mrs. Kong Ho Pui King, was appointed as an independent non-executive director of the Company from 1 July 2021.

江何佩琼女士自2021年7月1日起獲 委任為本公司之獨立非執行董事。



# 綜合財務報表附註







#### **34. BENEFITS AND INTERESTS OF DIRECTORS** (continued)

(b) Directors' retirement and termination benefits

None of the directors received or will receive any retirement benefits or termination benefits during the year ended 31 March 2023.

 (c) Consideration provided to or receivable by third parties for making available directors' services

The Group did not pay consideration, and no consideration was payable by the Group, to any third parties for making available directors' services during the year ended 31 March 2023.

(d) Information about loans, quasi-loans and other dealings in favour of directors, bodies corporate controlled by or entities connected with such directors

No loans, quasi-loans and other dealings in favour of directors, bodies corporate controlled by or entities connected with directors subsisted at the end of the year or at any time during the year ended 31 March 2023.

(e) Directors' material interests in transactions, arrangements or contracts of significance in relation to the Group's business

No significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of 31 March 2023 or at any time during the year ended 31 March 2023.

#### 34. 董事福利及權益(續)

(b) 董事退休及終止福利

董事於截至2023年3月31日止年度並 無收取或將會收取任何退休福利或終 止福利。

(c) 就提供董事服務而向第三方提 供或第三者可就提供董事服務 而收取的對價

本集團於截至2023年3月31日止年度 並無就或應就提供董事服務向任何第 三方支付對價。

(d) 向董事、受該等董事控制的法 人團體及該董事的關聯主體提 供的貸款、準貸款及其他交易 的資料

於截至2023年3月31日止年度年末或 年內之任何時間,並無向董事、受該 等董事控制的法人團體及該董事的關 聯主體提供的貸款、準貸款及其他交 易。

(e) 董事在與本集團業務有關之重 要交易、安排或合同的重大權 益

於2023年3月31日底或截至2023年3 月31日止年度任何時間,本公司並無 簽訂任何涉及本集團之業務而本公司 之董事直接或間接在其中擁有重大權 益之重要交易、安排或合同。



#### 35. PRINCIPAL SUBSIDIARIES

### 35. 主要附屬公司

The following sets out the details of the principal subsidiaries of the 於2023年3月31日,本集團的主要附 Group as at 31 March 2023.

屬公司詳情載列如下。

| Company name   | Country/place<br>of operation/<br>incorporation<br>營運/註冊 | Issued and paid up<br>capital/registered<br>capital<br>已發行及繳足 | Effective interests<br>held by the Group<br>%<br>本集團持有 | Principal activities   |
|--|--|---|--|--|
| 公司名稱   | 成立國家/地區  | 股本/註冊資本   | 的實際權益%   | 主要活動   |
| Directly owned<br>直接擁有   |  |   |  |  |
| Want Want Holdings Ltd.<br>旺旺控股有限公司                                  | Singapore<br>新加坡   | US\$212,331,000<br>212,331,000美元                              | 99.99  | Investment holding<br>投資控股   |
| Long Wave Foods Limited<br>浪味食品有限公司                                  | HKSAR<br>香港特區  | HK\$100<br>100港元  | 100  | Trading of food and beverages<br>食品及飲料貿易                                   |
| Want-Want Foods Limited<br>旺旺食品有限公司                                  | HKSAR<br>香港特區  | HK\$2<br>2港元  | 100  | Trading of food and beverages<br>食品及飲料貿易                                   |
| Leisure Foods Limited<br>休悦食品有限公司                                    | HKSAR<br>香港特區  | HK\$1<br>1港元  | 100  | Trading of food and beverages<br>食品及飲料貿易                                   |
| Like Snacks Trading Limited<br>禮勤食品貿易有限公司                            | HKSAR<br>香港特區  | HK\$1<br>1港元  | 100  | Trading of food and beverages<br>食品及飲料貿易                                   |
| Want Want (HK) Holdings Limited<br>香港旺旺控股有限公司                        | HKSAR<br>香港特區  | US\$10,000,000<br>10,000,000美元                                | 100  | Investment holding<br>投資控股   |
| Big Want (HK) Holdings Limited<br>香港大旺控股有限公司                         | HKSAR<br>香港特區  | US\$1<br>1美元  | 100  | Investment holding<br>投資控股   |
| Want Want China Finance Limited                                      | BVI<br>英屬處女群島  | US\$50,000<br>50,000美元  | 100  | Investment holding<br>投資控股   |
| Want Want Indonesia Holdings Pte Limited                             | HKSAR<br>香港特區  | US\$1,500,000<br>1,500,000美元                                  | 100  | Investment holding<br>投資控股   |
| Indirectly owned<br>間接擁有   |  |   |  |  |
| Anhui Kuang-Want food Trading Co., Ltd.*<br>安徽匡旺食品商貿有限公司*            | Chinese Mainland<br>中國境內                                 | RMB22,000,000<br>人民幣22,000,000元                               | 100  | Trading of food and beverages<br>and related activities<br>食品及飲料貿易以及相關業務活動 |
| Anji Rimalt Foods Ltd.<br>安吉瑞麥食品有限公司                                 | Chinese Mainland<br>中國境內                                 | US\$1,400,000<br>1,400,000美元                                  | 100  | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料      |
| Anqing Big-Want Foods Ltd.<br>安慶大旺食品有限公司                             | Chinese Mainland<br>中國境內                                 | US\$7,000,000<br>7,000,000美元                                  | 100  | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料      |
| Anqing Want Want Foods Ltd.<br>安慶旺旺食品有限公司                            | Chinese Mainland<br>中國境內                                 | US\$100,000,000<br>100,000,000美元                              | 100  | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料      |
| Anyang Lee-Want Foods Ltd.<br>安陽立旺食品有限公司                             | Chinese Mainland<br>中國境內                                 | US\$8,930,000<br>8,930,000美元                                  | 100  | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料      |
| Bao-Want Technology Packaging Materials<br>Co., Ltd.<br>包旺科技包材股份有限公司 | Taiwan region<br>台灣地區                                    | NTD9,000,000<br>9,000,000新台幣                                  | 60   | Sale of chemical materials and plastic films/bags<br>銷售化學物料及膠片/袋           |



| Company name<br>公司名稱                 | Country/place<br>of operation/<br>incorporation<br>營運/註冊<br>成立國家/地區 | Issued and paid up<br>capital/registered<br>capital<br>已發行及繳足<br>股本/註冊資本 | Effective interests<br>held by the Group<br>%<br>本集團持有<br>的實際權益% | Principal activities<br>主要活動              |
|--------------------------------------|---|--|--|---|
| Indirectly owned (continued)         |   |  |  |   |
| 間接擁有(續)                              |   |  |  |   |
| Beijing Be-Want Foods Ltd.#          | Chinese Mainland  | US\$9,350,000  | 100  | Manufacturing and distribution            |
| 北京必旺食品有限公司#                          | 中國境內  | 9,350,000美元  |  | of food and beverages<br>製造及分銷食品和飲料       |
| Beijing Big-Want Foods Ltd.#         | Chinese Mainland  | US\$13,000,000   | 100  | Manufacturing and distribution            |
| 北京大旺食品有限公司#                          | 中國境內  | 13,000,000美元   |  | of food and beverages<br>製造及分銷食品和飲料       |
| Beijing Cheng-Want Foods Ltd.        | Chinese Mainland  | US\$1,440,000  | 100  | Manufacturing and distribution            |
| 北京成旺食品有限公司                           | 中國境內  | 1,440,000美元  |  | of food and beverages<br>製造及分銷食品和飲料       |
| Beijing Dairy-Want Foods Ltd.        | Chinese Mainland  | US\$25,100,000   | 100  | Manufacturing and distribution            |
| 北京乳旺食品有限公司                           | 中國境內  | 25,100,000美元   |  | of food and beverages<br>製造及分銷食品和飲料       |
| Beijing Lee-Want Foods Ltd.          | Chinese Mainland  | US\$1,400,000  | 100  | Manufacturing and distribution            |
| 北京立旺食品有限公司                           | 中國境內  | 1,400,000美元  |  | of food and beverages<br>製造及分銷食品和飲料       |
| Beijing Lion-Want Packing Ltd.#      | Chinese Mainland  | US\$2,100,000  | 100  | Manufacturing of packing materials        |
| 北京來旺包裝有限公司#                          | 中國境內  | 2,100,000美元  |  | 製造包裝物料                                    |
| Beijing Wangdao Trading Co., Ltd.*   | Chinese Mainland  | RMB10,000,000  | 100  | Trading of food and beverages and         |
| 北京旺到商貿有限公司*                          | 中國境內  | 人民幣10,000,000元   |  | related activities<br>食品及飲料貿易以及相關業務活動     |
| Beijing Want Want Foods Ltd.         | Chinese Mainland  | US\$6,000,000  | 100  | Manufacturing and distribution            |
| 北京旺旺食品有限公司                           | 中國境內  | 6,000,000美元  |  | of food and beverages<br>製造及分銷食品和飲料       |
| Changchun Want Want Foods Ltd.*      | Chinese Mainland  | RMB150,000,000   | 100  | Manufacturing and distribution            |
| 長春旺旺食品有限公司*                          | 中國境內  | 人民幣150,000,000元  |  | of food and beverages<br>製造及分銷食品和飲料       |
| Changsha Want Want Foods Ltd.        | Chinese Mainland  | US\$19,320,000   | 100  | Manufacturing and distribution            |
| 長沙旺旺食品有限公司                           | 中國境內  | 19,320,000美元   |  | of food and beverages<br>製造及分銷食品和飲料       |
| Chengdu Ming-Want Dairy Ltd.#        | Chinese Mainland  | US\$35,700,000   | 100  | Manufacturing and distribution            |
| 成都明旺乳業有限公司#                          | 中國境內  | 35,700,000美元   |  | of food and beverages<br>製造及分銷食品和飲料       |
| Chengdu Want Want Foods Ltd.         | Chinese Mainland  | US\$9,800,000  | 100  | Manufacturing and distribution            |
| 成都旺旺食品有限公司                           | 中國境內  | 9,800,000美元  |  | of food and beverages<br>製造及分銷食品和飲料       |
| Chongqing Xi-Want Trading Co., Ltd.* | Chinese Mainland  | RMB1,000,000   | 100  | Trading of food and beverages             |
| 重慶喜旺商貿有限公司*                          | 中國境內  | 人民幣1,000,000元  |  | and related activities<br>食品及飲料貿易以及相關業務活動 |
| First Family Enterprise Co., Ltd.    | Taiwan region   | NTD66,500,000  | 100  | Trading of snack food                     |
| 旺家貿易股份有限公司                           | 台灣地區  | 66,500,000新台幣  |  | 休閒食品貿易                                    |



# **35. PRINCIPAL SUBSIDIARIES** (continued)

| Company name  | Country/place<br>of operation/<br>incorporation<br>營運/註冊 | Issued and paid up<br>capital/registered<br>capital<br>已發行及繳足 | Effective interests<br>held by the Group<br>%<br>本集團持有 | Principal activities   |
|---|--|---|--|--|
| 公司名稱  | 成立國家/地區  | 股本/註冊資本   | 的實際權益%   | 主要活動   |
| Indirectly owned (continued)<br>間接擁有(續)             |  |   |  |  |
| Guangdong Si-Want Trading Co., Ltd.*<br>廣東思旺商貿有限公司* | Chinese Mainland<br>中國境內                                 | RMB10,000,000<br>人民幣10,000,000元                               | 100  | Trading of food and beverages<br>and related activities<br>食品及飲料貿易以及相關業務活動 |
| Guangxi Ling-Want Trading Co., Ltd.*<br>廣西靈旺商貿有限公司* | Chinese Mainland<br>中國境內                                 | RMB3,500,000<br>人民幣3,500,000元                                 | 100  | Trading of food and beverages<br>and related activities<br>食品及飲料貿易以及相關業務活動 |
| Guangxi Ming-Want Foods Ltd.#<br>廣西明旺食品有限公司#        | Chinese Mainland<br>中國境內                                 | US\$25,000,000<br>25,000,000美元                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Guangxi Want Want Foods Ltd.<br>廣西旺旺食品有限公司          | Chinese Mainland<br>中國境內                                 | US\$11,000,000<br>11,000,000美元                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Guangzhou Be-Want Foods Ltd.<br>廣州必旺食品有限公司          | Chinese Mainland<br>中國境內                                 | US\$4,850,000<br>4,850,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Guangzhou Big-Want Foods Ltd.<br>廣州大旺食品有限公司         | Chinese Mainland<br>中國境內                                 | US\$10,000,000<br>10,000,000美元                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Guangzhou Lee-Want Foods Ltd.<br>廣州立旺食品有限公司         | Chinese Mainland<br>中國境內                                 | US\$6,000,000<br>6,000,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Guangzhou Ming-Want Dairy Ltd.<br>廣州明旺乳業有限公司        | Chinese Mainland<br>中國境內                                 | US\$15,000,000<br>15,000,000美元                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Guangzhou Want Want Foods Ltd.<br>廣州旺旺食品有限公司        | Chinese Mainland<br>中國境內                                 | US\$9,000,000<br>9,000,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Guangzhou Xiang-Want Foods Ltd.<br>廣州祥旺食品有限公司       | Chinese Mainland<br>中國境內                                 | US\$14,000,000<br>14,000,000美元                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Guangzhou Yong-Want Foods Ltd.<br>廣州永旺食品有限公司        | Chinese Mainland<br>中國境內                                 | US\$7,000,000<br>7,000,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Hangzhou Big-Want Foods Ltd.<br>杭州大旺食品有限公司          | Chinese Mainland<br>中國境內                                 | US\$11,250,000<br>11,250,000美元                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Hangzhou Lee-Want Foods Ltd.<br>杭州立旺食品有限公司          | Chinese Mainland<br>中國境內                                 | US\$4,500,000<br>4,500,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |









| Company name  | Country/place<br>of operation/<br>incorporation<br>營運/註冊 | capital<br>已發行及繳足                | held by the Group<br>%<br>本集團持有 | Principal activities   |
|---|--|----------------------------------|---------------------------------|--|
| 公司名稱  | 成立國家/地區  | 股本/註冊資本                          | 的實際權益%                          | 主要活動   |
| Indirectly owned (continued)<br>間接擁有(續)                   |  |                                  |                                 |  |
| Hangzhou Sun-Want Foods Ltd.<br>杭州神旺食品有限公司                | Chinese Mainland<br>中國境內                                 | US\$12,000,000<br>12,000,000美元   | 100                             | Manufacturing and distribution of food,<br>wine and beverages<br>製造及分銷食品、酒類和飲料                 |
| Hangzhou Tiane Foods Chemical Co., Ltd.<br>杭州台年化工有限公司     | Chinese Mainland<br>中國境內                                 | US\$1,050,000<br>1,050,000美元     | 100                             | Manufacturing of dehydrating, deoxidating preservative and related products 製造乾燥性、除氧性、防腐性及相關產品 |
| Hangzhou Want Want Foods Ltd.#<br>杭州旺旺食品有限公司#             | Chinese Mainland<br>中國境內                                 | US\$9,800,000<br>9,800,000美元     | 100                             | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料                          |
| Harbin Shuangcheng Rimalt Foods Ltd.<br>哈爾濱雙城瑞麥食品有限公司     | Chinese mainland<br>中國境內                                 | US\$3,620,000<br>3,620,000美元     | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                                |
| Harbin Want Want Foods Ltd.<br>哈爾濱旺旺食品有限公司                | Chinese Mainland<br>中國境內                                 | US\$5,000,000<br>5,000,000美元     | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                                |
| Hubei Yuan-Want Trading Co., Ltd.*<br>湖北緣旺商貿有限公司*         | Chinese Mainland<br>中國境內                                 | RMB4,500,000<br>人民幣4,500,000元    | 100                             | Trading of food and beverages and related activities 食品及飲料貿易以及相關業務活動                           |
| Hefei Want Want Foods Ltd.<br>合肥旺旺食品有限公司                  | Chinese Mainland<br>中國境內                                 | US\$6,000,000<br>6,000,000美元     | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                                |
| Heilongjiang Yuan-Want Trading Co., Ltd.*<br>黑龍江緣旺商貿有限公司* | Chinese Mainland<br>中國境內                                 | RMB3,000,000<br>人民幣3,000,000元    | 100                             | Trading of food and beverages and related activities 食品及飲料貿易以及相關業務活動                           |
| Henan Ping-Want Trading Co., Ltd.*<br>河南平旺商貿有限公司*         | Chinese Mainland<br>中國境內                                 | RMB3,000,000<br>人民幣3,000,000元    | 100                             | Trading of food and beverages<br>and related activities<br>食品及飲料貿易以及相關業務活動                     |
| Henan Rimalt Foods Ltd.<br>河南瑞麥食品有限公司                     | Chinese Mainland<br>中國境內                                 | US\$1,750,000<br>1,750,000美元     | 100                             | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料                          |
| Houma Want Want Foods Ltd.<br>侯馬旺旺食品有限公司                  | Chinese Mainland<br>中國境內                                 | US\$5,700,000<br>5,700,000美元     | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                                |
| Huai'an Want Want Foods Ltd.<br>淮安旺旺食品有限公司                | Chinese Mainland<br>中國境內                                 | US\$135,100,000<br>135,100,000美元 | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                                |
| Hubei Lee-Want Foods Ltd.<br>湖北立旺食品有限公司                   | Chinese Mainland<br>中國境內                                 | US\$4,500,000<br>4,500,000美元     | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料                             |



# **35. PRINCIPAL SUBSIDIARIES** (continued)

| Company name   | Country/place<br>of operation/<br>incorporation<br>營運/註冊 | Issued and paid up<br>capital/registered<br>capital<br>已發行及繳足 | Effective interests<br>held by the Group<br>%<br>本集團持有 | Principal activities   |
|--|--|---|--|--|
| 公司名稱   | 成立國家/地區  | 股本/註冊資本   | 的實際權益%   | 主要活動   |
| Indirectly owned (continued)<br>間接擁有(續)  |  |   |  |  |
| Hubei Ming-Want Foods Ltd.#<br>湖北明旺食品有限公司#                                     | Chinese Mainland<br>中國境內                                 | US\$10,000,000<br>10,000,000美元                                | 100  | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料      |
| Hunan Big-Want Foods Ltd.<br>湖南大旺食品有限公司  | Chinese Mainland<br>中國境內                                 | US\$57,400,000<br>57,400,000美元                                | 100  | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料      |
| Hunan Jet-Want Packaging Ltd.<br>湖南真旺塑料包材包装有限公司                                | Chinese Mainland<br>中國境內                                 | US\$5,500,000<br>5,500,000美元                                  | 100  | Manufacturing of packing bags<br>and carton boxes<br>製造包裝袋及紙盒              |
| Hunan Tai-Want Trading Co., Ltd.*<br>湖南泰旺商貿有限公司*                               | Chinese Mainland<br>中國境內                                 | RMB2,000,000<br>人民幣2,000,000元                                 | 100  | Trading of food and beverages and related activities 食品及飲料貿易以及相關業務活動       |
| Hunan Want Want Foods Ltd.<br>湖南旺旺食品有限公司                                       | Chinese Mainland<br>中國境內                                 | US\$15,000,000<br>15,000,000美元                                | 100  | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料         |
| I Lan Foods Industrial Co., Ltd.<br>宜蘭食品工業股份有限公司                               | Taiwan region<br>台灣地區                                    | NTD10,000,000<br>10,000,000新台幣                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Island Port Corporation  | BVI<br>英屬處女群島  | US\$25,000,000<br>25,000,000美元                                | 100  | Investment holding<br>投資控股   |
| Jiangsu Rongwang Trading Co., Ltd.*<br>江蘇榮旺商貿有限公司*                             | Chinese Mainland<br>中國境內                                 | RMB10,000,000<br>人民幣10,000,000元                               | 100  | Trading of food and beverages<br>and related activities<br>食品及飲料貿易以及相關業務活動 |
| Jiangxi Be-Want Foods Ltd.<br>江西必旺食品有限公司                                       | Chinese Mainland<br>中國境內                                 | US\$12,600,000<br>12,600,000美元                                | 100  | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料      |
| Jiangxi Want Want Foods Ltd.#<br>江西旺旺食品有限公司#                                   | Chinese Mainland<br>中國境內                                 | US\$18,000,000<br>18,000,000美元                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Jiangxi Wen-Want Trading Co., Ltd.*<br>江西文旺商貿有限公司*                             | Chinese Mainland<br>中國境內                                 | RMB2,000,000<br>人民幣2,000,000元                                 | 100  | Trading of food and beverages and related activities 食品及飲料貿易以及相關業務活動       |
| Jiaxing Mei-Want Machinery Ltd.<br>嘉興美旺機械製造有限公司                                | Chinese Mainland<br>中國境內                                 | US\$12,500,000<br>12,500,000美元                                | 100  | Manufacturing and sales of machineries and related services 製造及銷售機械及相關服務   |
| Jiaxing Feng Want Precision Equipment Manufacturing Co., Ltd.* 嘉興鋒旺精密设備製造有限公司* | Chinese Mainland<br>中國境內                                 | RMB5,600,000<br>人民幣5,600,000元                                 | 100  | Manufacturing and sales of machineries and related services 製造及銷售機械及相關服務   |
| Leading Guide Corporation  | BVI<br>英屬處女群島  | US\$40,000,000<br>40,000,000美元                                | 100  | Trading of raw materials, machineries and etc. 原材料、機械等貿易                   |









| Company name   | Country/place<br>of operation/<br>incorporation<br>營運/註冊 | capital<br>已發行及繳足                 | held by the Group<br>%<br>本集團持有 | Principal activities   |
|--|--|-----------------------------------|---------------------------------|--|
| 公司名稱   | 成立國家/地區  | 股本/註冊資本                           | 的實際權益%                          | 主要活動   |
| Indirectly owned (continued)<br>間接擁有(續)              |  |                                   |                                 |  |
| Leading Guide Hong Kong Limited                      | HKSAR<br>香港特區  | US\$50,000<br>50,000美元            | 100                             | Trading company<br>貿易公司  |
| Lianyungang Want Want Foods Ltd.<br>連雲港旺旺食品有限公司      | Chinese Mainland<br>中國境內                                 | US\$8,000,000<br>8,000,000美元      | 100                             | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料      |
| Liaoning Tai-Want Trading Co., Ltd.*<br>遼寧省泰旺商貿有限公司* | Chinese Mainland<br>中國境內                                 | RMB5,000,000<br>人民幣5,000,000元     | 100                             | Trading of food and beverages<br>and related activities<br>食品及飲料貿易以及相關業務活動 |
| Longchang Lee-Want Foods Ltd.<br>隆昌立旺食品有限公司          | Chinese Mainland<br>中國境內                                 | US\$18,000,000<br>18,000,000美元    | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料         |
| Longchang Ming-Want Dairy Ltd.*<br>隆昌明旺乳業有限公司*       | Chinese Mainland<br>中國境內                                 | RMB50,000,000<br>人民幣50,000,000元   | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料         |
| Longchang Rimalt Foods Ltd.<br>隆昌瑞麥食品有限公司            | Chinese Mainland<br>中國境內                                 | US\$1,750,000<br>1,750,000美元      | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料         |
| Longchang Want Want Foods Ltd.<br>隆昌旺旺食品有限公司         | Chinese Mainland<br>中國境內                                 | US\$700,000<br>700,000美元          | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Longchang Xiang Want Foods Ltd.<br>隆昌祥旺食品有限公司        | Chinese Mainland<br>中國境內                                 | US\$4,100,000<br>4,100,000美元      | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Luohe Big-Want Foods Ltd.*<br>漯河大旺食品有限公司*            | Chinese Mainland<br>中國境內                                 | RMB100,000,000<br>人民幣100,000,000元 | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Luohe Ru-Want Foods Ltd.*<br>漯河乳旺食品有限公司*             | Chinese Mainland<br>中國境內                                 | RMB50,000,000<br>人民幣50,000,000元   | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Luohe Want-Want Foods Ltd.<br>漯河旺旺食品有限公司             | Chinese Mainland<br>中國境內                                 | US\$7,000,000<br>7,000,000美元      | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料         |
| Media Sense INC.                                     | BVI<br>英屬處女群島  | US\$25,000,000<br>25,000,000美元    | 100                             | Investment holding<br>投資控股   |
| Ming Want Worldwide Limited                          | BVI<br>英屬處女群島  | US\$250,000<br>250,000美元          | 100                             | Investment holding<br>投資控股   |
| Nanjing Big-Want Foods Ltd.<br>南京大旺食品有限公司            | Chinese Mainland<br>中國境內                                 | US\$97,050,000<br>97,050,000美元    | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料         |



# **35. PRINCIPAL SUBSIDIARIES** (continued)

| Company name   | Country/place<br>of operation/<br>incorporation<br>營運/註冊 | capital<br>已發行及繳足                      | held by the Group<br>%<br>本集團持有 | Principal activities  |
|--|--|--|---------------------------------|---|
| 公司名稱<br>————————————————————————————————————                             | 成立國家/地區  | 股本/註冊資本                                | 的實際權益%<br>————                  | 主要活動  |
| Indirectly owned (continued)<br>間接擁有(續)                                  |  |  |                                 |   |
| Nanjing Cubic-Want Plastic Ltd.<br>南京品旺包裝材料有限公司                          | Chinese Mainland<br>中國境內                                 | US\$2,500,000<br>2,500,000美元           | 100                             | Production of packaging materials<br>and cans<br>生產包裝物料及罐                                   |
| Nanjing Fore-Want Foods Ltd.<br>南京福旺食品有限公司                               | Chinese Mainland<br>中國境內                                 | US\$6,300,000<br>6,300,000美元           | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料                          |
| Nanjing Jet-Want Packaging Ltd.<br>南京真旺塑料有限公司                            | Chinese Mainland<br>中國境內                                 | US\$17,000,000<br>17,000,000美元         | 100                             | Manufacturing of packing bags<br>and carton boxes<br>製造包裝袋及紙盒                               |
| Nanjing Lion-Want Packaging Ltd.<br>南京來旺包裝有限公司                           | Chinese Mainland<br>中國境內                                 | US\$3,700,000<br>3,700,000美元           | 100                             | Manufacturing of packing materials<br>製造包裝物料  |
| Nanjing Minghong Want Foods Ltd.<br>南京名紅旺食品有限公司                          | Chinese Mainland<br>中國境內                                 | US\$15,000,000<br>15,000,000美元         | 75                              | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                             |
| Nanjing Be-Want Foods Co.,Ltd.<br>南京必旺食品有限公司                             | Chinese Mainland<br>中國境內                                 | US\$3,500,000<br>3,500,000美元           | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                             |
| Nanjing Rimalt Foods Ltd.<br>南京瑞麥食品有限公司                                  | Chinese Mainland<br>中國境內                                 | US\$2,500,000<br>2,500,000美元           | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料                          |
| Nanjing Sen-Want Dairy Co.,Ltd.#<br>南京森旺乳業有限公司#                          | Chinese Mainland<br>中國境內                                 | RMB500,000,000<br>人民幣500,000,000元      | 84                              | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料                          |
| Nanjing Want Want Foods Ltd.<br>南京旺旺食品有限公司                               | Chinese Mainland<br>中國境內                                 | US\$5,820,000<br>5,820,000美元           | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料                          |
| Ningxia Ming-Want Dairy Ltd.<br>寧夏明旺乳業有限公司                               | Chinese Mainland<br>中國境內                                 | US\$12,000,000<br>12,000,000美元         | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料                          |
| Poyang County Linwang Forestry<br>Development Co., Ltd.<br>鄱陽縣林旺林業開發有限公司 | Chinese Mainland<br>中國境內                                 | US\$18,350,000<br>18,350,000美元         | 100                             | Agricultural planting and management<br>and livestock and poultry breeding<br>農業種植及管理以及畜禽養殖 |
| PT Iwant Food International  | Indonesia<br>印尼  | IDR10,010,000,000<br>10,010,000,000印尼盾 | 60                              | Trading company<br>貿易公司   |
| PT WANT WANT INDONESIA   | Indonesia<br>印尼  | IDR10,010,000,000<br>10,010,000,000印尼盾 | 84                              | Trading of food and beverages<br>and related activities<br>食品及飲料貿易以及相關業務活動                  |
| Qihe Want Want Foods Ltd.<br>齊河旺旺食品有限公司                                  | Chinese Mainland<br>中國境內                                 | US\$45,130,000<br>45,130,000美元         | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料                          |
| Quanzhou Lee-Want Foods Ltd.<br>泉州立旺食品有限公司                               | Chinese Mainland<br>中國境內                                 | US\$15,000,000<br>15,000,000美元         | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料                          |



| Company name   | Country/place<br>of operation/<br>incorporation<br>營運/註冊 | Issued and paid up<br>capital/registered<br>capital<br>已發行及繳足 | Effective interests<br>held by the Group<br>%<br>本集團持有 | Principal activities  |
|--|--|---|--|---|
| 公司名稱   | 成立國家/地區  | 股本/註冊資本   | 的實際權益%   | 主要活動  |
| Indirectly owned (continued)<br>間接擁有(續)                              |  |   |  |   |
| Quanzhou Rimalt Foods Ltd.<br>泉州瑞麥食品有限公司                             | Chinese Mainland<br>中國境內                                 | US\$10,000,000<br>10,000,000美元                                | 100  | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料          |
| Shaanxi Want Want Trading Ltd.<br>陝西旺旺商貿有限公司                         | Chinese Mainland<br>中國境內                                 | US\$350,000<br>350,000美元                                      | 100  | Trading of food and beverages and related activities 食品及飲料貿易以及相關業務活動        |
| Shandong Big-Want Foods Ltd.<br>山東大旺食品有限公司                           | Chinese Mainland<br>中國境內                                 | US\$4,500,000<br>4,500,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料             |
| Shandong Jet-Want Packaging Ltd.<br>山東真旺包裝材料有限公司                     | Chinese Mainland<br>中國境內                                 | US\$5,000,000<br>5,000,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料             |
| Shandong Want Want Foods Ltd.<br>山東旺旺食品有限公司                          | Chinese Mainland<br>中國境內                                 | US\$82,350,000<br>82,350,000美元                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料             |
| Shandong Yuan-Want Trading Co., Ltd.*<br>山東緣旺商貿有限公司*                 | Chinese Mainland<br>中國境內                                 | RMB3,000,000<br>人民幣3,000,000元                                 | 100  | Trading of food and beverages and related activities 食品及飲料貿易以及相關業務活動        |
| Shanggao Rimalt Foods Ltd.<br>上高瑞麥食品有限公司                             | Chinese Mainland<br>中國境內                                 | US\$1,800,000<br>1,800,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料             |
| Shanggao Want Want Foods Ltd.<br>上高旺旺食品有限公司                          | Chinese Mainland<br>中國境內                                 | US\$5,000,000<br>5,000,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料             |
| Shanghai Lee-Want Foods Ltd.<br>上海立旺食品有限公司                           | Chinese Mainland<br>中國境內                                 | US\$15,000,000<br>15,000,000美元                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料             |
| Shanghai Ruwang Electronic<br>Commerce Co., Ltd.<br>上海如旺電子商務有限公司     | Chinese Mainland<br>中國境內                                 | RMB140,000,000<br>人民幣140,000,000元                             | 100  | Provision of consultancy services and information 提供諮詢服務及資訊                 |
| Shanghai Fuwang Culture<br>Communication Co., Ltd.<br>上海孵旺文化傳播有限公司   | Chinese Mainland<br>中國境內                                 | RMB5,000,000<br>人民幣5,000,000元                                 | 100  | Provision of consultancy services and information 提供諮詢服務及資訊                 |
| Shanghai Want Want Foods Group Co., Ltd.<br>上海旺旺食品集團有限公司             | Chinese Mainland<br>中國境內                                 | US\$30,350,000<br>30,350,000美元                                | 100  | Provision of consultancy services<br>and information<br>提供諮詢服務及資訊           |
| Shanghai Hao-Want Network Technology<br>Co., Ltd.*<br>上海皓旺網絡科技有限公司*  | Chinese Mainland<br>中國境內                                 | RMB10,000,000<br>人民幣10,000,000元                               | 100  | Engaged in network technology services, consulting, etc. 從事網絡技術服務、諮詢等       |
| Shanghai Want-Want Network Technology<br>Co., Ltd.*<br>上海旺旺網絡科技有限公司* | Chinese Mainland<br>中國境內                                 | RMB100,800,000<br>人民幣100,800,000元                             | 100  | Trading of food and beverages and related activities online 食品及飲料線上以及相關業務活動 |



# **35. PRINCIPAL SUBSIDIARIES** (continued)

| Company name  | Country/place<br>of operation/<br>incorporation<br>營運/註冊 | capital<br>已發行及繳足               | held by the Group<br>%<br>本集團持有 | Principal activities   |
|---|--|---------------------------------|---------------------------------|--|
| 公司名稱  | 成立國家/地區  | 股本/註冊資本                         | 的實際權益%                          | 主要活動   |
| Indirectly owned (continued)<br>間接擁有(續)                                   |  |                                 |                                 |  |
| Shanghai Want Want Trading Ltd.<br>上海旺旺商貿有限公司                             | Chinese Mainland<br>中國境內                                 | US\$13,500,000<br>13,500,000美元  | 100                             | Trading of food and beverages<br>and related activities<br>食品及飲料貿易以及相關業務活動 |
| Shanghai Chao Want Technology Co., Ltd<br>上海潮旺科技有限公司                      | Chinese Mainland<br>中國境內                                 | US\$10,000,000<br>10,000,000美元  | 100                             | Trading of food and beverages<br>and related activities<br>食品及飲料貿易以及相關業務活動 |
| Shanghai Yuanwang Enterprise<br>Management Co., Ltd.*<br>上海沅旺企業管理有限公司*    | Chinese Mainland<br>中國境內                                 | RMB11,000,000<br>人民幣11,000,000元 | 100                             | Business Service<br>商業服務   |
| Shanghai Wangdao Trading Co., Ltd.*<br>上海旺到商貿有限公司*                        | Chinese Mainland<br>中國境內                                 | RMB21,000,000<br>人民幣21,000,000元 | 100                             | Trading of food and beverages<br>and related activities<br>食品及飲料貿易以及相關業務活動 |
| Shenyang Big-Want Foods Ltd.<br>瀋陽大旺食品有限公司                                | Chinese Mainland<br>中國境內                                 | US\$9,950,000<br>9,950,000美元    | 100                             | Manufacturing and distribution of food, wine and beverages 製造及分銷食品、酒類及飲料   |
| Shenyang Rice-Want Cereals & Oils Ltd.<br>瀋陽糧旺糧油製品有限公司                    | Chinese Mainland<br>中國境內                                 | US\$9,600,000<br>9,600,000美元    | 100                             | Processing and sales of rice and oil products<br>米及油產品加工及銷售                |
| Shenyang Want Want Foods Ltd.<br>瀋陽旺旺食品有限公司                               | Chinese mainland<br>中國境內                                 | US\$10,000,000<br>10,000,000美元  | 100                             | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料            |
| Shenyang Yan-Want Rice Flour<br>Manufacturing Co., Ltd.*<br>瀋陽岩旺米粉製造有限公司* | Chinese mainland<br>中國境內                                 | RMB27,310,000<br>人民幣27,310,000元 | 100                             | Rice flour manufacturing<br>製造米粉   |
| Shijiazhuang Ming-Want Dairy Ltd.<br>石家莊明旺乳業有限公司                          | Chinese mainland<br>中國境內                                 | US\$28,750,000<br>28,750,000美元  | 100                             | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料         |
| Tongchuan Want Want Foods Ltd.<br>銅川旺旺食品有限公司                              | Chinese mainland<br>中國境內                                 | US\$15,600,000<br>15,600,000美元  | 100                             | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料      |
| Tongchuan Rimalt Foods Ltd.<br>銅川瑞麥食品有限公司                                 | Chinese mainland<br>中國境內                                 | US\$6,750,000<br>6,750,000美元    | 100                             | Manufacturing and distribution<br>of food and beverages<br>製造及分銷食品和飲料      |
| Want Want Corporation (Thailand) Ltd.                                     | Thailand<br>泰國   | THP65,000,000<br>65,000,000泰銖   | 100                             | Trading company<br>貿易公司  |
| Want Want Europe GmbH   | Germany<br>德國  | EUR700,000<br>700,000歐元         | 100                             | Import and distribution of food and<br>beverages<br>食品和飲料進口及分銷             |









| Company name  | Country/place<br>of operation/<br>incorporation<br>營運/註冊 | Issued and paid up<br>capital/registered<br>capital<br>已發行及繳足 | Effective interests<br>held by the Group<br>%<br>本集團持有 | Principal activities   |
|---|--|---|--|--|
| 公司名稱  | 成立國家/地區  | 股本/註冊資本   | 的實際權益%   | 主要活動   |
| Indirectly owned (continued)<br>間接擁有(續)                 |  |   |  |  |
| Want Want Holdings Finance Limited                      | BVI<br>英屬處女群島  | US\$1<br>1美元  | 100  | Investment holding<br>投資控股   |
| Want Want North America LLC                             | North America<br>北美                                      | US\$1,000,000<br>1,000,000美元                                  | 100  | Food export, distribution and related service 食品出口、分銷及相關業務活動                                 |
| Want Want Philippines Holdings Pte Limited              | Singapore<br>新加坡   | US\$250,000<br>250,000美元                                      | 100  | Investment company<br>投資公司   |
| Want Want Thailand Holdings Pte Limited<br>旺旺泰國私人控股有限公司 | Singapore<br>新加坡   | US\$2,180,000<br>2,180,000美元                                  | 100  | Investment holding<br>投資控股   |
| Want Want Vietnam Company Limited<br>旺旺越南有限公司           | Vietnam<br>越南  | US\$50,000,000<br>50,000,000美元                                | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                              |
| Want Want Vietnam Holdings Pte Limited<br>旺旺越南私人控股有限公司  | Singapore<br>新加坡   | US\$62,030,000<br>62,030,000美元                                | 95   | Investment holding<br>投資控股   |
| Want Want Vietnam Trading Co., Ltd.                     | Vietnam<br>越南  | US\$12,000,000<br>12,000,000美元                                | 100  | Trading company<br>貿易公司  |
| Want Want Food Pte Ltd.<br>旺旺食品私人有限公司                   | Singapore<br>新加坡   | SGD100,000<br>100,000新加坡元                                     | 100  | Trading of food and beverages<br>食品和飲料貿易   |
| Want Want Four Seas Company Limited<br>旺旺四洲有限公司         | HKSAR<br>香港特區  | HK\$2,000,000<br>2,000,000港元                                  | 70   | Distributing of food and beverages and related activities 分銷食品及飲料以及相關業務活動                    |
| Want Want Japan Co., Ltd.<br>旺旺日本株式會社                   | Japan<br>日本  | JPY100,000,000<br>100,000,000日圓                               | 60   | Import, export and distribution of food and beverages and related services 食品及飲料進出口及分銷以及相關服務 |
| Weifang Rimalt Foods Ltd.<br>濰坊瑞麥食品有限公司                 | Chinese Mainland<br>中國境內                                 | US\$3,000,000<br>3,000,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                              |
| Wingate Overseas Holdings Ltd.                          | BVI<br>英屬處女群島  | US\$50,000<br>50,000美元  | 100  | Investment holding<br>投資控股   |
| Wellstand Singapore Pte Limited                         | Singapore<br>新加坡   | US\$1,050,000<br>1,050,000美元                                  | 100  | Investment holding<br>投資控股   |
| Xiantao Want Want Foods Ltd.<br>仙桃旺旺食品有限公司              | Chinese Mainland<br>中國境內                                 | US\$5,100,000<br>5,100,000美元                                  | 100  | Manufacturing and distribution of food and beverages<br>製造及分銷食品和飲料                           |
| Xining Want Want Foods Ltd.<br>西寧旺旺食品有限公司               | Chinese Mainland<br>中國境內                                 | US\$6,000,000<br>6,000,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                              |
| Xinjiang Ru-Want Dairy Ltd.<br>新疆乳旺食品有限公司               | Chinese Mainland<br>中國境內                                 | US\$6,100,000<br>6,100,000美元                                  | 100  | Manufacturing and distribution of food and beverages 製造及分銷食品和飲料                              |



#### 35. 主要附屬公司(續)

| Company name<br>公司名稱                    | Country/place<br>of operation/<br>incorporation<br>營運/註冊<br>成立國家/地區 | Issued and paid up<br>capital/registered<br>capital<br>已發行及繳足<br>股本/註冊資本 | Effective interests<br>held by the Group<br>%<br>本集團持有<br>的實際權益% | Principal activities<br>主要活動              |
|---|---|--|--|---|
| Indirectly owned (continued)<br>間接擁有(續) |   |  |  |   |
| Xinjiang Want Want Foods Ltd.           | Chinese Mainland  | US\$7,500,000  | 100  | Manufacturing and distribution            |
| 新疆旺旺食品有限公司                              | 中國境內  | 7,500,000美元  |  | of food and beverages<br>製造及分銷食品和飲料       |
| Xuzhou Big-Want Foods Ltd.              | Chinese Mainland  | US\$11,500,000   | 100  | Manufacturing and distribution            |
| 徐州大旺食品有限公司                              | 中國境內  | 11,500,000美元   |  | of food and beverages<br>製造及分銷食品和飲料       |
| Zhejiang Ming-Want Dairy Ltd.#          | Chinese Mainland  | US\$79,100,000   | 100  | Manufacturing and distribution            |
| 浙江明旺乳業有限公司#                             | 中國境內  | 79,100,000美元   |  | of food and beverages<br>製造及分銷食品和飲料       |
| Zhejiang Ru-Want Foods Ltd.             | Chinese Mainland  | US\$24,000,000   | 100  | Manufacturing and distribution            |
| 浙江乳旺食品有限公司                              | 中國境內  | 24,000,000美元   |  | of food and beverages<br>製造及分銷食品和飲料       |
| Zhejiang Want-Want Foods Ltd.*          | Chinese Mainland  | RMB100,000,000   | 100  | Manufacturing and distribution            |
| 浙江旺旺食品有限公司*                             | 中國境內  | 人民幣100,000,000元  |  | of food and beverages<br>製造及分銷食品和飲料       |
| Zhejiang Yuan-Want Trading Co., Ltd.*   | Chinese Mainland  | RMB10,000,000  | 100  | Trading of food and beverages             |
| 浙江緣旺商貿有限公司*                             | 中國境內  | 人民幣10,000,000元   |  | and related activities<br>食品及飲料貿易以及相關業務活動 |
| Zhong Want Holdings Limited             | HKSAR   | HK\$1,000  | 100  | Investment holding                        |
| 眾旺控股有限公司                                | 香港特區  | 1,000港元  |  | 投資控股                                      |

#### Notes:

- represents Sino-foreign equity/cooperative joint venture.
- represents enterprise wholly owned by a Chinese mainland legal entity.

The remaining enterprises incorporated in Chinese mainland are all foreign-invested enterprises.

All the enterprises incorporated in Chinese mainland are limited liability companies.

HKSAR denotes Hong Kong Special Administrative region.

#### 36. EVENTS OCCURRING AFTER THE BALANCE SHEET DATE

In April 2023, the Company repurchased 2,677,000 ordinary shares on The Stock Exchange of Hong Kong Limited at a total aggregate amount of HK\$13,383,000. The shares were then fully cancelled.

#### **37. APPROVAL OF THE FINANCIAL STATEMENTS**

The financial statements were approved and authorised for issue by the Board of Directors on 27 June 2023.

#### 附註:

- 代表中外合資/合作企業。
- 代表中國境內法人獨資企業。

其餘在中國境內註冊成立的企業均為 外商投資企業。

所有於中國境內註冊成立的企業均為 有限責任公司。

香港特區指香港特別行政區。

#### 36. 資產負債表日期後事項

於2023年4月,本公司於香港聯合交 易所有限公司購回2,677,000股普通 股,總額為13,383,000港元。該等股 份隨後悉數註銷。

#### 37. 批准財務報表

財務報表由董事會於2023年6月27日 批准及授權刊發。



